



COMPASS

Full Year 2021

# North & Central New Jersey Market Insights

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FULL YEAR 2021

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# Market Overview

FULL YEAR 2021

## UNDER CONTRACT

**36,479** **\$674K** **\$549K**  
 Total Properties Average Price Median Price

**10%** **7%** **5%**  
 Increase From 2020 Increase From 2020 Increase From 2020

## UNITS SOLD

**34,194** **\$666K** **\$559K**  
 Total Properties Average Price Median Price

**12%** **9%** **8%**  
 Increase From 2020 Increase From 2020 Increase From 2020

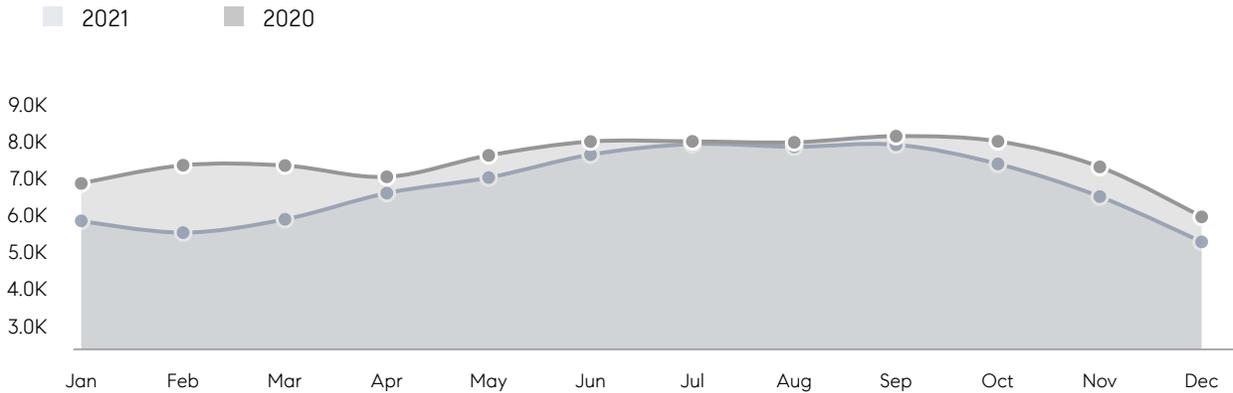
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	39	51	-24%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$666,552	\$610,693	9.1%
	# OF CONTRACTS	36,479	33,229	9.8%
	NEW LISTINGS	43,172	43,065	0%
Houses	AVERAGE DOM	35	50	-30%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$753,834	\$670,681	12%
	# OF CONTRACTS	24,121	23,686	2%
	NEW LISTINGS	27,457	28,554	-4%
Condo/Co-op/TH	AVERAGE DOM	47	55	-15%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$493,420	\$460,444	7%
	# OF CONTRACTS	12,358	9,543	29%
	NEW LISTINGS	15,715	14,511	8%

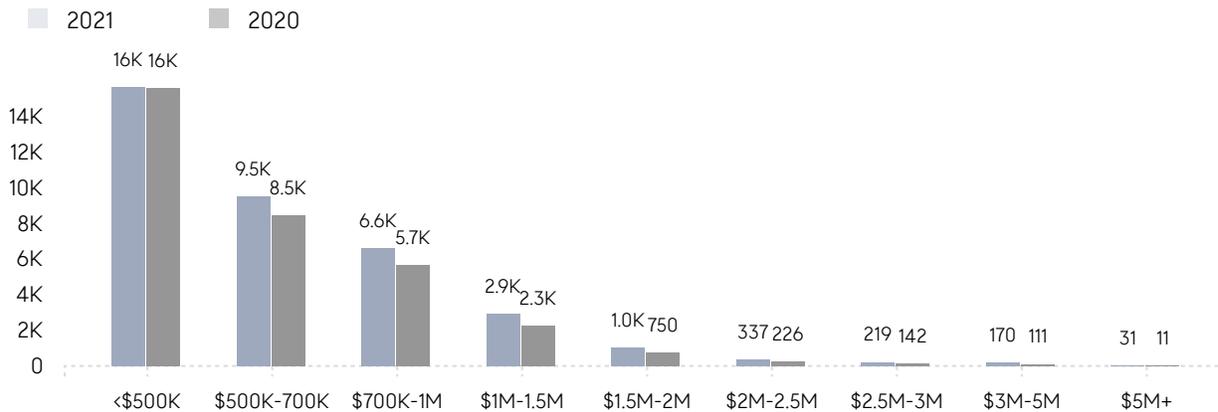
# Market Overview

FULL YEAR 2021

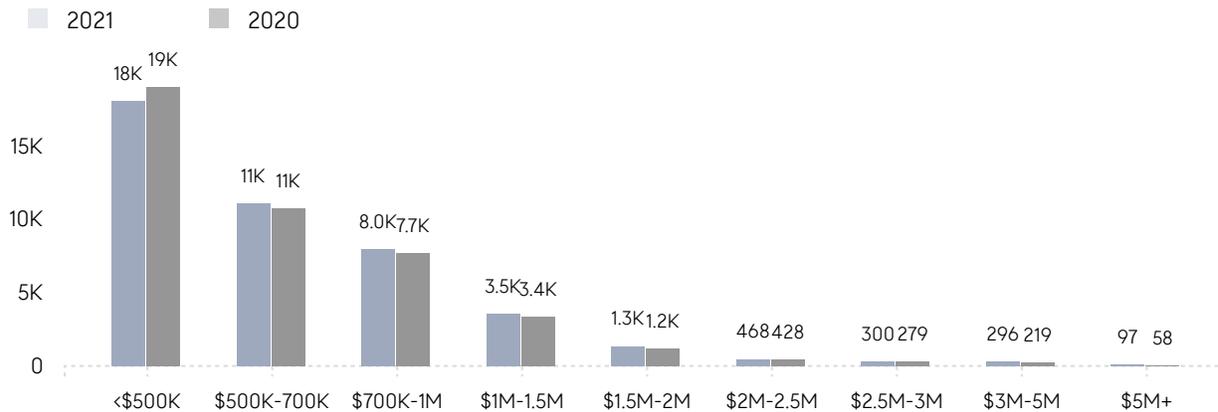
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Allendale

FULL YEAR 2021

## UNDER CONTRACT

**122**  
Total  
Properties

**\$859K**  
Average  
Price

**\$796K**  
Median  
Price

**-10%**  
Decrease From  
2020

**2%**  
Increase From  
2020

**1%**  
Increase From  
2020

## UNITS SOLD

**120**  
Total  
Properties

**\$873K**  
Average  
Price

**\$820K**  
Median  
Price

**-3%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**9%**  
Increase From  
2020

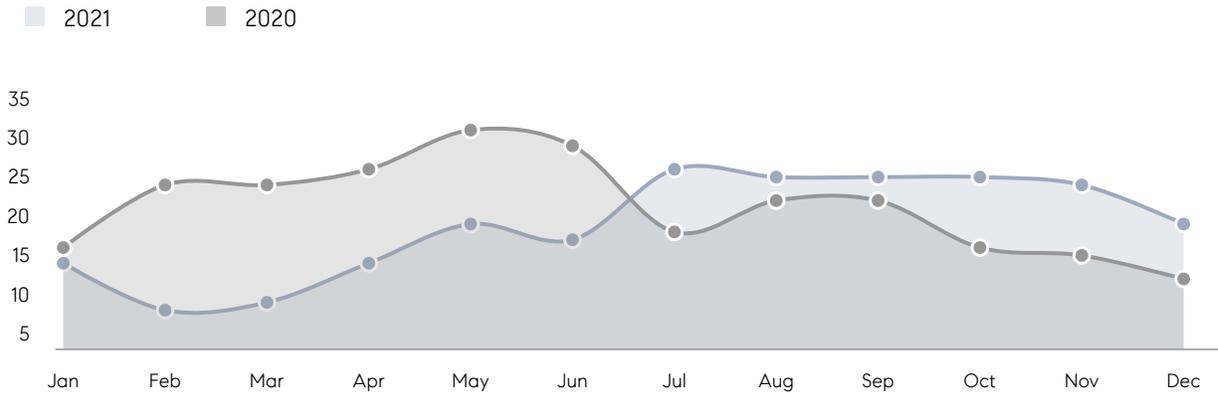
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	56	-41%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$873,867	\$814,126	7.3%
	# OF CONTRACTS	122	135	-9.6%
	NEW LISTINGS	136	137	-1%
Houses	AVERAGE DOM	32	56	-43%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$940,857	\$900,744	4%
	# OF CONTRACTS	100	110	-9%
	NEW LISTINGS	112	111	1%
Condo/Co-op/TH	AVERAGE DOM	36	56	-36%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$578,500	\$471,120	23%
	# OF CONTRACTS	22	25	-12%
	NEW LISTINGS	24	26	-8%

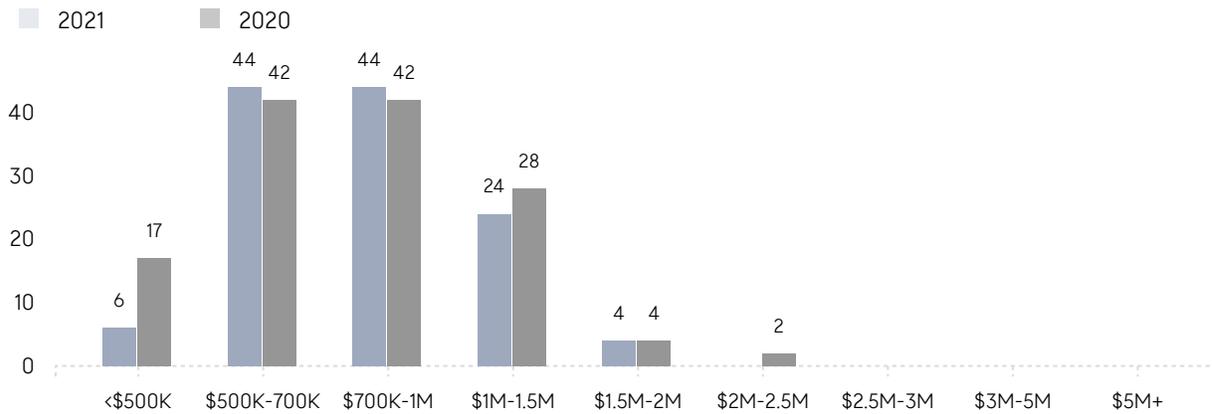
# Allendale

FULL YEAR 2021

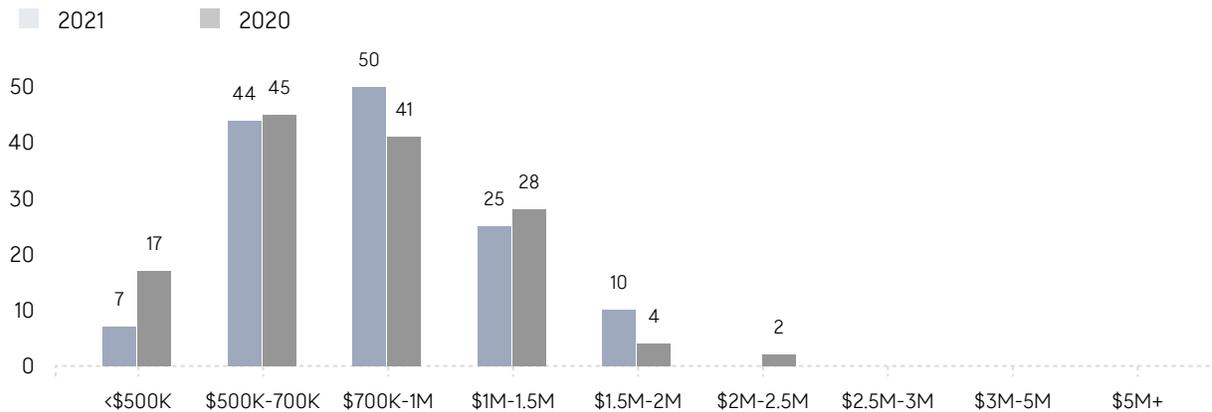
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Alpine

FULL YEAR 2021

## UNDER CONTRACT

**39**  
Total  
Properties

**\$4.7M**  
Average  
Price

**\$2.7M**  
Median  
Price

**26%**  
Increase From  
2020

**91%**  
Increase From  
2020

**27%**  
Increase From  
2020

## UNITS SOLD

**34**  
Total  
Properties

**\$3.1M**  
Average  
Price

**\$2.6M**  
Median  
Price

**13%**  
Increase From  
2020

**48%**  
Increase From  
2020

**41%**  
Increase From  
2020

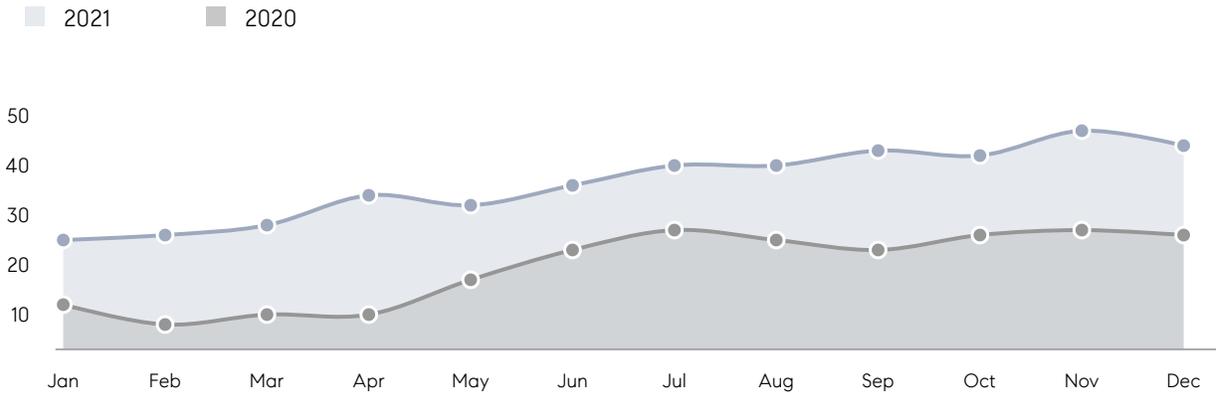
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	130	95	37%
	% OF ASKING PRICE	91%	87%	
	AVERAGE SOLD PRICE	\$3,129,044	\$2,107,180	48.5%
	# OF CONTRACTS	39	31	25.8%
	NEW LISTINGS	56	49	14%
Houses	AVERAGE DOM	130	95	37%
	% OF ASKING PRICE	91%	87%	
	AVERAGE SOLD PRICE	\$3,129,044	\$2,107,180	48%
	# OF CONTRACTS	39	31	26%
	NEW LISTINGS	56	49	14%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

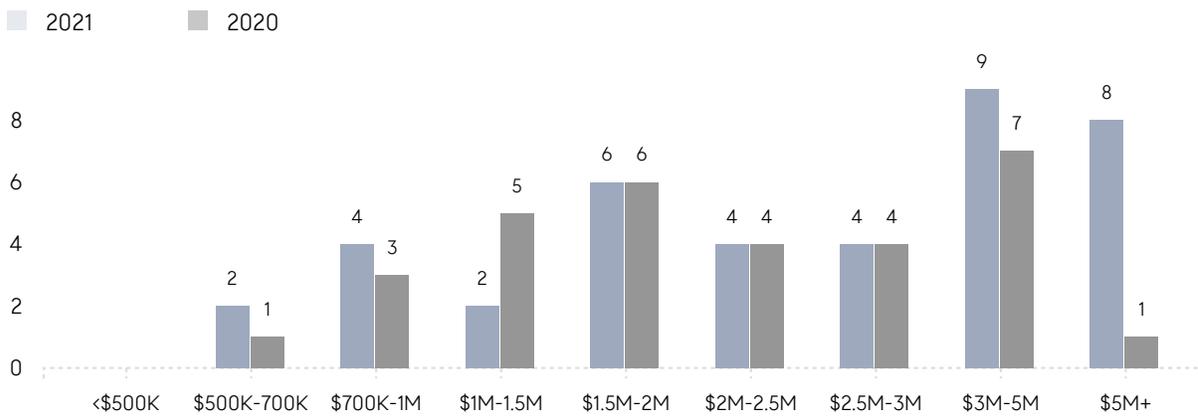
# Alpine

FULL YEAR 2021

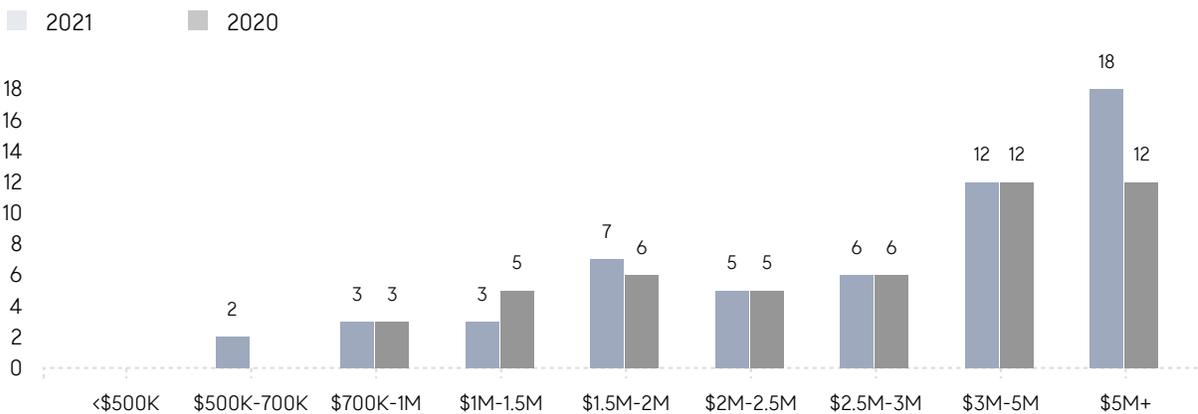
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Basking Ridge

FULL YEAR 2021

## UNDER CONTRACT

**549**  
Total  
Properties

**\$719K**  
Average  
Price

**\$659K**  
Median  
Price

**23%**  
Increase From  
2020

**8%**  
Increase From  
2020

**2%**  
Increase From  
2020

## UNITS SOLD

**556**  
Total  
Properties

**\$718K**  
Average  
Price

**\$650K**  
Median  
Price

**27%**  
Increase From  
2020

**10%**  
Increase From  
2020

**2%**  
Increase From  
2020

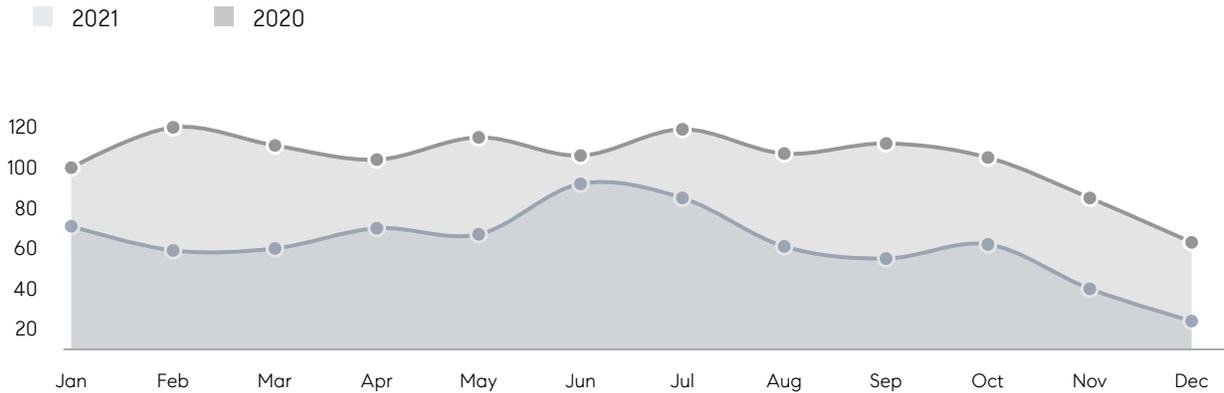
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	29	58	-50%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$718,966	\$652,511	10.2%
	# OF CONTRACTS	549	446	23.1%
	NEW LISTINGS	633	598	6%
Houses	AVERAGE DOM	30	64	-53%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$957,139	\$820,842	17%
	# OF CONTRACTS	308	262	18%
	NEW LISTINGS	372	355	5%
Condo/Co-op/TH	AVERAGE DOM	29	48	-40%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$421,009	\$400,496	5%
	# OF CONTRACTS	241	184	31%
	NEW LISTINGS	261	243	7%

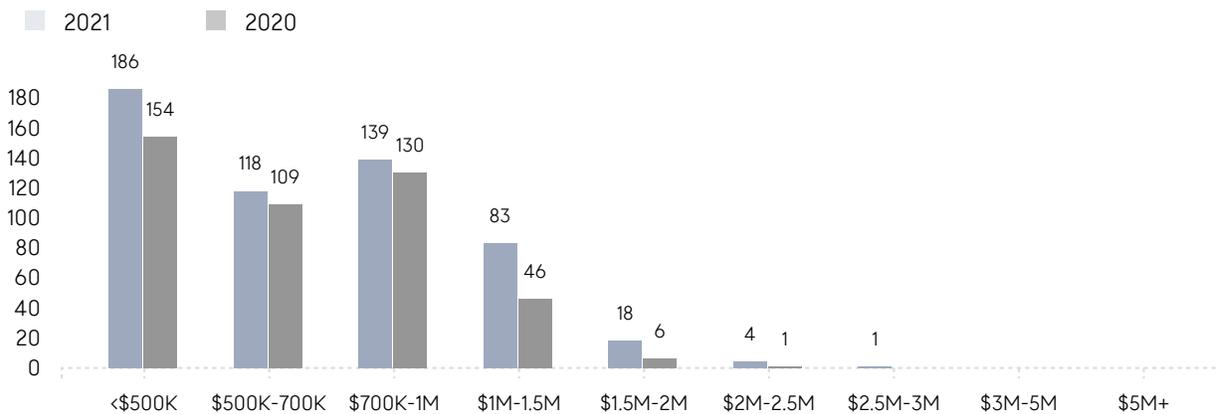
# Basking Ridge

FULL YEAR 2021

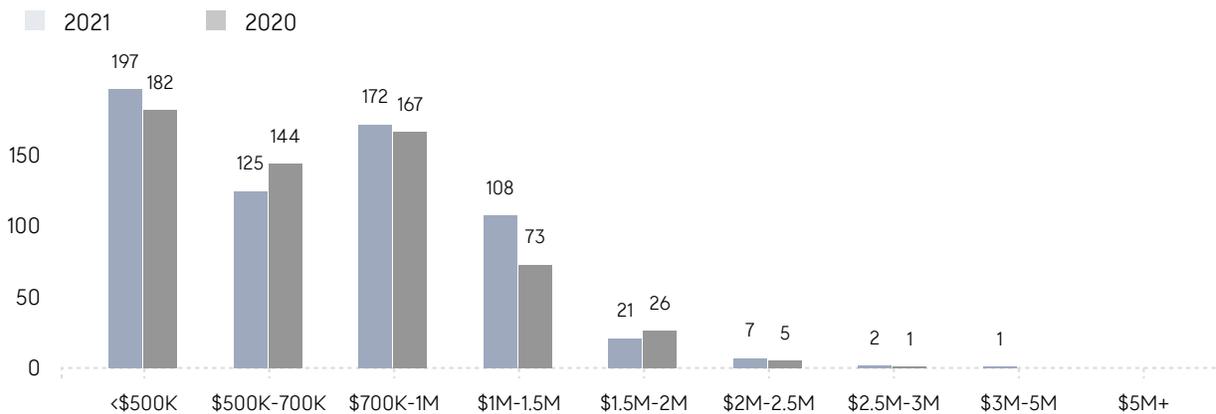
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bay Head

FULL YEAR 2021

## UNDER CONTRACT

<b>28</b>	<b>\$1.8M</b>	<b>\$1.4M</b>
Total Properties	Average Price	Median Price
<b>-49%</b>	<b>10%</b>	<b>-1%</b>
Decrease From 2020	Increase From 2020	Decrease From 2020

## UNITS SOLD

<b>26</b>	<b>\$1.5M</b>	<b>\$1.3M</b>
Total Properties	Average Price	Median Price
<b>-50%</b>	<b>3%</b>	<b>19%</b>
Decrease From 2020	Increase From 2020	Increase From 2020

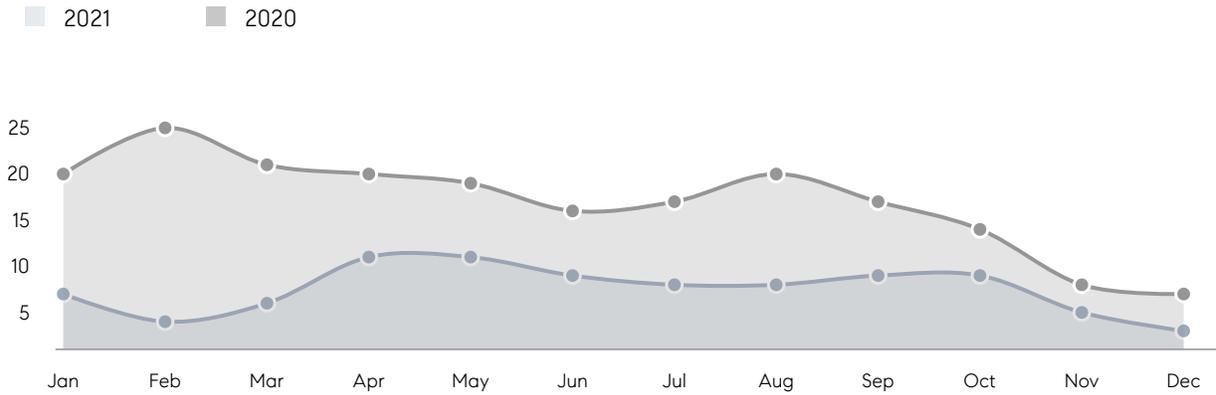
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	53	70	-24%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,543,903	\$1,495,902	3.2%
	# OF CONTRACTS	28	55	-49.1%
	NEW LISTINGS	36	67	-46%
Houses	AVERAGE DOM	51	64	-20%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,681,585	\$1,594,488	5%
	# OF CONTRACTS	25	51	-51%
	NEW LISTINGS	34	63	-46%
Condo/Co-op/TH	AVERAGE DOM	73	142	-49%
	% OF ASKING PRICE	95%	96%	
	AVERAGE SOLD PRICE	\$488,333	\$312,875	56%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	2	4	-50%

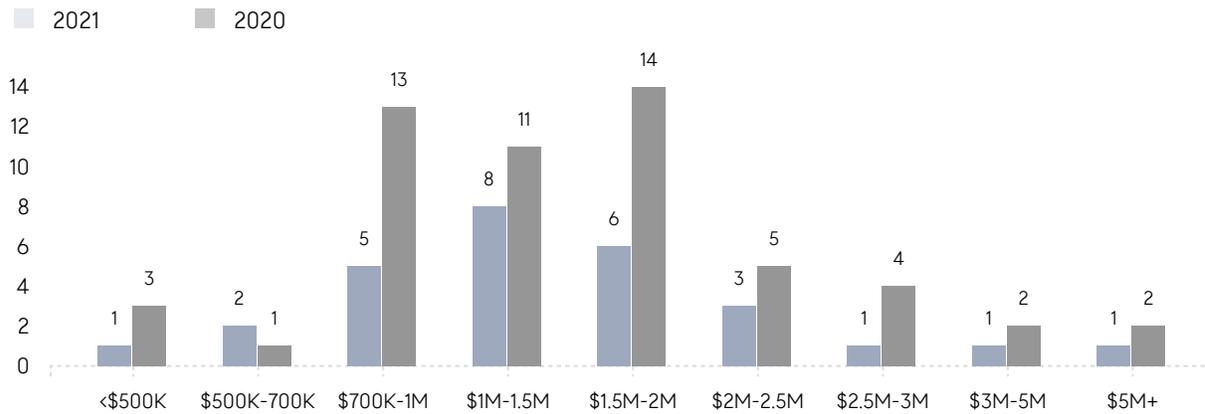
# Bay Head

FULL YEAR 2021

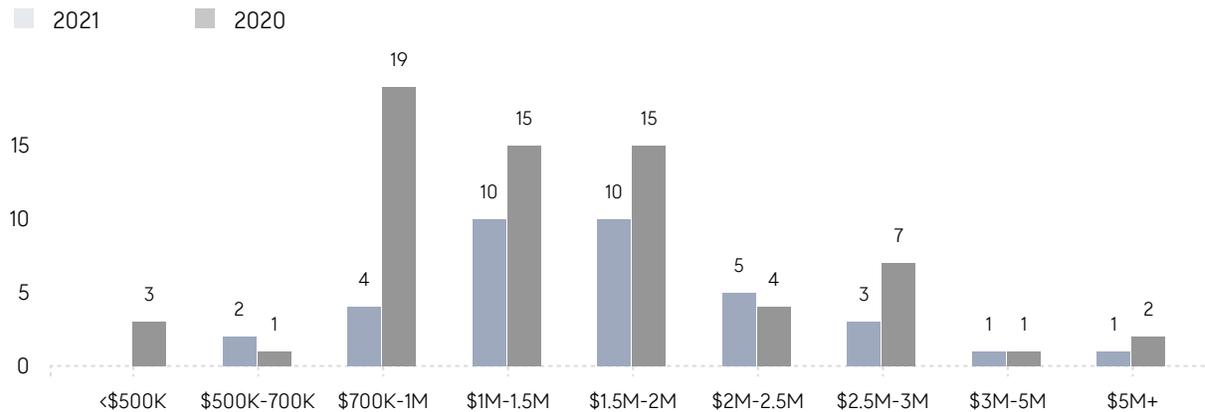
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bayonne

FULL YEAR 2021

## UNDER CONTRACT

**267**  
Total  
Properties

**\$388K**  
Average  
Price

**\$398K**  
Median  
Price

**25%**  
Increase From  
2020

**8%**  
Increase From  
2020

**14%**  
Increase From  
2020

## UNITS SOLD

**265**  
Total  
Properties

**\$384K**  
Average  
Price

**\$390K**  
Median  
Price

**28%**  
Increase From  
2020

**11%**  
Increase From  
2020

**13%**  
Increase From  
2020

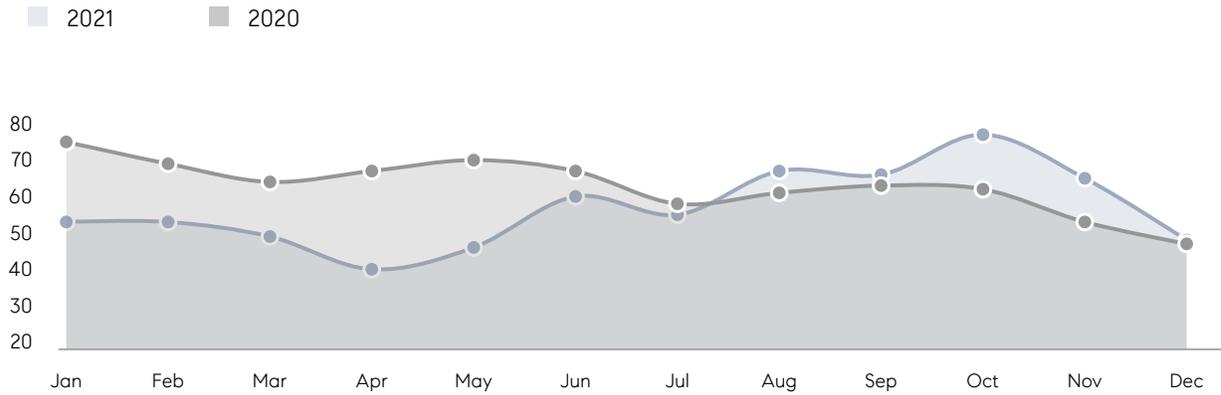
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$384,278	\$347,565	10.6%
	# OF CONTRACTS	267	214	24.8%
	NEW LISTINGS	384	342	12%
Houses	AVERAGE DOM	30	41	-27%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$449,897	\$381,566	18%
	# OF CONTRACTS	175	144	22%
	NEW LISTINGS	251	212	18%
Condo/Co-op/TH	AVERAGE DOM	35	48	-27%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$271,068	\$274,927	-1%
	# OF CONTRACTS	92	70	31%
	NEW LISTINGS	133	130	2%

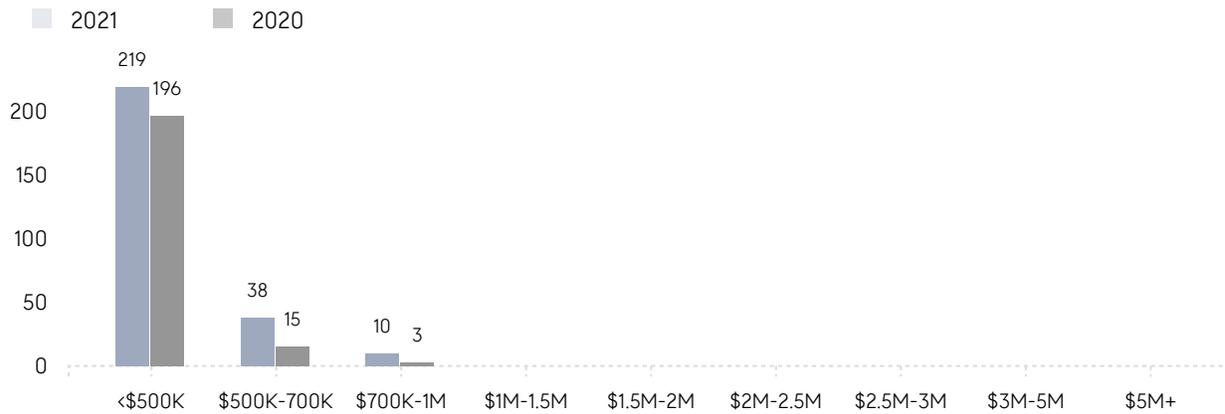
# Bayonne

FULL YEAR 2021

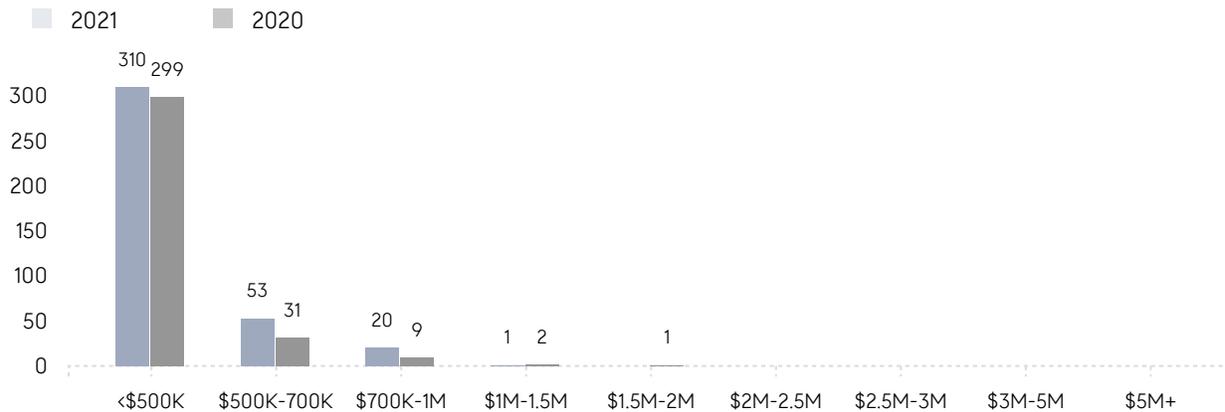
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bedminster

FULL YEAR 2021

## UNDER CONTRACT

**246**  
Total  
Properties

**\$521K**  
Average  
Price

**\$391K**  
Median  
Price

**8%**  
Increase From  
2020

**13%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**252**  
Total  
Properties

**\$463K**  
Average  
Price

**\$385K**  
Median  
Price

**17%**  
Increase From  
2020

**4%**  
Increase From  
2020

**5%**  
Increase From  
2020

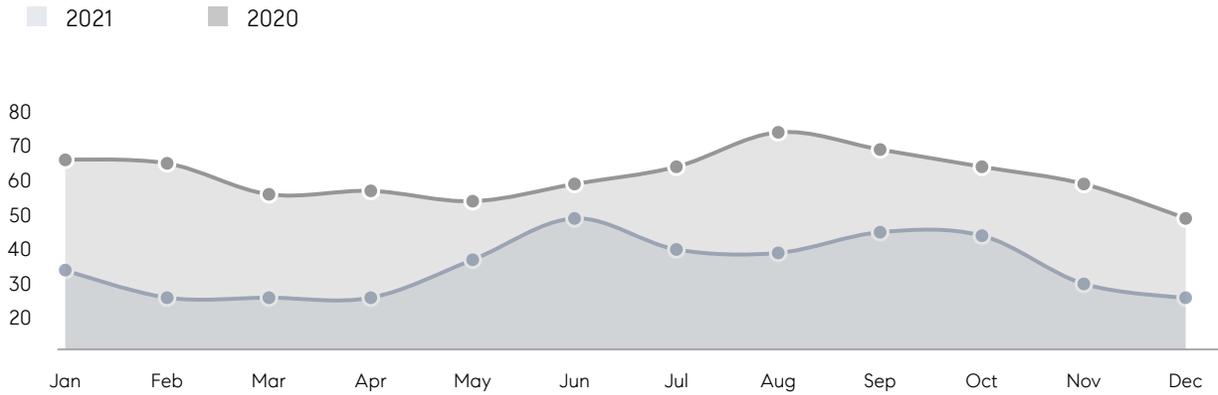
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	50	-30%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$463,702	\$447,367	3.7%
	# OF CONTRACTS	246	227	8.4%
	NEW LISTINGS	270	313	-14%
Houses	AVERAGE DOM	55	83	-34%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$774,989	\$777,134	0%
	# OF CONTRACTS	66	49	35%
	NEW LISTINGS	86	97	-11%
Condo/Co-op/TH	AVERAGE DOM	28	41	-32%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$357,732	\$355,111	1%
	# OF CONTRACTS	180	178	1%
	NEW LISTINGS	184	216	-15%

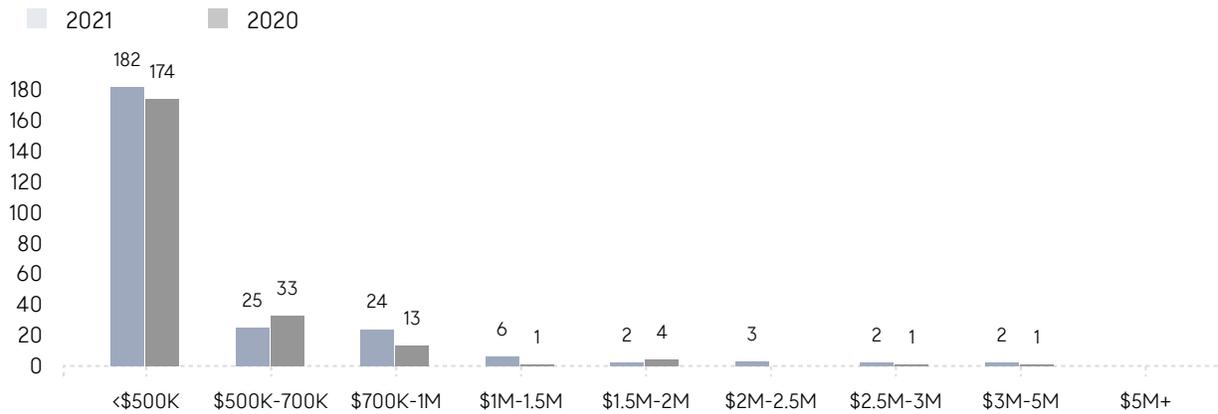
# Bedminster

FULL YEAR 2021

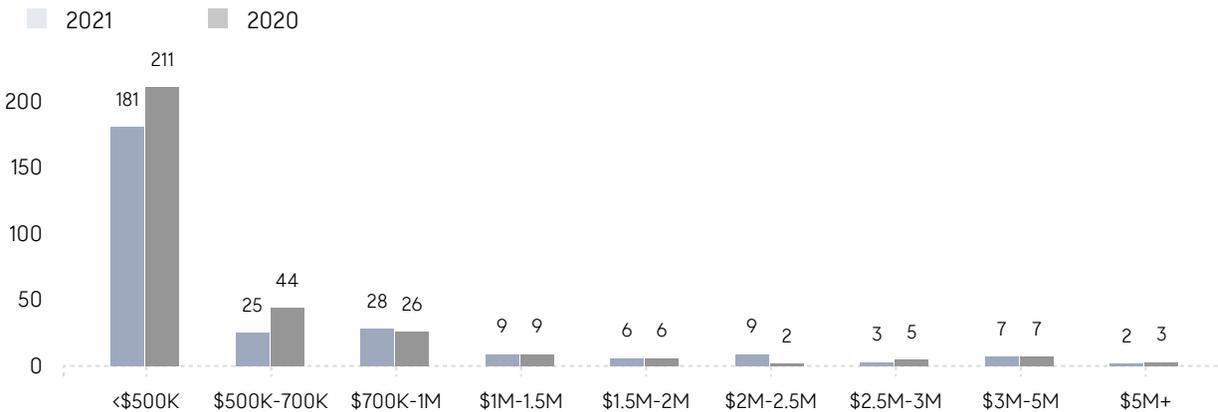
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bergenfield

FULL YEAR 2021

## UNDER CONTRACT

**274**  
Total  
Properties

**\$508K**  
Average  
Price

**\$460K**  
Median  
Price

**3%**  
Increase From  
2020

**5%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**231**  
Total  
Properties

**\$509K**  
Average  
Price

**\$470K**  
Median  
Price

**-9%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**12%**  
Increase From  
2020

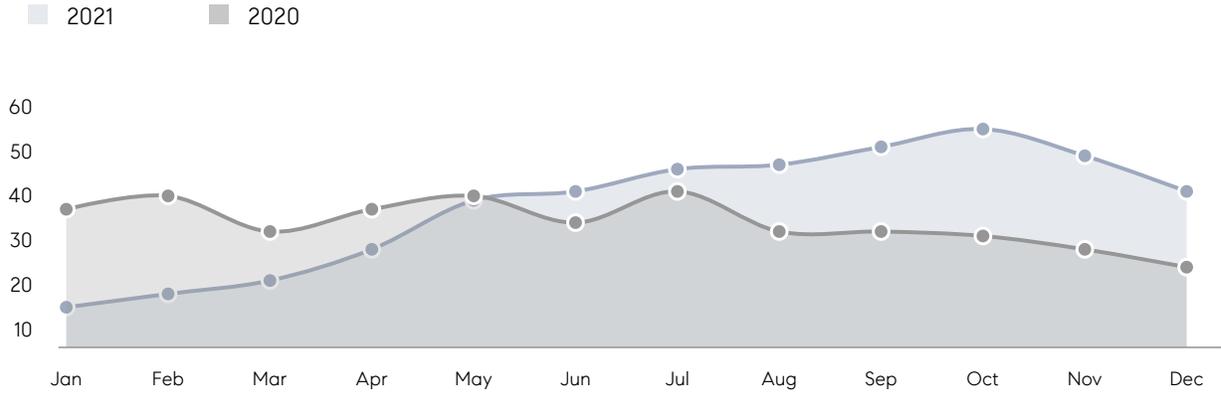
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	47	-26%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$509,444	\$460,459	10.6%
	# OF CONTRACTS	274	267	2.6%
	NEW LISTINGS	282	266	6%
Houses	AVERAGE DOM	35	48	-27%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$521,750	\$475,834	10%
	# OF CONTRACTS	262	254	3%
	NEW LISTINGS	269	252	7%
Condo/Co-op/TH	AVERAGE DOM	38	30	27%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$237,490	\$197,993	20%
	# OF CONTRACTS	12	13	-8%
	NEW LISTINGS	13	14	-7%

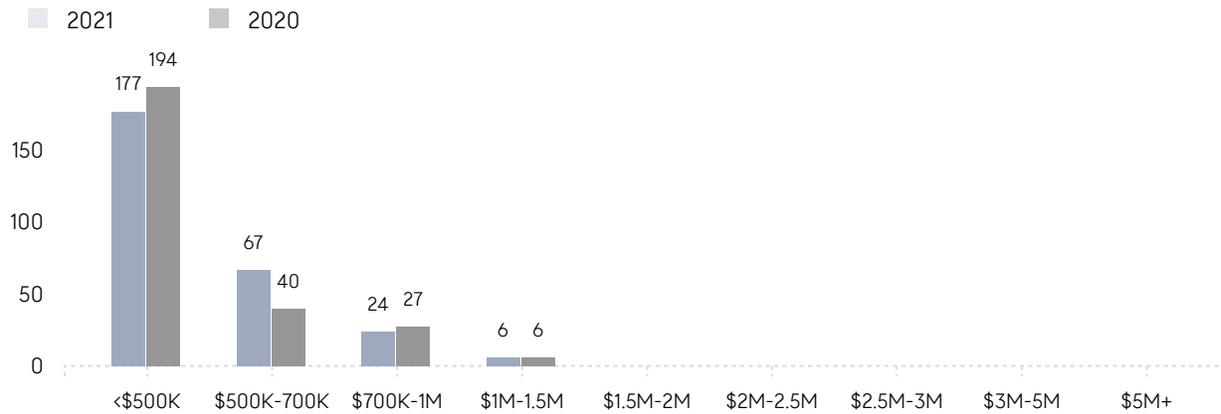
# Bergenfield

FULL YEAR 2021

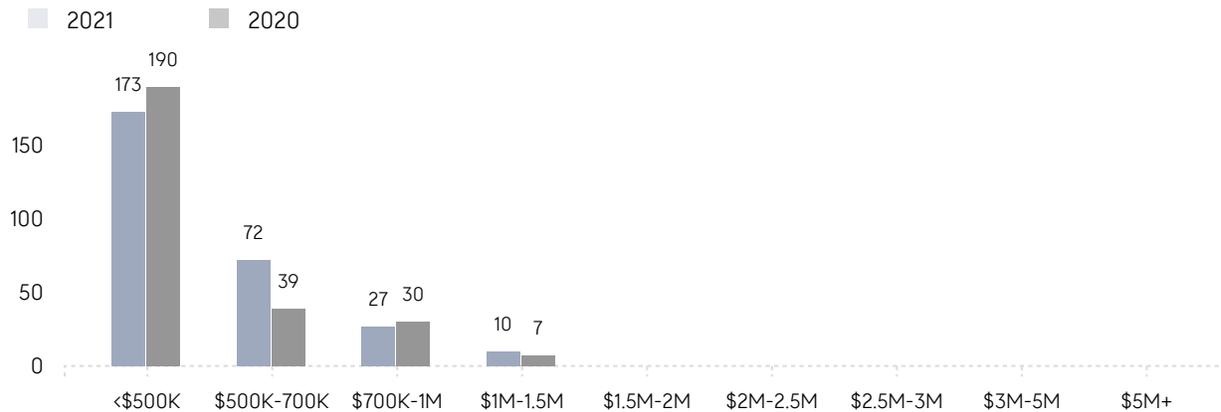
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Berkeley Heights

FULL YEAR 2021

## UNDER CONTRACT

**232**  
Total  
Properties

**\$657K**  
Average  
Price

**\$639K**  
Median  
Price

**8%**  
Increase From  
2020

**-5%**  
Decrease From  
2020

**-2%**  
Decrease From  
2020

## UNITS SOLD

**232**  
Total  
Properties

**\$682K**  
Average  
Price

**\$656K**  
Median  
Price

**17%**  
Increase From  
2020

**4%**  
Increase From  
2020

**5%**  
Increase From  
2020

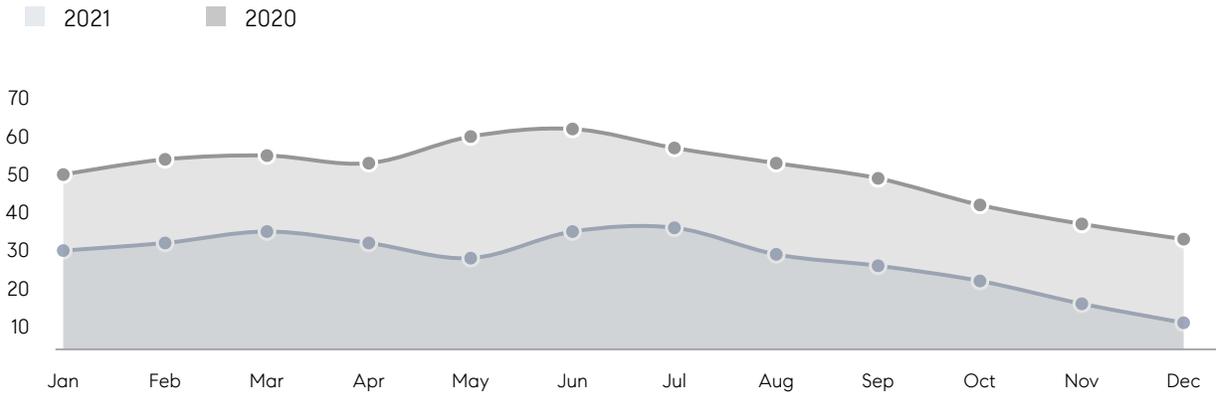
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	59	-44%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$682,164	\$654,229	4.3%
	# OF CONTRACTS	232	214	8.4%
	NEW LISTINGS	264	296	-11%
Houses	AVERAGE DOM	31	62	-50%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$724,446	\$685,714	6%
	# OF CONTRACTS	199	195	2%
	NEW LISTINGS	226	253	-11%
Condo/Co-op/TH	AVERAGE DOM	47	37	27%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$408,016	\$387,357	5%
	# OF CONTRACTS	33	19	74%
	NEW LISTINGS	38	43	-12%

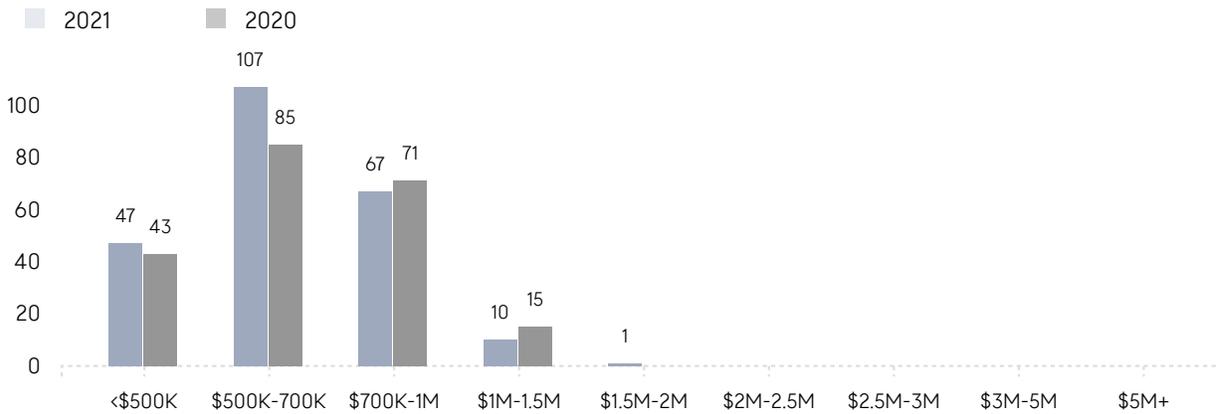
# Berkeley Heights

FULL YEAR 2021

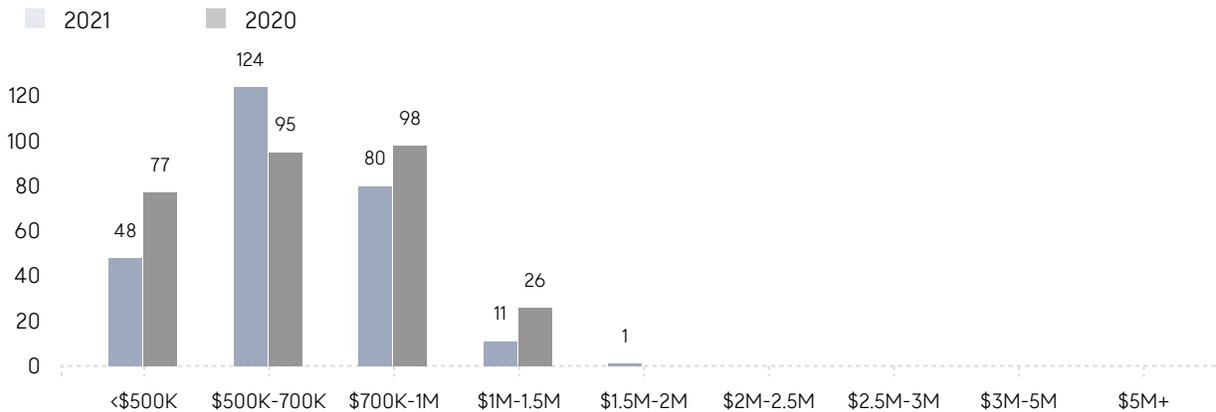
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bloomfield

FULL YEAR 2021

## UNDER CONTRACT

**736**  
Total  
Properties

**\$404K**  
Average  
Price

**\$399K**  
Median  
Price

**17%**  
Increase From  
2020

**5%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**628**  
Total  
Properties

**\$436K**  
Average  
Price

**\$433K**  
Median  
Price

**16%**  
Increase From  
2020

**12%**  
Increase From  
2020

**12%**  
Increase From  
2020

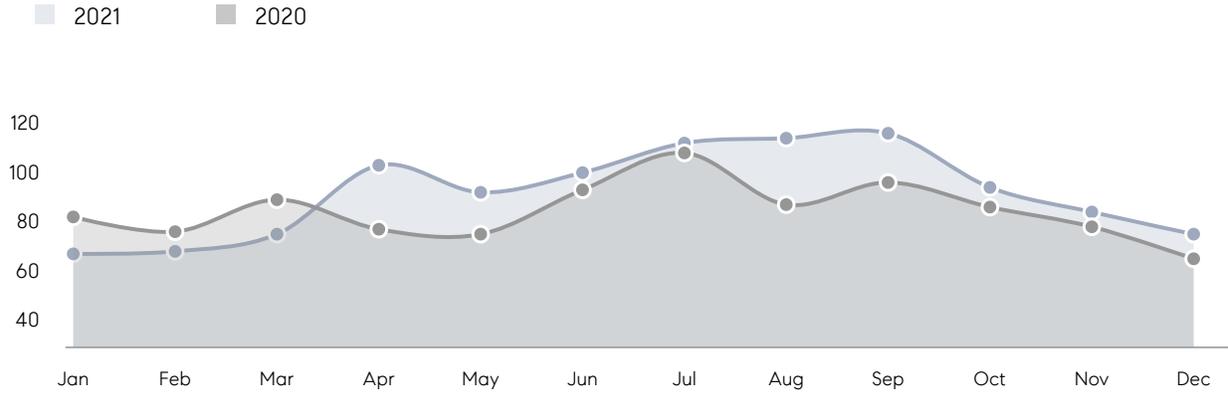
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	40	-20%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$436,376	\$388,522	12.3%
	# OF CONTRACTS	736	630	16.8%
	NEW LISTINGS	762	685	11%
Houses	AVERAGE DOM	31	38	-18%
	% OF ASKING PRICE	108%	104%	
	AVERAGE SOLD PRICE	\$463,790	\$417,792	11%
	# OF CONTRACTS	640	561	14%
	NEW LISTINGS	666	603	10%
Condo/Co-op/TH	AVERAGE DOM	40	54	-26%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$240,206	\$204,196	18%
	# OF CONTRACTS	96	69	39%
	NEW LISTINGS	96	82	17%

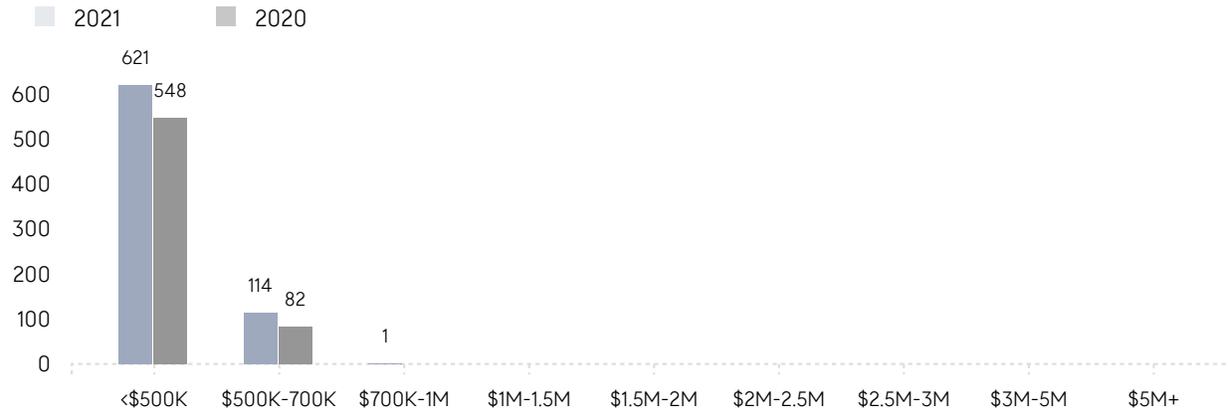
# Bloomfield

FULL YEAR 2021

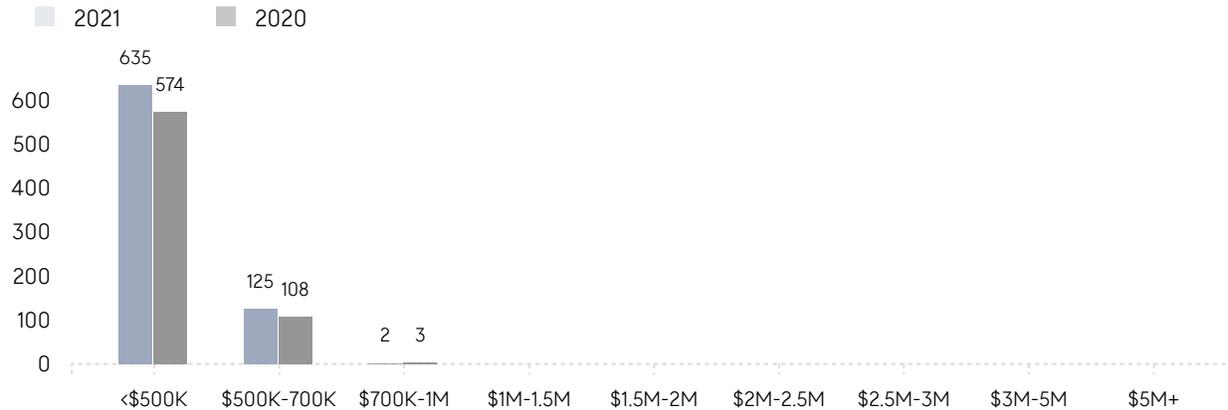
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bogota

FULL YEAR 2021

## UNDER CONTRACT

**105**  
Total  
Properties

**\$441K**  
Average  
Price

**\$440K**  
Median  
Price

**19%**  
Increase From  
2020

**6%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**87**  
Total  
Properties

**\$453K**  
Average  
Price

**\$456K**  
Median  
Price

**19%**  
Increase From  
2020

**8%**  
Increase From  
2020

**13%**  
Increase From  
2020

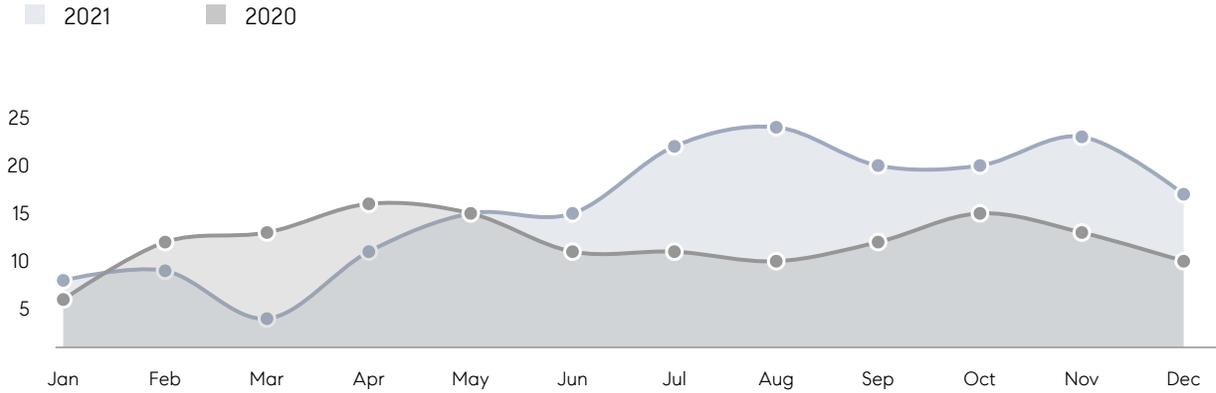
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	30	43	-30%
	% OF ASKING PRICE	104%	111%	
	AVERAGE SOLD PRICE	\$453,944	\$421,137	7.8%
	# OF CONTRACTS	105	88	19.3%
	NEW LISTINGS	107	86	24%
Houses	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	104%	112%	
	AVERAGE SOLD PRICE	\$459,958	\$428,000	7%
	# OF CONTRACTS	102	86	19%
	NEW LISTINGS	102	84	21%
Condo/Co-op/TH	AVERAGE DOM	29	26	12%
	% OF ASKING PRICE	105%	99%	
	AVERAGE SOLD PRICE	\$201,389	\$177,500	13%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	5	2	150%

# Bogota

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Boonton

FULL YEAR 2021

## UNDER CONTRACT

**114**  
Total  
Properties

**\$473K**  
Average  
Price

**\$444K**  
Median  
Price

**9%**  
Increase From  
2020

**13%**  
Increase From  
2020

**5%**  
Increase From  
2020

## UNITS SOLD

**106**  
Total  
Properties

**\$480K**  
Average  
Price

**\$457K**  
Median  
Price

**-1%**  
Change From  
2020

**14%**  
Increase From  
2020

**11%**  
Increase From  
2020

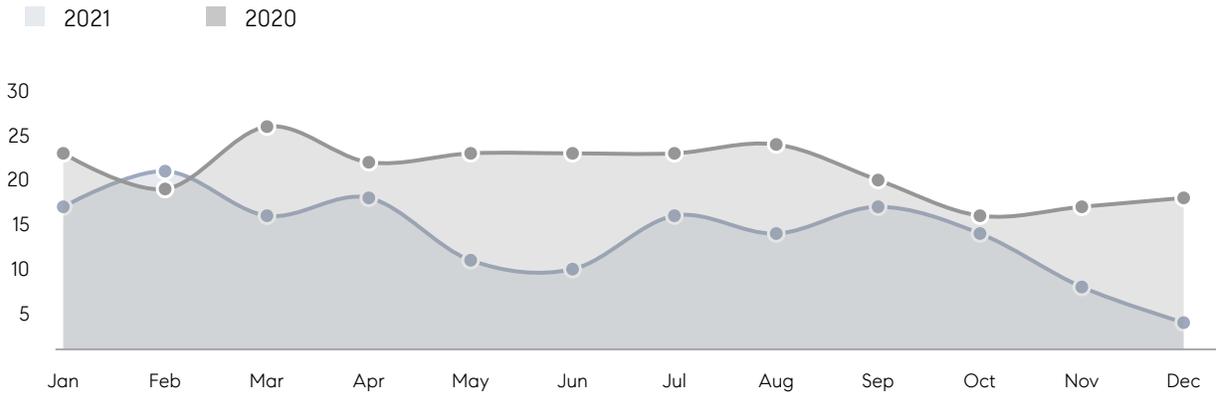
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	53	-40%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$480,137	\$421,290	14.0%
	# OF CONTRACTS	114	105	8.6%
	NEW LISTINGS	122	138	-12%
Houses	AVERAGE DOM	32	52	-38%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$487,305	\$423,990	15%
	# OF CONTRACTS	108	100	8%
	NEW LISTINGS	114	130	-12%
Condo/Co-op/TH	AVERAGE DOM	31	81	-62%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$360,667	\$366,200	-2%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	8	8	0%

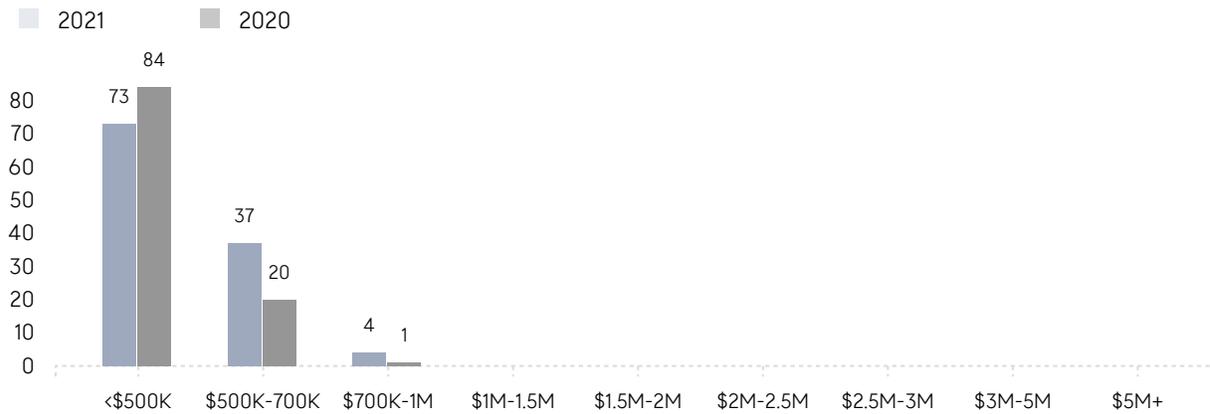
# Boonton

FULL YEAR 2021

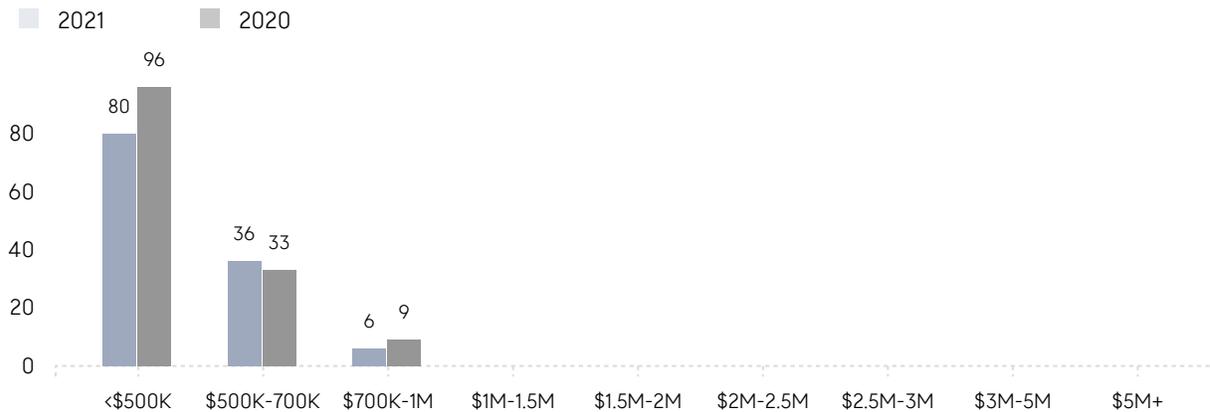
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Boonton Township

FULL YEAR 2021

## UNDER CONTRACT

**75**  
Total  
Properties

**\$726K**  
Average  
Price

**\$670K**  
Median  
Price

**-4%**  
Decrease From  
2020

**27%**  
Increase From  
2020

**29%**  
Increase From  
2020

## UNITS SOLD

**71**  
Total  
Properties

**\$726K**  
Average  
Price

**\$682K**  
Median  
Price

**-3%**  
Decrease From  
2020

**39%**  
Increase From  
2020

**36%**  
Increase From  
2020

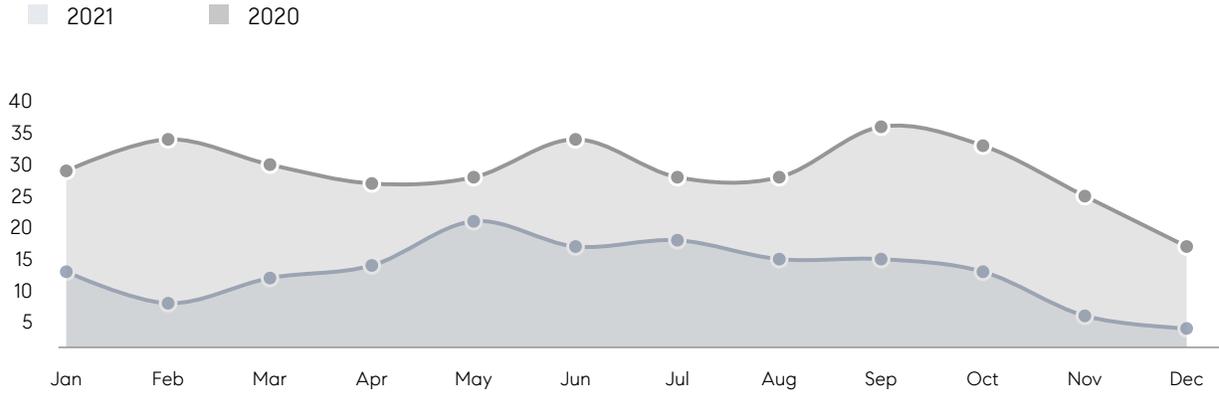
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	48	69	-30%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$726,842	\$522,578	39.1%
	# OF CONTRACTS	75	78	-3.8%
	NEW LISTINGS	84	112	-25%
Houses	AVERAGE DOM	47	68	-31%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$745,838	\$526,421	42%
	# OF CONTRACTS	69	72	-4%
	NEW LISTINGS	80	106	-25%
Condo/Co-op/TH	AVERAGE DOM	54	79	-32%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$521,050	\$486,343	7%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	4	6	-33%

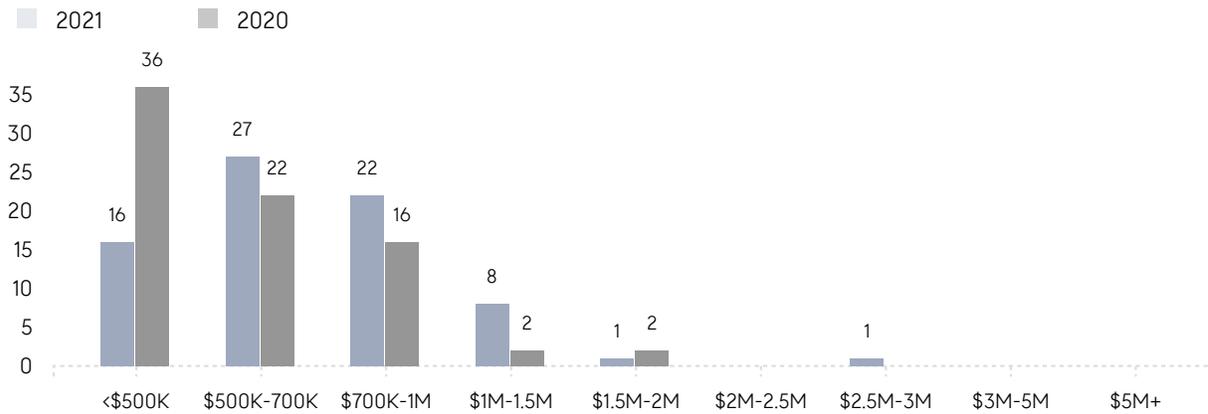
# Boonton Township

FULL YEAR 2021

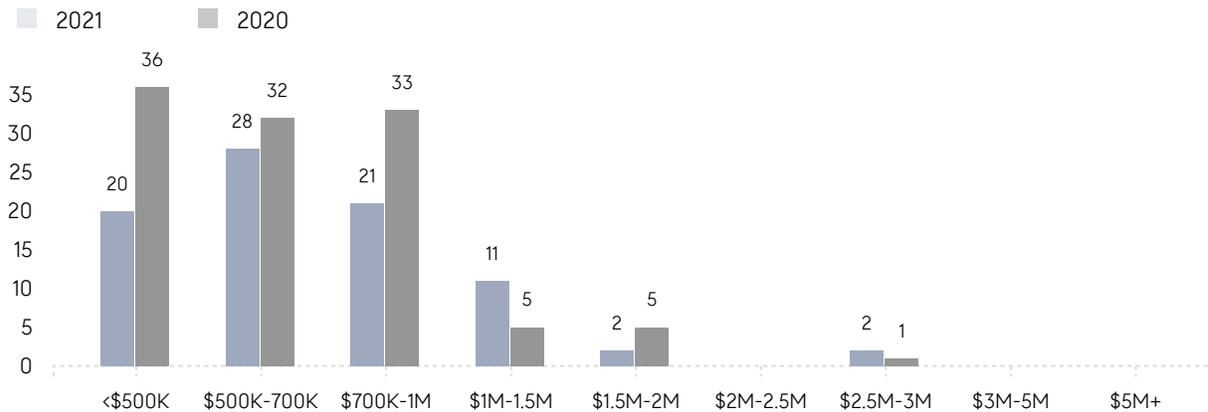
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Branchburg

FULL YEAR 2021

## UNDER CONTRACT

**252**  
Total  
Properties

**\$509K**  
Average  
Price

**\$514K**  
Median  
Price

**1%**  
Increase From  
2020

**12%**  
Increase From  
2020

**20%**  
Increase From  
2020

## UNITS SOLD

**255**  
Total  
Properties

**\$513K**  
Average  
Price

**\$510K**  
Median  
Price

**10%**  
Increase From  
2020

**14%**  
Increase From  
2020

**20%**  
Increase From  
2020

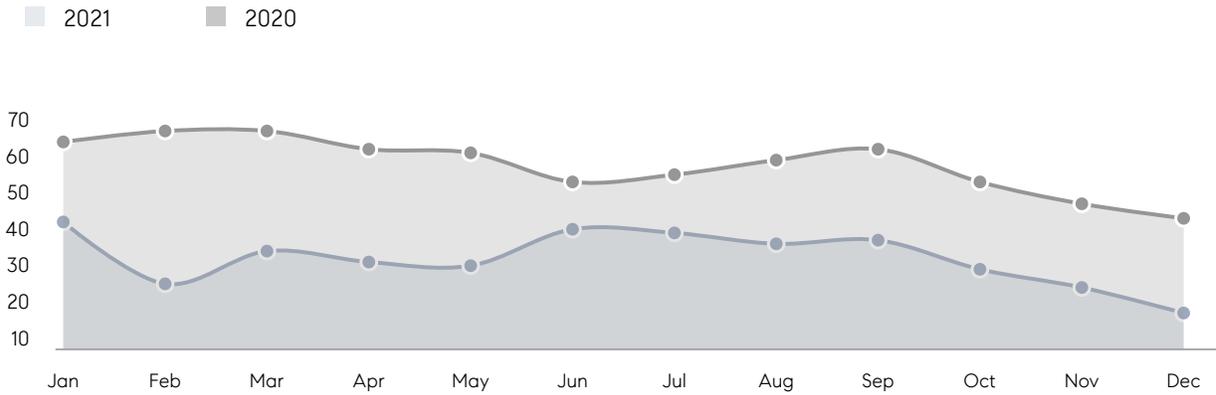
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	50	66	-24%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$513,531	\$450,989	13.9%
	# OF CONTRACTS	252	249	1.2%
	NEW LISTINGS	283	269	5%
Houses	AVERAGE DOM	33	55	-40%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$586,661	\$521,644	12%
	# OF CONTRACTS	177	153	16%
	NEW LISTINGS	203	175	16%
Condo/Co-op/TH	AVERAGE DOM	86	88	-2%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$356,437	\$319,275	12%
	# OF CONTRACTS	75	96	-22%
	NEW LISTINGS	80	94	-15%

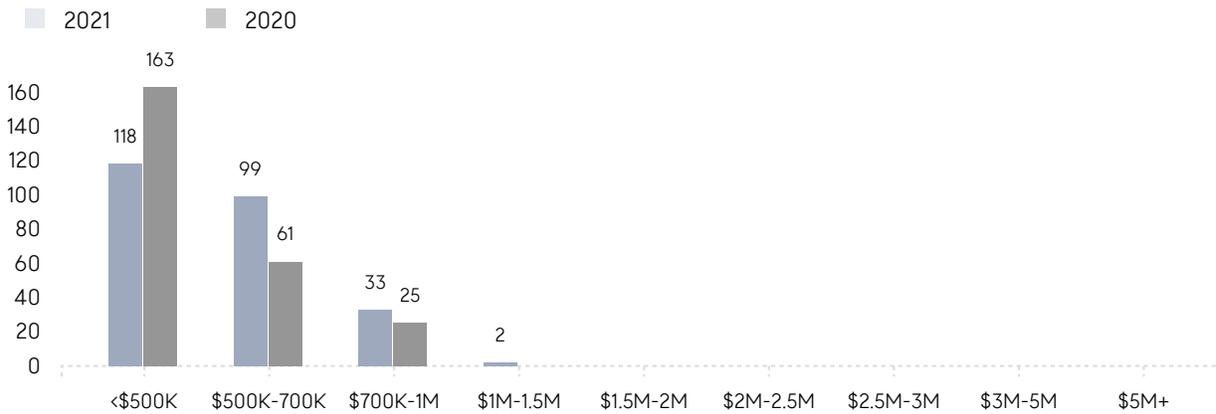
# Branchburg

FULL YEAR 2021

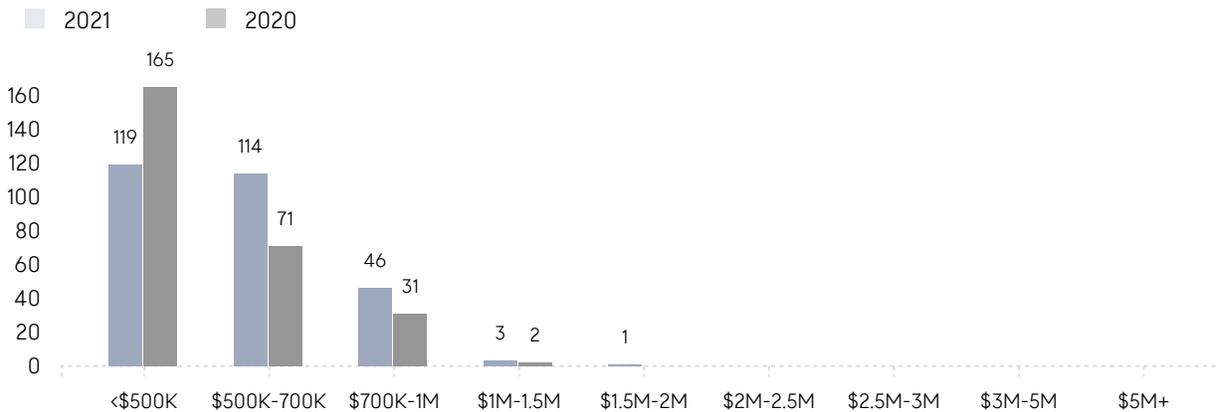
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Bridgewater

FULL YEAR 2021

## UNDER CONTRACT

**680**  
Total  
Properties

**\$536K**  
Average  
Price

**\$509K**  
Median  
Price

**8%**  
Increase From  
2020

**8%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**678**  
Total  
Properties

**\$545K**  
Average  
Price

**\$527K**  
Median  
Price

**11%**  
Increase From  
2020

**11%**  
Increase From  
2020

**12%**  
Increase From  
2020

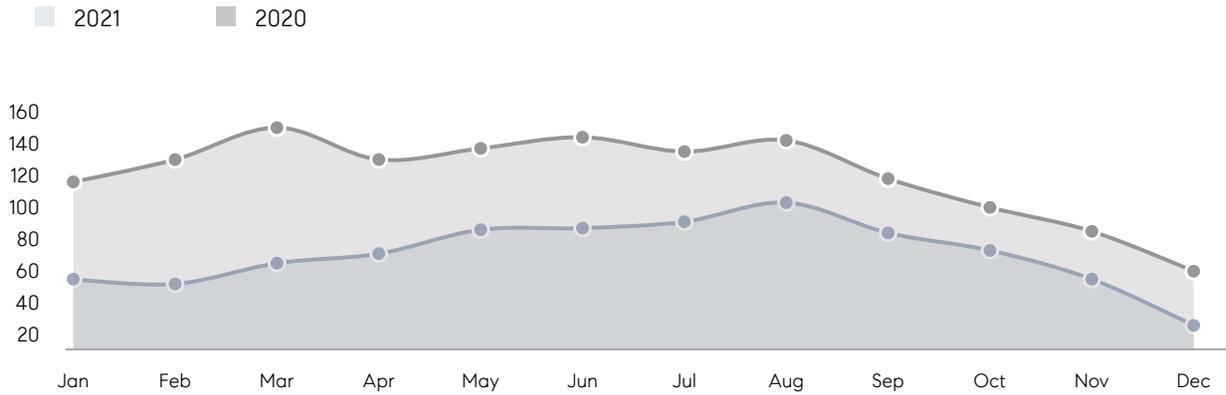
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	47	-34%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$545,873	\$491,466	11.1%
	# OF CONTRACTS	680	631	7.8%
	NEW LISTINGS	756	771	-2%
Houses	AVERAGE DOM	31	48	-35%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$629,056	\$552,069	14%
	# OF CONTRACTS	472	450	5%
	NEW LISTINGS	535	567	-6%
Condo/Co-op/TH	AVERAGE DOM	29	46	-37%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$356,602	\$338,382	5%
	# OF CONTRACTS	208	181	15%
	NEW LISTINGS	221	204	8%

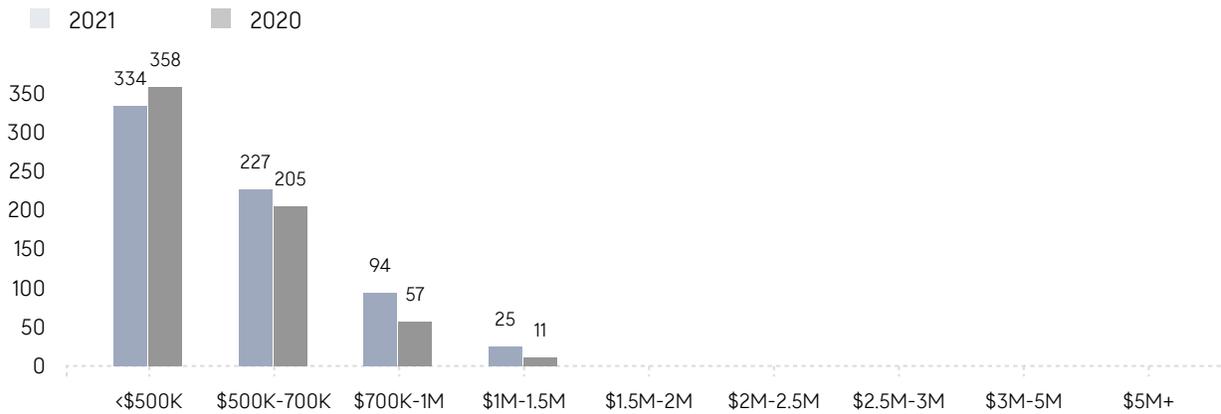
# Bridgewater

FULL YEAR 2021

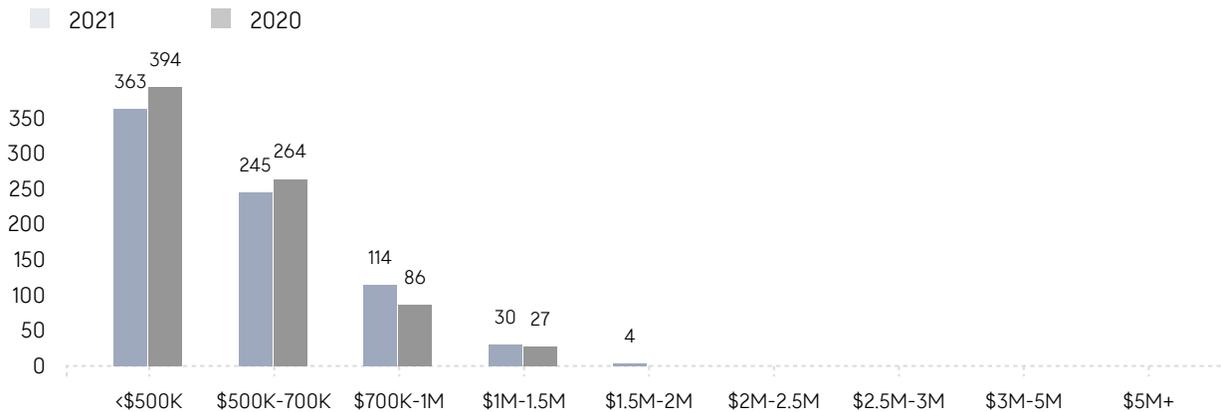
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Caldwell

FULL YEAR 2021

## UNDER CONTRACT

<b>90</b>	<b>\$449K</b>	<b>\$399K</b>
Total Properties	Average Price	Median Price
<b>-7%</b>	<b>-2%</b>	<b>-13%</b>
Decrease From 2020	Decrease From 2020	Decrease From 2020

## UNITS SOLD

<b>91</b>	<b>\$458K</b>	<b>\$424K</b>
Total Properties	Average Price	Median Price
<b>-5%</b>	<b>-2%</b>	<b>-9%</b>
Decrease From 2020	Decrease From 2020	Decrease From 2020

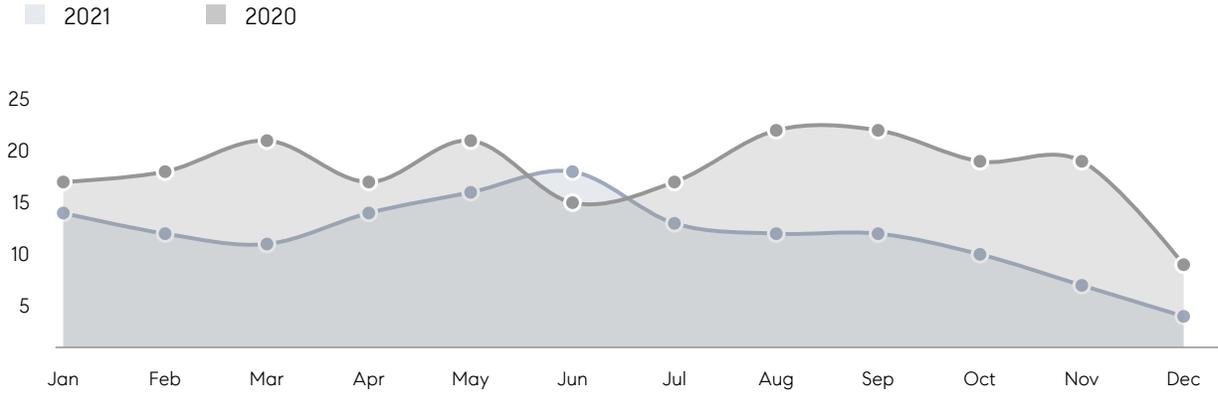
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	46	-30%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$458,533	\$468,617	-2.2%
	# OF CONTRACTS	90	97	-7.2%
	NEW LISTINGS	109	119	-8%
Houses	AVERAGE DOM	32	48	-33%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$577,107	\$546,050	6%
	# OF CONTRACTS	51	67	-24%
	NEW LISTINGS	60	84	-29%
Condo/Co-op/TH	AVERAGE DOM	32	44	-27%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$285,479	\$320,791	-11%
	# OF CONTRACTS	39	30	30%
	NEW LISTINGS	49	35	40%

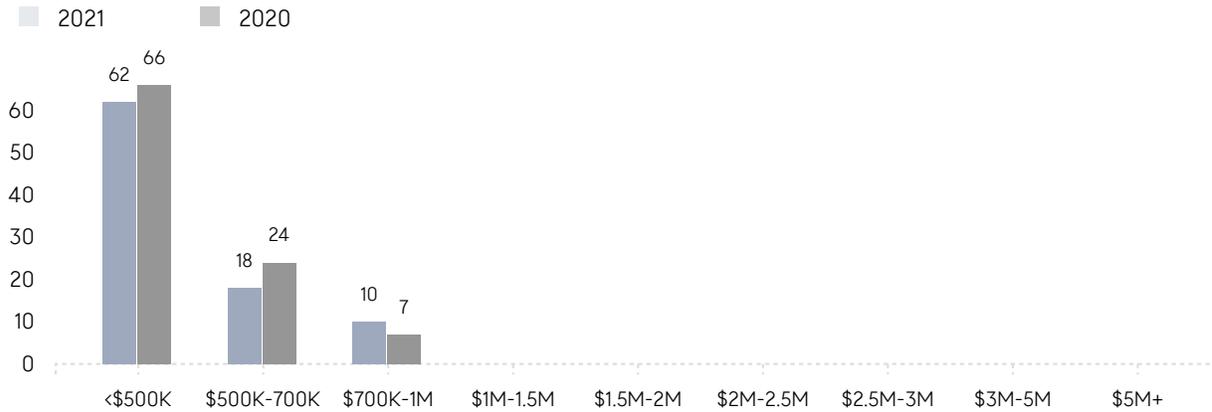
# Caldwell

FULL YEAR 2021

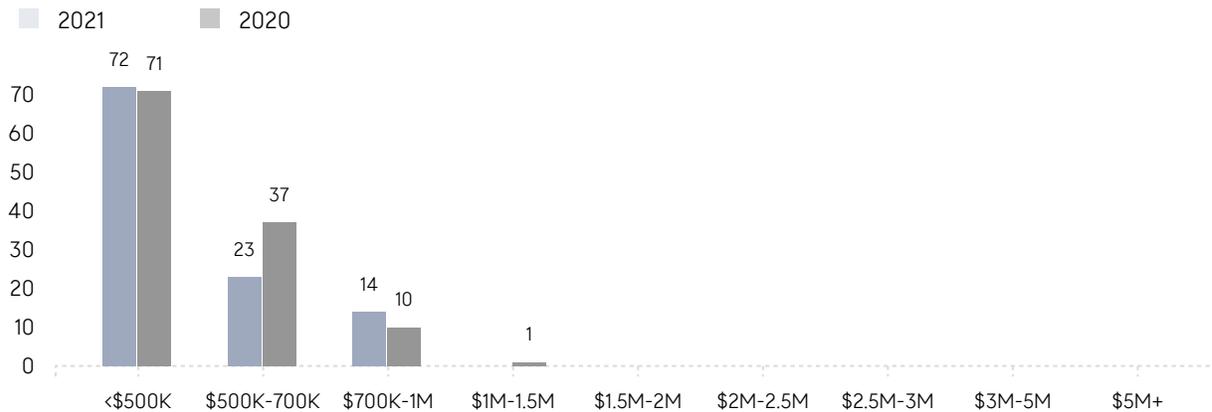
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Carlstadt

FULL YEAR 2021

## UNDER CONTRACT

**46**  
Total  
Properties

**\$515K**  
Average  
Price

**\$496K**  
Median  
Price

**7%**  
Increase From  
2020

**7%**  
Increase From  
2020

**5%**  
Increase From  
2020

## UNITS SOLD

**34**  
Total  
Properties

**\$504K**  
Average  
Price

**\$493K**  
Median  
Price

**-17%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**10%**  
Increase From  
2020

## Property Statistics

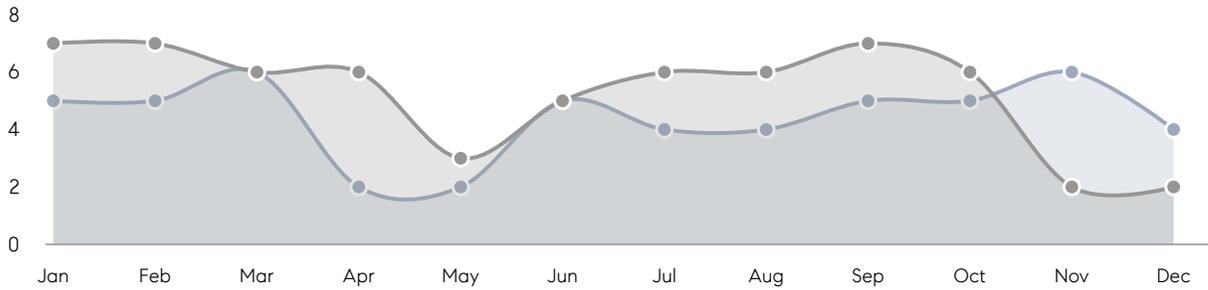
		2021	2020	% Change
Overall	AVERAGE DOM	27	47	-43%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$504,753	\$455,534	10.8%
	# OF CONTRACTS	46	43	7.0%
	NEW LISTINGS	48	42	14%
Houses	AVERAGE DOM	27	48	-44%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$504,753	\$451,203	12%
	# OF CONTRACTS	46	41	12%
	NEW LISTINGS	48	40	20%
Condo/Co-op/TH	AVERAGE DOM	-	27	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$540,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

# Carlstadt

FULL YEAR 2021

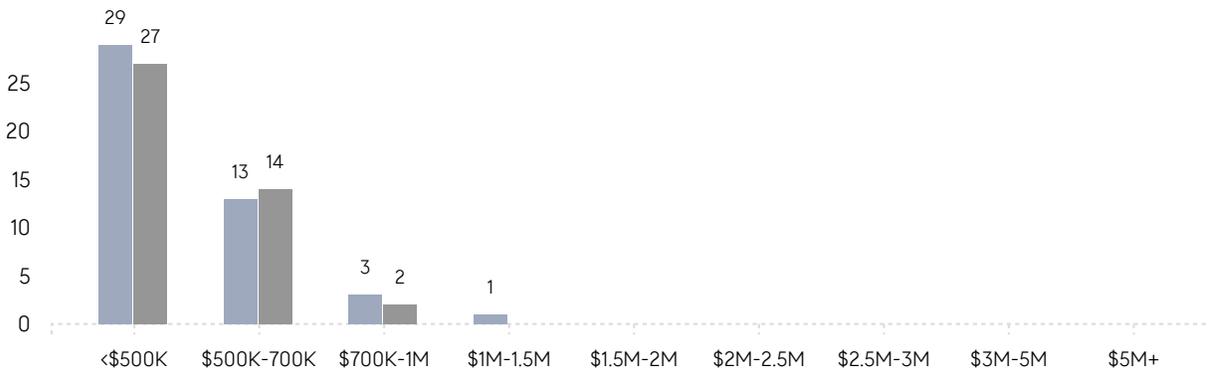
## Monthly Inventory

2021 2020



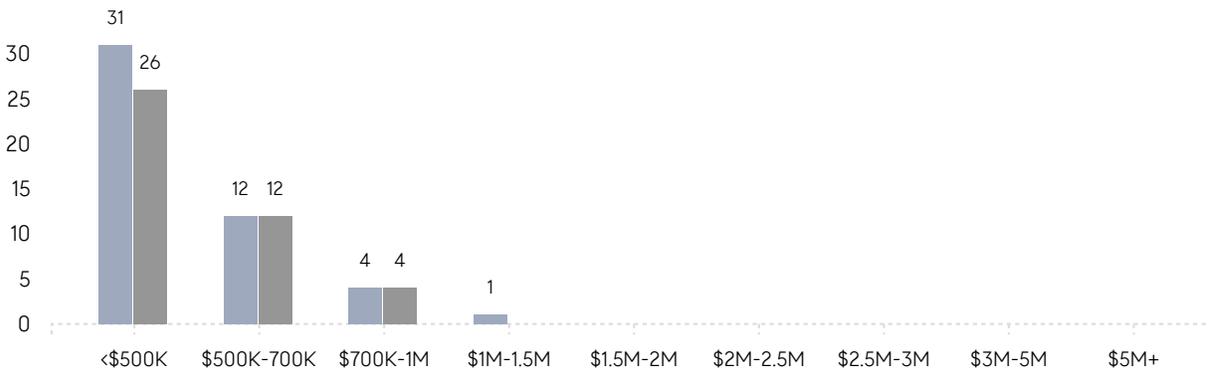
## Contracts By Price Range

2021 2020



## Listings By Price Range

2021 2020



# Cedar Grove

FULL YEAR 2021

## UNDER CONTRACT

**183**  
Total  
Properties

**\$618K**  
Average  
Price

**\$549K**  
Median  
Price

**-18%**  
Decrease From  
2020

**13%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**173**  
Total  
Properties

**\$600K**  
Average  
Price

**\$560K**  
Median  
Price

**-14%**  
Decrease From  
2020

**12%**  
Increase From  
2020

**13%**  
Increase From  
2020

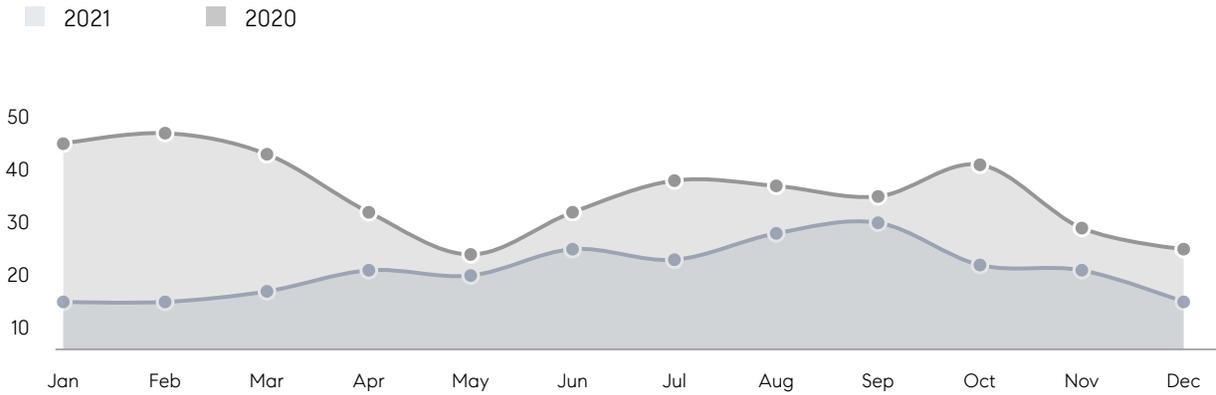
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	38	-18%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$600,273	\$538,318	11.5%
	# OF CONTRACTS	183	224	-18.3%
	NEW LISTINGS	194	284	-32%
Houses	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$613,347	\$568,765	8%
	# OF CONTRACTS	138	174	-21%
	NEW LISTINGS	156	228	-32%
Condo/Co-op/TH	AVERAGE DOM	44	44	0%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$556,801	\$443,250	26%
	# OF CONTRACTS	45	50	-10%
	NEW LISTINGS	38	56	-32%

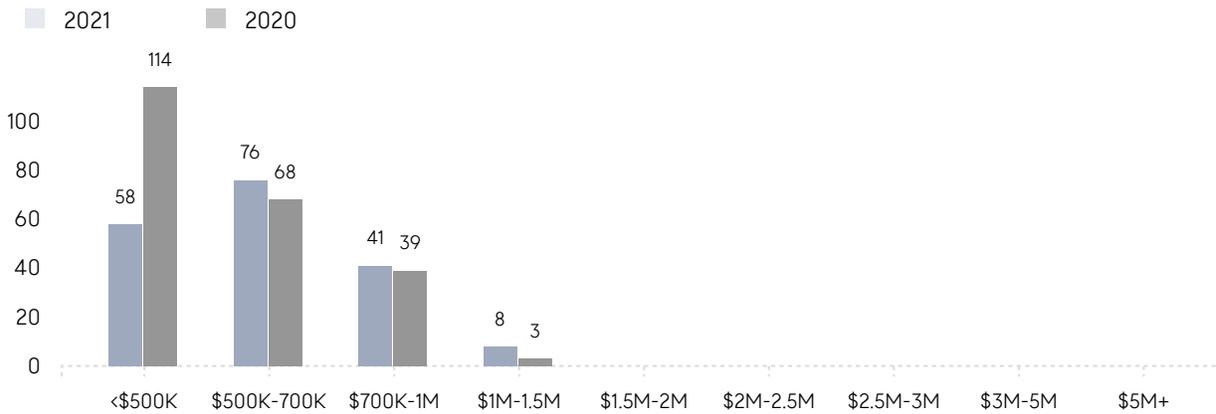
# Cedar Grove

FULL YEAR 2021

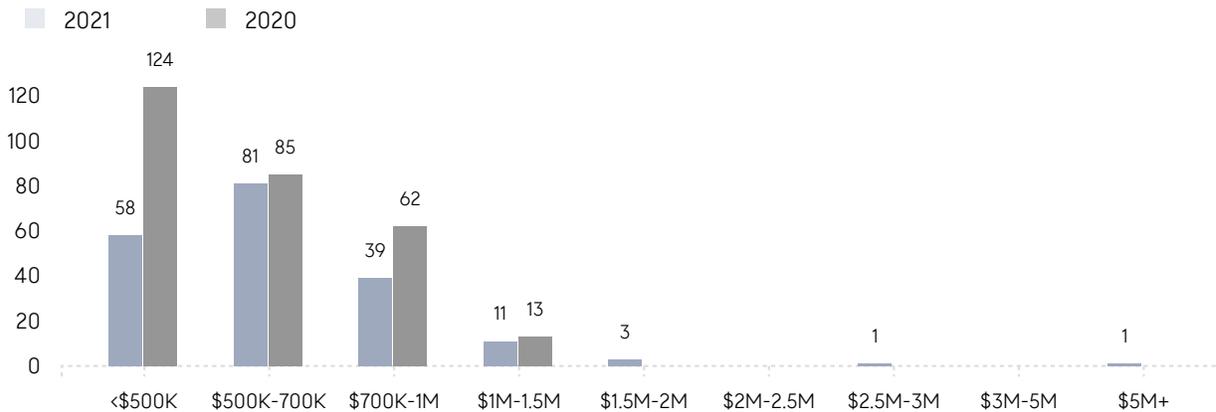
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Cedar Knolls

FULL YEAR 2021

## UNDER CONTRACT

**40**  
Total  
Properties

**\$567K**  
Average  
Price

**\$546K**  
Median  
Price

**25%**  
Increase From  
2020

**5%**  
Increase From  
2020

**-1%**  
Decrease From  
2020

## UNITS SOLD

**37**  
Total  
Properties

**\$570K**  
Average  
Price

**\$565K**  
Median  
Price

**3%**  
Increase From  
2020

**9%**  
Increase From  
2020

**3%**  
Increase From  
2020

## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	50	-36%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$570,983	\$522,817	9.2%
	# OF CONTRACTS	40	32	25.0%
	NEW LISTINGS	49	42	17%
Houses	AVERAGE DOM	32	50	-36%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$604,096	\$565,836	7%
	# OF CONTRACTS	29	25	16%
	NEW LISTINGS	40	32	25%
Condo/Co-op/TH	AVERAGE DOM	31	54	-43%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$492,717	\$372,250	32%
	# OF CONTRACTS	11	7	57%
	NEW LISTINGS	9	10	-10%

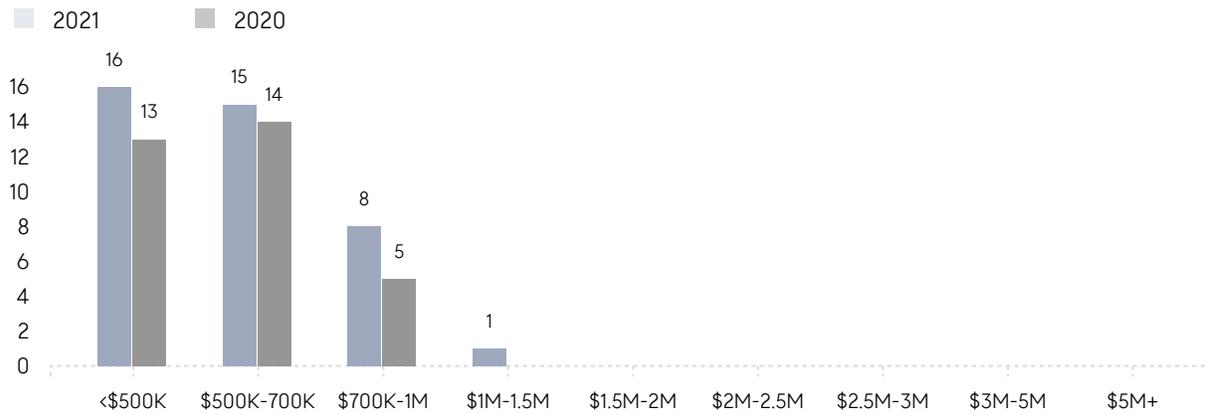
# Cedar Knolls

FULL YEAR 2021

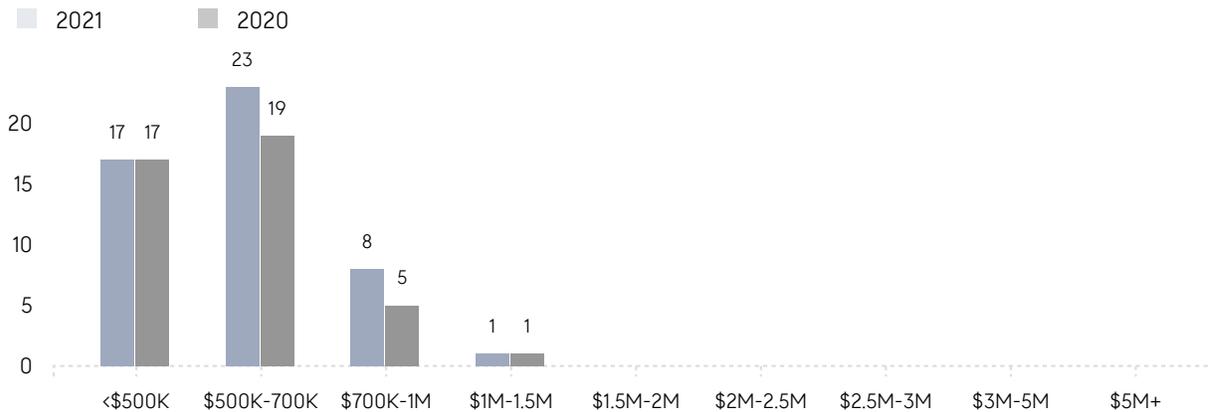
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Chatham Borough

FULL YEAR 2021

## UNDER CONTRACT

**165**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$899K**  
Median  
Price

**4%**  
Increase From  
2020

**0%**  
Change From  
2020

**-**  
Change From  
2020

## UNITS SOLD

**178**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$956K**  
Median  
Price

**30%**  
Increase From  
2020

**11%**  
Increase From  
2020

**12%**  
Increase From  
2020

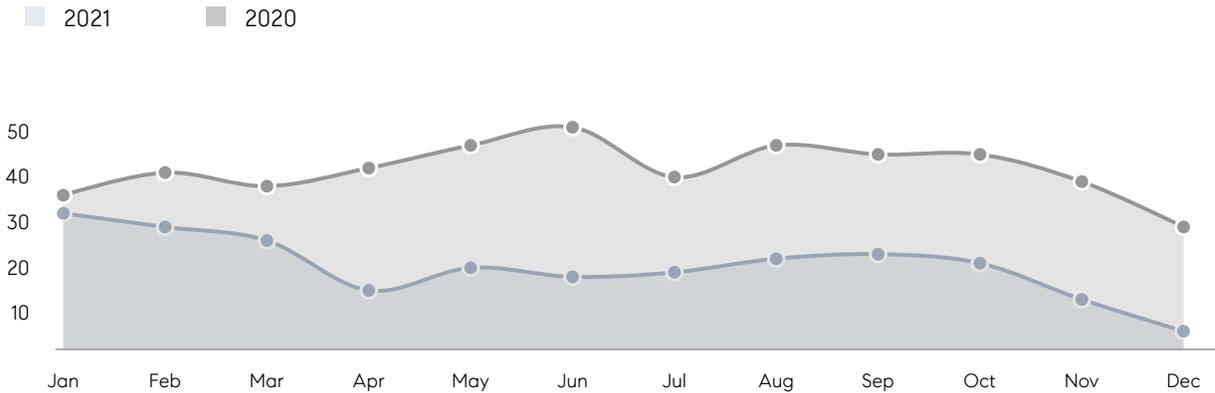
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	49	-29%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,039,403	\$932,354	11.5%
	# OF CONTRACTS	165	159	3.8%
	NEW LISTINGS	188	237	-21%
Houses	AVERAGE DOM	35	50	-30%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,081,938	\$934,062	16%
	# OF CONTRACTS	154	157	-2%
	NEW LISTINGS	177	233	-24%
Condo/Co-op/TH	AVERAGE DOM	31	4	675%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$393,645	\$700,000	-44%
	# OF CONTRACTS	11	2	450%
	NEW LISTINGS	11	4	175%

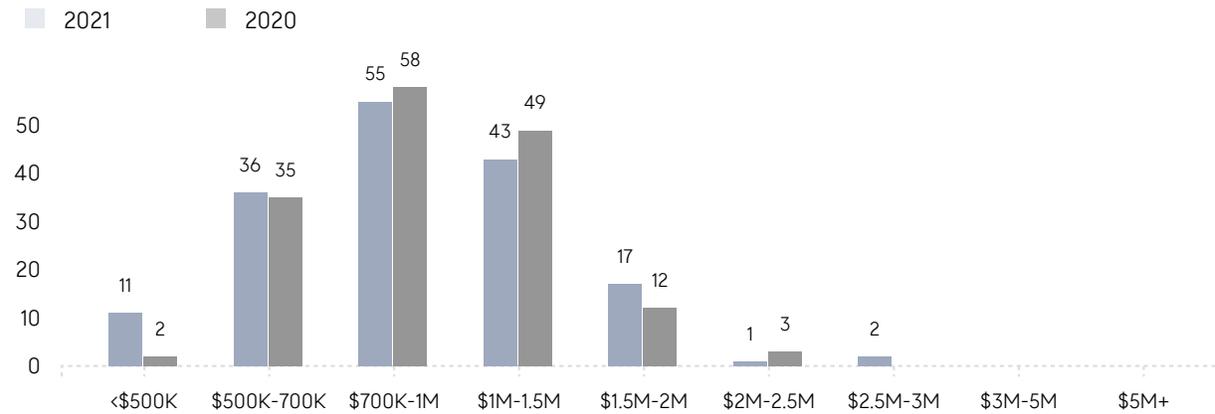
# Chatham Borough

FULL YEAR 2021

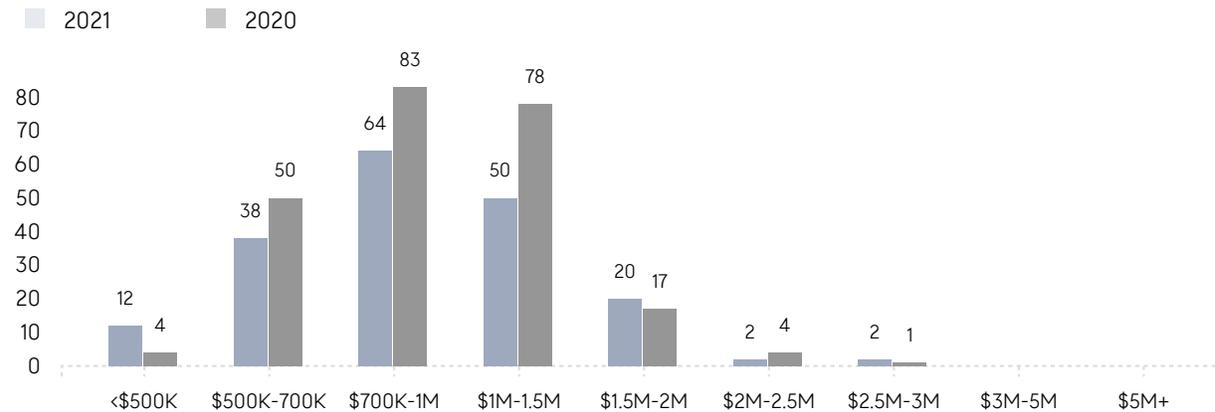
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Chatham Township

FULL YEAR 2021

## UNDER CONTRACT

**226**      **\$1.1M**      **\$1.0M**

Total  
Properties

Average  
Price

Median  
Price

**3%**

Increase From  
2020

**7%**

Increase From  
2020

**13%**

Increase From  
2020

## UNITS SOLD

**222**      **\$1.1M**      **\$1.0M**

Total  
Properties

Average  
Price

Median  
Price

**8%**

Increase From  
2020

**6%**

Increase From  
2020

**6%**

Increase From  
2020

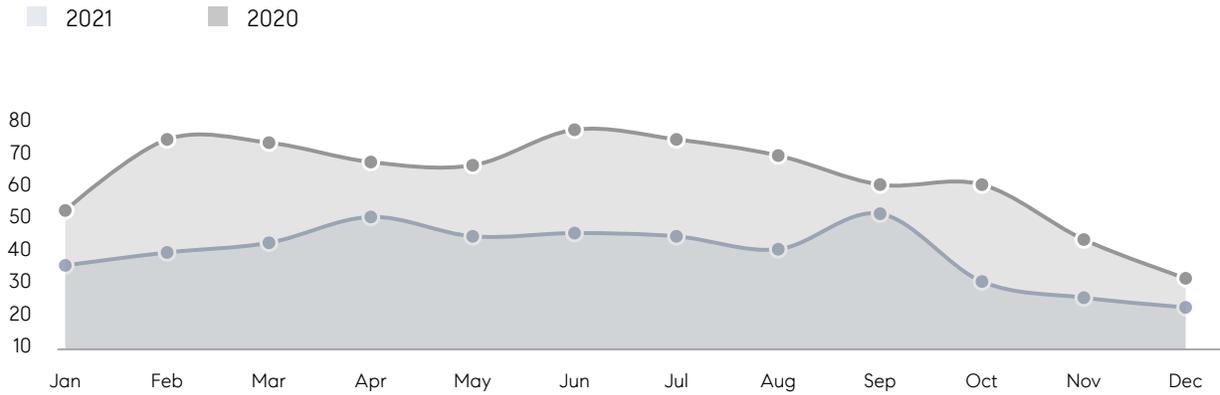
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	57	-44%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,129,987	\$1,065,595	6.0%
	# OF CONTRACTS	226	220	2.7%
	NEW LISTINGS	292	309	-6%
Houses	AVERAGE DOM	33	54	-39%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,366,671	\$1,285,780	6%
	# OF CONTRACTS	170	160	6%
	NEW LISTINGS	222	240	-7%
Condo/Co-op/TH	AVERAGE DOM	30	63	-52%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$505,295	\$445,816	13%
	# OF CONTRACTS	56	60	-7%
	NEW LISTINGS	70	69	1%

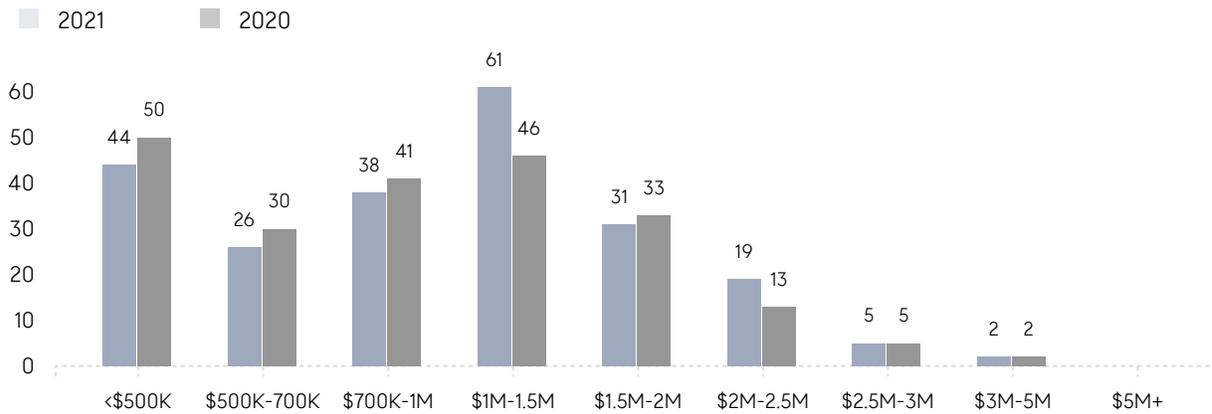
# Chatham Township

FULL YEAR 2021

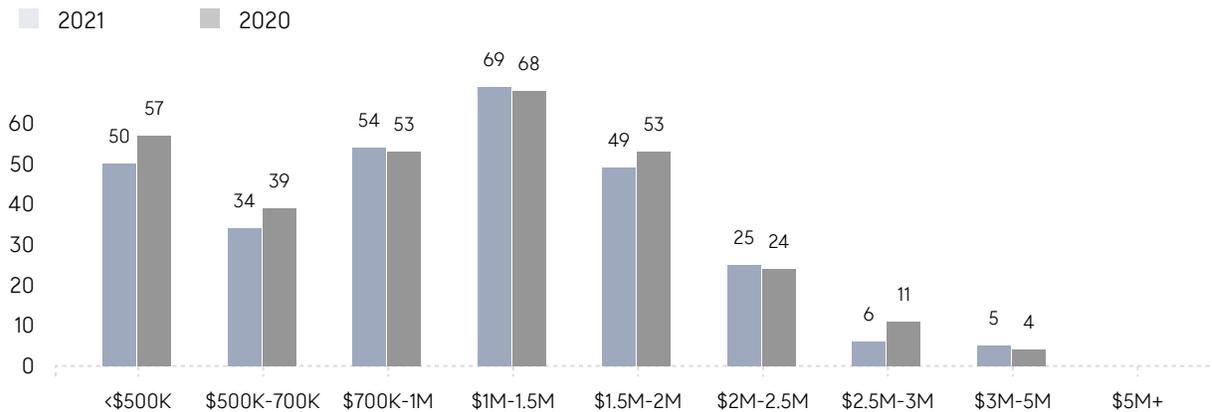
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Chester

FULL YEAR 2021

## UNDER CONTRACT

**154**  
Total  
Properties

**\$830K**  
Average  
Price

**\$729K**  
Median  
Price

**-14%**  
Decrease From  
2020

**14%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**168**  
Total  
Properties

**\$819K**  
Average  
Price

**\$729K**  
Median  
Price

**4%**  
Increase From  
2020

**17%**  
Increase From  
2020

**7%**  
Increase From  
2020

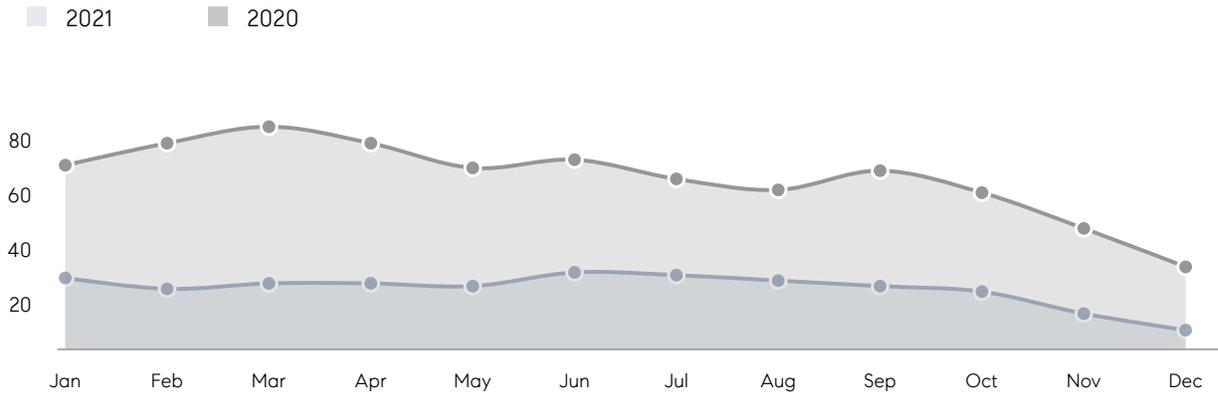
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	55	73	-25%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$819,028	\$702,297	16.6%
	# OF CONTRACTS	154	180	-14.4%
	NEW LISTINGS	173	250	-31%
Houses	AVERAGE DOM	53	71	-25%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$844,816	\$706,713	20%
	# OF CONTRACTS	144	173	-17%
	NEW LISTINGS	166	233	-29%
Condo/Co-op/TH	AVERAGE DOM	70	203	-66%
	% OF ASKING PRICE	100%	94%	
	AVERAGE SOLD PRICE	\$555,993	\$351,250	58%
	# OF CONTRACTS	10	7	43%
	NEW LISTINGS	7	17	-59%

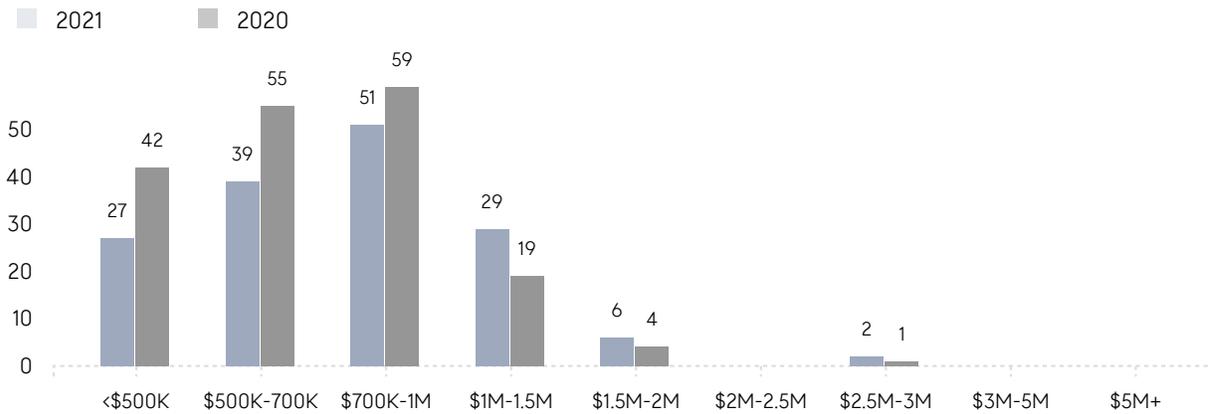
# Chester

FULL YEAR 2021

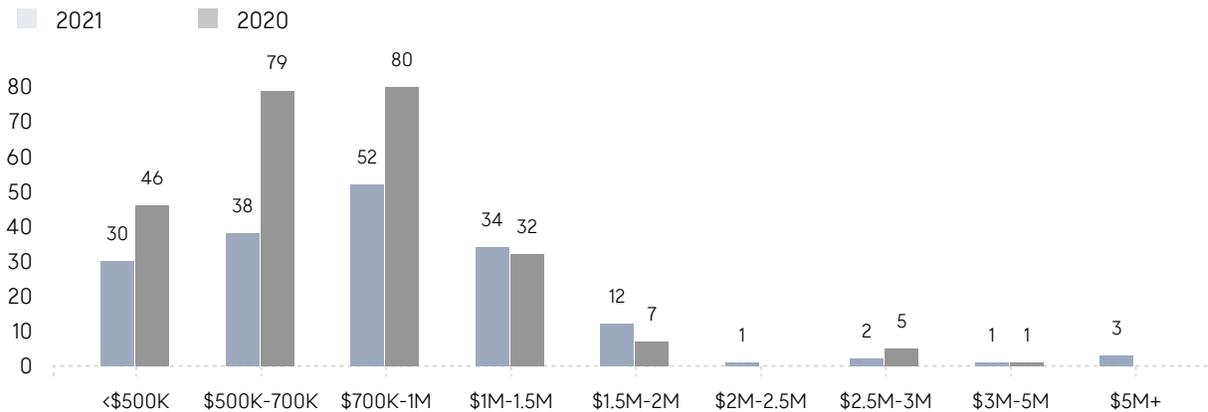
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Clark

FULL YEAR 2021

## UNDER CONTRACT

**220**  
Total  
Properties

**\$568K**  
Average  
Price

**\$549K**  
Median  
Price

**-6%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**227**  
Total  
Properties

**\$568K**  
Average  
Price

**\$545K**  
Median  
Price

**3%**  
Increase From  
2020

**10%**  
Increase From  
2020

**12%**  
Increase From  
2020

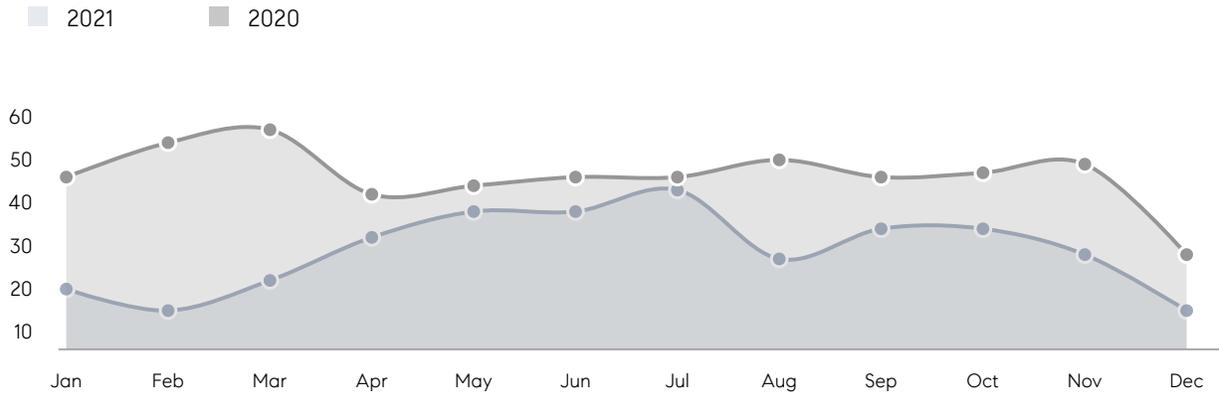
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	44	-27%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$568,656	\$514,876	10.4%
	# OF CONTRACTS	220	233	-5.6%
	NEW LISTINGS	270	318	-15%
Houses	AVERAGE DOM	32	44	-27%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$590,726	\$533,238	11%
	# OF CONTRACTS	199	209	-5%
	NEW LISTINGS	248	288	-14%
Condo/Co-op/TH	AVERAGE DOM	42	44	-5%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$312,403	\$388,965	-20%
	# OF CONTRACTS	21	24	-12%
	NEW LISTINGS	22	30	-27%

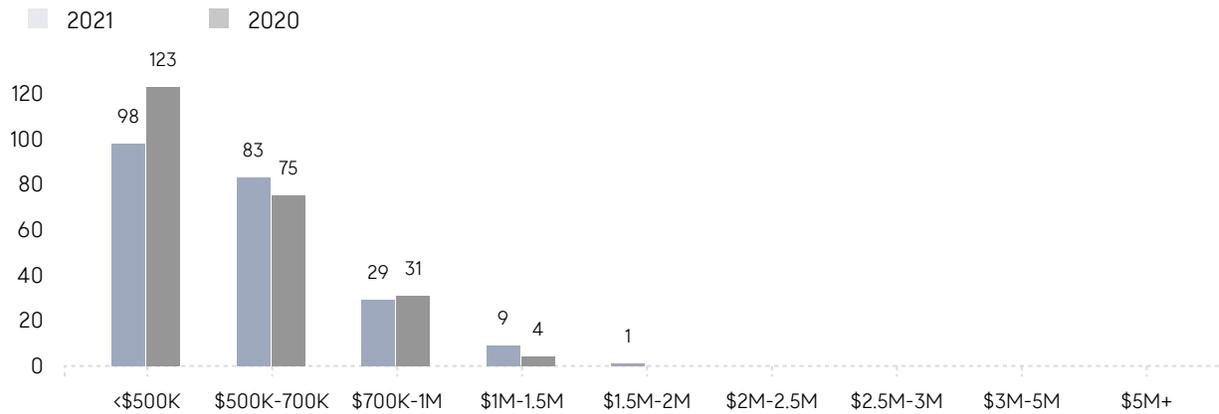
# Clark

FULL YEAR 2021

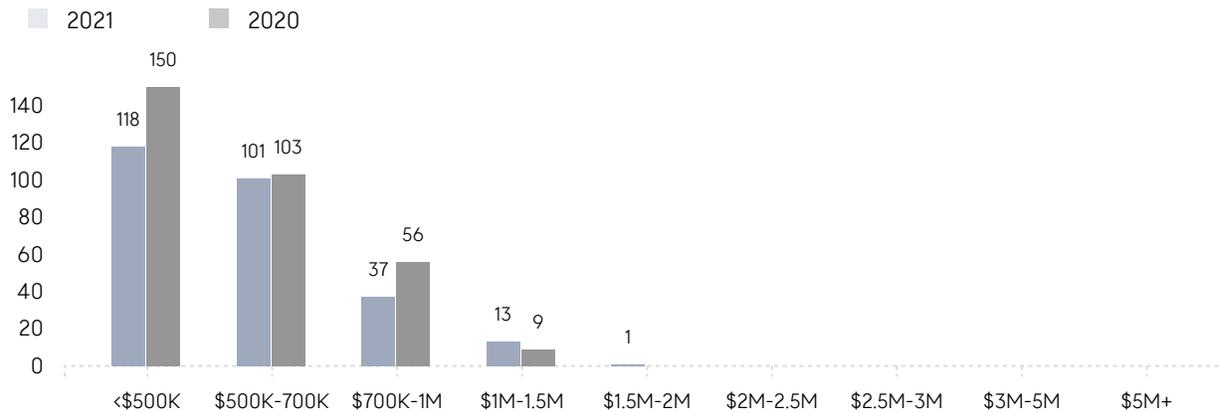
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Cliffside Park

FULL YEAR 2021

## UNDER CONTRACT

**422**  
Total  
Properties

**\$596K**  
Average  
Price

**\$522K**  
Median  
Price

**44%**  
Increase From  
2020

**10%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**345**  
Total  
Properties

**\$549K**  
Average  
Price

**\$480K**  
Median  
Price

**33%**  
Increase From  
2020

**7%**  
Increase From  
2020

**5%**  
Increase From  
2020

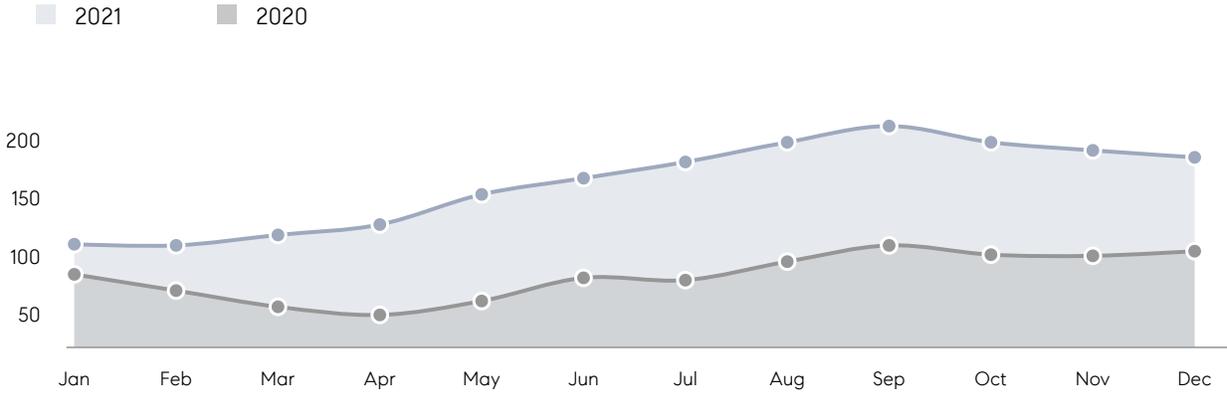
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	65	73	-11%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$549,822	\$515,120	6.7%
	# OF CONTRACTS	422	293	44.0%
	NEW LISTINGS	499	358	39%
Houses	AVERAGE DOM	51	63	-19%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$648,946	\$622,605	4%
	# OF CONTRACTS	75	61	23%
	NEW LISTINGS	90	66	36%
Condo/Co-op/TH	AVERAGE DOM	68	76	-11%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$526,646	\$493,123	7%
	# OF CONTRACTS	347	232	50%
	NEW LISTINGS	409	292	40%

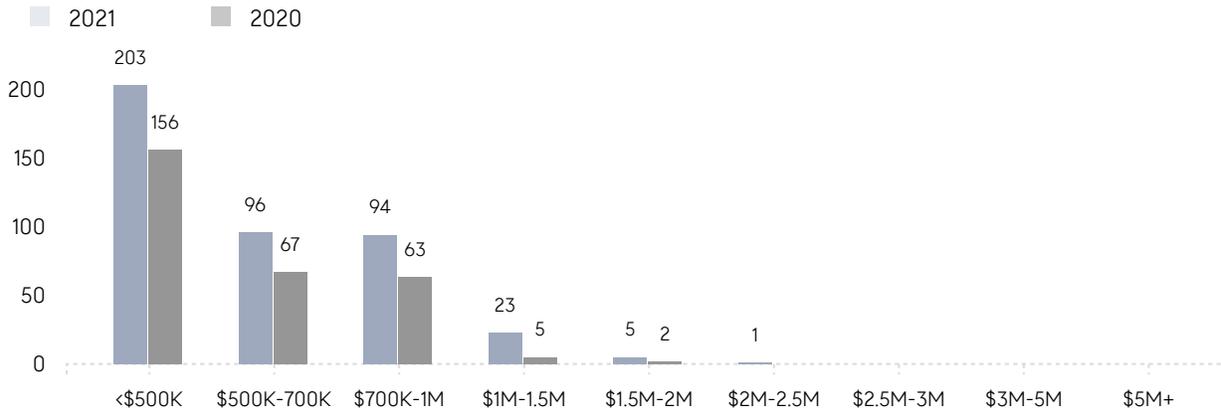
# Cliffside Park

FULL YEAR 2021

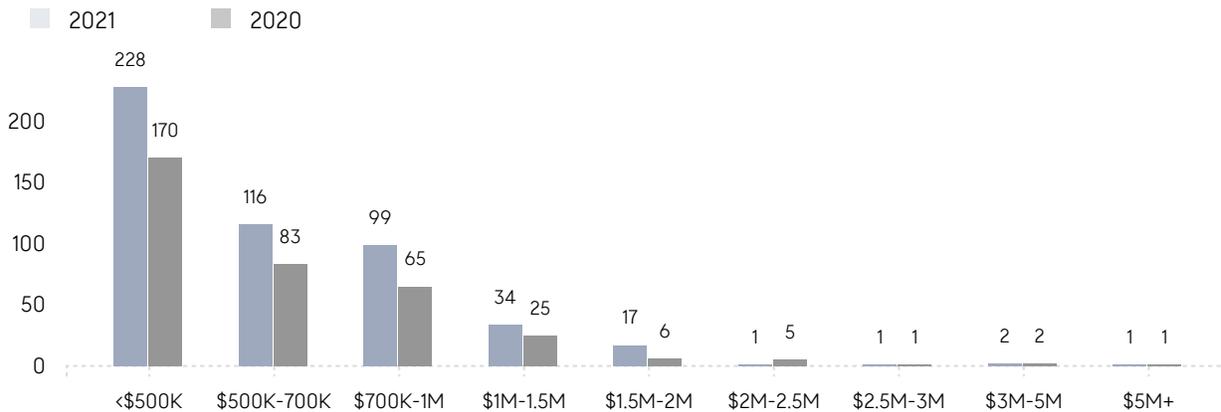
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Closter

FULL YEAR 2021

## UNDER CONTRACT

**154**  
Total  
Properties

**\$996K**  
Average  
Price

**\$872K**  
Median  
Price

**16%**  
Increase From  
2020

**17%**  
Increase From  
2020

**13%**  
Increase From  
2020

## UNITS SOLD

**138**  
Total  
Properties

**\$978K**  
Average  
Price

**\$822K**  
Median  
Price

**9%**  
Increase From  
2020

**24%**  
Increase From  
2020

**14%**  
Increase From  
2020

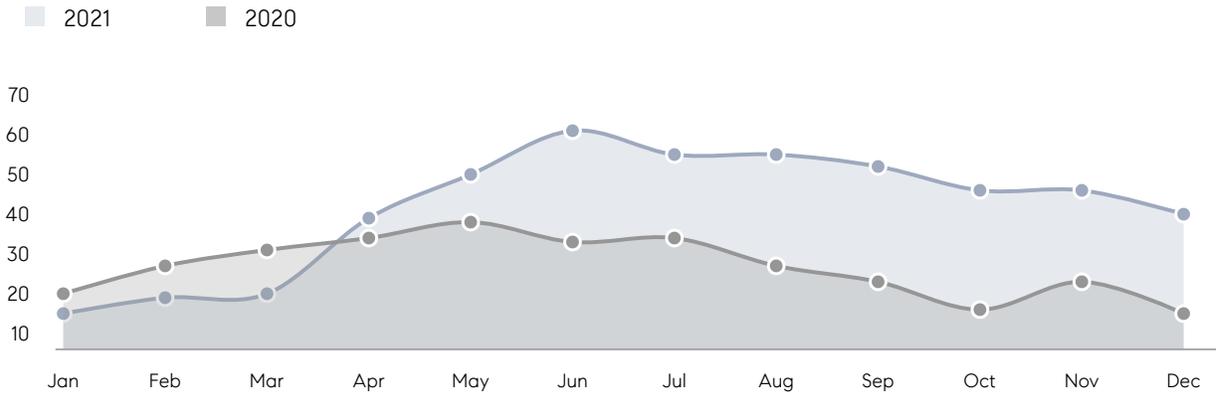
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	46	69	-33%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$978,534	\$788,894	24.0%
	# OF CONTRACTS	154	133	15.8%
	NEW LISTINGS	178	137	30%
Houses	AVERAGE DOM	46	69	-33%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$978,534	\$788,894	24%
	# OF CONTRACTS	154	133	16%
	NEW LISTINGS	178	137	30%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

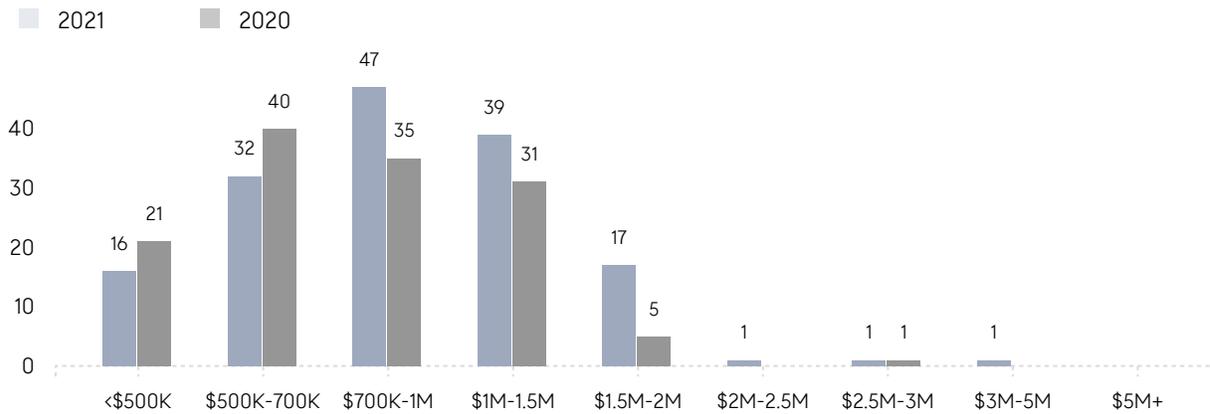
# Cluster

FULL YEAR 2021

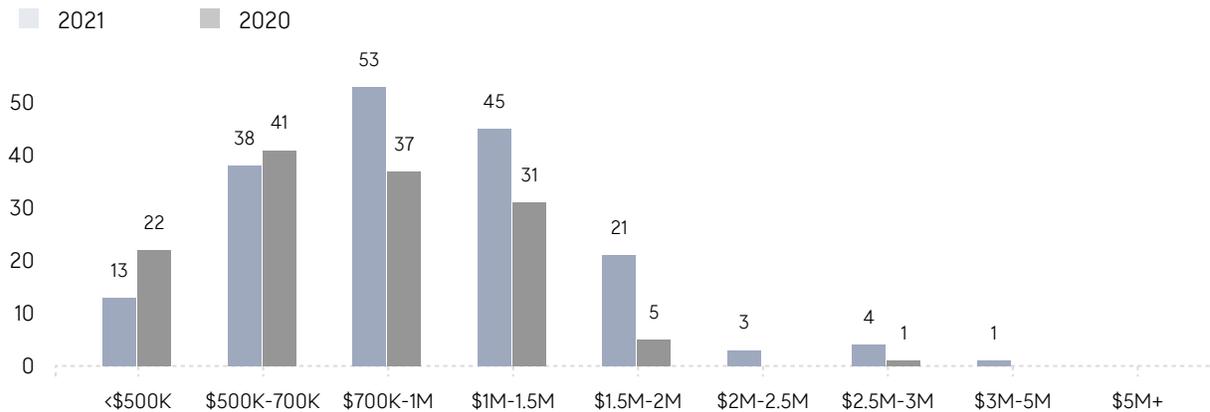
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Cranford

FULL YEAR 2021

## UNDER CONTRACT

**264**  
Total  
Properties

**\$572K**  
Average  
Price

**\$554K**  
Median  
Price

**-22%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**278**  
Total  
Properties

**\$574K**  
Average  
Price

**\$571K**  
Median  
Price

**-16%**  
Decrease From  
2020

**10%**  
Increase From  
2020

**11%**  
Increase From  
2020

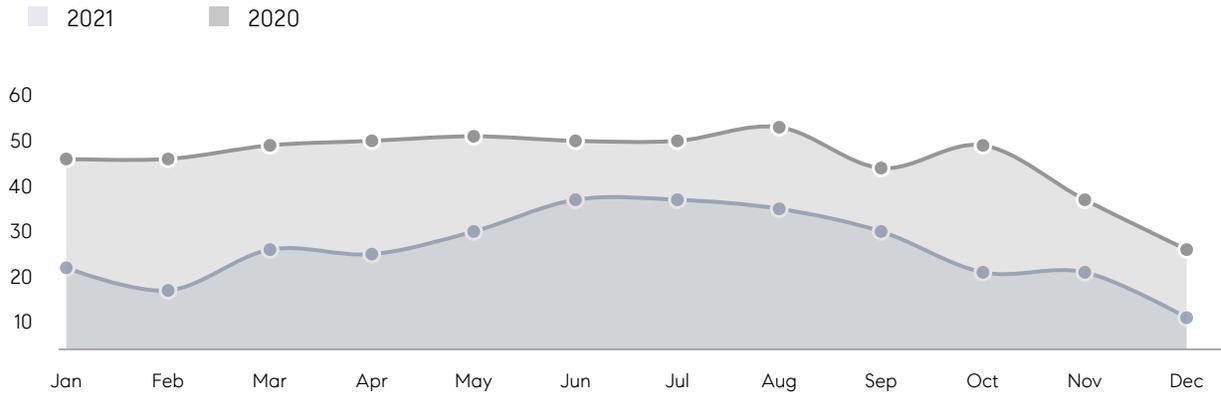
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	27	37	-27%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$574,243	\$521,276	10.2%
	# OF CONTRACTS	264	338	-21.9%
	NEW LISTINGS	317	402	-21%
Houses	AVERAGE DOM	27	37	-27%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$609,071	\$542,133	12%
	# OF CONTRACTS	229	308	-26%
	NEW LISTINGS	277	357	-22%
Condo/Co-op/TH	AVERAGE DOM	27	38	-29%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$347,386	\$303,365	15%
	# OF CONTRACTS	35	30	17%
	NEW LISTINGS	40	45	-11%

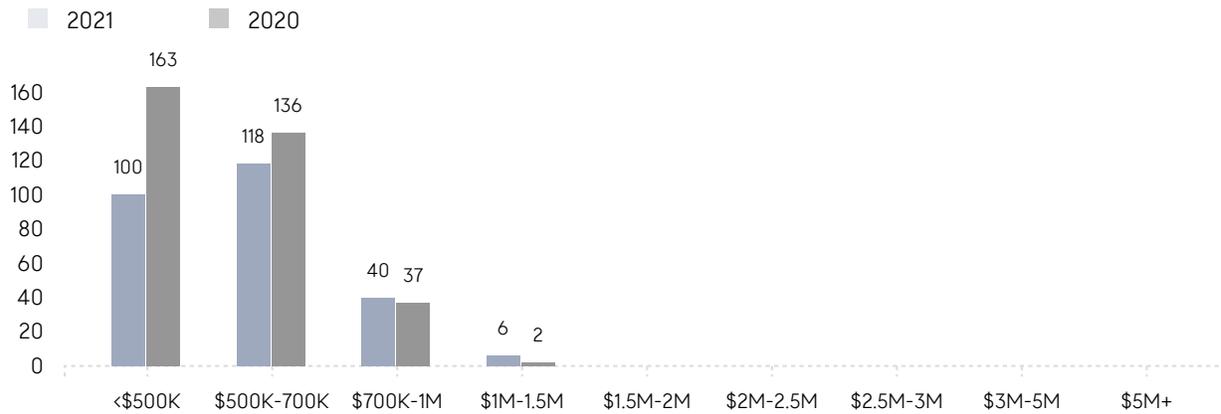
# Cranford

FULL YEAR 2021

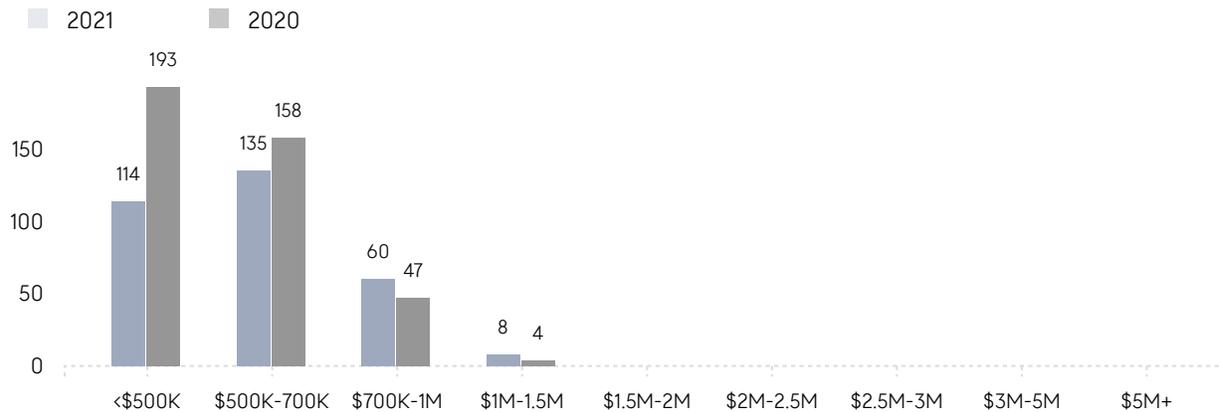
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Cresskill

FULL YEAR 2021

## UNDER CONTRACT

**171**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$799K**  
Median  
Price

**20%**  
Increase From  
2020

**-1%**  
Change From  
2020

**1%**  
Increase From  
2020

## UNITS SOLD

**145**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$795K**  
Median  
Price

**4%**  
Increase From  
2020

**11%**  
Increase From  
2020

**5%**  
Increase From  
2020

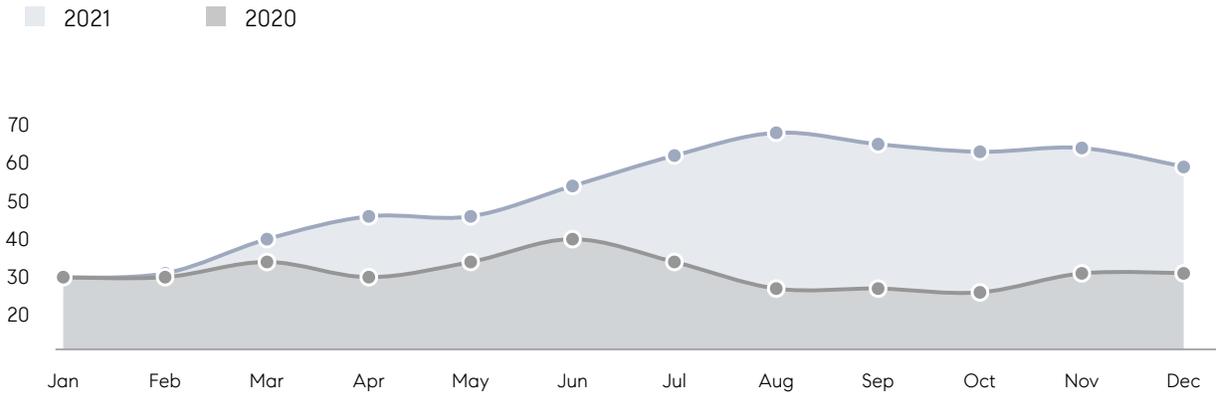
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	51	110	-54%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$1,030,324	\$926,125	11.3%
	# OF CONTRACTS	171	142	20.4%
	NEW LISTINGS	195	147	33%
Houses	AVERAGE DOM	53	113	-53%
	% OF ASKING PRICE	97%	93%	
	AVERAGE SOLD PRICE	\$1,079,216	\$938,761	15%
	# OF CONTRACTS	151	135	12%
	NEW LISTINGS	171	136	26%
Condo/Co-op/TH	AVERAGE DOM	39	40	-2%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$662,199	\$587,500	13%
	# OF CONTRACTS	20	7	186%
	NEW LISTINGS	24	11	118%

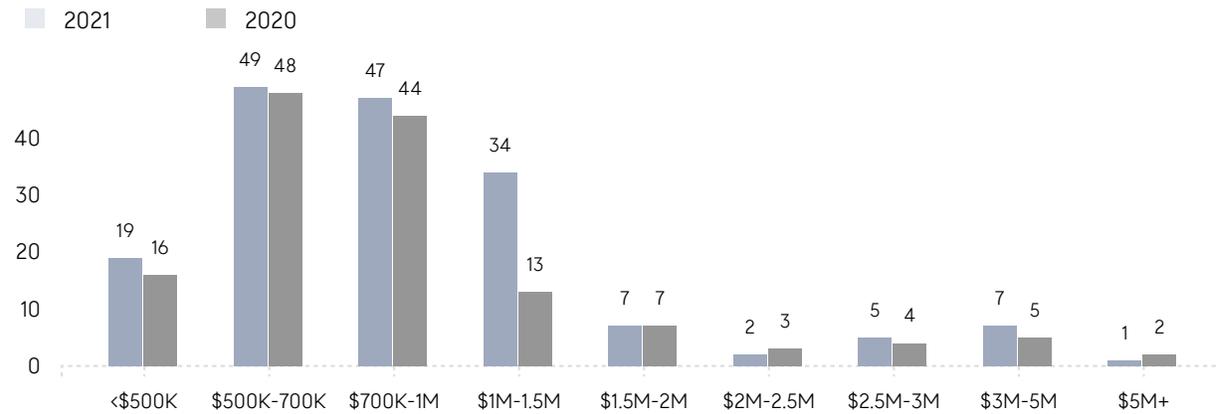
# Cresskill

FULL YEAR 2021

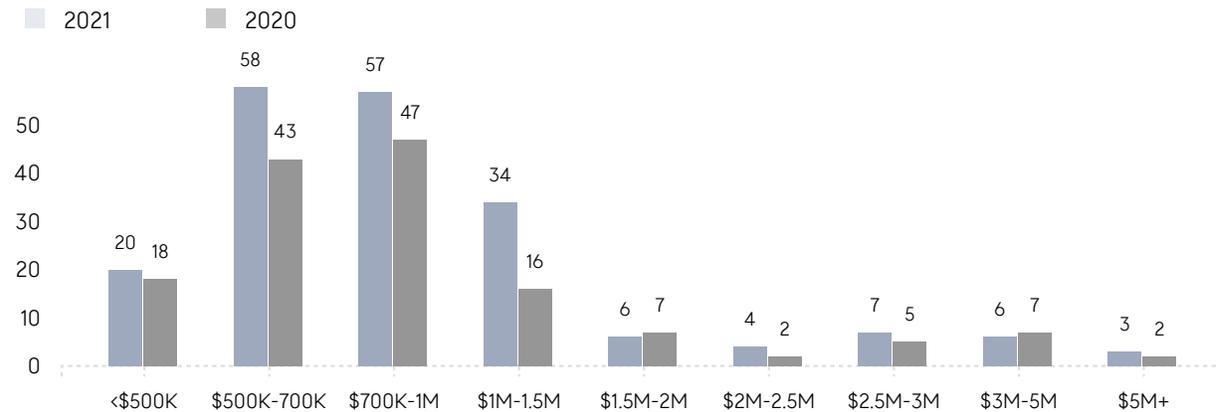
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Demarest

FULL YEAR 2021

## UNDER CONTRACT

**104**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$974K**  
Median  
Price

**-4%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**99**  
Total  
Properties

**\$1.1M**  
Average  
Price

**\$968K**  
Median  
Price

**3%**  
Increase From  
2020

**10%**  
Increase From  
2020

**8%**  
Increase From  
2020

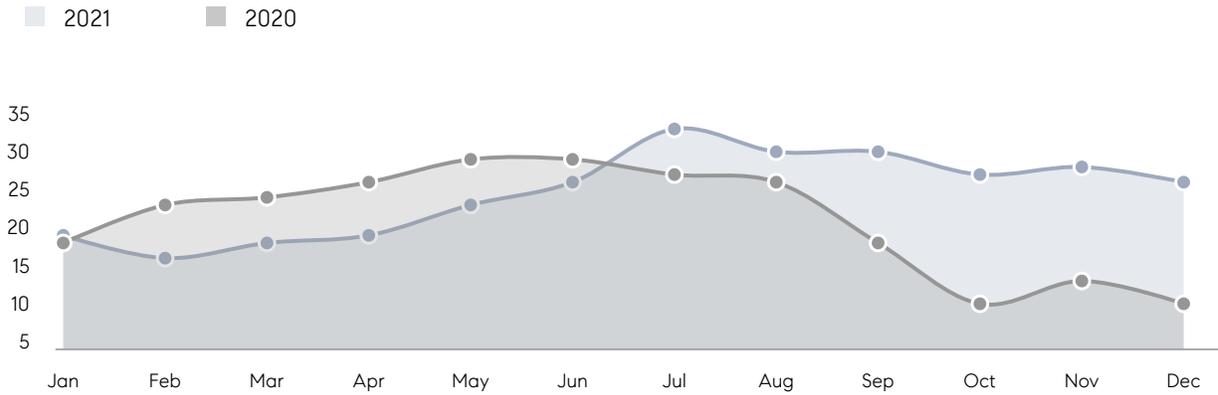
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	44	82	-46%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$1,154,017	\$1,047,542	10.2%
	# OF CONTRACTS	104	108	-3.7%
	NEW LISTINGS	115	106	8%
Houses	AVERAGE DOM	40	77	-48%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$1,142,657	\$1,034,884	10%
	# OF CONTRACTS	101	106	-5%
	NEW LISTINGS	111	105	6%
Condo/Co-op/TH	AVERAGE DOM	228	566	-60%
	% OF ASKING PRICE	82%	83%	
	AVERAGE SOLD PRICE	\$1,705,000	\$2,250,000	-24%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	4	1	300%

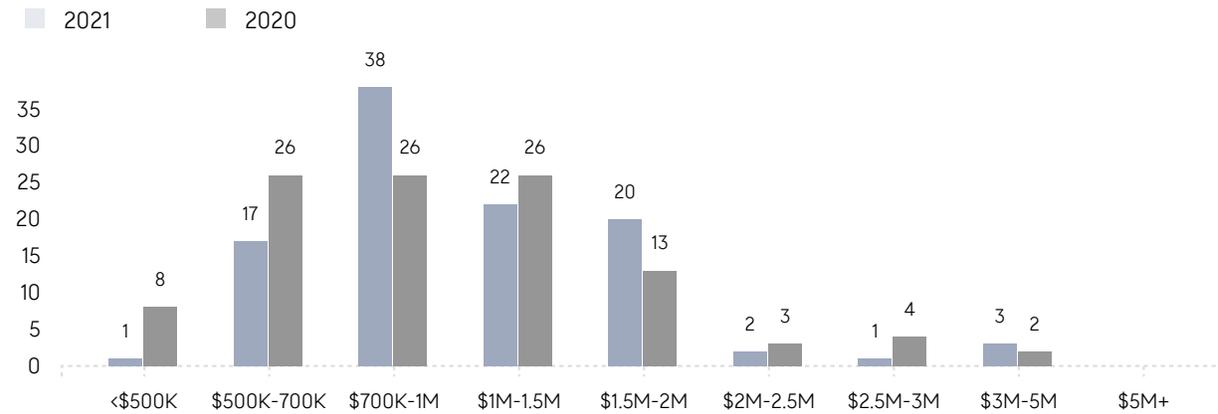
# Demarest

FULL YEAR 2021

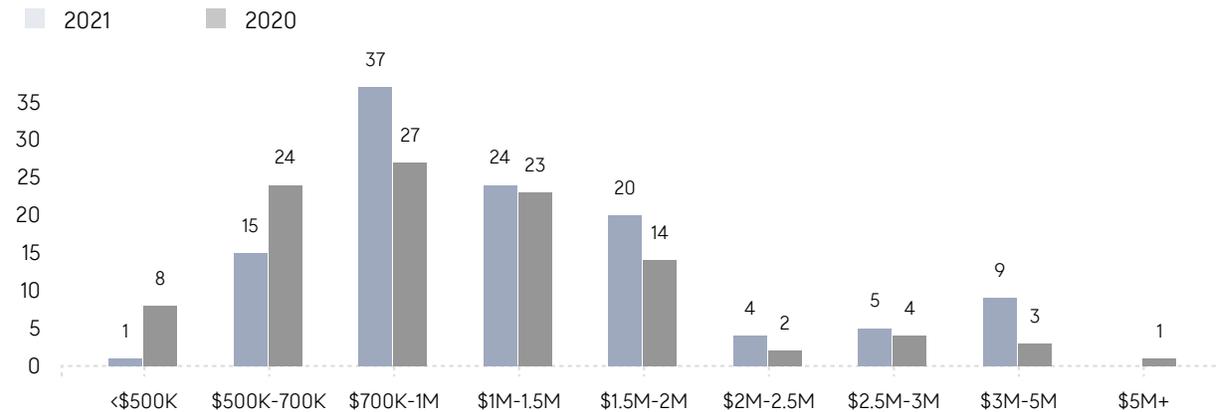
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Denville

FULL YEAR 2021

## UNDER CONTRACT

**316**  
Total  
Properties

**\$523K**  
Average  
Price

**\$449K**  
Median  
Price

**10%**  
Increase From  
2020

**5%**  
Increase From  
2020

**-2%**  
Decrease From  
2020

## UNITS SOLD

**321**  
Total  
Properties

**\$512K**  
Average  
Price

**\$468K**  
Median  
Price

**16%**  
Increase From  
2020

**5%**  
Increase From  
2020

**3%**  
Increase From  
2020

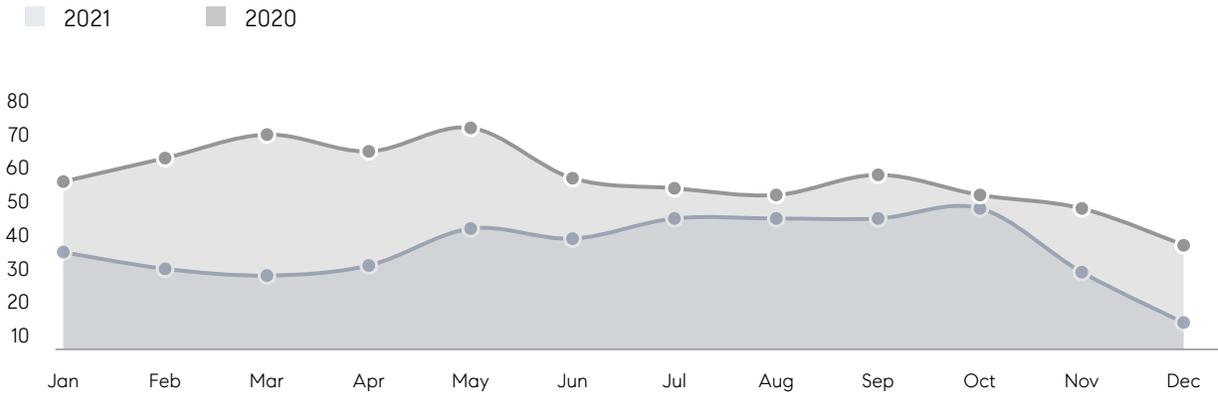
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	48	-35%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$512,114	\$487,004	5.2%
	# OF CONTRACTS	316	288	9.7%
	NEW LISTINGS	355	361	-2%
Houses	AVERAGE DOM	33	48	-31%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$542,768	\$508,321	7%
	# OF CONTRACTS	235	233	1%
	NEW LISTINGS	266	290	-8%
Condo/Co-op/TH	AVERAGE DOM	27	45	-40%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$418,213	\$394,769	6%
	# OF CONTRACTS	81	55	47%
	NEW LISTINGS	89	71	25%

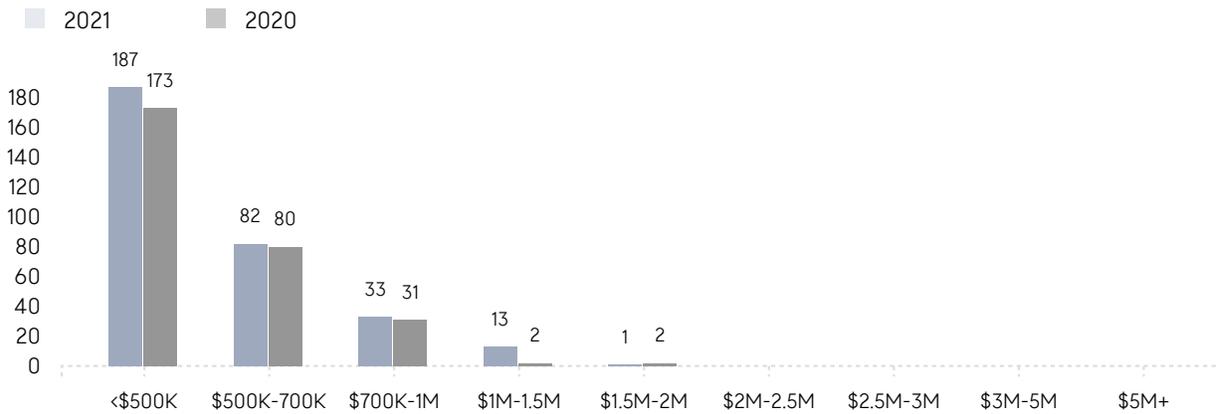
# Denville

FULL YEAR 2021

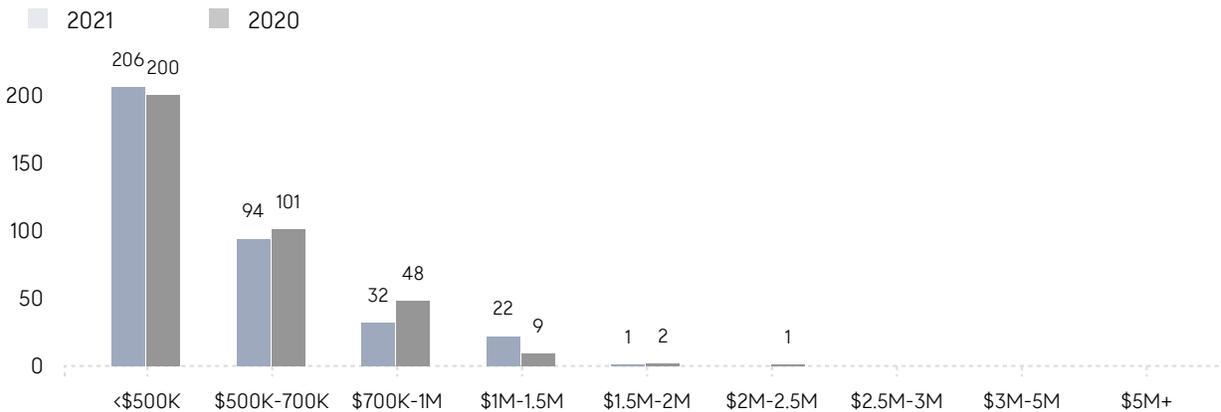
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Dumont

FULL YEAR 2021

## UNDER CONTRACT

**237**  
Total  
Properties

**\$471K**  
Average  
Price

**\$455K**  
Median  
Price

**17%**  
Increase From  
2020

**4%**  
Increase From  
2020

**1%**  
Increase From  
2020

## UNITS SOLD

**217**  
Total  
Properties

**\$473K**  
Average  
Price

**\$460K**  
Median  
Price

**14%**  
Increase From  
2020

**9%**  
Increase From  
2020

**8%**  
Increase From  
2020

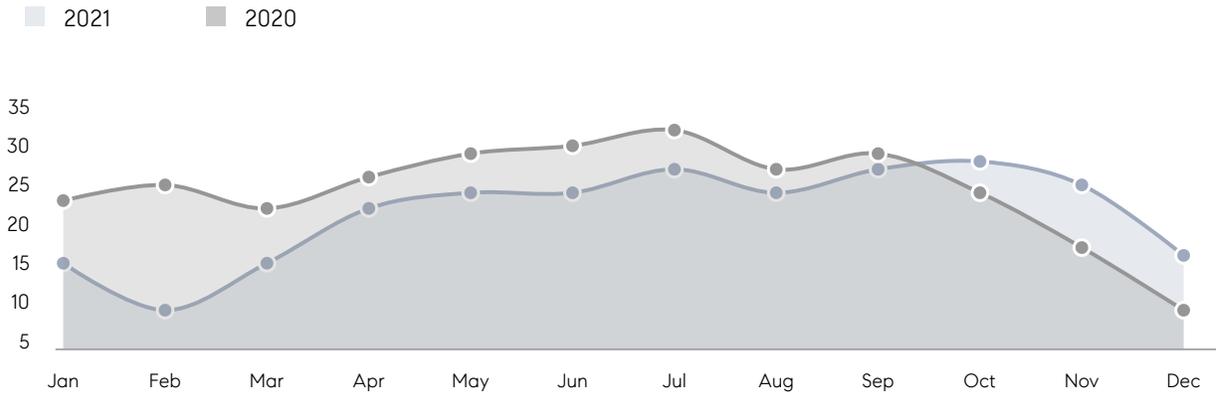
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	26	42	-38%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$473,929	\$433,181	9.4%
	# OF CONTRACTS	237	203	16.7%
	NEW LISTINGS	235	207	14%
Houses	AVERAGE DOM	26	42	-38%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$476,102	\$435,301	9%
	# OF CONTRACTS	231	197	17%
	NEW LISTINGS	229	202	13%
Condo/Co-op/TH	AVERAGE DOM	32	40	-20%
	% OF ASKING PRICE	103%	95%	
	AVERAGE SOLD PRICE	\$358,750	\$367,833	-2%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	6	5	20%

# Dumont

FULL YEAR 2021

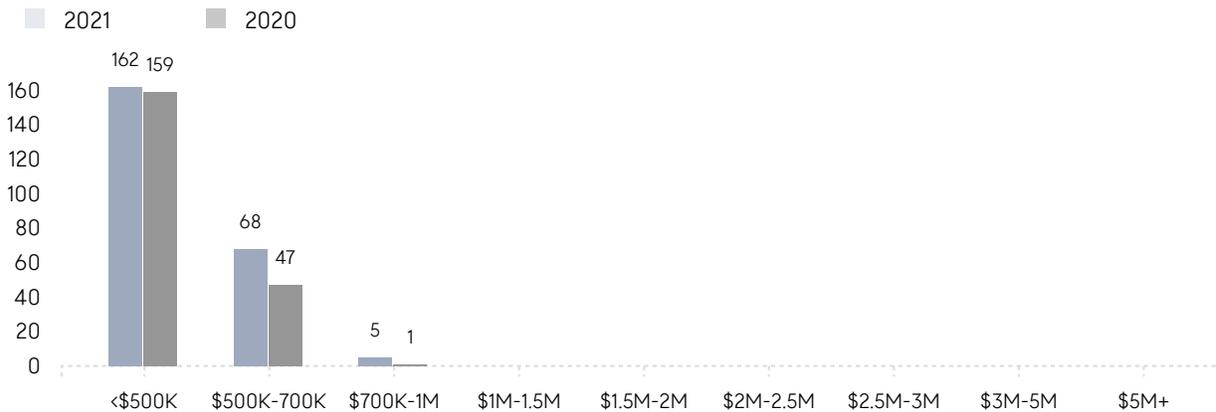
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# East Hanover

FULL YEAR 2021

## UNDER CONTRACT

**133**  
Total  
Properties

**\$633K**  
Average  
Price

**\$600K**  
Median  
Price

**16%**  
Increase From  
2020

**8%**  
Increase From  
2020

**5%**  
Increase From  
2020

## UNITS SOLD

**136**  
Total  
Properties

**\$642K**  
Average  
Price

**\$610K**  
Median  
Price

**27%**  
Increase From  
2020

**13%**  
Increase From  
2020

**8%**  
Increase From  
2020

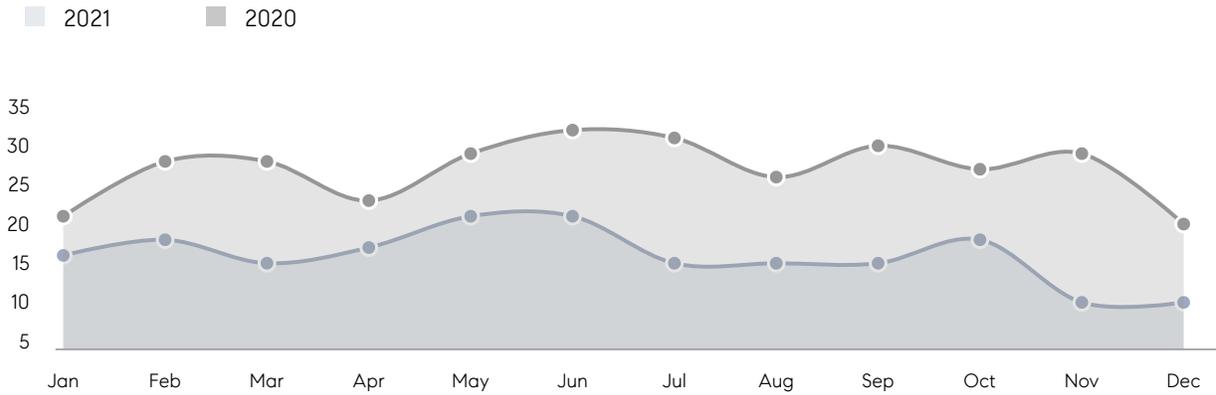
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	44	-25%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$642,667	\$568,148	13.1%
	# OF CONTRACTS	133	115	15.7%
	NEW LISTINGS	160	163	-2%
Houses	AVERAGE DOM	32	46	-30%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$686,819	\$617,066	11%
	# OF CONTRACTS	106	84	26%
	NEW LISTINGS	130	119	9%
Condo/Co-op/TH	AVERAGE DOM	34	38	-11%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$455,871	\$423,207	8%
	# OF CONTRACTS	27	31	-13%
	NEW LISTINGS	30	44	-32%

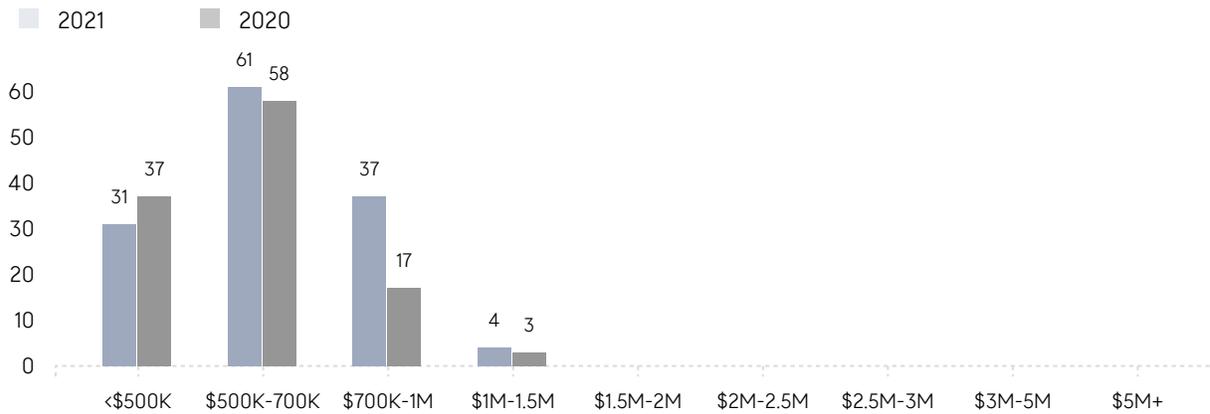
# East Hanover

FULL YEAR 2021

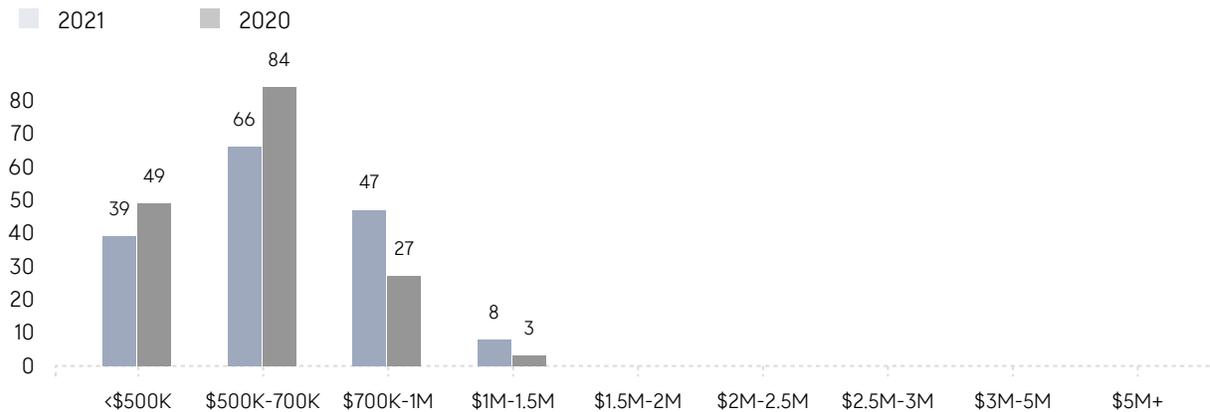
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# East Orange

FULL YEAR 2021

## UNDER CONTRACT

**286**  
Total  
Properties

**\$292K**  
Average  
Price

**\$299K**  
Median  
Price

**-13%**  
Decrease From  
2020

**16%**  
Increase From  
2020

**13%**  
Increase From  
2020

## UNITS SOLD

**263**  
Total  
Properties

**\$303K**  
Average  
Price

**\$320K**  
Median  
Price

**-21%**  
Decrease From  
2020

**22%**  
Increase From  
2020

**19%**  
Increase From  
2020

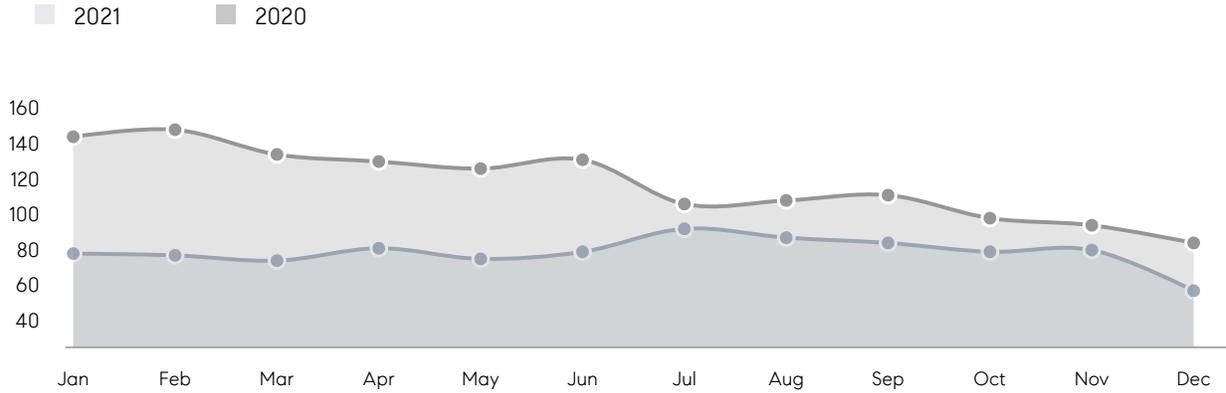
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	53	65	-18%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$303,330	\$248,839	21.9%
	# OF CONTRACTS	286	329	-13.1%
	NEW LISTINGS	383	466	-18%
Houses	AVERAGE DOM	50	58	-14%
	% OF ASKING PRICE	104%	102%	
	AVERAGE SOLD PRICE	\$340,991	\$272,000	25%
	# OF CONTRACTS	224	271	-17%
	NEW LISTINGS	300	373	-20%
Condo/Co-op/TH	AVERAGE DOM	64	95	-33%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$167,884	\$139,821	20%
	# OF CONTRACTS	62	58	7%
	NEW LISTINGS	83	93	-11%

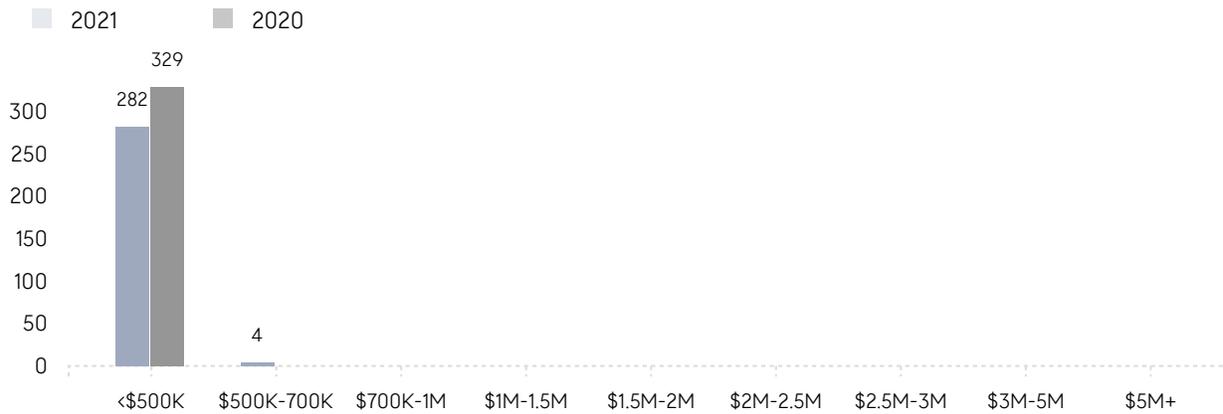
# East Orange

FULL YEAR 2021

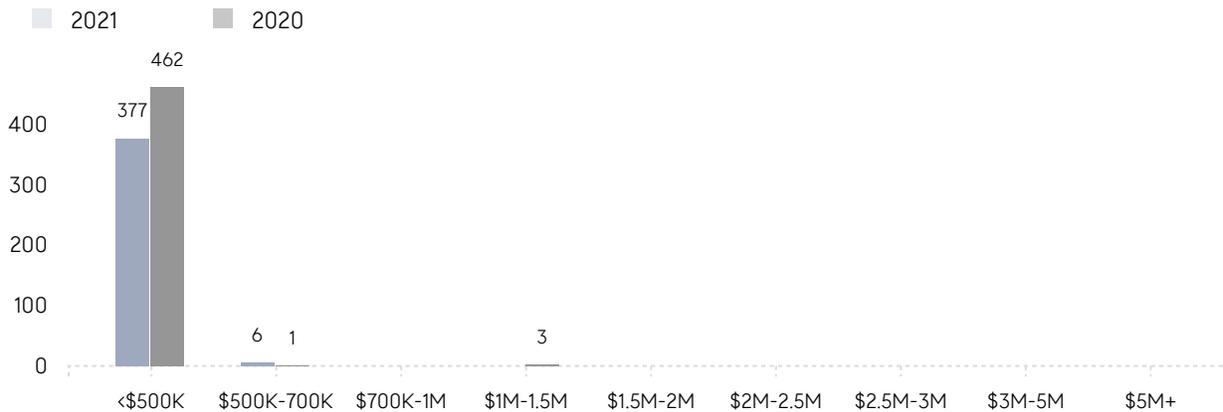
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Edgewater

FULL YEAR 2021

## UNDER CONTRACT

**377**  
Total  
Properties

**\$775K**  
Average  
Price

**\$599K**  
Median  
Price

**47%**  
Increase From  
2020

**5%**  
Increase From  
2020

**1%**  
Increase From  
2020

## UNITS SOLD

**319**  
Total  
Properties

**\$715K**  
Average  
Price

**\$572K**  
Median  
Price

**49%**  
Increase From  
2020

**7%**  
Increase From  
2020

**4%**  
Increase From  
2020

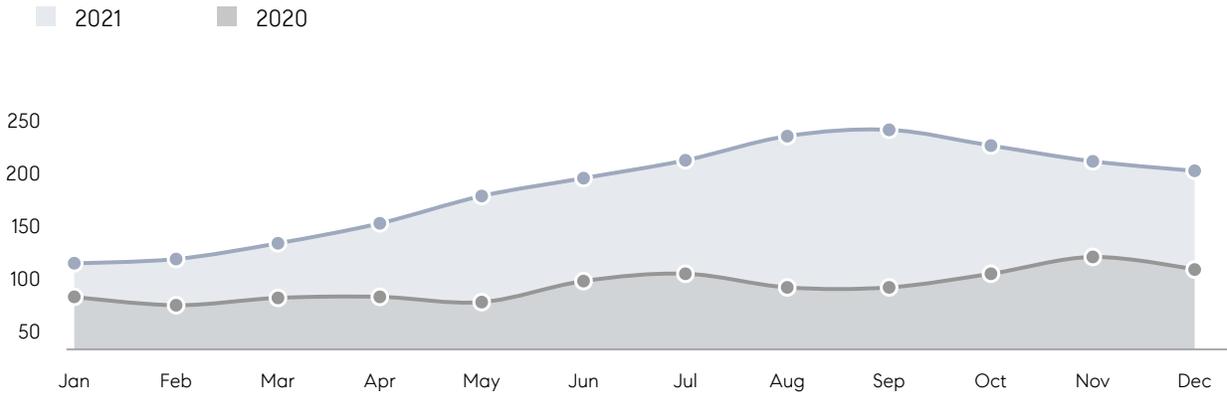
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	68	94	-28%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$715,228	\$670,654	6.6%
	# OF CONTRACTS	377	256	47.3%
	NEW LISTINGS	506	328	54%
Houses	AVERAGE DOM	64	92	-30%
	% OF ASKING PRICE	96%	90%	
	AVERAGE SOLD PRICE	\$1,211,332	\$687,927	76%
	# OF CONTRACTS	20	20	0%
	NEW LISTINGS	24	25	-4%
Condo/Co-op/TH	AVERAGE DOM	68	94	-28%
	% OF ASKING PRICE	96%	94%	
	AVERAGE SOLD PRICE	\$688,592	\$669,352	3%
	# OF CONTRACTS	357	236	51%
	NEW LISTINGS	482	303	59%

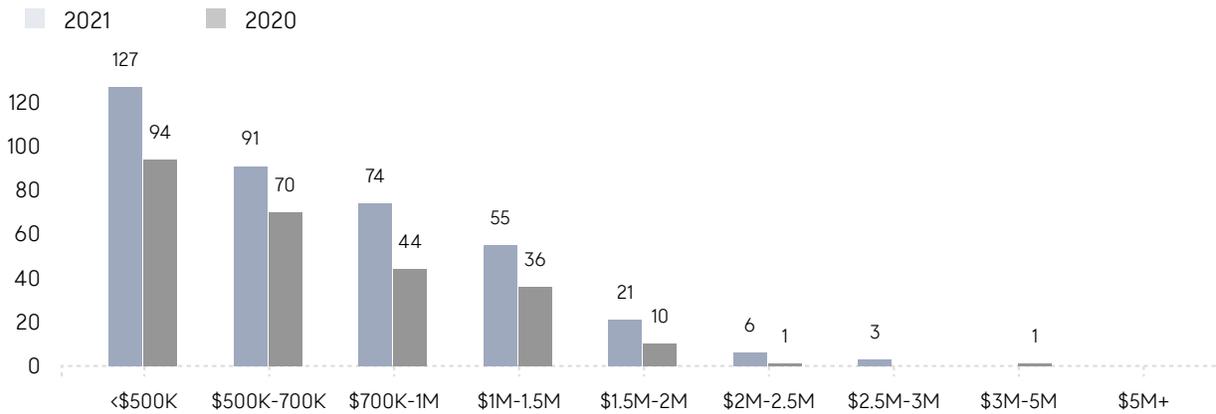
# Edgewater

FULL YEAR 2021

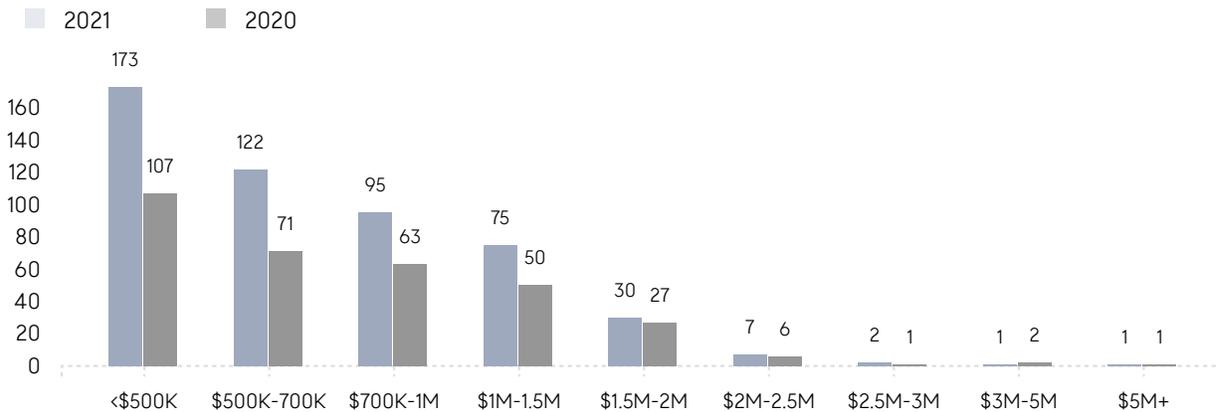
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Elmwood Park

FULL YEAR 2021

## UNDER CONTRACT

**199**  
Total  
Properties

**\$434K**  
Average  
Price

**\$429K**  
Median  
Price

**33%**  
Increase From  
2020

**8%**  
Increase From  
2020

**8%**  
Increase From  
2020

## UNITS SOLD

**169**  
Total  
Properties

**\$446K**  
Average  
Price

**\$440K**  
Median  
Price

**22%**  
Increase From  
2020

**14%**  
Increase From  
2020

**14%**  
Increase From  
2020

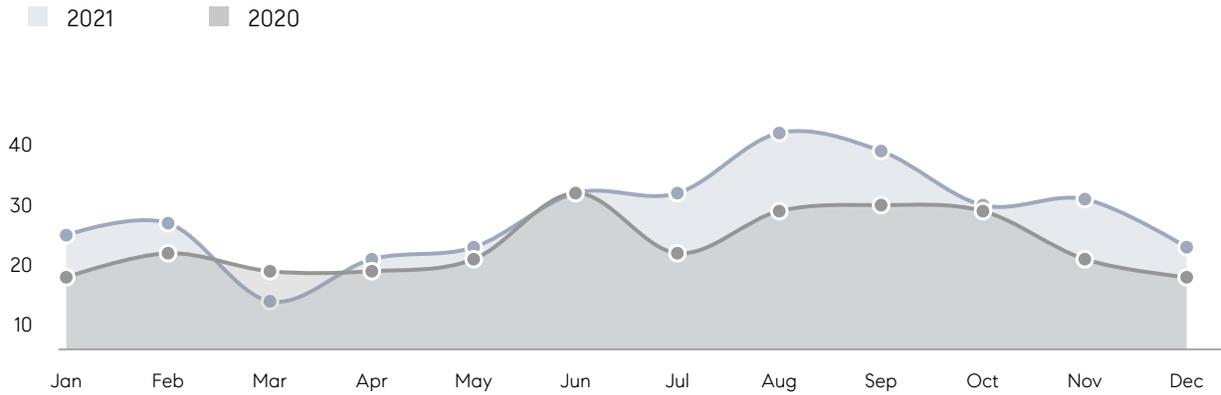
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	34	49	-31%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$446,875	\$390,767	14.4%
	# OF CONTRACTS	199	150	32.7%
	NEW LISTINGS	213	157	36%
Houses	AVERAGE DOM	29	45	-36%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$475,430	\$417,513	14%
	# OF CONTRACTS	166	127	31%
	NEW LISTINGS	179	134	34%
Condo/Co-op/TH	AVERAGE DOM	62	64	-3%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$289,827	\$263,725	10%
	# OF CONTRACTS	33	23	43%
	NEW LISTINGS	34	23	48%

# Elmwood Park

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Emerson

FULL YEAR 2021

## UNDER CONTRACT

**103**  
Total  
Properties

**\$558K**  
Average  
Price

**\$549K**  
Median  
Price

**-3%**  
Decrease From  
2020

**3%**  
Increase From  
2020

**8%**  
Increase From  
2020

## UNITS SOLD

**100**  
Total  
Properties

**\$560K**  
Average  
Price

**\$559K**  
Median  
Price

**3%**  
Increase From  
2020

**5%**  
Increase From  
2020

**8%**  
Increase From  
2020

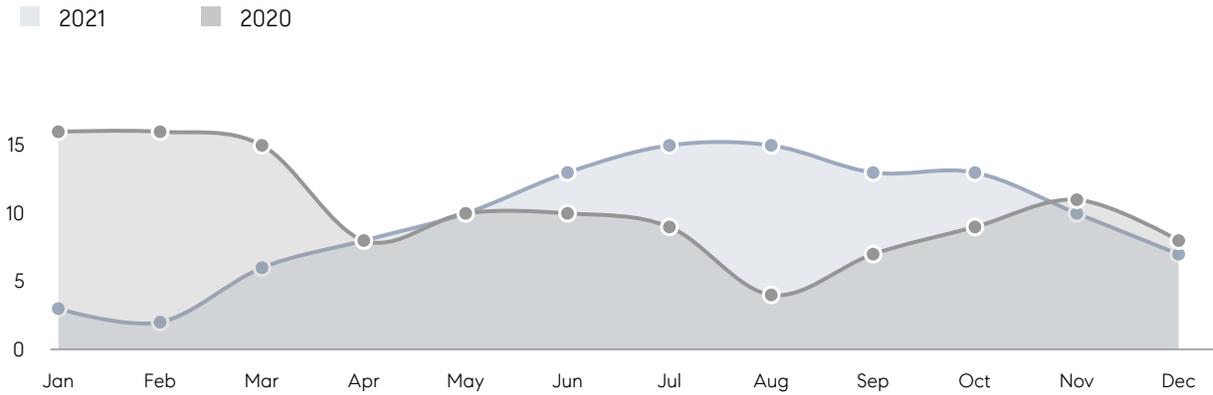
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	22	42	-48%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$560,294	\$534,087	4.9%
	# OF CONTRACTS	103	106	-2.8%
	NEW LISTINGS	102	106	-4%
Houses	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$566,608	\$542,925	4%
	# OF CONTRACTS	98	102	-4%
	NEW LISTINGS	97	103	-6%
Condo/Co-op/TH	AVERAGE DOM	13	73	-82%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$408,750	\$328,600	24%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	5	3	67%

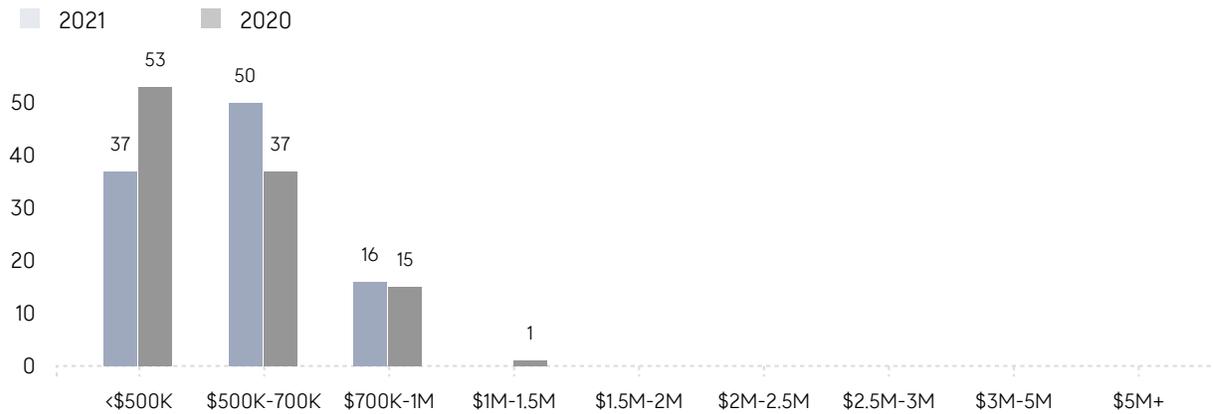
# Emerson

FULL YEAR 2021

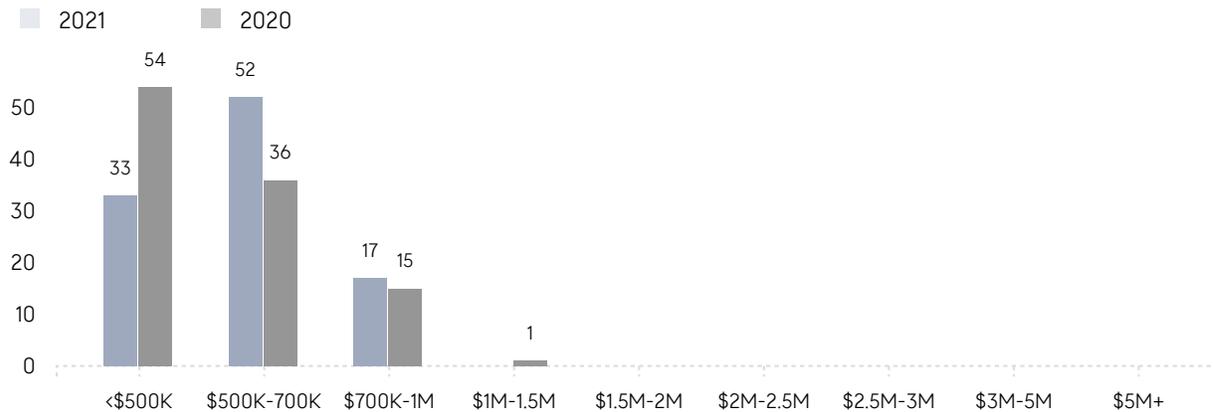
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Englewood

FULL YEAR 2021

## UNDER CONTRACT

**360**  
Total  
Properties

**\$696K**  
Average  
Price

**\$456K**  
Median  
Price

**35%**  
Increase From  
2020

**-8%**  
Decrease From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**310**  
Total  
Properties

**\$663K**  
Average  
Price

**\$453K**  
Median  
Price

**19%**  
Increase From  
2020

**-10%**  
Decrease From  
2020

**4%**  
Increase From  
2020

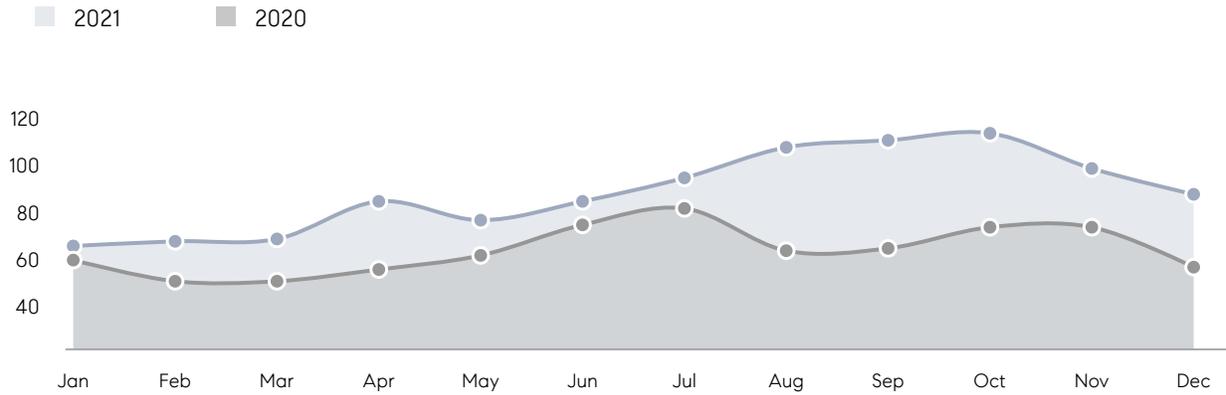
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	51	76	-33%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$663,744	\$737,619	-10.0%
	# OF CONTRACTS	360	266	35.3%
	NEW LISTINGS	388	282	38%
Houses	AVERAGE DOM	50	75	-33%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$927,577	\$945,865	-2%
	# OF CONTRACTS	191	166	15%
	NEW LISTINGS	218	175	25%
Condo/Co-op/TH	AVERAGE DOM	52	77	-32%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$401,613	\$361,432	11%
	# OF CONTRACTS	169	100	69%
	NEW LISTINGS	170	107	59%

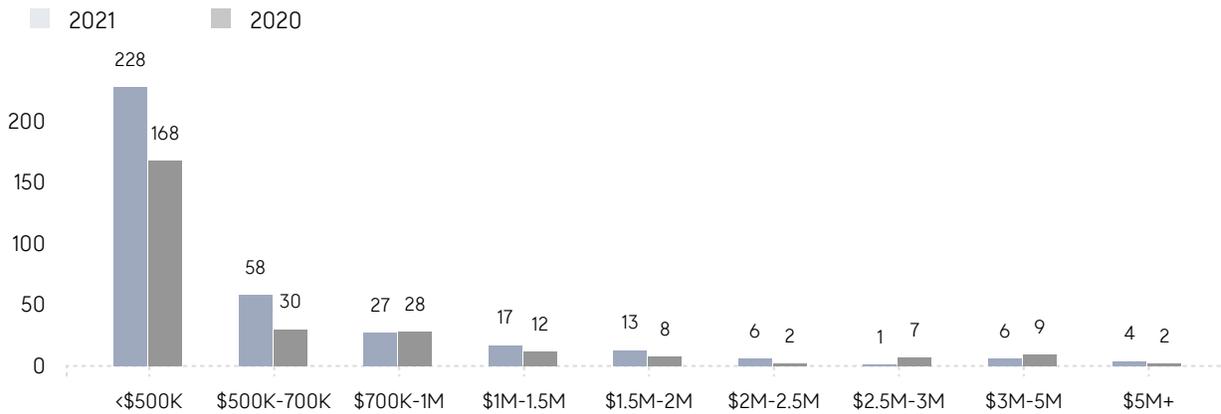
# Englewood

FULL YEAR 2021

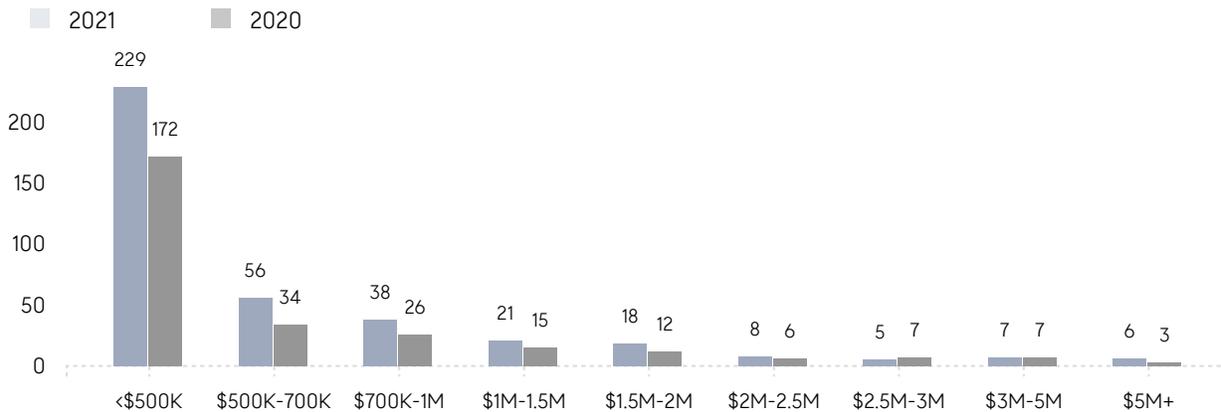
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Englewood Cliffs

FULL YEAR 2021

## UNDER CONTRACT

**126**  
Total  
Properties

**\$1.7M**  
Average  
Price

**\$1.4M**  
Median  
Price

**88%**  
Increase From  
2020

**9%**  
Increase From  
2020

**28%**  
Increase From  
2020

## UNITS SOLD

**103**  
Total  
Properties

**\$1.5M**  
Average  
Price

**\$1.3M**  
Median  
Price

**75%**  
Increase From  
2020

**13%**  
Increase From  
2020

**27%**  
Increase From  
2020

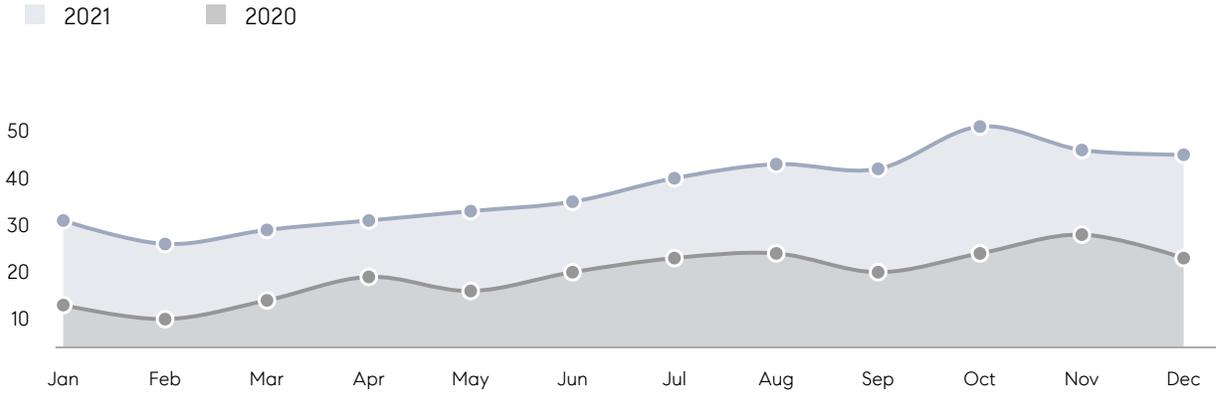
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	65	98	-34%
	% OF ASKING PRICE	95%	92%	
	AVERAGE SOLD PRICE	\$1,544,553	\$1,364,698	13.2%
	# OF CONTRACTS	126	67	88.1%
	NEW LISTINGS	142	79	80%
Houses	AVERAGE DOM	65	98	-34%
	% OF ASKING PRICE	95%	92%	
	AVERAGE SOLD PRICE	\$1,544,553	\$1,364,698	13%
	# OF CONTRACTS	126	67	88%
	NEW LISTINGS	142	79	80%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

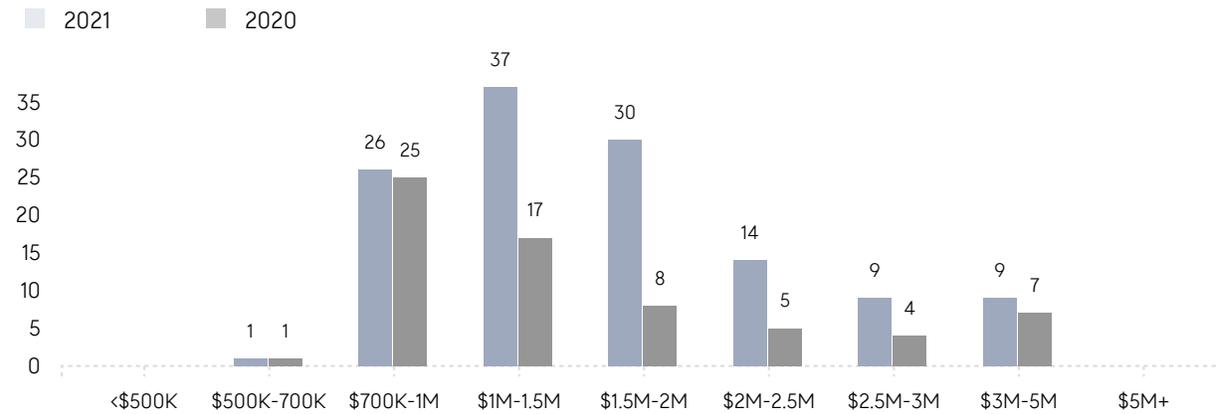
# Englewood Cliffs

FULL YEAR 2021

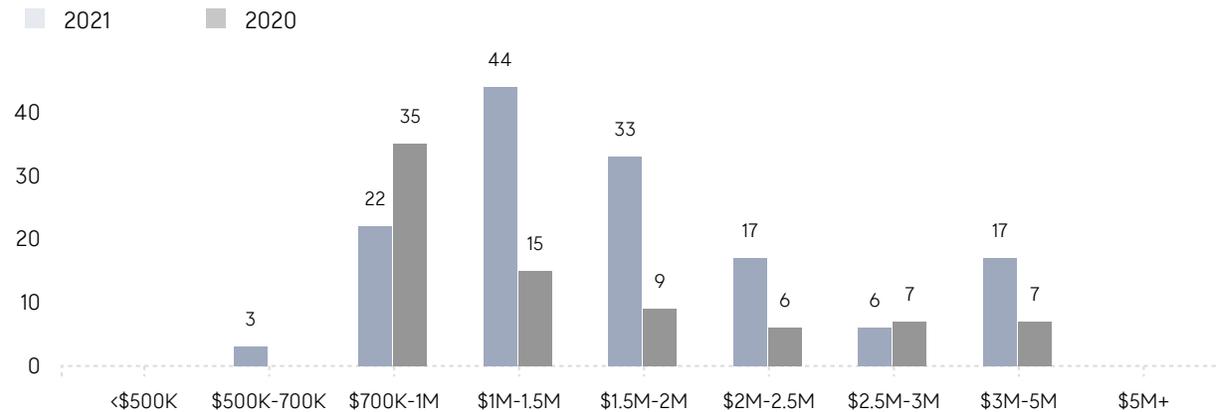
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Essex Fells

FULL YEAR 2021

## UNDER CONTRACT

**41**  
Total  
Properties

**\$1.1M**  
Average  
Price

**\$985K**  
Median  
Price

**-23%**  
Decrease From  
2020

**1%**  
Increase From  
2020

**-13%**  
Decrease From  
2020

## UNITS SOLD

**35**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$985K**  
Median  
Price

**-33%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**-1%**  
Change From  
2020

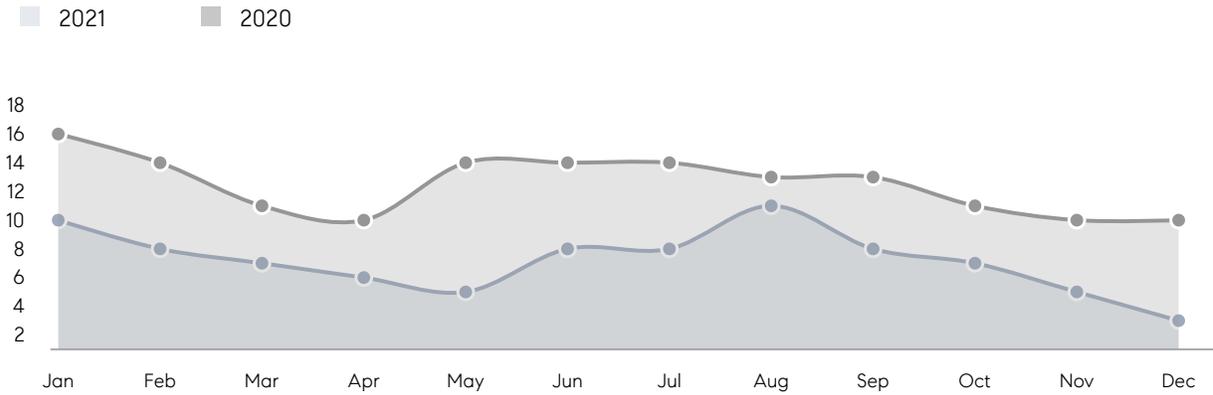
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	56	58	-3%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,093,929	\$1,013,106	8.0%
	# OF CONTRACTS	41	53	-22.6%
	NEW LISTINGS	43	64	-33%
Houses	AVERAGE DOM	58	58	0%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,130,985	\$1,013,106	12%
	# OF CONTRACTS	38	53	-28%
	NEW LISTINGS	38	64	-41%
Condo/Co-op/TH	AVERAGE DOM	15	-	-
	% OF ASKING PRICE	101%	-	
	AVERAGE SOLD PRICE	\$482,500	-	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	5	0	0%

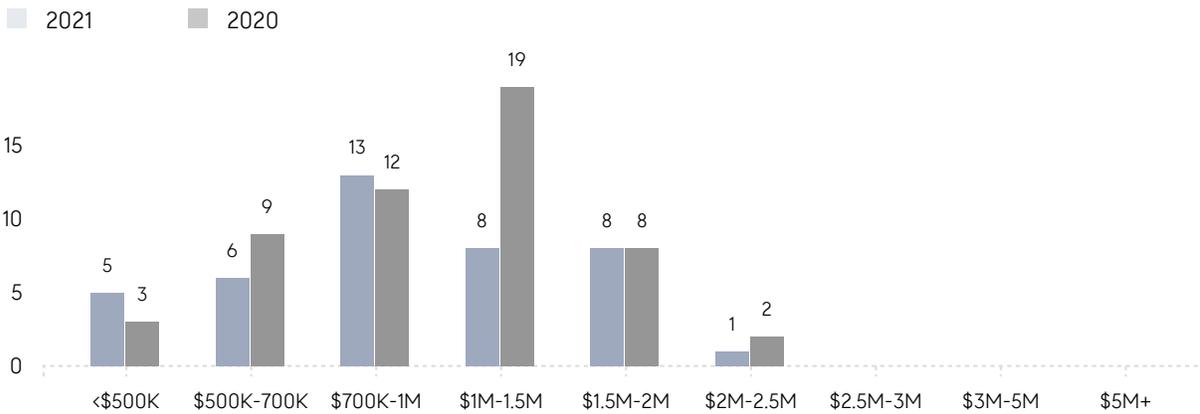
# Essex Fells

FULL YEAR 2021

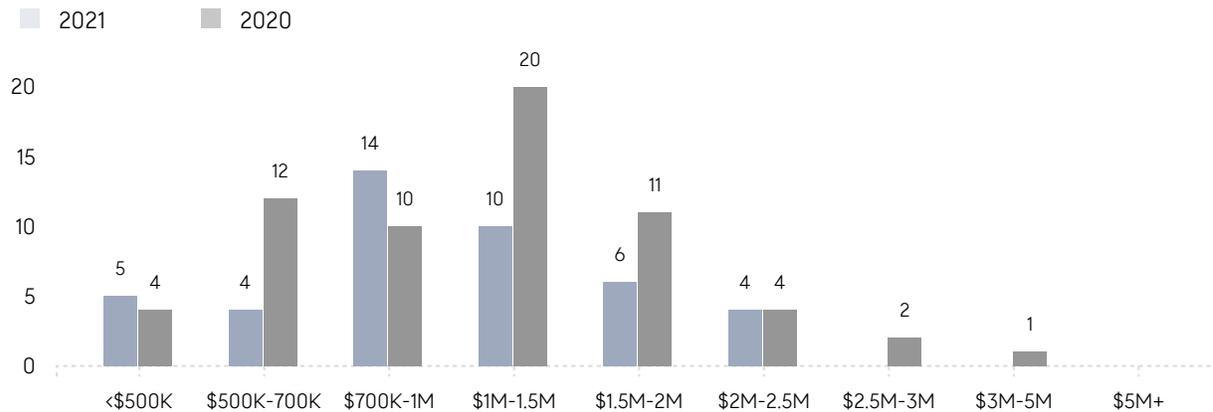
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Fair Lawn

FULL YEAR 2021

## UNDER CONTRACT

**470**  
Total  
Properties

**\$523K**  
Average  
Price

**\$499K**  
Median  
Price

**-14%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**426**  
Total  
Properties

**\$530K**  
Average  
Price

**\$506K**  
Median  
Price

**-18%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**8%**  
Increase From  
2020

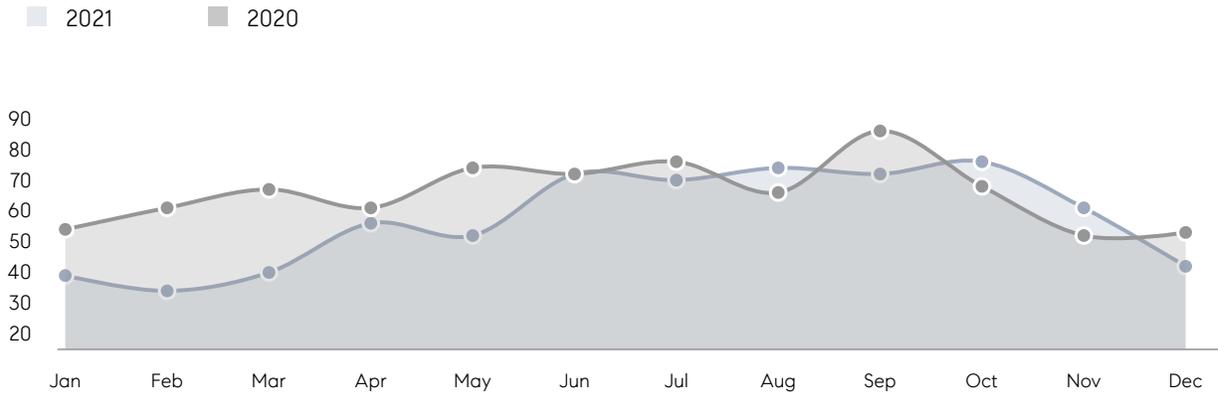
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	44	-27%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$530,590	\$485,083	9.4%
	# OF CONTRACTS	470	548	-14.2%
	NEW LISTINGS	449	546	-18%
Houses	AVERAGE DOM	31	43	-28%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$543,959	\$492,385	10%
	# OF CONTRACTS	431	506	-15%
	NEW LISTINGS	408	501	-19%
Condo/Co-op/TH	AVERAGE DOM	36	55	-35%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$385,762	\$399,411	-3%
	# OF CONTRACTS	39	42	-7%
	NEW LISTINGS	41	45	-9%

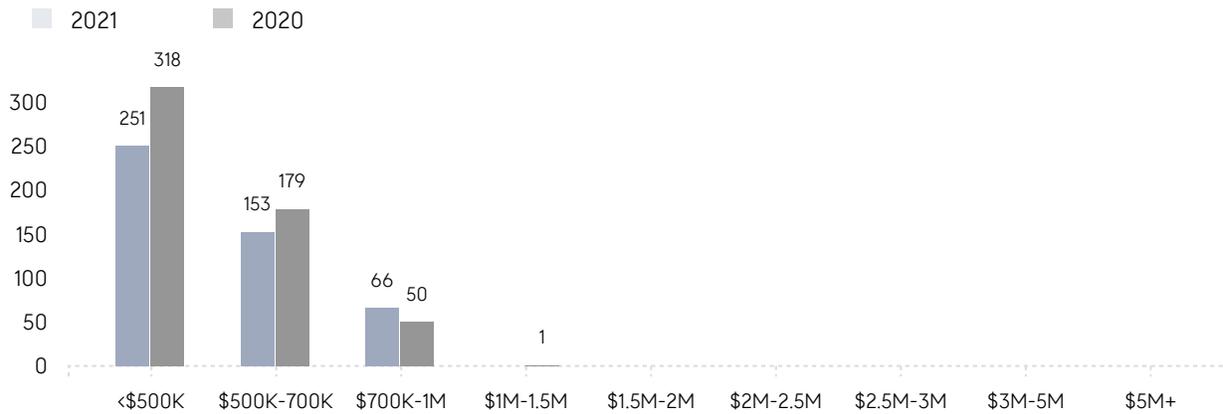
# Fair Lawn

FULL YEAR 2021

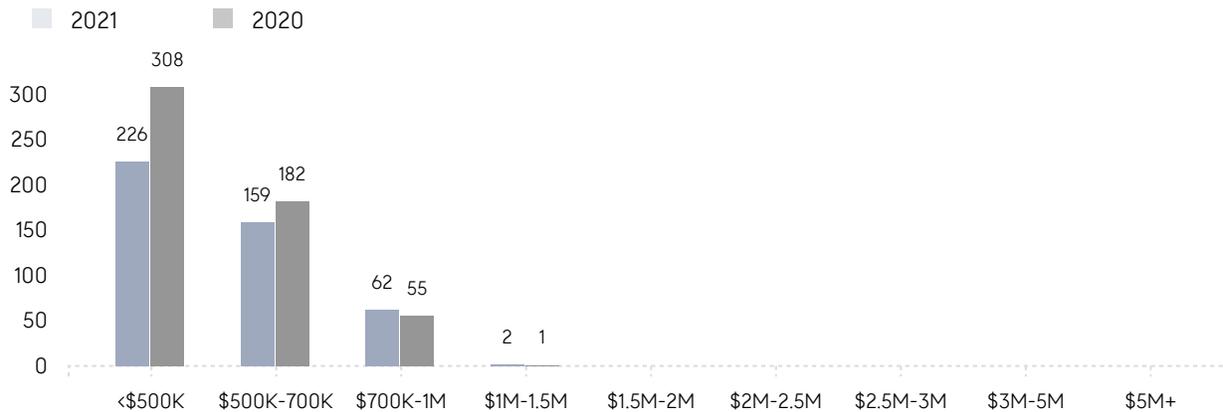
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Fairfield

FULL YEAR 2021

## UNDER CONTRACT

**90**  
Total  
Properties

**\$621K**  
Average  
Price

**\$599K**  
Median  
Price

**-26%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**87**  
Total  
Properties

**\$630K**  
Average  
Price

**\$615K**  
Median  
Price

**-22%**  
Decrease From  
2020

**12%**  
Increase From  
2020

**13%**  
Increase From  
2020

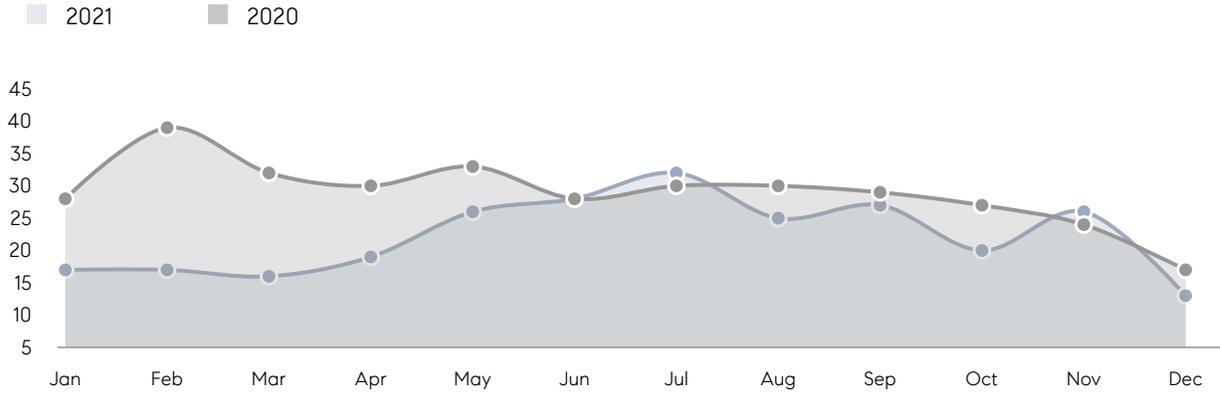
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	40	41	-2%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$630,410	\$561,465	12.3%
	# OF CONTRACTS	90	121	-25.6%
	NEW LISTINGS	128	175	-27%
Houses	AVERAGE DOM	38	36	6%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$640,631	\$576,553	11%
	# OF CONTRACTS	79	102	-23%
	NEW LISTINGS	115	144	-20%
Condo/Co-op/TH	AVERAGE DOM	60	66	-9%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$541,833	\$496,087	9%
	# OF CONTRACTS	11	19	-42%
	NEW LISTINGS	13	31	-58%

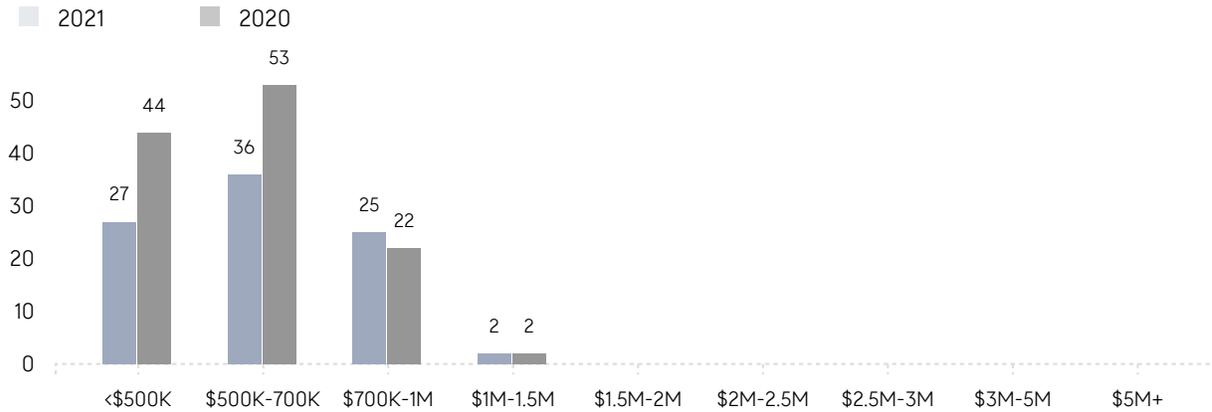
# Fairfield

FULL YEAR 2021

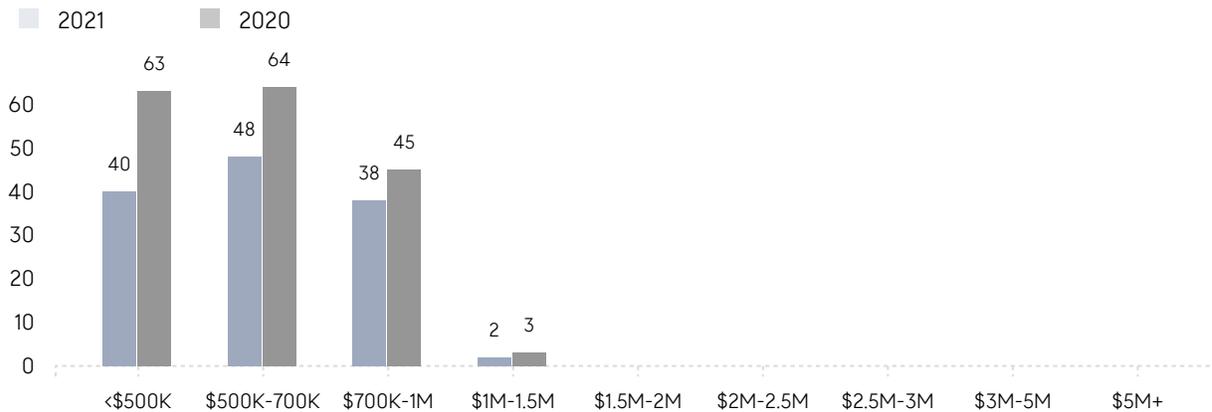
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Fairview

FULL YEAR 2021

## UNDER CONTRACT

**80**  
Total  
Properties

**\$495K**  
Average  
Price

**\$498K**  
Median  
Price

**10%**  
Increase From  
2020

**9%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**61**  
Total  
Properties

**\$472K**  
Average  
Price

**\$480K**  
Median  
Price

**-13%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**11%**  
Increase From  
2020

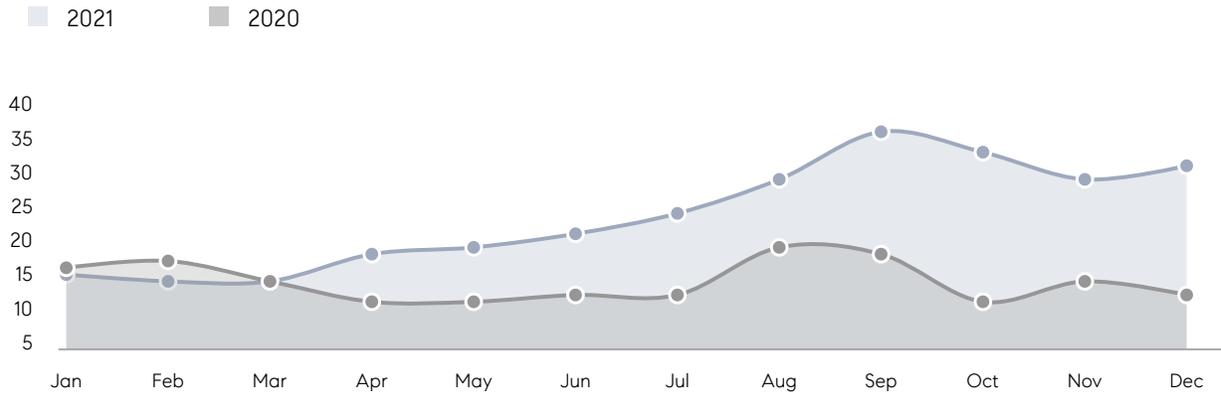
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	48	62	-23%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$472,045	\$432,671	9.1%
	# OF CONTRACTS	80	73	9.6%
	NEW LISTINGS	97	74	31%
Houses	AVERAGE DOM	45	58	-22%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$479,357	\$431,118	11%
	# OF CONTRACTS	42	42	0%
	NEW LISTINGS	48	41	17%
Condo/Co-op/TH	AVERAGE DOM	51	67	-24%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$465,842	\$434,516	7%
	# OF CONTRACTS	38	31	23%
	NEW LISTINGS	49	33	48%

# Fairview

FULL YEAR 2021

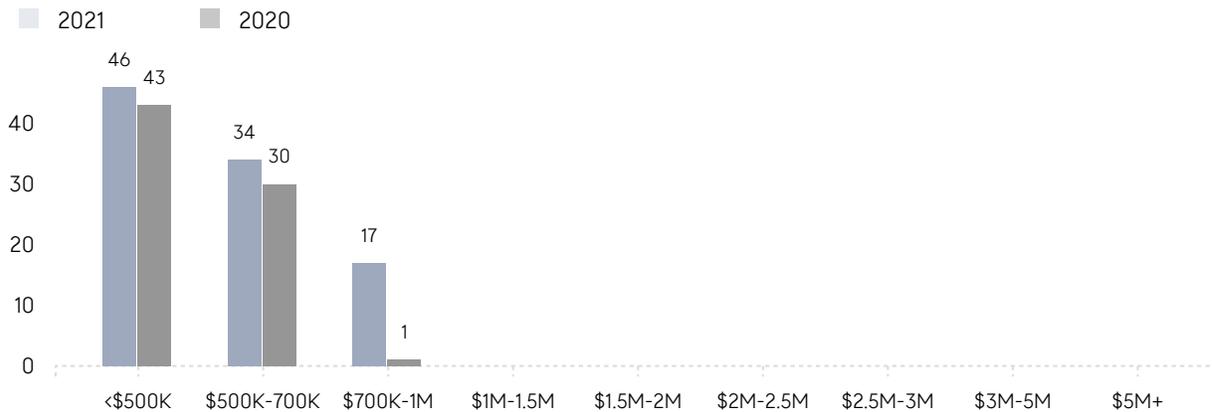
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Fanwood

FULL YEAR 2021

## UNDER CONTRACT

**130**  
Total  
Properties

**\$560K**  
Average  
Price

**\$539K**  
Median  
Price

**-16%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**136**  
Total  
Properties

**\$559K**  
Average  
Price

**\$539K**  
Median  
Price

**-6%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**8%**  
Increase From  
2020

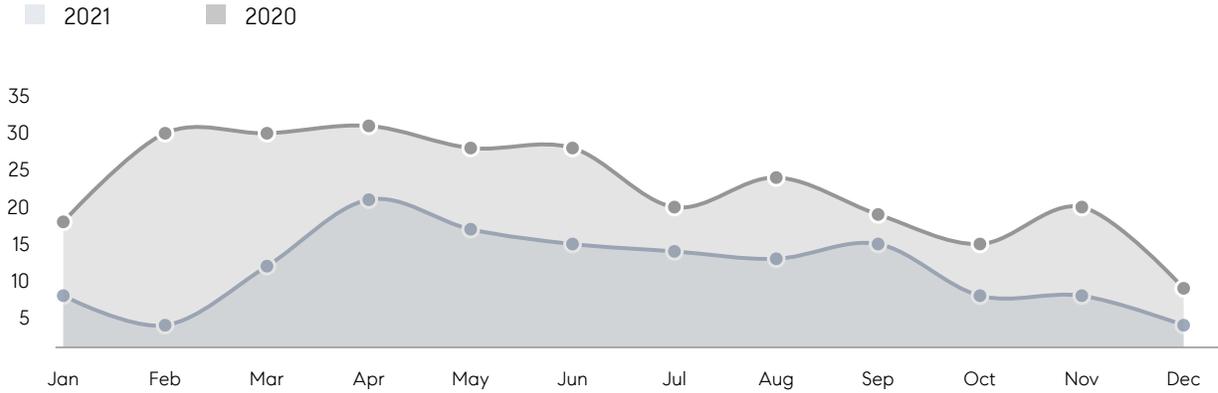
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$559,478	\$515,436	8.5%
	# OF CONTRACTS	130	155	-16.1%
	NEW LISTINGS	147	177	-17%
Houses	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$562,045	\$515,436	9%
	# OF CONTRACTS	128	155	-17%
	NEW LISTINGS	145	177	-18%
Condo/Co-op/TH	AVERAGE DOM	19	-	-
	% OF ASKING PRICE	101%	-	
	AVERAGE SOLD PRICE	\$387,500	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	2	0	0%

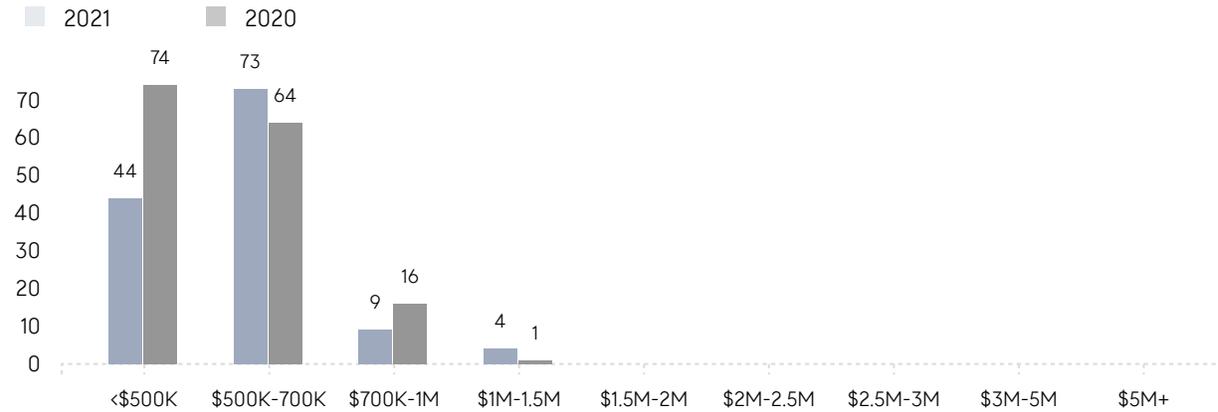
# Fanwood

FULL YEAR 2021

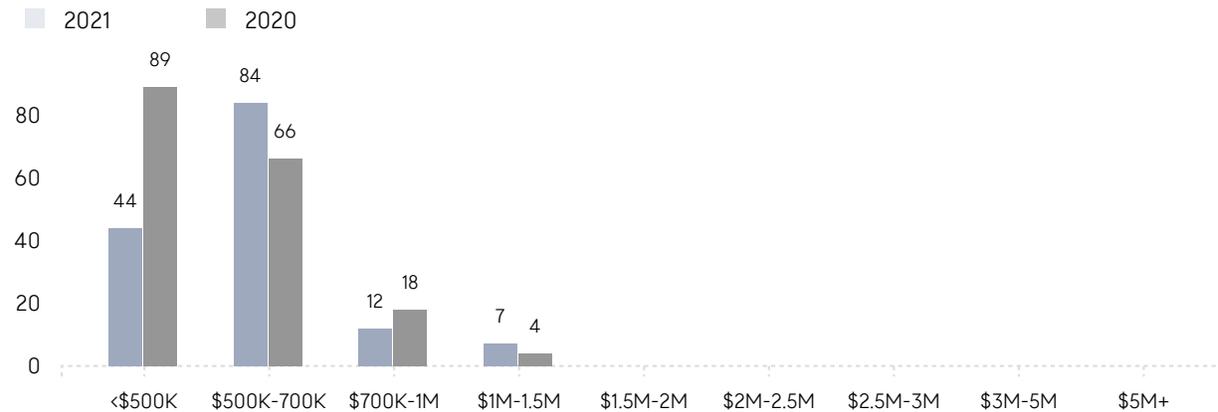
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Flemington

FULL YEAR 2021

## UNDER CONTRACT

**36**  
Total  
Properties

**\$325K**  
Average  
Price

**\$329K**  
Median  
Price

**0%**  
Change From  
2020

**8%**  
Increase From  
2020

**15%**  
Increase From  
2020

## UNITS SOLD

**33**  
Total  
Properties

**\$325K**  
Average  
Price

**\$340K**  
Median  
Price

**-3%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**11%**  
Increase From  
2020

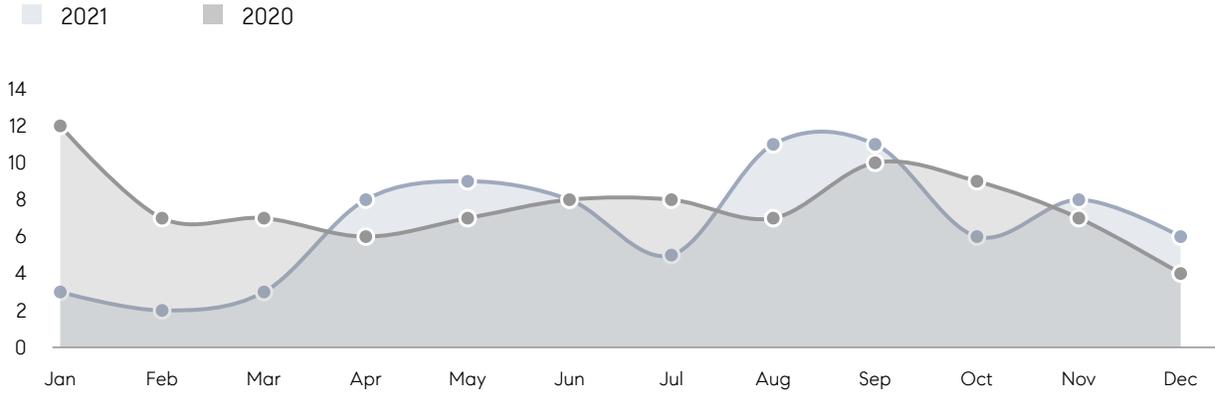
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	44	-20%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$325,058	\$304,833	6.6%
	# OF CONTRACTS	36	36	0.0%
	NEW LISTINGS	51	45	13%
Houses	AVERAGE DOM	32	52	-38%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$345,979	\$319,516	8%
	# OF CONTRACTS	26	25	4%
	NEW LISTINGS	39	33	18%
Condo/Co-op/TH	AVERAGE DOM	42	23	83%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$269,267	\$269,595	0%
	# OF CONTRACTS	10	11	-9%
	NEW LISTINGS	12	12	0%

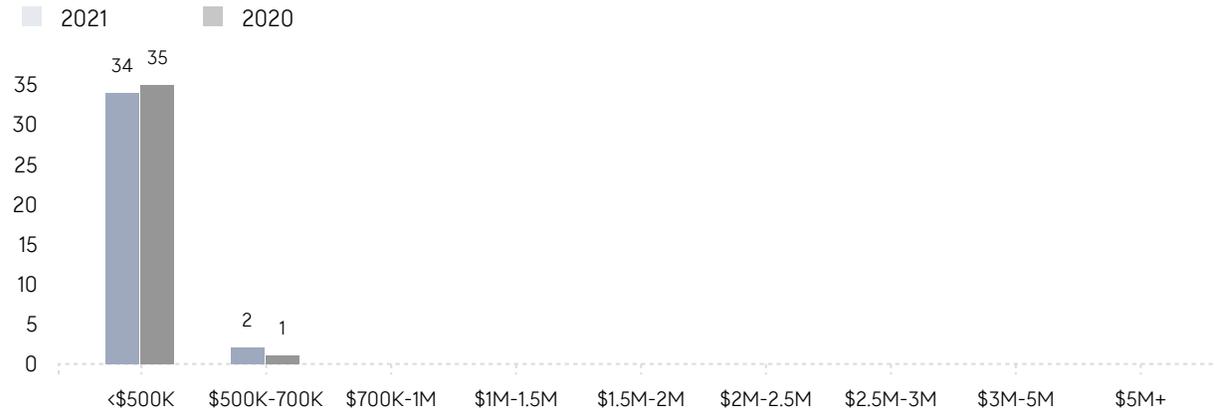
# Flemington

FULL YEAR 2021

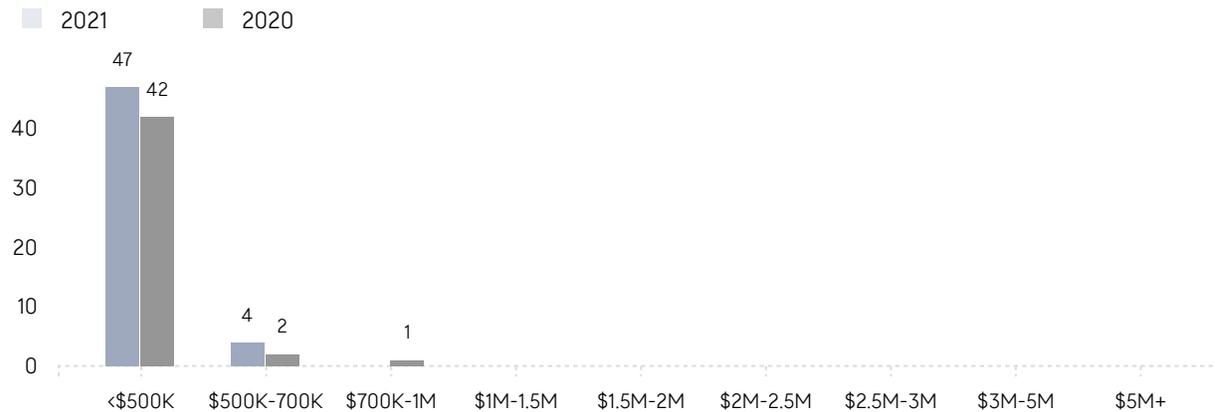
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Florham Park

FULL YEAR 2021

## UNDER CONTRACT

**147**  
Total  
Properties

**\$835K**  
Average  
Price

**\$699K**  
Median  
Price

**11%**  
Increase From  
2020

**11%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**140**  
Total  
Properties

**\$763K**  
Average  
Price

**\$677K**  
Median  
Price

**11%**  
Increase From  
2020

**4%**  
Increase From  
2020

**0%**  
Change From  
2020

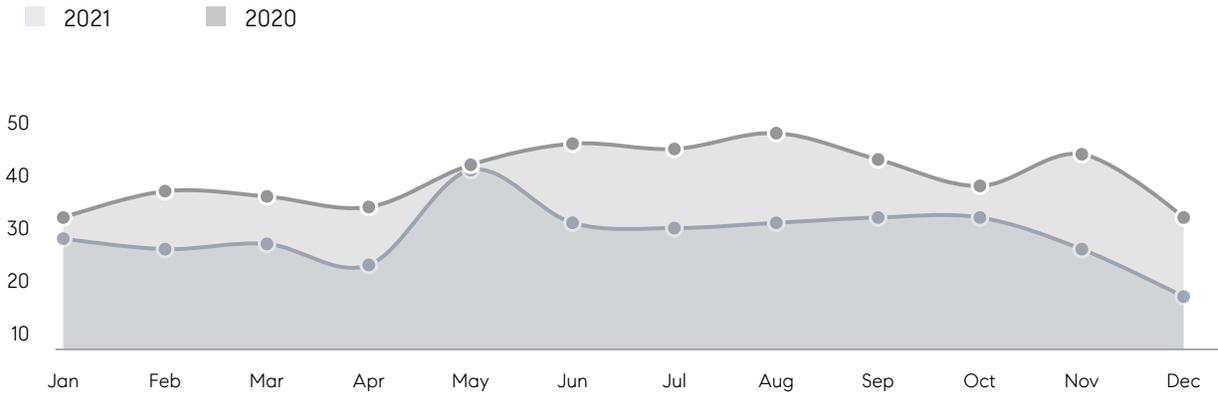
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	46	53	-13%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$763,003	\$731,535	4.3%
	# OF CONTRACTS	147	132	11.4%
	NEW LISTINGS	181	202	-10%
Houses	AVERAGE DOM	46	56	-18%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$882,079	\$799,444	10%
	# OF CONTRACTS	97	96	1%
	NEW LISTINGS	125	146	-14%
Condo/Co-op/TH	AVERAGE DOM	46	46	0%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$555,204	\$554,970	0%
	# OF CONTRACTS	50	36	39%
	NEW LISTINGS	56	56	0%

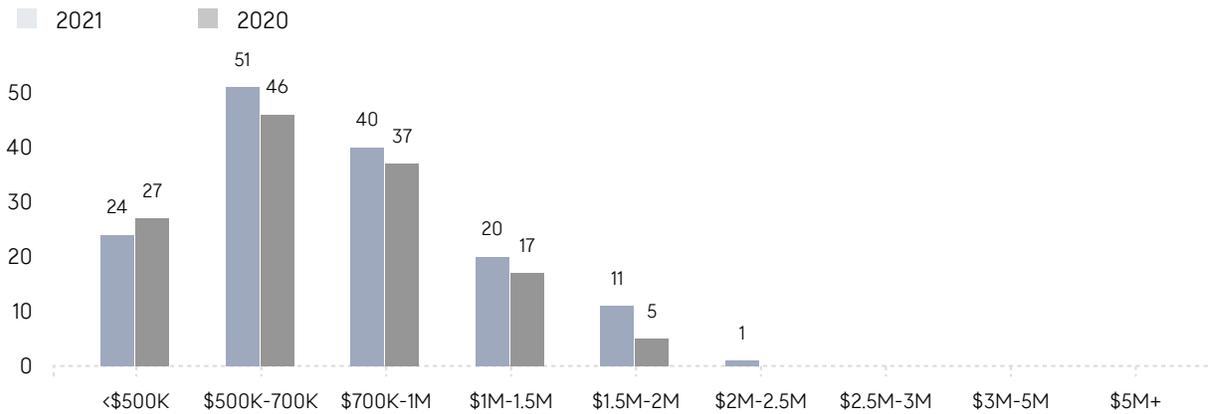
# Florham Park

FULL YEAR 2021

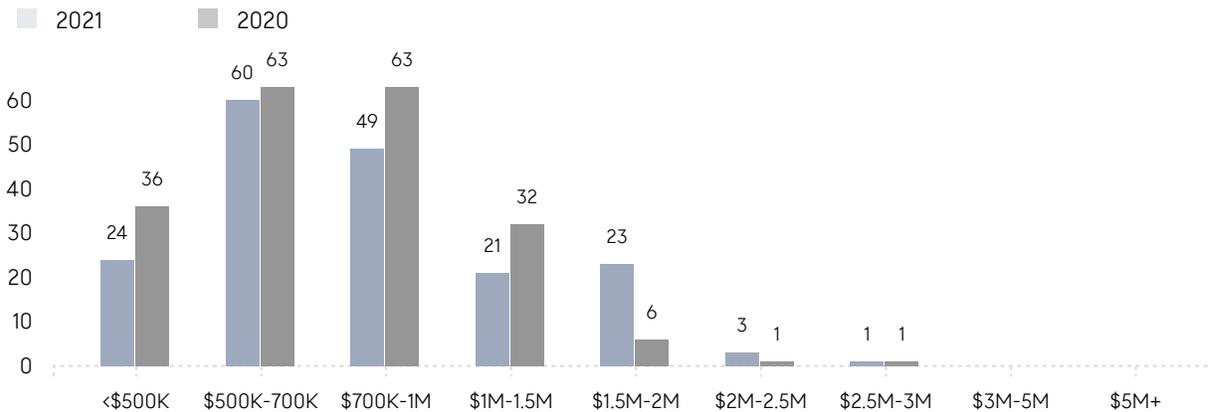
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Fort Lee

FULL YEAR 2021

## UNDER CONTRACT

**803**  
Total  
Properties

**\$459K**  
Average  
Price

**\$306K**  
Median  
Price

**46%**  
Increase From  
2020

**-8%**  
Decrease From  
2020

**-18%**  
Decrease From  
2020

## UNITS SOLD

**699**  
Total  
Properties

**\$442K**  
Average  
Price

**\$300K**  
Median  
Price

**32%**  
Increase From  
2020

**-1%**  
Decrease From  
2020

**-12%**  
Decrease From  
2020

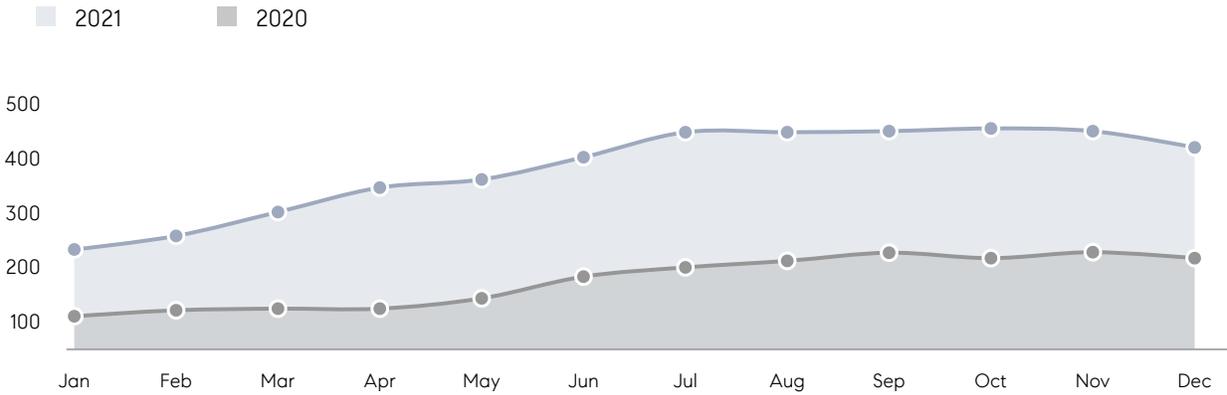
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	84	88	-5%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$442,636	\$449,286	-1.5%
	# OF CONTRACTS	803	551	45.7%
	NEW LISTINGS	1,016	681	49%
Houses	AVERAGE DOM	55	103	-47%
	% OF ASKING PRICE	95%	93%	
	AVERAGE SOLD PRICE	\$1,083,865	\$877,470	24%
	# OF CONTRACTS	87	76	14%
	NEW LISTINGS	118	84	40%
Condo/Co-op/TH	AVERAGE DOM	87	85	2%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$364,943	\$380,739	-4%
	# OF CONTRACTS	716	475	51%
	NEW LISTINGS	898	597	50%

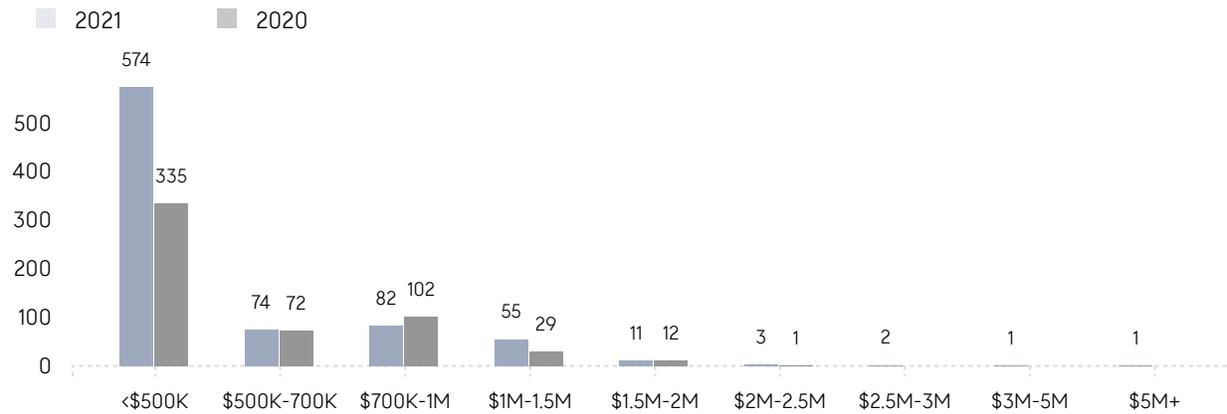
# Fort Lee

FULL YEAR 2021

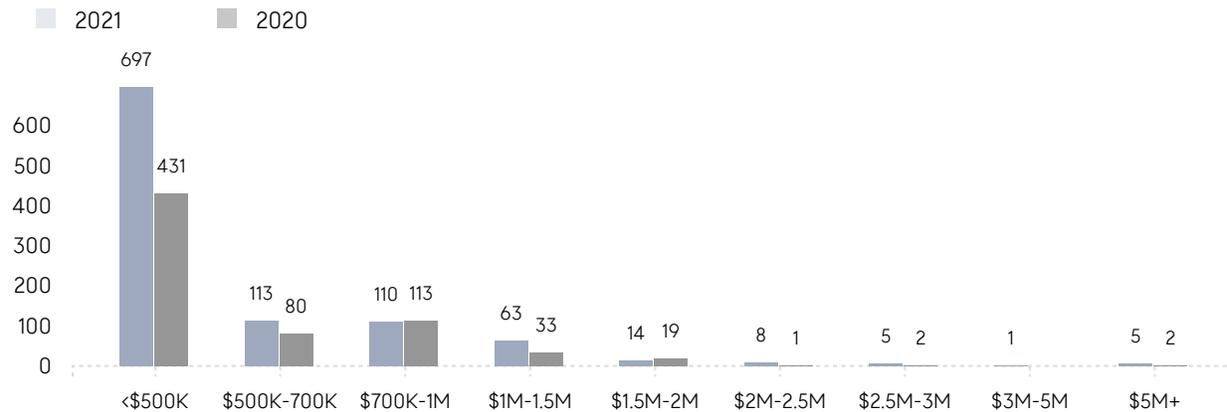
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Franklin Lakes

FULL YEAR 2021

## UNDER CONTRACT

**242**      **\$1.4M**      **\$1.2M**

Total  
Properties

Average  
Price

Median  
Price

**12%**

Increase From  
2020

**10%**

Increase From  
2020

**13%**

Increase From  
2020

## UNITS SOLD

**204**      **\$1.3M**      **\$1.2M**

Total  
Properties

Average  
Price

Median  
Price

**12%**

Increase From  
2020

**2%**

Increase From  
2020

**11%**

Increase From  
2020

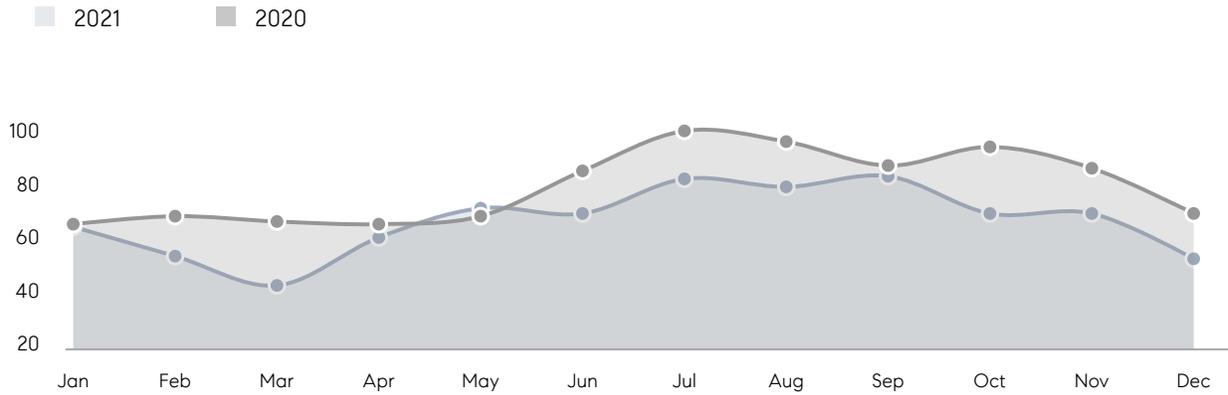
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	72	68	6%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,335,630	\$1,306,557	2.2%
	# OF CONTRACTS	242	217	11.5%
	NEW LISTINGS	239	288	-17%
Houses	AVERAGE DOM	70	58	21%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$1,334,081	\$1,315,945	1%
	# OF CONTRACTS	217	196	11%
	NEW LISTINGS	208	269	-23%
Condo/Co-op/TH	AVERAGE DOM	83	155	-46%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$1,346,723	\$1,221,013	10%
	# OF CONTRACTS	25	21	19%
	NEW LISTINGS	31	19	63%

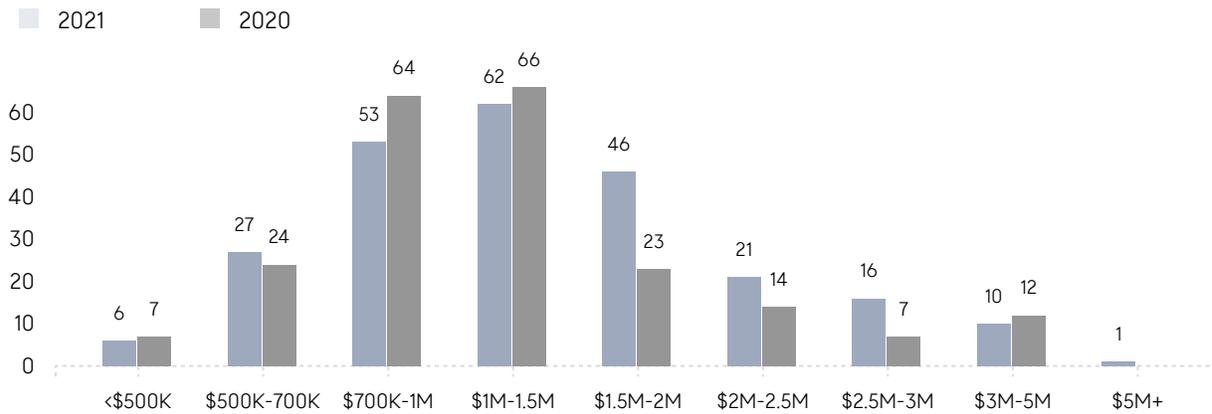
# Franklin Lakes

FULL YEAR 2021

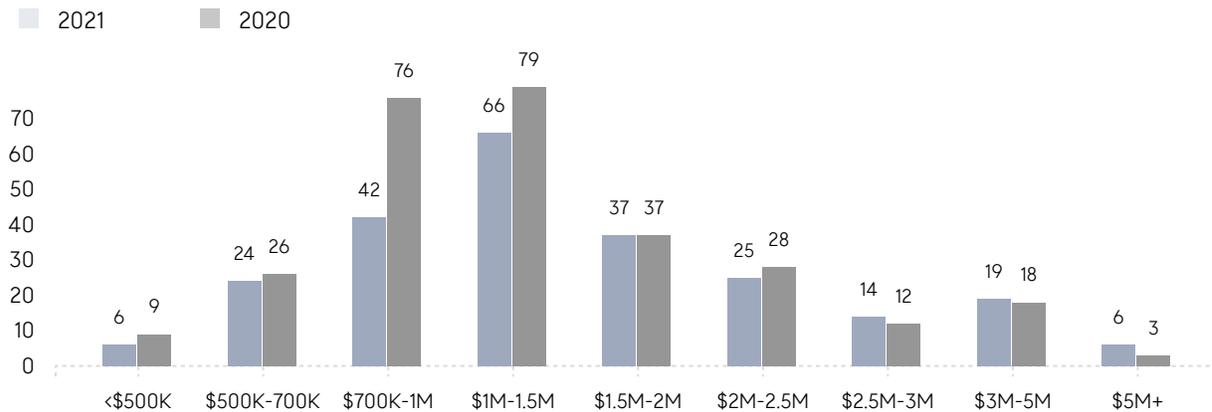
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Garfield City

FULL YEAR 2021

## UNDER CONTRACT

**143**  
Total  
Properties

**\$394K**  
Average  
Price

**\$399K**  
Median  
Price

**24%**  
Increase From  
2020

**9%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**114**  
Total  
Properties

**\$384K**  
Average  
Price

**\$395K**  
Median  
Price

**10%**  
Increase From  
2020

**8%**  
Increase From  
2020

**8%**  
Increase From  
2020

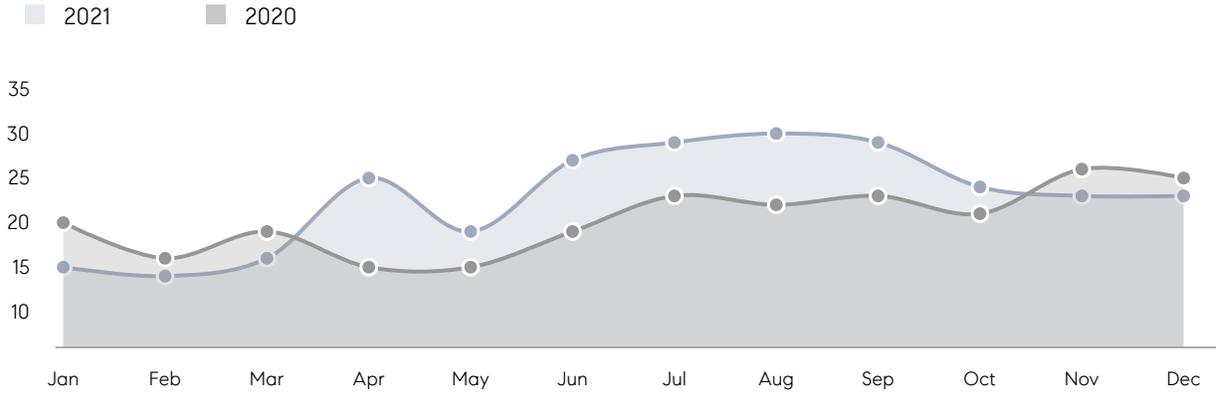
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	44	64	-31%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$384,526	\$356,392	7.9%
	# OF CONTRACTS	143	115	24.3%
	NEW LISTINGS	141	129	9%
Houses	AVERAGE DOM	44	61	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$391,095	\$353,437	11%
	# OF CONTRACTS	87	71	23%
	NEW LISTINGS	94	75	25%
Condo/Co-op/TH	AVERAGE DOM	45	69	-35%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$376,412	\$362,219	4%
	# OF CONTRACTS	56	44	27%
	NEW LISTINGS	47	54	-13%

# Garfield City

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Garwood

FULL YEAR 2021

## UNDER CONTRACT

**49**  
Total  
Properties

**\$493K**  
Average  
Price

**\$475K**  
Median  
Price

**14%**  
Increase From  
2020

**18%**  
Increase From  
2020

**16%**  
Increase From  
2020

## UNITS SOLD

**49**  
Total  
Properties

**\$487K**  
Average  
Price

**\$465K**  
Median  
Price

**11%**  
Increase From  
2020

**20%**  
Increase From  
2020

**16%**  
Increase From  
2020

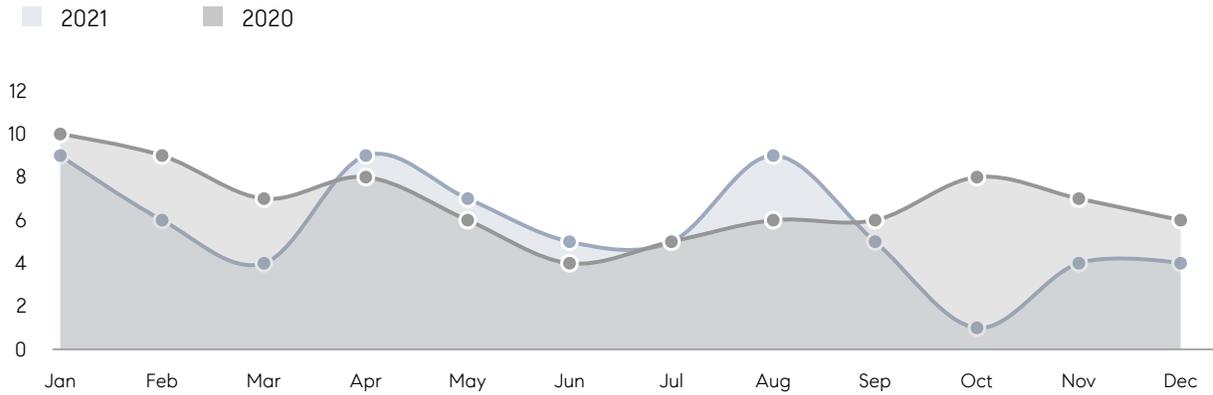
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	28	36	-22%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$487,918	\$405,706	20.3%
	# OF CONTRACTS	49	43	14.0%
	NEW LISTINGS	62	58	7%
Houses	AVERAGE DOM	25	35	-29%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$475,178	\$399,676	19%
	# OF CONTRACTS	45	42	7%
	NEW LISTINGS	57	52	10%
Condo/Co-op/TH	AVERAGE DOM	67	52	29%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$631,250	\$665,000	-5%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	5	6	-17%

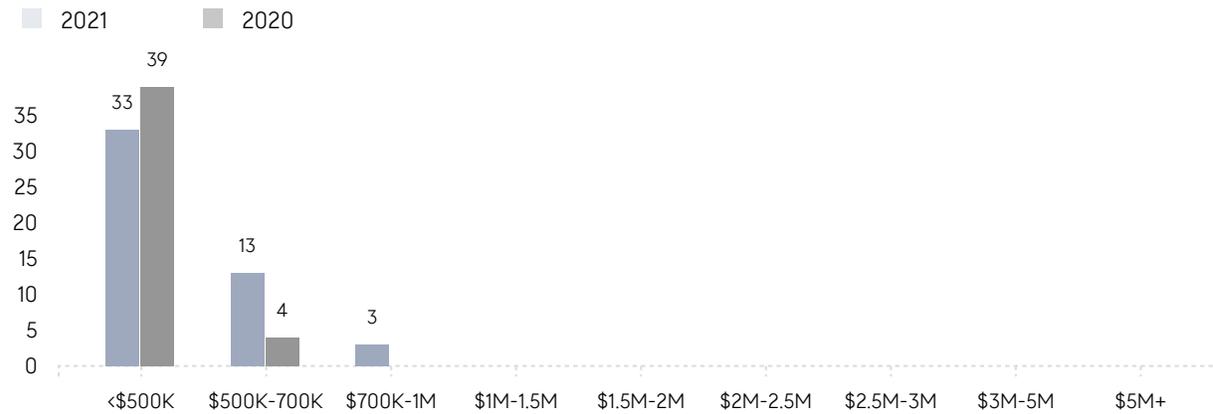
# Garwood

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Glen Ridge

FULL YEAR 2021

## UNDER CONTRACT

**182**  
Total  
Properties

**\$754K**  
Average  
Price

**\$654K**  
Median  
Price

**6%**  
Increase From  
2020

**5%**  
Increase From  
2020

**-3%**  
Decrease From  
2020

## UNITS SOLD

**157**  
Total  
Properties

**\$853K**  
Average  
Price

**\$761K**  
Median  
Price

**4%**  
Increase From  
2020

**10%**  
Increase From  
2020

**1%**  
Increase From  
2020

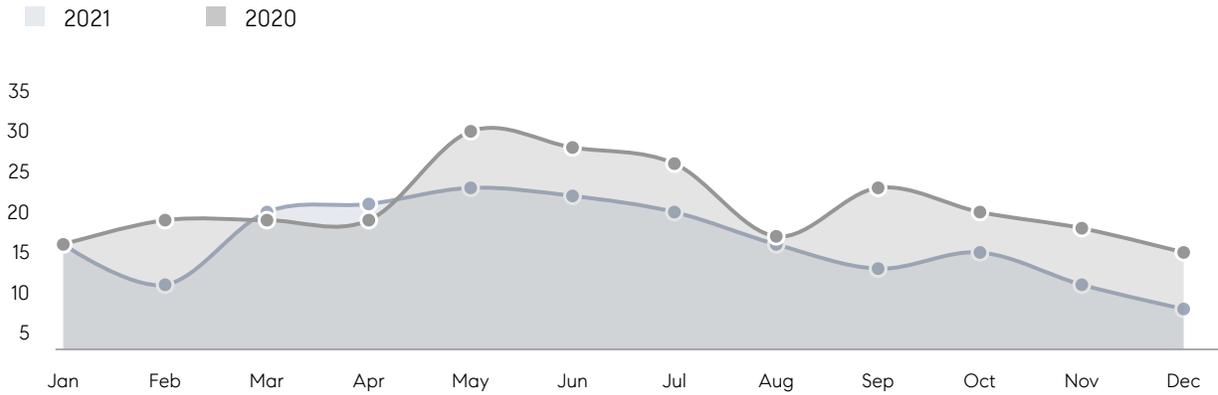
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	29	29	0%
	% OF ASKING PRICE	114%	110%	
	AVERAGE SOLD PRICE	\$853,335	\$778,190	9.7%
	# OF CONTRACTS	182	172	5.8%
	NEW LISTINGS	171	198	-14%
Houses	AVERAGE DOM	23	26	-12%
	% OF ASKING PRICE	118%	111%	
	AVERAGE SOLD PRICE	\$991,784	\$847,586	17%
	# OF CONTRACTS	139	146	-5%
	NEW LISTINGS	130	149	-13%
Condo/Co-op/TH	AVERAGE DOM	51	48	6%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$404,311	\$371,273	9%
	# OF CONTRACTS	43	26	65%
	NEW LISTINGS	41	49	-16%

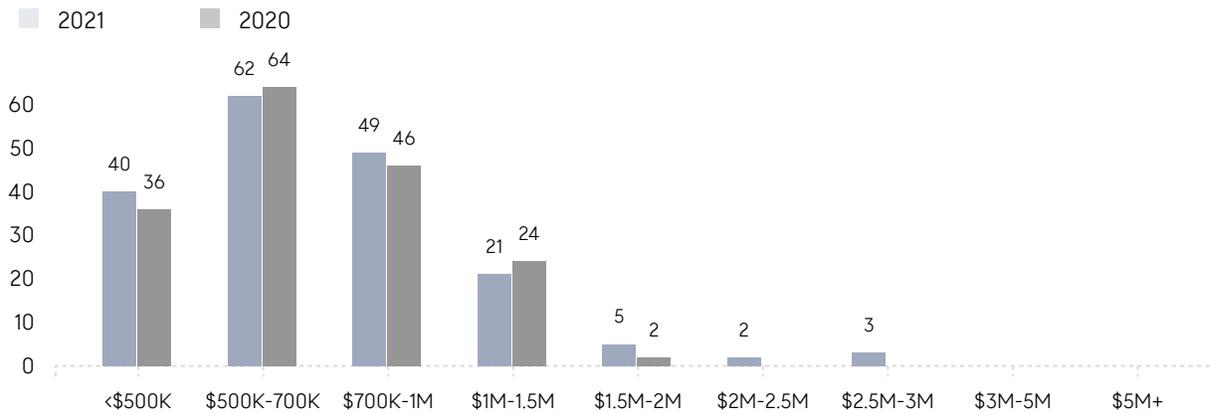
# Glen Ridge

FULL YEAR 2021

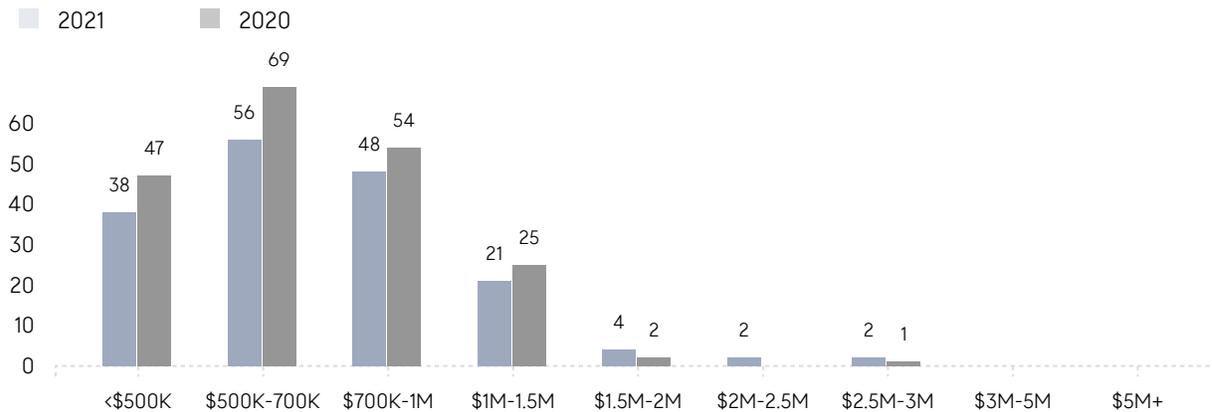
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Glen Rock

FULL YEAR 2021

## UNDER CONTRACT

**213**  
Total  
Properties

**\$791K**  
Average  
Price

**\$725K**  
Median  
Price

**-5%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**187**  
Total  
Properties

**\$790K**  
Average  
Price

**\$731K**  
Median  
Price

**-4%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**8%**  
Increase From  
2020

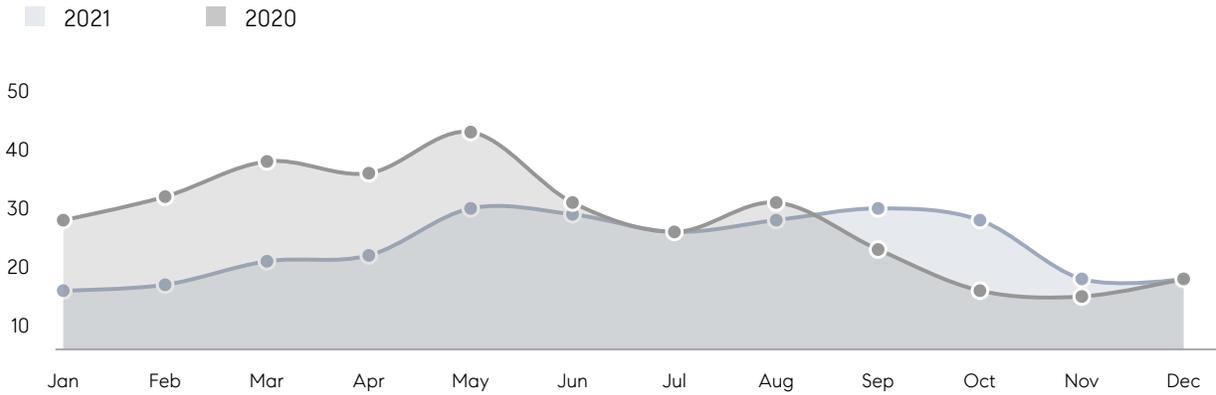
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	24	39	-38%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$790,678	\$731,125	8.1%
	# OF CONTRACTS	213	225	-5.3%
	NEW LISTINGS	230	229	0%
Houses	AVERAGE DOM	24	38	-37%
	% OF ASKING PRICE	103%	104%	
	AVERAGE SOLD PRICE	\$799,349	\$736,219	9%
	# OF CONTRACTS	207	219	-5%
	NEW LISTINGS	222	224	-1%
Condo/Co-op/TH	AVERAGE DOM	14	46	-70%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$567,714	\$571,500	-1%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	8	5	60%

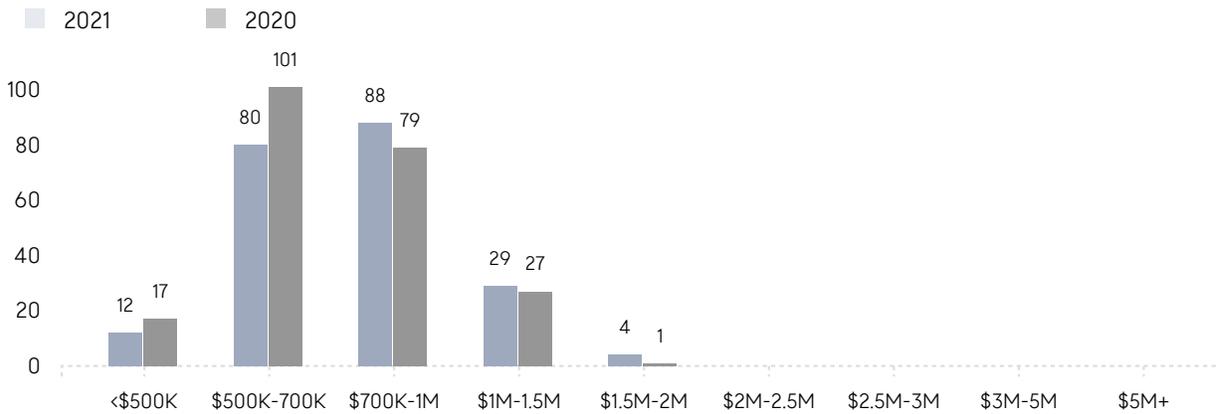
# Glen Rock

FULL YEAR 2021

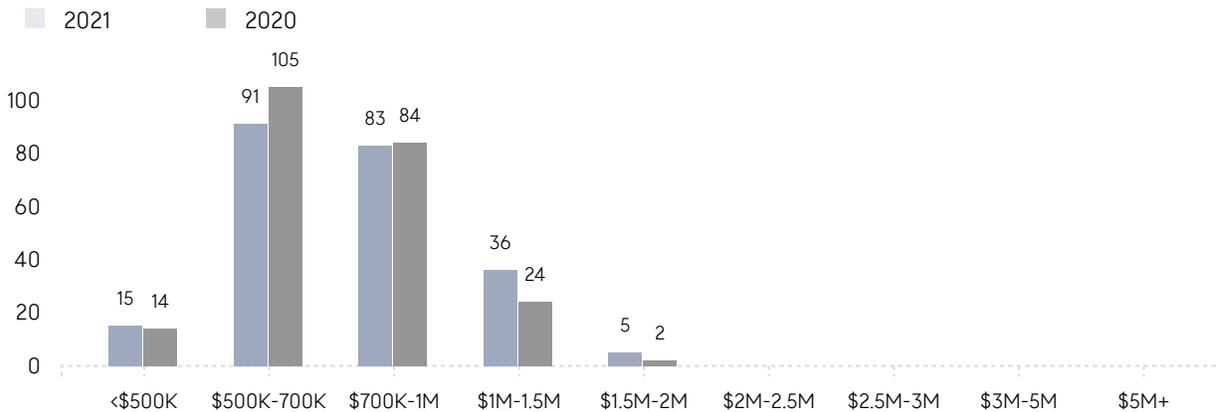
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Green Brook

FULL YEAR 2021

## UNDER CONTRACT

**111**  
Total  
Properties

**\$625K**  
Average  
Price

**\$499K**  
Median  
Price

**-5%**  
Decrease From  
2020

**24%**  
Increase From  
2020

**16%**  
Increase From  
2020

## UNITS SOLD

**116**  
Total  
Properties

**\$592K**  
Average  
Price

**\$495K**  
Median  
Price

**9%**  
Increase From  
2020

**20%**  
Increase From  
2020

**15%**  
Increase From  
2020

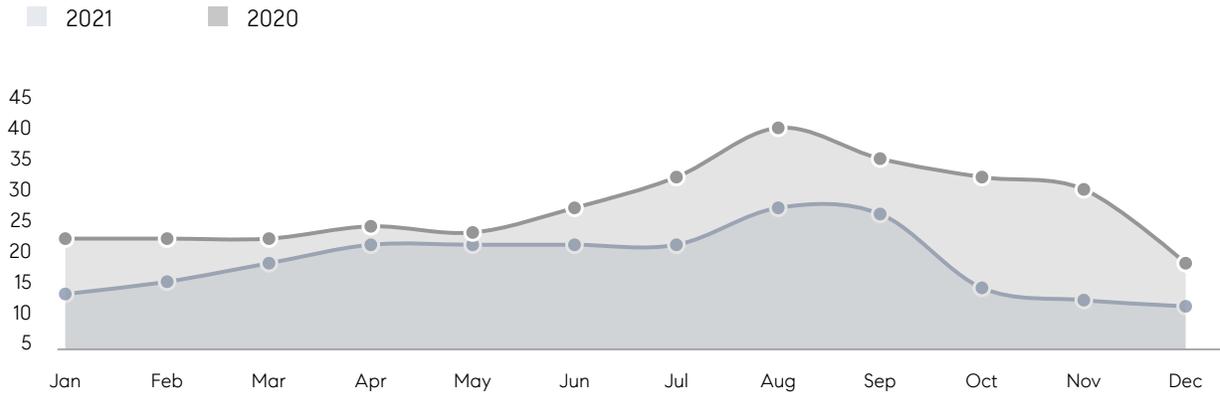
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	43	47	-9%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$592,857	\$494,117	20.0%
	# OF CONTRACTS	111	117	-5.1%
	NEW LISTINGS	135	160	-16%
Houses	AVERAGE DOM	43	45	-4%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$653,446	\$548,847	19%
	# OF CONTRACTS	88	88	0%
	NEW LISTINGS	111	119	-7%
Condo/Co-op/TH	AVERAGE DOM	45	51	-12%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$372,314	\$333,981	11%
	# OF CONTRACTS	23	29	-21%
	NEW LISTINGS	24	41	-41%

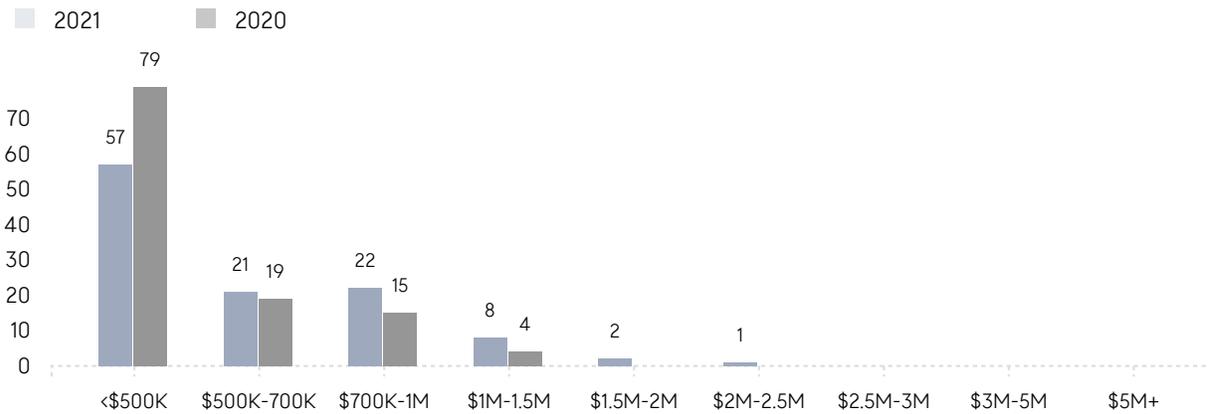
# Green Brook

FULL YEAR 2021

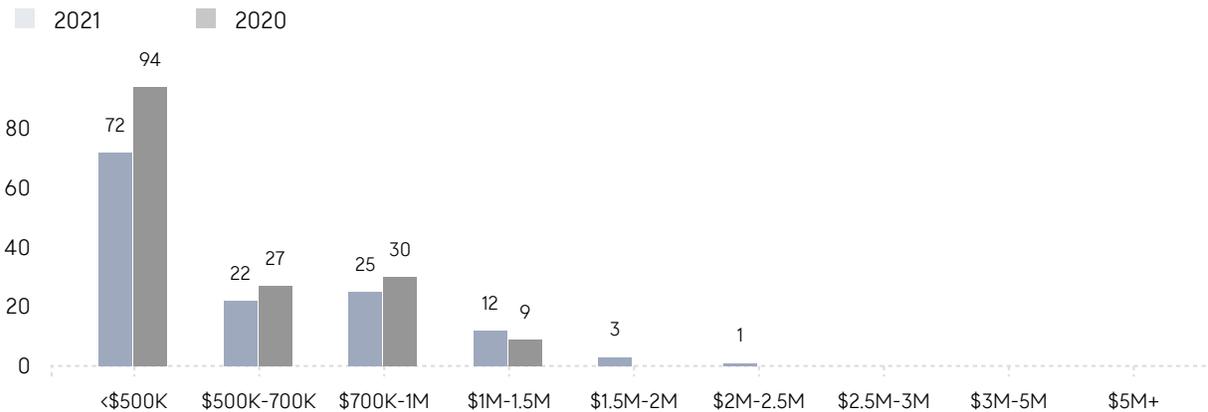
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Guttenberg

FULL YEAR 2021

## UNDER CONTRACT

**125**  
Total  
Properties

**\$383K**  
Average  
Price

**\$329K**  
Median  
Price

**13%**  
Increase From  
2020

**3%**  
Increase From  
2020

**1%**  
Change From  
2020

## UNITS SOLD

**125**  
Total  
Properties

**\$365K**  
Average  
Price

**\$319K**  
Median  
Price

**9%**  
Increase From  
2020

**-2%**  
Decrease From  
2020

**-9%**  
Decrease From  
2020

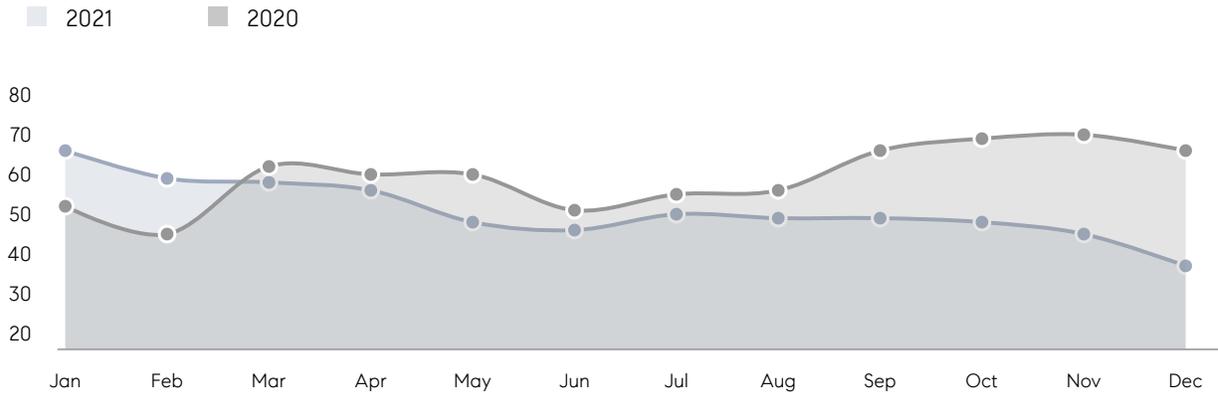
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	61	66	-8%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$365,584	\$374,806	-2.5%
	# OF CONTRACTS	125	111	12.6%
	NEW LISTINGS	203	237	-14%
Houses	AVERAGE DOM	44	204	-78%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$426,143	\$350,000	22%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	62	65	-5%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$361,898	\$375,024	-4%
	# OF CONTRACTS	120	108	11%
	NEW LISTINGS	195	225	-13%

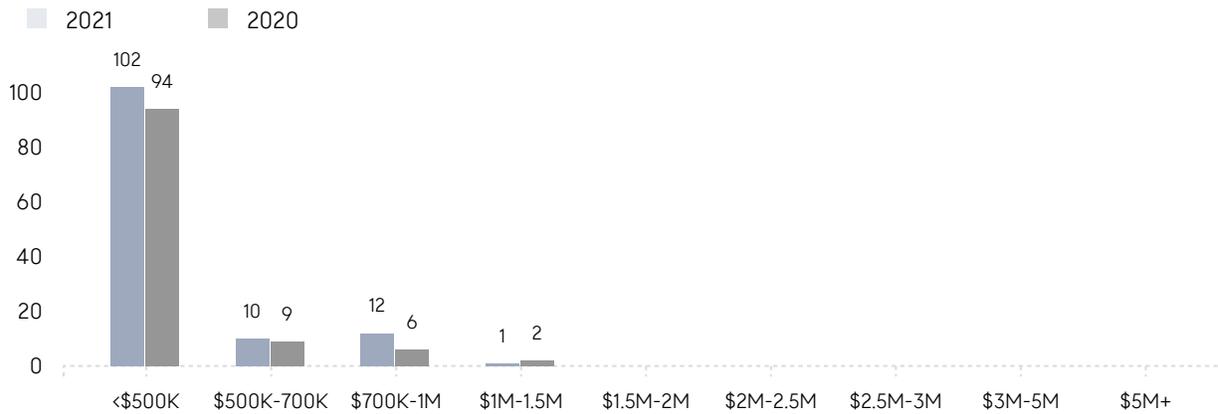
# Guttenberg

FULL YEAR 2021

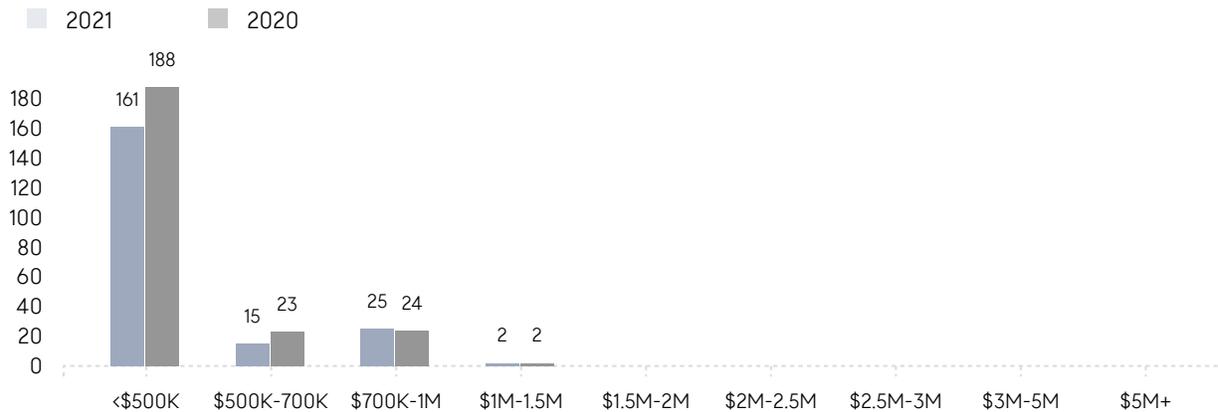
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Hackensack

FULL YEAR 2021

## UNDER CONTRACT

**492**  
Total  
Properties

**\$319K**  
Average  
Price

**\$289K**  
Median  
Price

**19%**  
Increase From  
2020

**9%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**438**  
Total  
Properties

**\$310K**  
Average  
Price

**\$282K**  
Median  
Price

**19%**  
Increase From  
2020

**8%**  
Increase From  
2020

**9%**  
Increase From  
2020

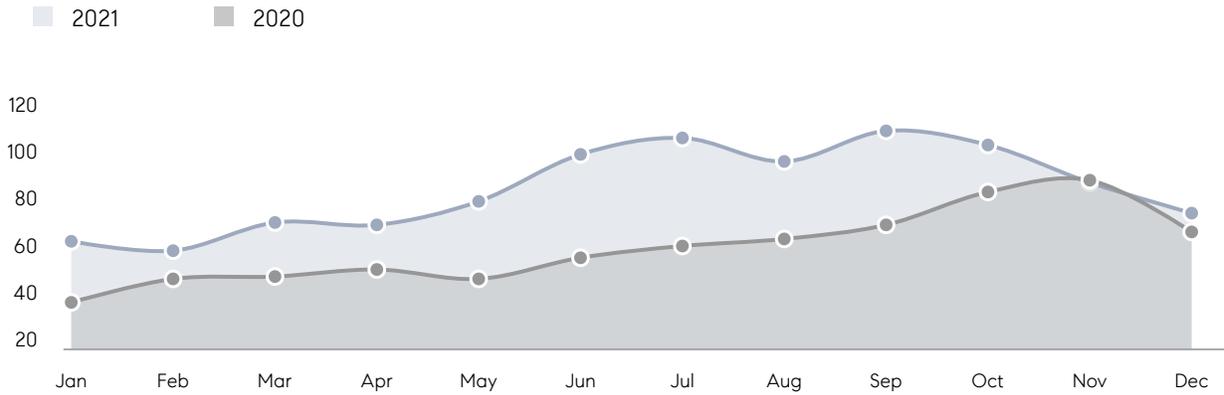
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	45	50	-10%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$310,548	\$288,081	7.8%
	# OF CONTRACTS	492	413	19.1%
	NEW LISTINGS	489	451	8%
Houses	AVERAGE DOM	41	53	-23%
	% OF ASKING PRICE	101%	104%	
	AVERAGE SOLD PRICE	\$460,963	\$415,317	11%
	# OF CONTRACTS	160	135	19%
	NEW LISTINGS	164	149	10%
Condo/Co-op/TH	AVERAGE DOM	47	49	-4%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$240,388	\$224,980	7%
	# OF CONTRACTS	332	278	19%
	NEW LISTINGS	325	302	8%

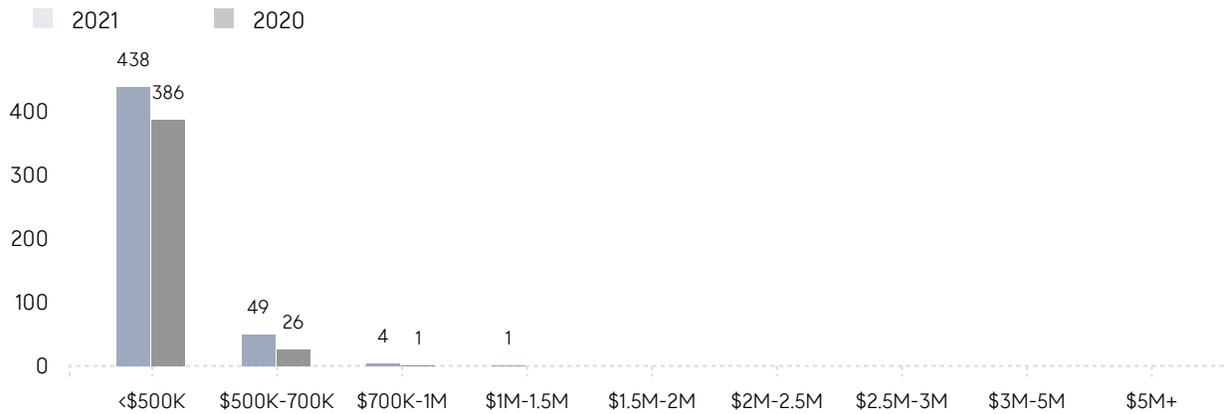
# Hackensack

FULL YEAR 2021

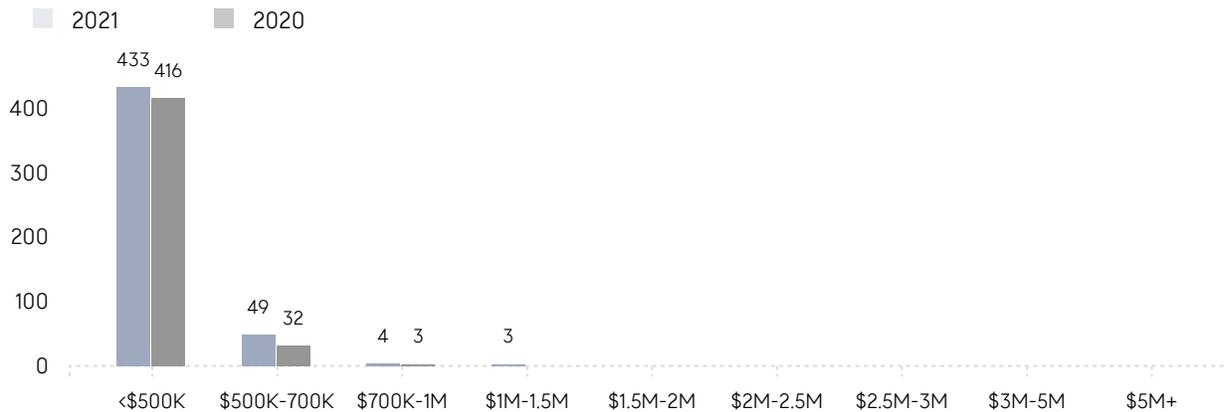
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Hanover

FULL YEAR 2021

## UNDER CONTRACT

**15**  
Total  
Properties

**\$624K**  
Average  
Price

**\$599K**  
Median  
Price

**114%**  
Increase From  
2020

**1%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**15**  
Total  
Properties

**\$631K**  
Average  
Price

**\$609K**  
Median  
Price

**67%**  
Increase From  
2020

**8%**  
Increase From  
2020

**11%**  
Increase From  
2020

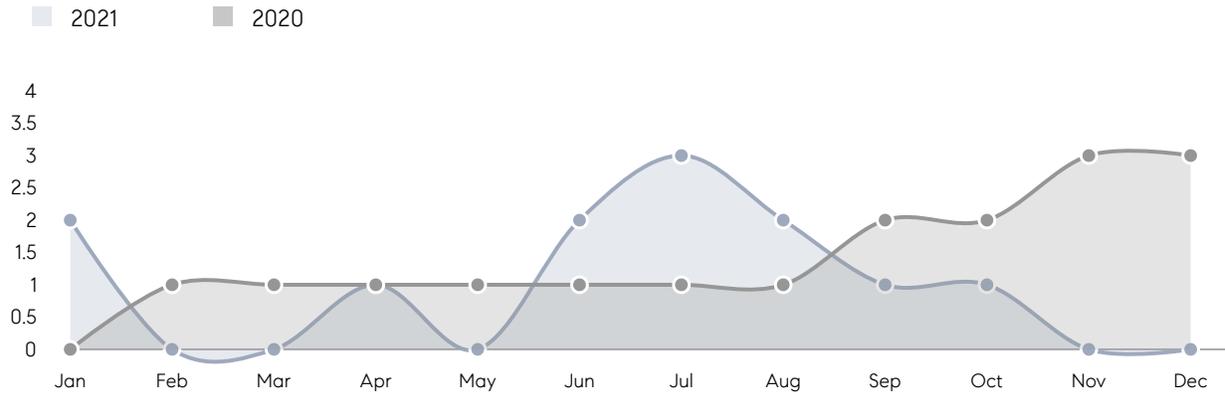
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	24	46%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$631,362	\$582,889	8.3%
	# OF CONTRACTS	15	7	114.3%
	NEW LISTINGS	14	12	17%
Houses	AVERAGE DOM	35	24	46%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$631,362	\$582,889	8%
	# OF CONTRACTS	15	7	114%
	NEW LISTINGS	14	12	17%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

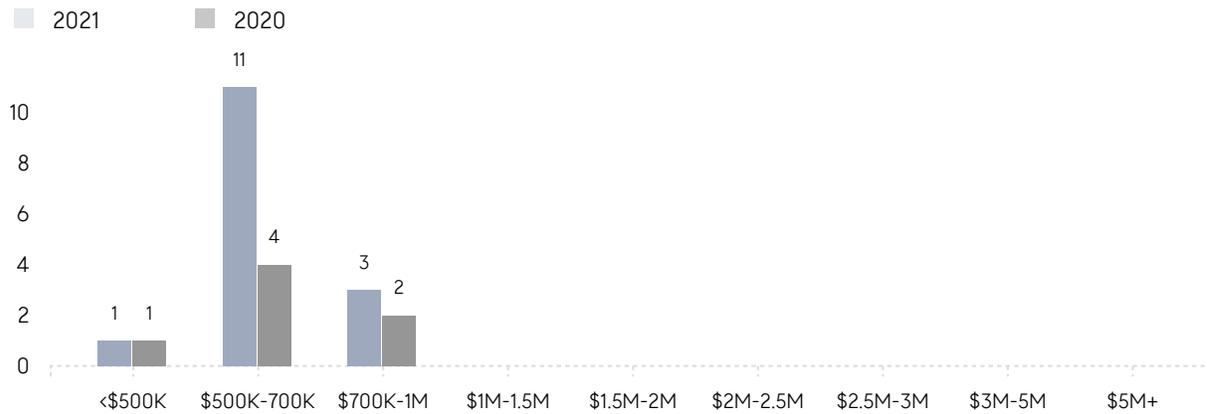
# Hanover

FULL YEAR 2021

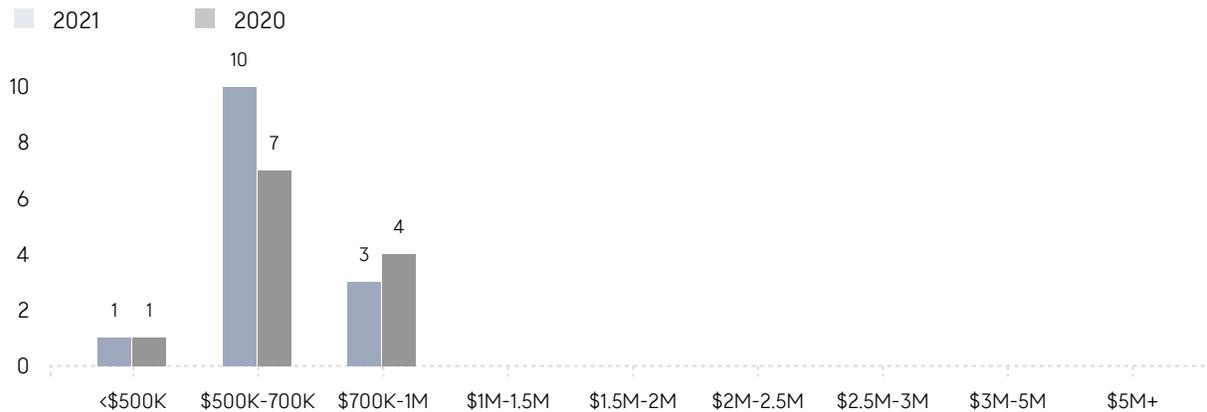
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Harding

FULL YEAR 2021

## UNDER CONTRACT

<b>81</b>	<b>\$1.7M</b>	<b>\$1.4M</b>
Total Properties	Average Price	Median Price
<b>5%</b>	<b>15%</b>	<b>10%</b>
Increase From 2020	Increase From 2020	Increase From 2020

## UNITS SOLD

<b>74</b>	<b>\$1.7M</b>	<b>\$1.4M</b>
Total Properties	Average Price	Median Price
<b>-10%</b>	<b>24%</b>	<b>26%</b>
Decrease From 2020	Increase From 2020	Increase From 2020

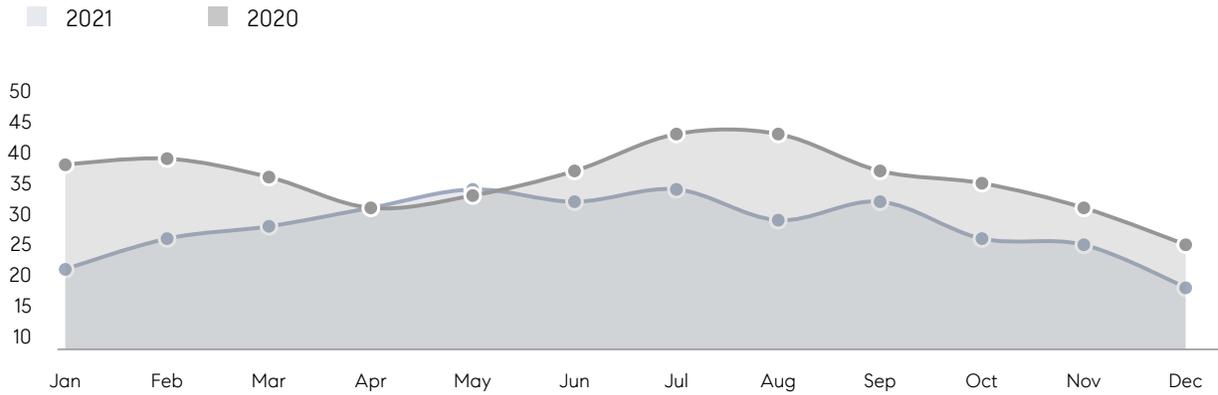
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	59	85	-31%
	% OF ASKING PRICE	97%	94%	
	AVERAGE SOLD PRICE	\$1,702,547	\$1,373,403	24.0%
	# OF CONTRACTS	81	77	5.2%
	NEW LISTINGS	115	119	-3%
Houses	AVERAGE DOM	60	87	-31%
	% OF ASKING PRICE	97%	94%	
	AVERAGE SOLD PRICE	\$1,839,977	\$1,416,854	30%
	# OF CONTRACTS	73	73	0%
	NEW LISTINGS	108	111	-3%
Condo/Co-op/TH	AVERAGE DOM	53	50	6%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$568,750	\$526,100	8%
	# OF CONTRACTS	8	4	100%
	NEW LISTINGS	7	8	-12%

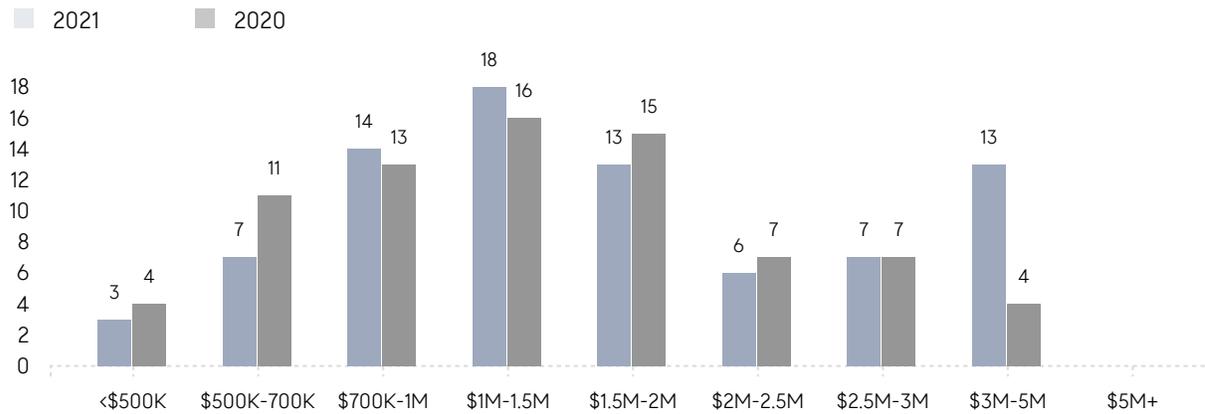
# Harding

FULL YEAR 2021

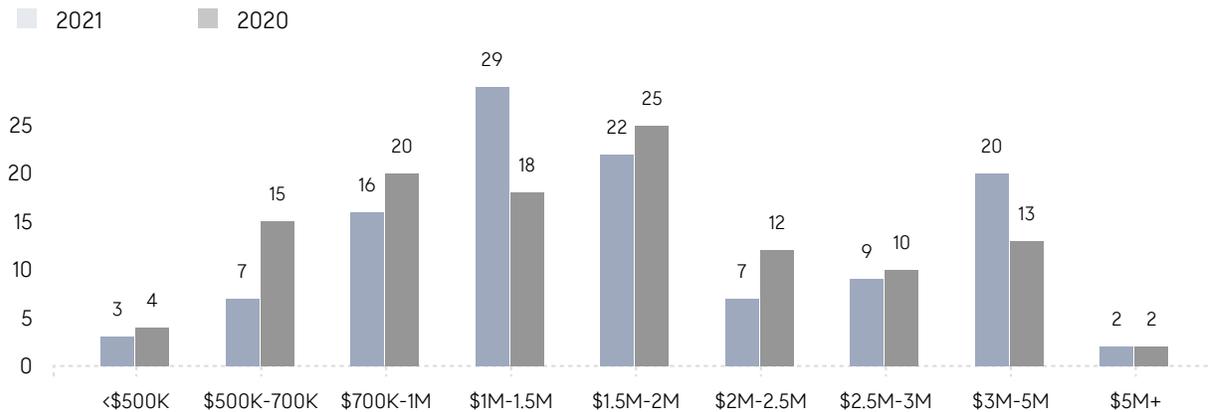
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Harrington Park

FULL YEAR 2021

## UNDER CONTRACT

**84**  
Total  
Properties

**\$757K**  
Average  
Price

**\$732K**  
Median  
Price

**-8%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**14%**  
Increase From  
2020

## UNITS SOLD

**80**  
Total  
Properties

**\$754K**  
Average  
Price

**\$715K**  
Median  
Price

**-1%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**12%**  
Increase From  
2020

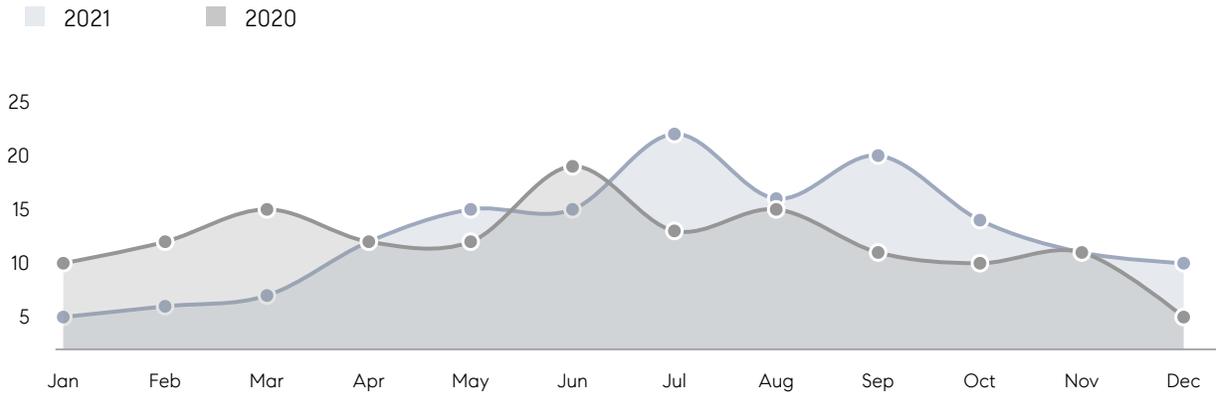
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	53	-38%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$754,756	\$679,067	11.1%
	# OF CONTRACTS	84	91	-7.7%
	NEW LISTINGS	89	87	2%
Houses	AVERAGE DOM	33	52	-37%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$754,756	\$686,227	10%
	# OF CONTRACTS	83	87	-5%
	NEW LISTINGS	88	84	5%
Condo/Co-op/TH	AVERAGE DOM	-	72	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$541,250	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	3	-67%

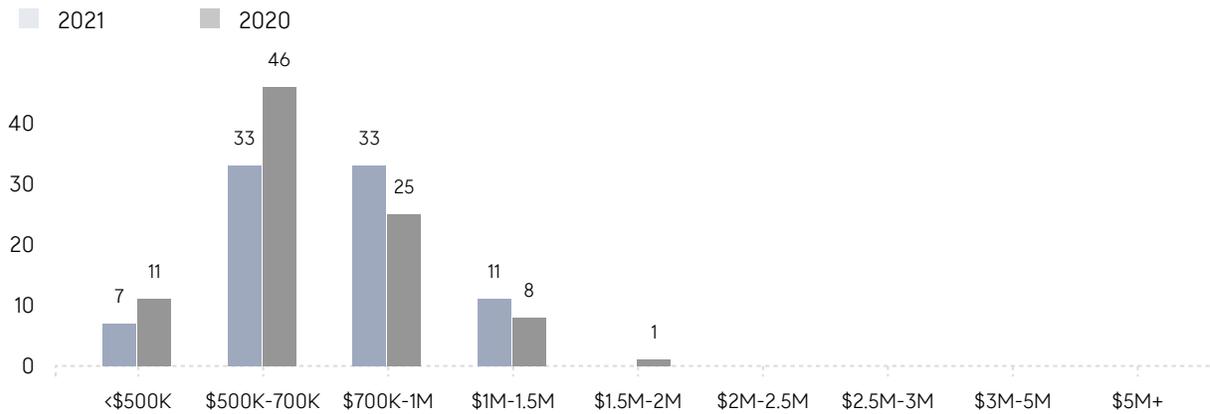
# Harrington Park

FULL YEAR 2021

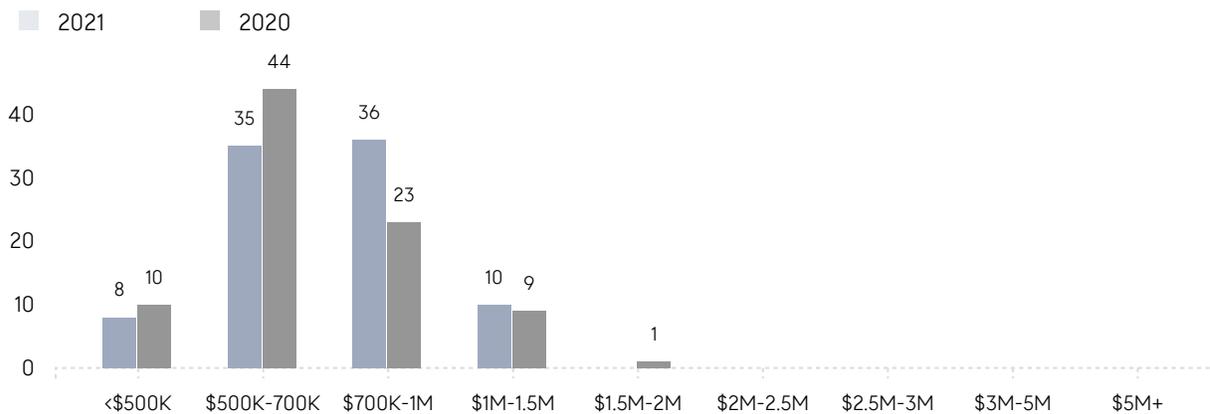
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Hasbrouck Heights

FULL YEAR 2021

## UNDER CONTRACT

**147**  
Total  
Properties

**\$542K**  
Average  
Price

**\$520K**  
Median  
Price

**-2%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**121**  
Total  
Properties

**\$541K**  
Average  
Price

**\$521K**  
Median  
Price

**-10%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**9%**  
Increase From  
2020

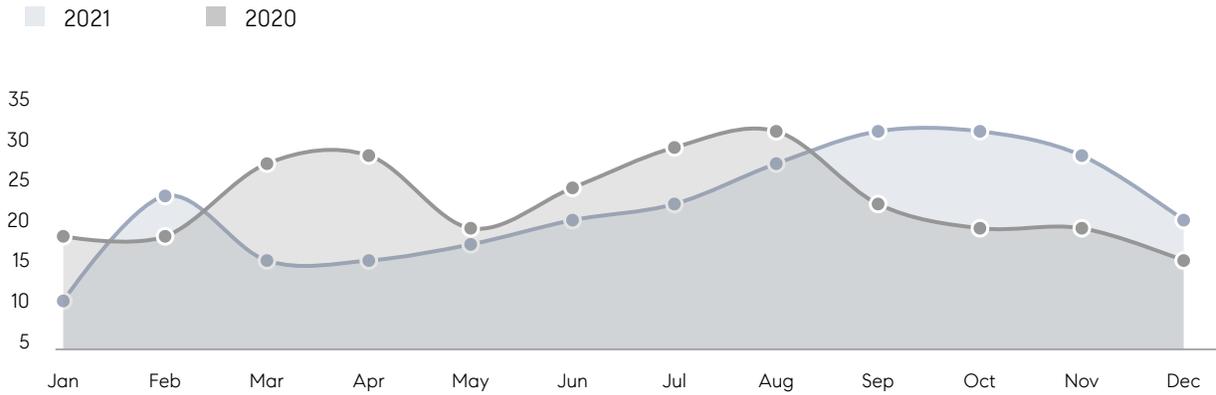
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	38	45	-16%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$541,118	\$506,722	6.8%
	# OF CONTRACTS	147	150	-2.0%
	NEW LISTINGS	151	156	-3%
Houses	AVERAGE DOM	36	45	-20%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$541,614	\$510,058	6%
	# OF CONTRACTS	134	144	-7%
	NEW LISTINGS	139	152	-9%
Condo/Co-op/TH	AVERAGE DOM	64	58	10%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$534,944	\$435,000	23%
	# OF CONTRACTS	13	6	117%
	NEW LISTINGS	12	4	200%

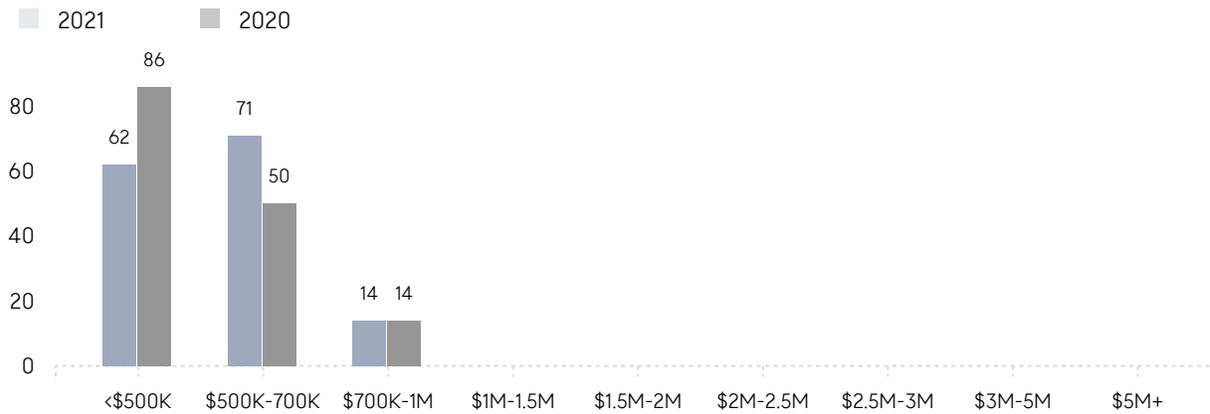
# Hasbrouck Heights

FULL YEAR 2021

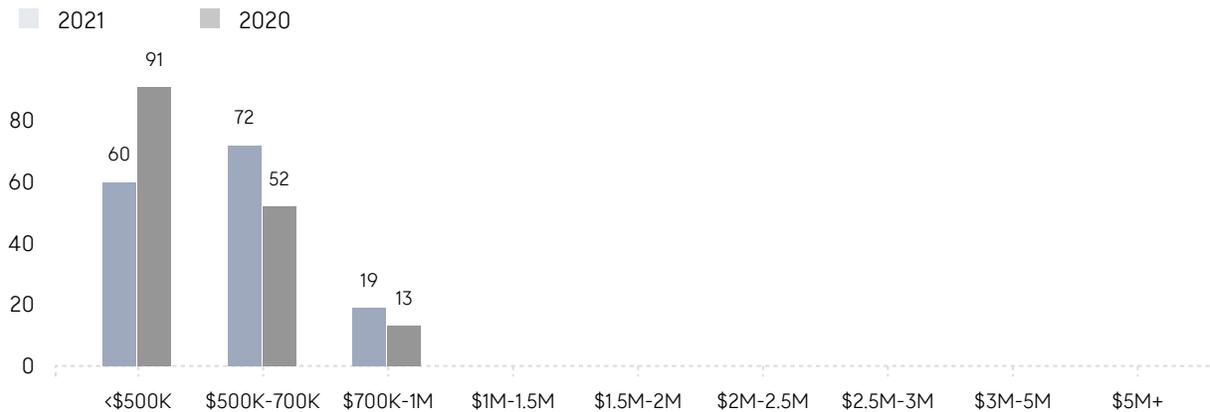
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Haworth

FULL YEAR 2021

## UNDER CONTRACT

**89**  
Total  
Properties

**\$917K**  
Average  
Price

**\$775K**  
Median  
Price

**27%**  
Increase From  
2020

**9%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**78**  
Total  
Properties

**\$907K**  
Average  
Price

**\$795K**  
Median  
Price

**20%**  
Increase From  
2020

**16%**  
Increase From  
2020

**16%**  
Increase From  
2020

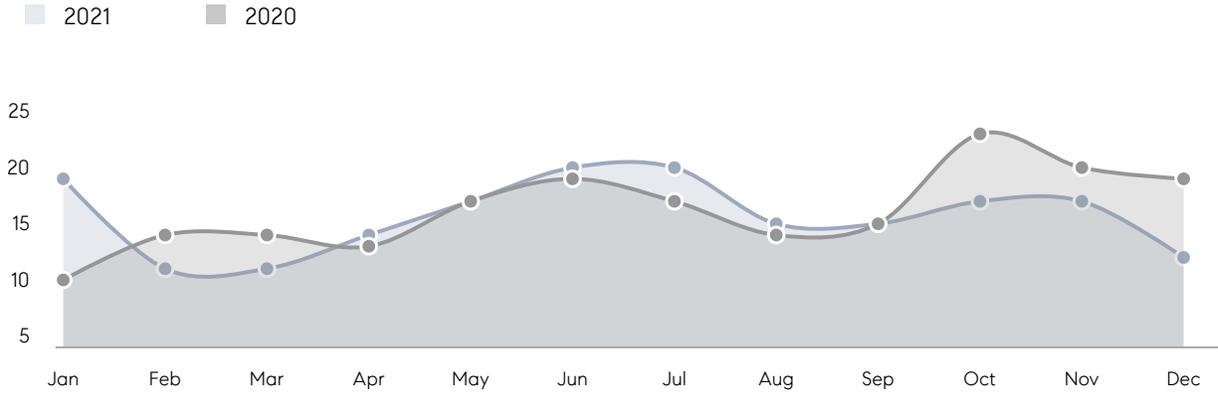
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	54	67	-19%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$907,850	\$780,452	16.3%
	# OF CONTRACTS	89	70	27.1%
	NEW LISTINGS	83	84	-1%
Houses	AVERAGE DOM	54	67	-19%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$907,850	\$780,452	16%
	# OF CONTRACTS	89	70	27%
	NEW LISTINGS	83	84	-1%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

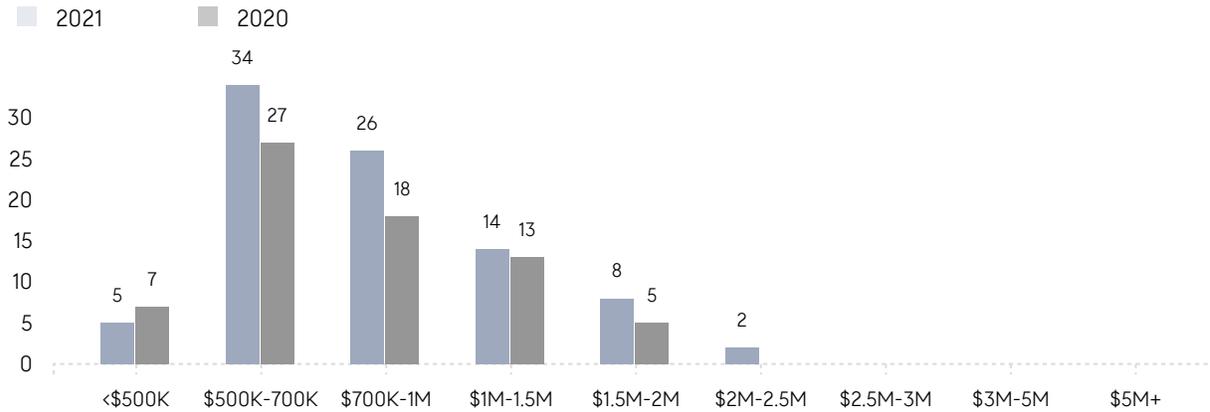
# Haworth

FULL YEAR 2021

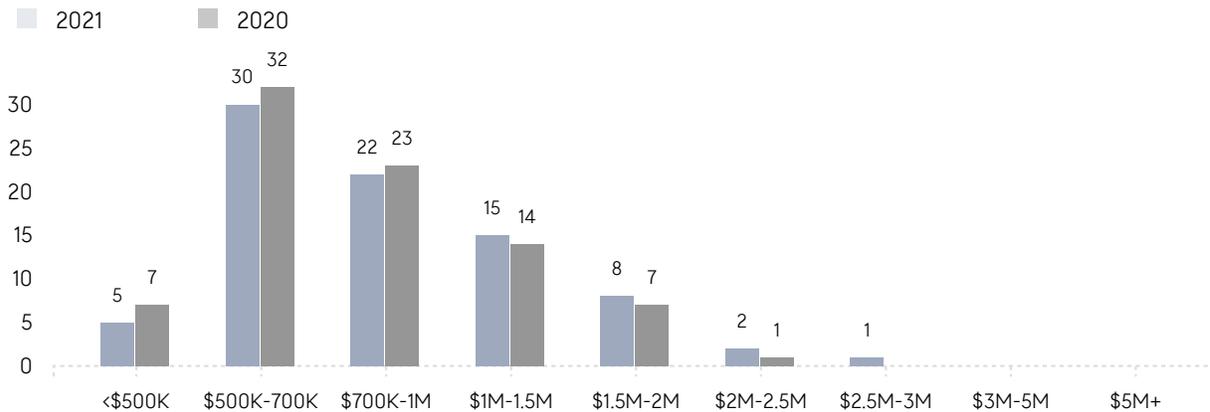
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Hillsborough

FULL YEAR 2021

## UNDER CONTRACT

**596**  
Total  
Properties

**\$459K**  
Average  
Price

**\$431K**  
Median  
Price

**0%**  
Change From  
2020

**5%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**607**  
Total  
Properties

**\$477K**  
Average  
Price

**\$438K**  
Median  
Price

**4%**  
Increase From  
2020

**11%**  
Increase From  
2020

**11%**  
Increase From  
2020

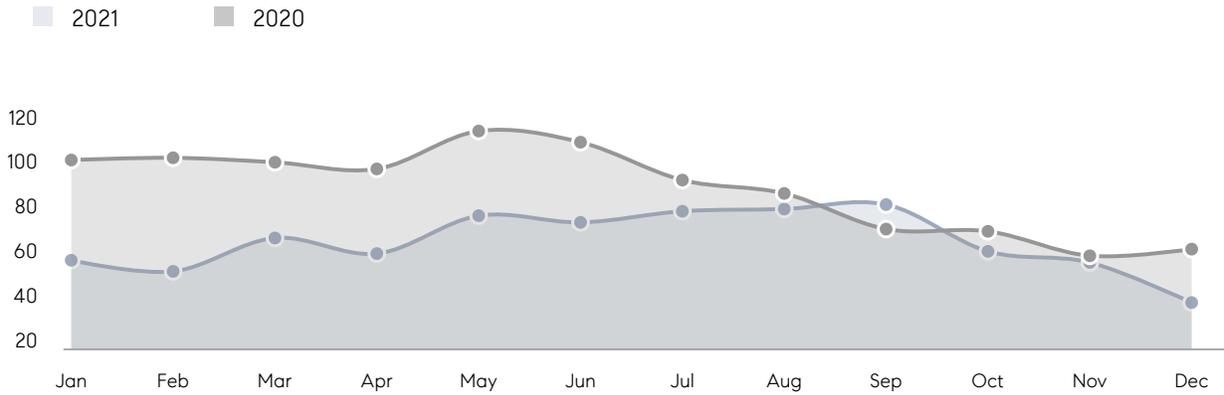
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	25	40	-37%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$477,191	\$430,417	10.9%
	# OF CONTRACTS	596	598	-0.3%
	NEW LISTINGS	670	690	-3%
Houses	AVERAGE DOM	27	43	-37%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$623,279	\$551,674	13%
	# OF CONTRACTS	334	350	-5%
	NEW LISTINGS	395	420	-6%
Condo/Co-op/TH	AVERAGE DOM	22	35	-37%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$291,162	\$259,259	12%
	# OF CONTRACTS	262	248	6%
	NEW LISTINGS	275	270	2%

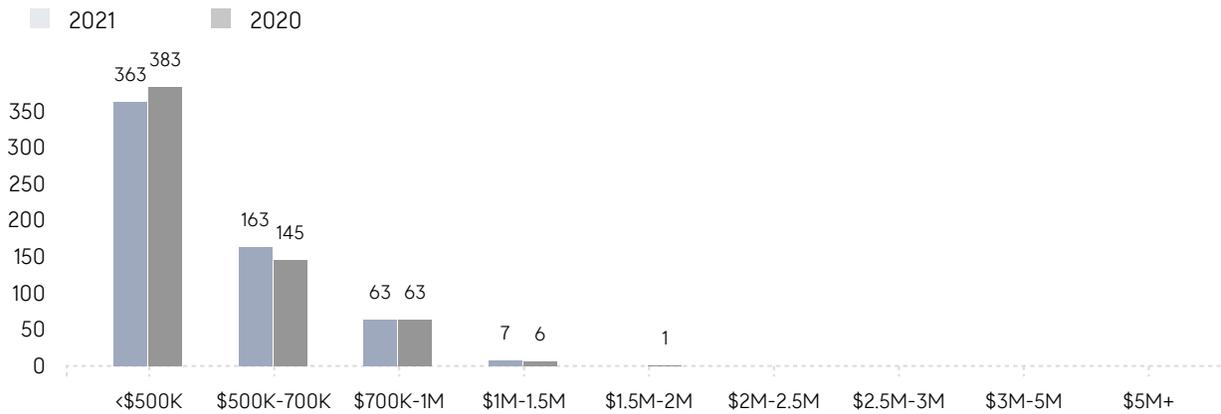
# Hillsborough

FULL YEAR 2021

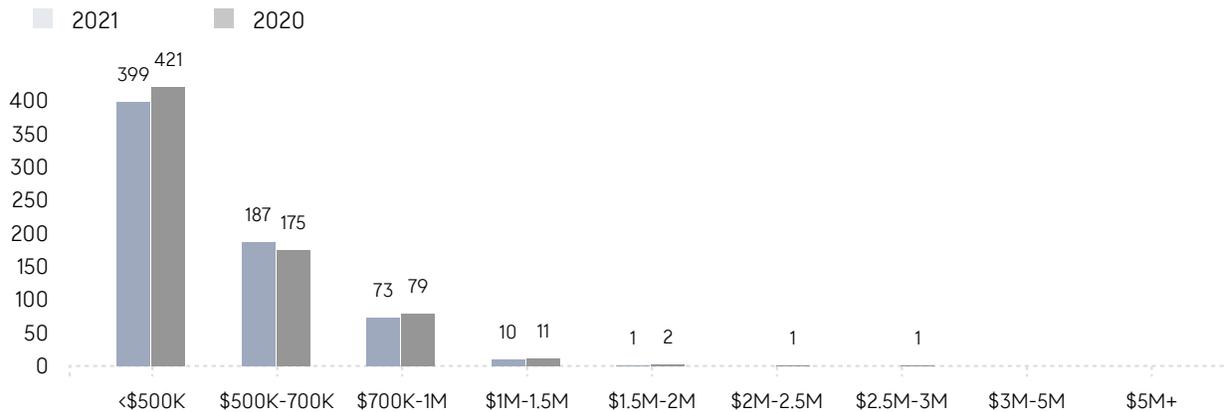
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Hillsdale

FULL YEAR 2021

## UNDER CONTRACT

**153**  
Total  
Properties

**\$597K**  
Average  
Price

**\$575K**  
Median  
Price

**-15%**  
Decrease From  
2020

**1%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**154**  
Total  
Properties

**\$600K**  
Average  
Price

**\$596K**  
Median  
Price

**-3%**  
Decrease From  
2020

**4%**  
Increase From  
2020

**7%**  
Increase From  
2020

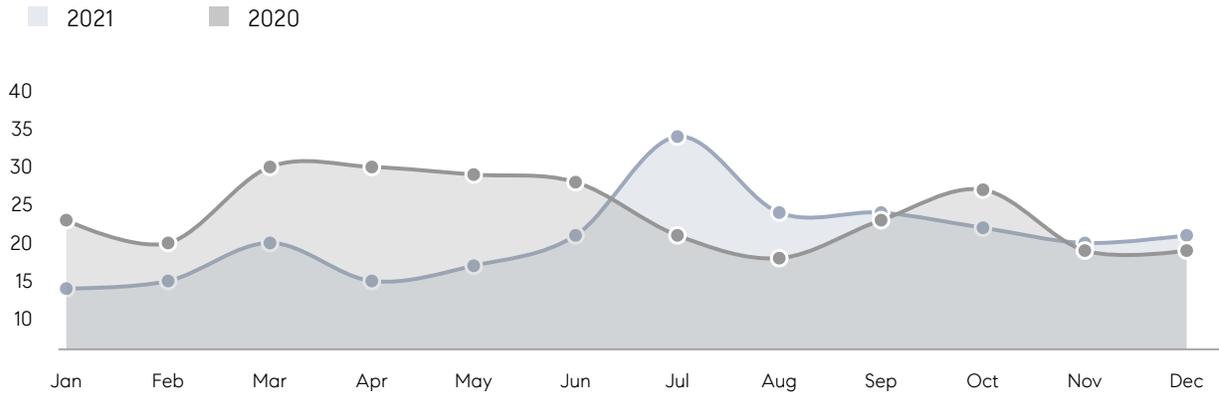
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	46	-24%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$600,405	\$578,917	3.7%
	# OF CONTRACTS	153	179	-14.5%
	NEW LISTINGS	156	190	-18%
Houses	AVERAGE DOM	35	45	-22%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$610,411	\$588,693	4%
	# OF CONTRACTS	144	171	-16%
	NEW LISTINGS	146	183	-20%
Condo/Co-op/TH	AVERAGE DOM	43	60	-28%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$417,806	\$395,613	6%
	# OF CONTRACTS	9	8	13%
	NEW LISTINGS	10	7	43%

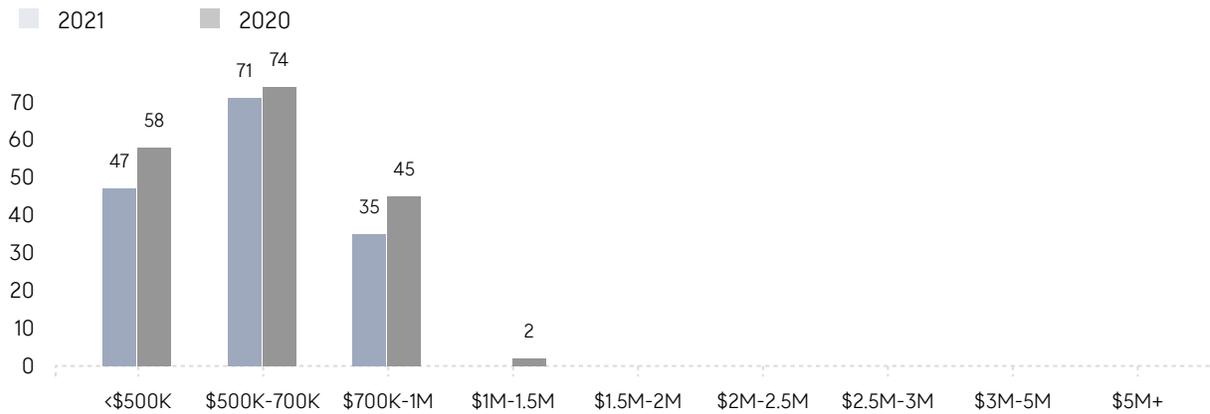
# Hillsdale

FULL YEAR 2021

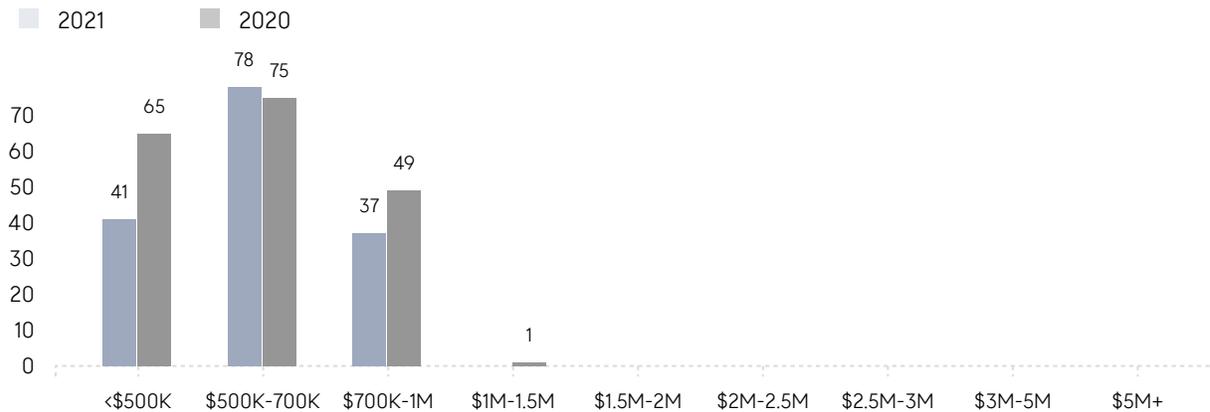
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Ho-Ho-Kus

FULL YEAR 2021

## UNDER CONTRACT

**91**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$999K**  
Median  
Price

**21%**  
Increase From  
2020

**11%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**95**  
Total  
Properties

**\$1.1M**  
Average  
Price

**\$1.0M**  
Median  
Price

**56%**  
Increase From  
2020

**19%**  
Increase From  
2020

**15%**  
Increase From  
2020

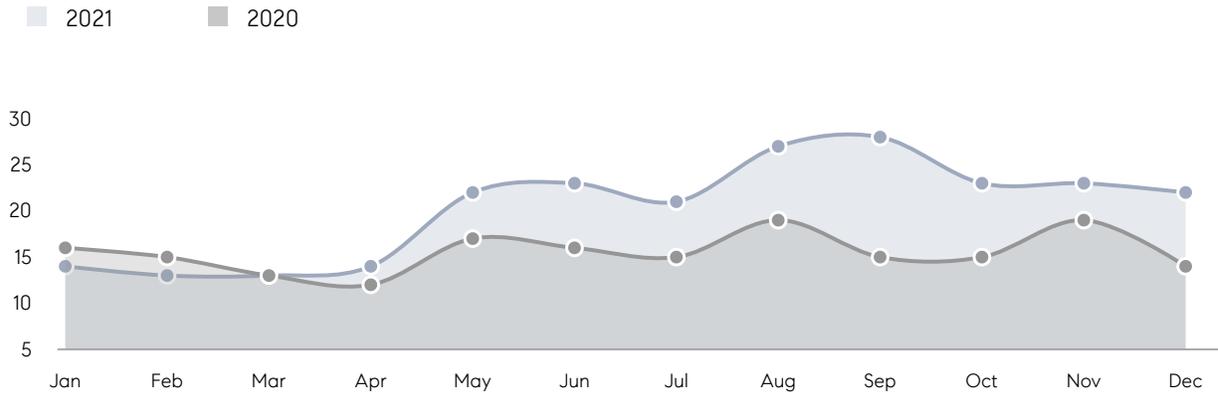
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	45	41	10%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,176,086	\$985,036	19.4%
	# OF CONTRACTS	91	75	21.3%
	NEW LISTINGS	110	86	28%
Houses	AVERAGE DOM	44	41	7%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$1,196,546	\$985,036	21%
	# OF CONTRACTS	86	75	15%
	NEW LISTINGS	107	84	27%
Condo/Co-op/TH	AVERAGE DOM	52	-	-
	% OF ASKING PRICE	93%	-	-
	AVERAGE SOLD PRICE	\$807,800	-	-
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	3	2	50%

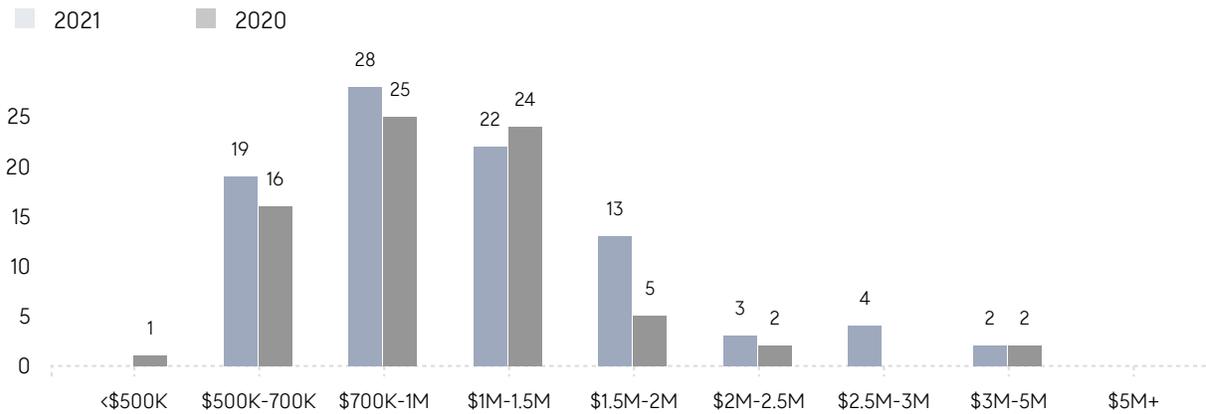
# Ho-Ho-Kus

FULL YEAR 2021

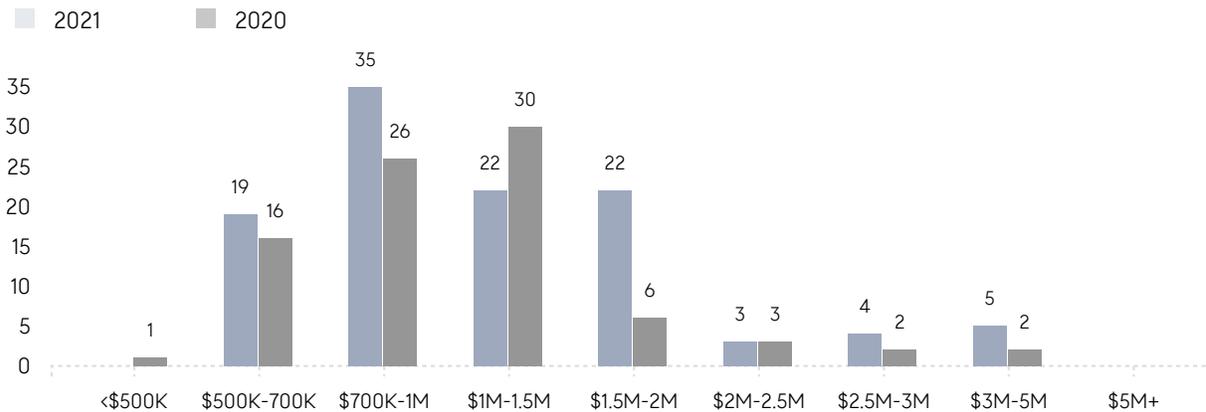
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Hoboken

FULL YEAR 2021

## UNDER CONTRACT

**1,372**  
Total  
Properties

**\$911K**  
Average  
Price

**\$749K**  
Median  
Price

**44%**  
Increase From  
2020

**6%**  
Increase From  
2020

**1%**  
Change From  
2020

## UNITS SOLD

**1,240**  
Total  
Properties

**\$864K**  
Average  
Price

**\$737K**  
Median  
Price

**50%**  
Increase From  
2020

**4%**  
Increase From  
2020

**2%**  
Increase From  
2020

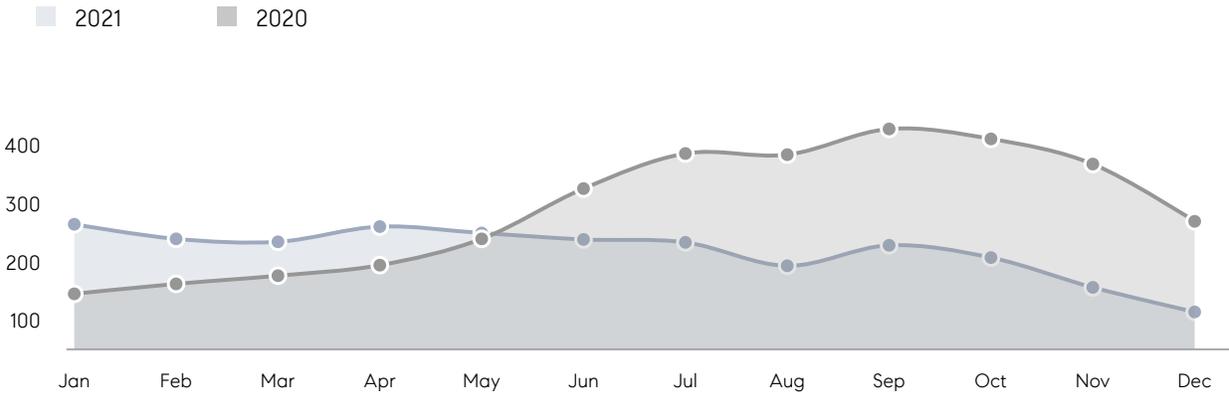
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	37	39	-5%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$864,301	\$834,448	3.6%
	# OF CONTRACTS	1,372	953	44.0%
	NEW LISTINGS	1,694	1,815	-7%
Houses	AVERAGE DOM	39	32	22%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,859,071	\$1,741,231	7%
	# OF CONTRACTS	62	50	24%
	NEW LISTINGS	93	97	-4%
Condo/Co-op/TH	AVERAGE DOM	37	39	-5%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$816,607	\$789,570	3%
	# OF CONTRACTS	1,310	903	45%
	NEW LISTINGS	1,601	1,718	-7%

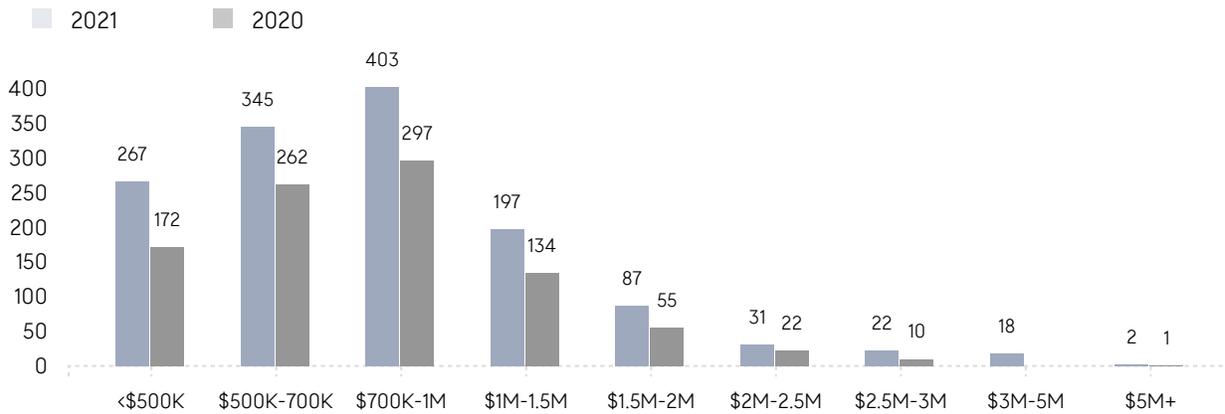
# Hoboken

FULL YEAR 2021

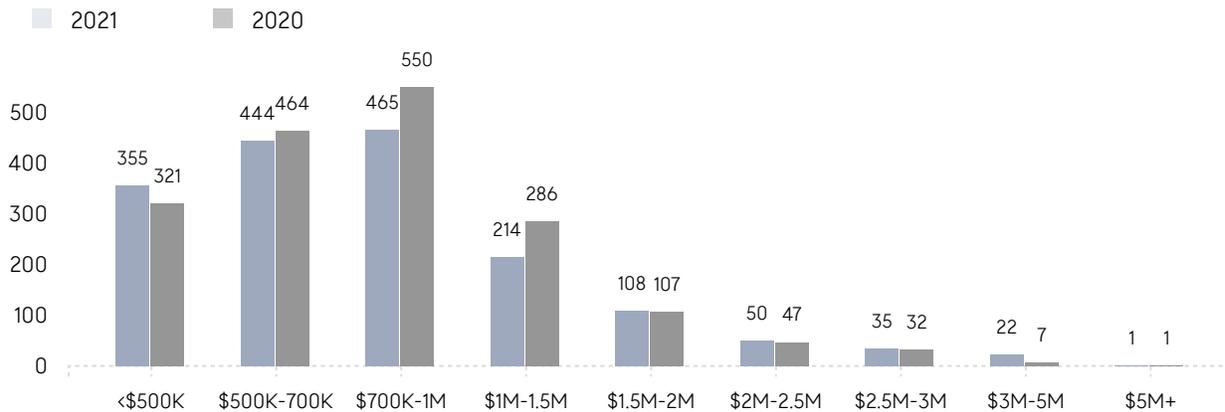
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Jersey City

FULL YEAR 2021

## UNDER CONTRACT

**2,196**  
Total  
Properties

**\$641K**  
Average  
Price

**\$569K**  
Median  
Price

**37%**  
Increase From  
2020

**7%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**2,067**  
Total  
Properties

**\$623K**  
Average  
Price

**\$552K**  
Median  
Price

**45%**  
Increase From  
2020

**7%**  
Increase From  
2020

**3%**  
Increase From  
2020

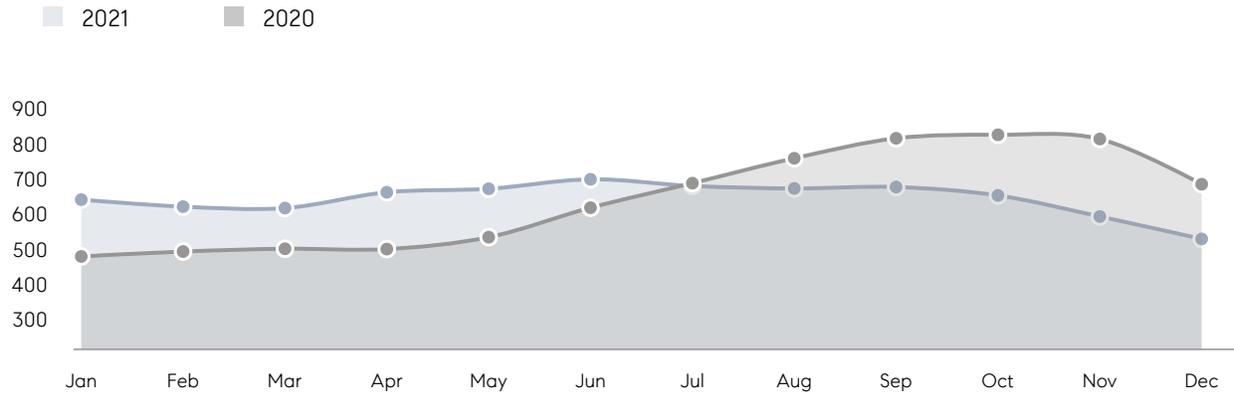
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	45	47	-4%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$623,556	\$581,050	7.3%
	# OF CONTRACTS	2,196	1,606	36.7%
	NEW LISTINGS	3,633	3,490	4%
Houses	AVERAGE DOM	36	46	-22%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$653,949	\$549,859	19%
	# OF CONTRACTS	354	303	17%
	NEW LISTINGS	552	574	-4%
Condo/Co-op/TH	AVERAGE DOM	47	47	0%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$618,085	\$588,698	5%
	# OF CONTRACTS	1,842	1,303	41%
	NEW LISTINGS	3,081	2,916	6%

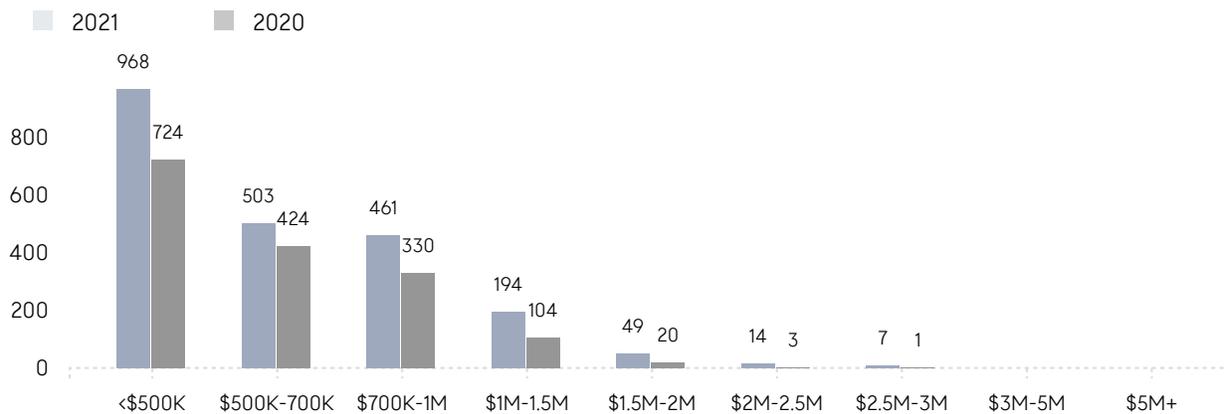
# Jersey City

FULL YEAR 2021

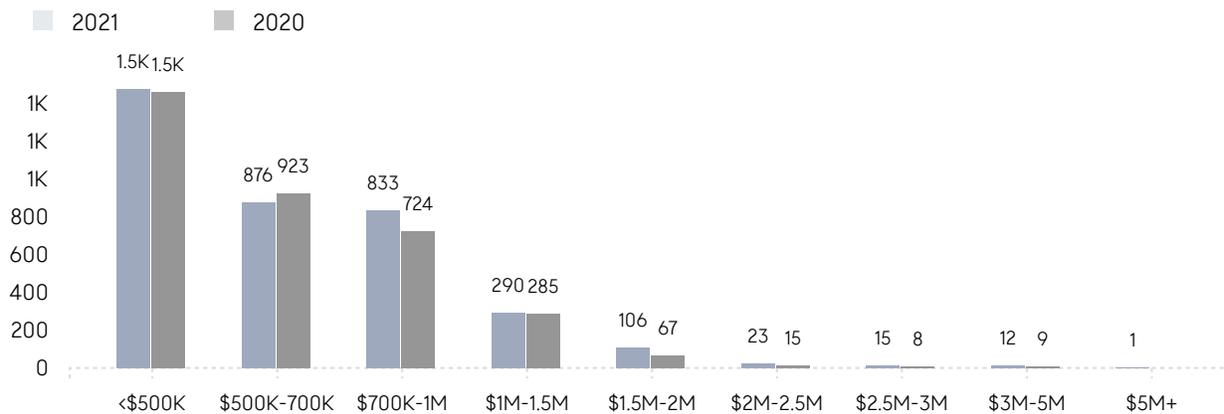
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Kearny

FULL YEAR 2021

## UNDER CONTRACT

**47**  
Total  
Properties

**\$375K**  
Average  
Price

**\$369K**  
Median  
Price

**9%**  
Increase From  
2020

**-1%**  
Change From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**48**  
Total  
Properties

**\$388K**  
Average  
Price

**\$385K**  
Median  
Price

**23%**  
Increase From  
2020

**4%**  
Increase From  
2020

**7%**  
Increase From  
2020

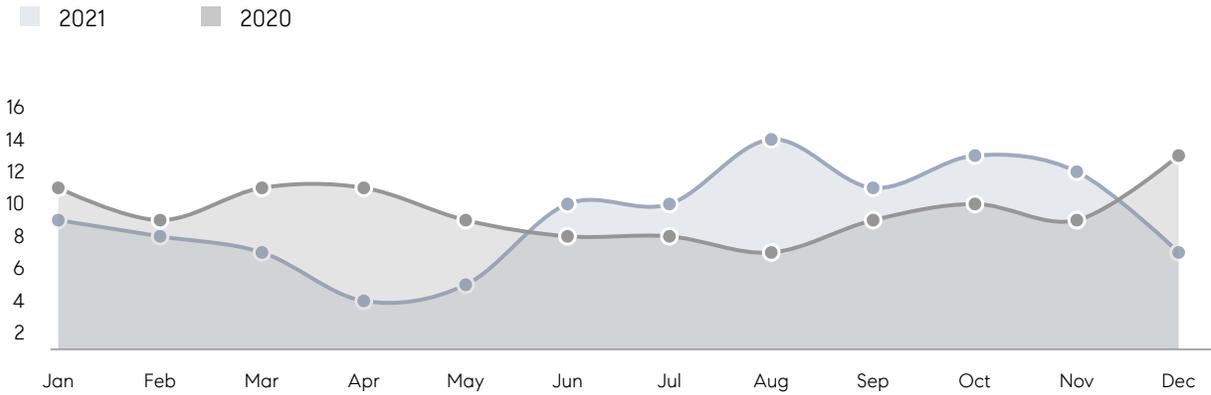
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	37	47	-21%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$388,091	\$374,637	3.6%
	# OF CONTRACTS	47	43	9.3%
	NEW LISTINGS	57	54	6%
Houses	AVERAGE DOM	38	46	-17%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$401,808	\$392,595	2%
	# OF CONTRACTS	40	38	5%
	NEW LISTINGS	50	50	0%
Condo/Co-op/TH	AVERAGE DOM	31	52	-40%
	% OF ASKING PRICE	100%	95%	
	AVERAGE SOLD PRICE	\$303,500	\$217,500	40%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	7	4	75%

# Kearny

FULL YEAR 2021

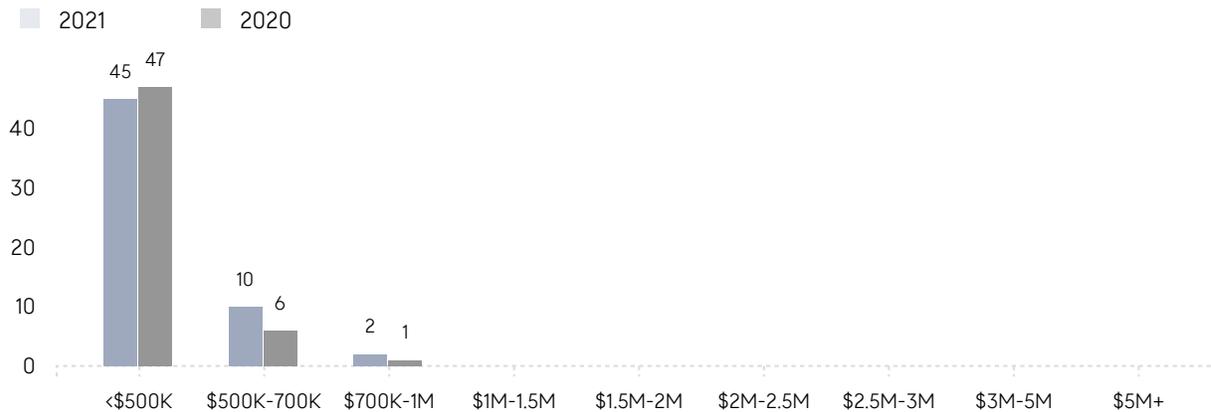
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Leonia

FULL YEAR 2021

## UNDER CONTRACT

**121**  
Total  
Properties

**\$611K**  
Average  
Price

**\$600K**  
Median  
Price

**10%**  
Increase From  
2020

**1%**  
Change From  
2020

**0%**  
Change From  
2020

## UNITS SOLD

**111**  
Total  
Properties

**\$590K**  
Average  
Price

**\$594K**  
Median  
Price

**19%**  
Increase From  
2020

**3%**  
Increase From  
2020

**3%**  
Increase From  
2020

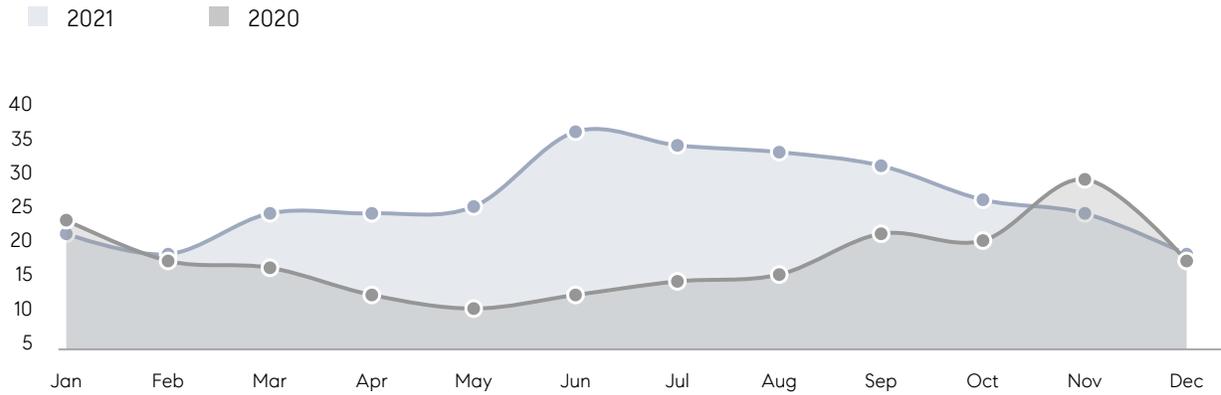
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	47	54	-13%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$590,810	\$575,647	2.6%
	# OF CONTRACTS	121	110	10.0%
	NEW LISTINGS	127	108	18%
Houses	AVERAGE DOM	42	53	-21%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$655,641	\$645,269	2%
	# OF CONTRACTS	101	83	22%
	NEW LISTINGS	109	81	35%
Condo/Co-op/TH	AVERAGE DOM	64	60	7%
	% OF ASKING PRICE	94%	96%	
	AVERAGE SOLD PRICE	\$331,484	\$336,942	-2%
	# OF CONTRACTS	20	27	-26%
	NEW LISTINGS	18	27	-33%

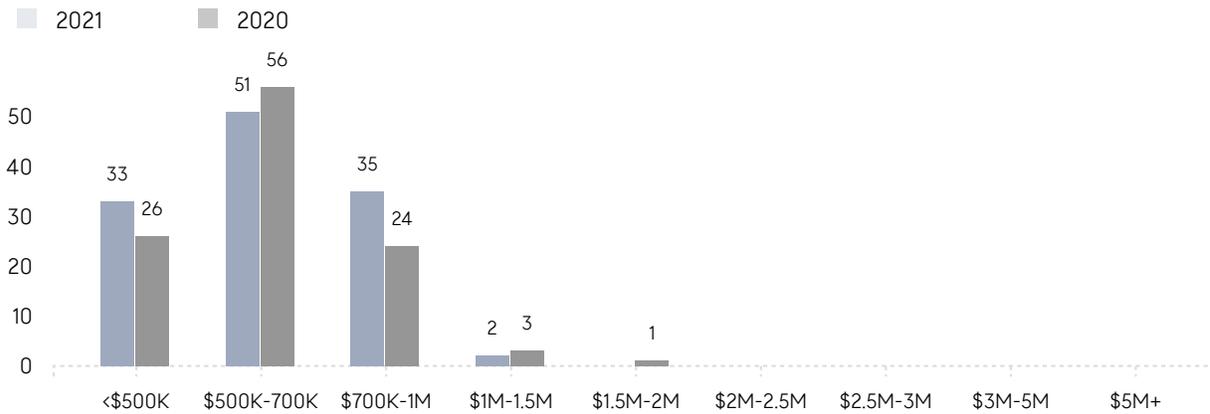
# Leonia

FULL YEAR 2021

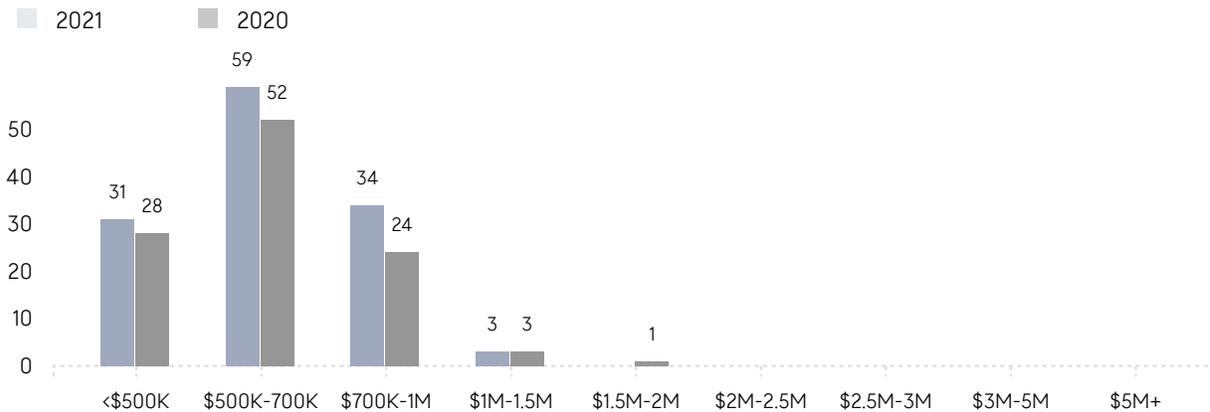
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Little Ferry

FULL YEAR 2021

## UNDER CONTRACT

**114**  
Total  
Properties

**\$396K**  
Average  
Price

**\$399K**  
Median  
Price

**36%**  
Increase From  
2020

**-1%**  
Change From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**94**  
Total  
Properties

**\$405K**  
Average  
Price

**\$398K**  
Median  
Price

**36%**  
Increase From  
2020

**7%**  
Increase From  
2020

**14%**  
Increase From  
2020

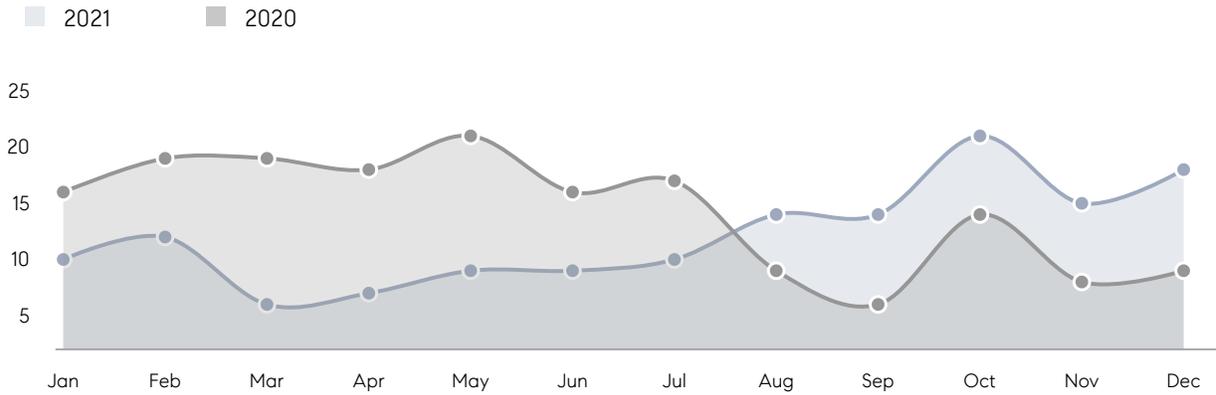
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	36	64	-44%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$405,381	\$377,609	7.4%
	# OF CONTRACTS	114	84	35.7%
	NEW LISTINGS	113	79	43%
Houses	AVERAGE DOM	43	79	-46%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$465,645	\$462,300	1%
	# OF CONTRACTS	78	59	32%
	NEW LISTINGS	78	55	42%
Condo/Co-op/TH	AVERAGE DOM	19	35	-46%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$270,307	\$218,813	24%
	# OF CONTRACTS	36	25	44%
	NEW LISTINGS	35	24	46%

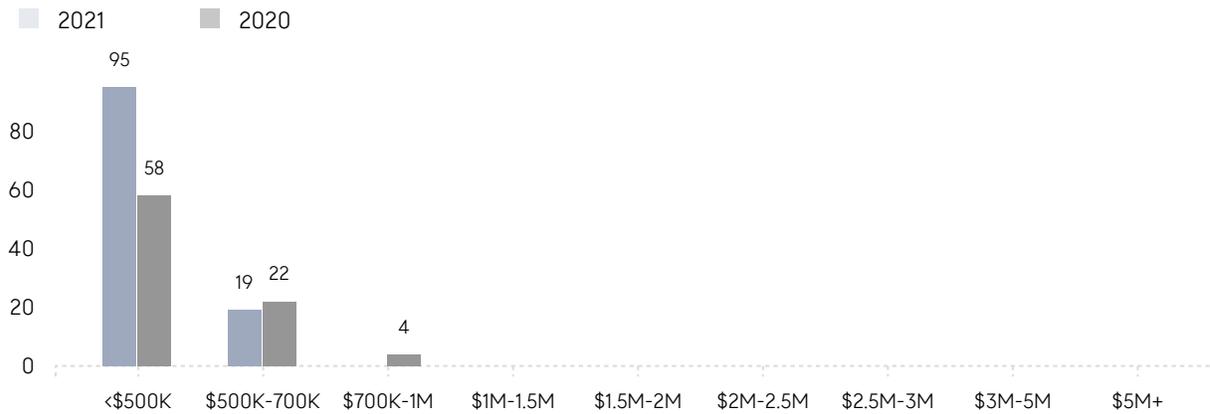
# Little Ferry

FULL YEAR 2021

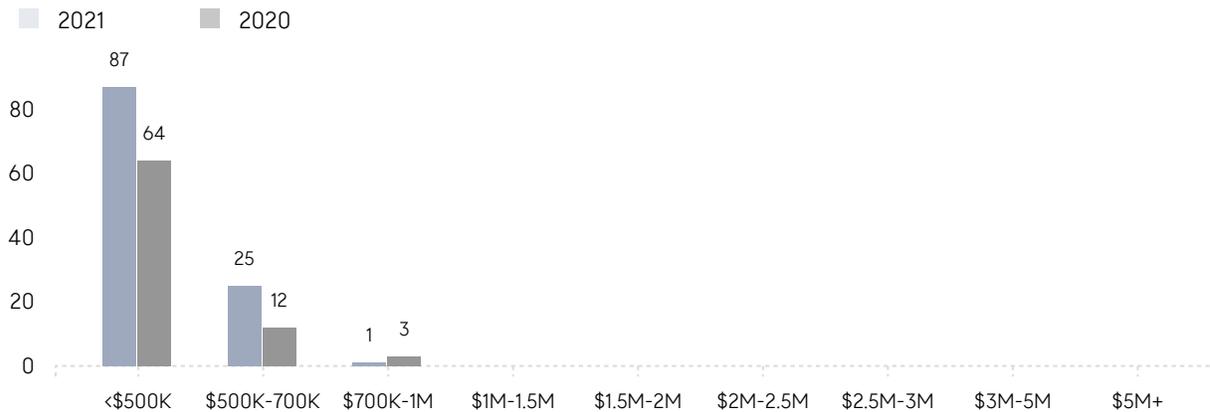
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Livingston

FULL YEAR 2021

## UNDER CONTRACT

**584**  
Total  
Properties

**\$872K**  
Average  
Price

**\$720K**  
Median  
Price

**2%**  
Increase From  
2020

**6%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**518**  
Total  
Properties

**\$843K**  
Average  
Price

**\$740K**  
Median  
Price

**1%**  
Increase From  
2020

**6%**  
Increase From  
2020

**6%**  
Increase From  
2020

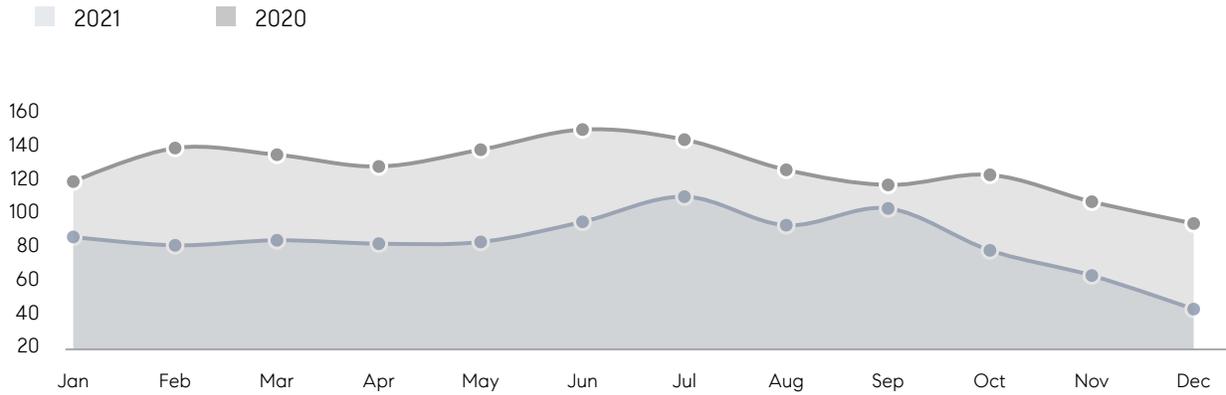
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	42	-17%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$843,454	\$794,280	6.2%
	# OF CONTRACTS	584	571	2.3%
	NEW LISTINGS	664	730	-9%
Houses	AVERAGE DOM	32	42	-24%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$872,911	\$806,938	8%
	# OF CONTRACTS	517	536	-4%
	NEW LISTINGS	591	662	-11%
Condo/Co-op/TH	AVERAGE DOM	52	44	18%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$630,706	\$597,870	5%
	# OF CONTRACTS	67	35	91%
	NEW LISTINGS	73	68	7%

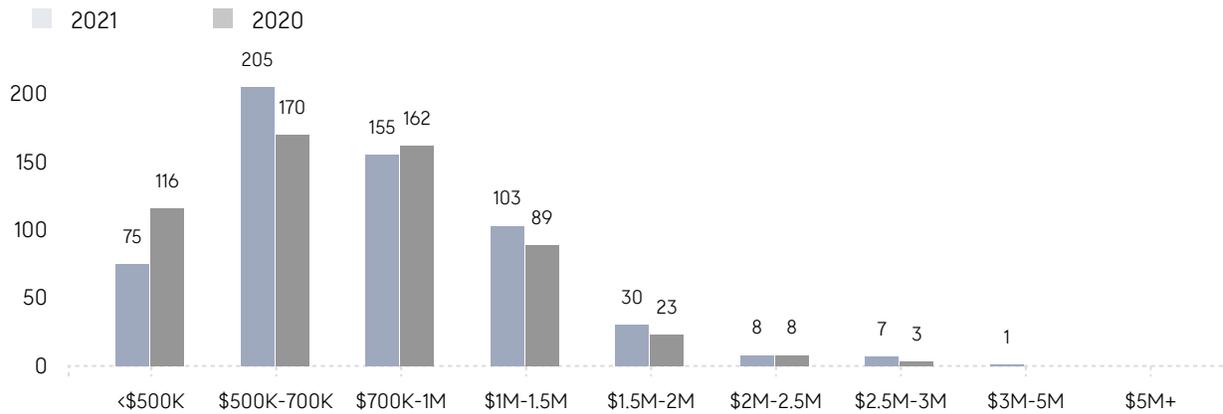
# Livingston

FULL YEAR 2021

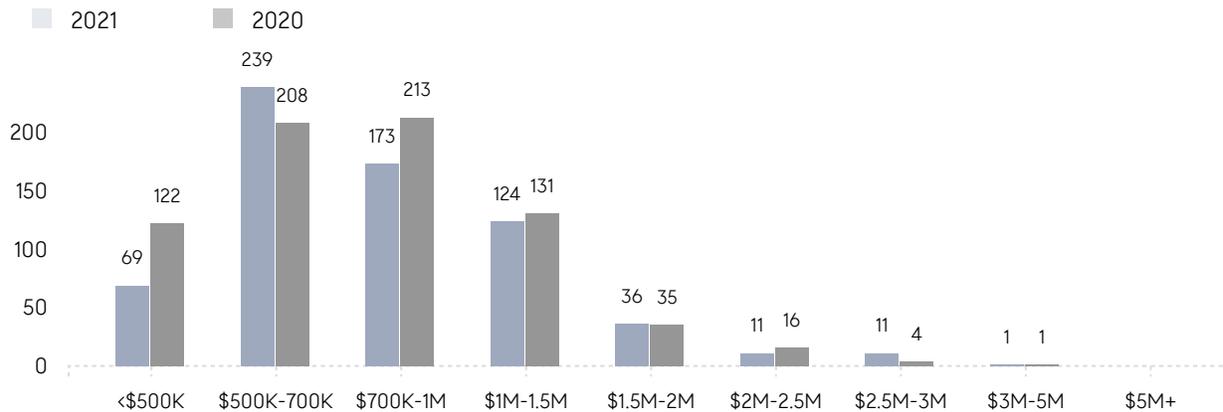
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Lodi

FULL YEAR 2021

## UNDER CONTRACT

**132**  
Total  
Properties

**\$391K**  
Average  
Price

**\$409K**  
Median  
Price

**6%**  
Increase From  
2020

**0%**  
Change From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**128**  
Total  
Properties

**\$393K**  
Average  
Price

**\$402K**  
Median  
Price

**25%**  
Increase From  
2020

**0%**  
Change From  
2020

**8%**  
Increase From  
2020

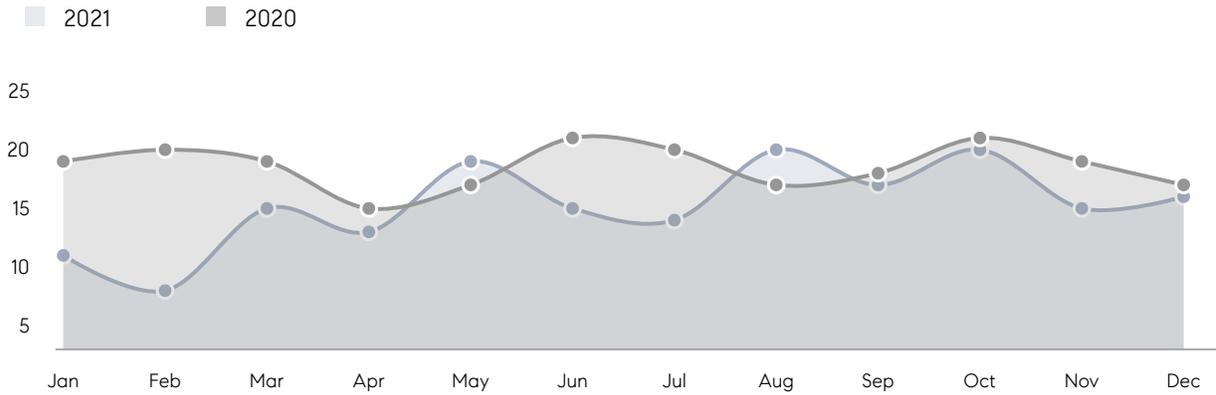
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	42	-26%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$393,991	\$393,457	0.1%
	# OF CONTRACTS	132	125	5.6%
	NEW LISTINGS	129	136	-5%
Houses	AVERAGE DOM	29	41	-29%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$456,707	\$420,077	9%
	# OF CONTRACTS	92	97	-5%
	NEW LISTINGS	92	101	-9%
Condo/Co-op/TH	AVERAGE DOM	35	45	-22%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$282,193	\$250,375	13%
	# OF CONTRACTS	40	28	43%
	NEW LISTINGS	37	35	6%

# Lodi

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Long Hill

FULL YEAR 2021

## UNDER CONTRACT

**153**  
Total  
Properties

**\$636K**  
Average  
Price

**\$599K**  
Median  
Price

**9%**  
Increase From  
2020

**8%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**149**  
Total  
Properties

**\$650K**  
Average  
Price

**\$617K**  
Median  
Price

**6%**  
Increase From  
2020

**16%**  
Increase From  
2020

**20%**  
Increase From  
2020

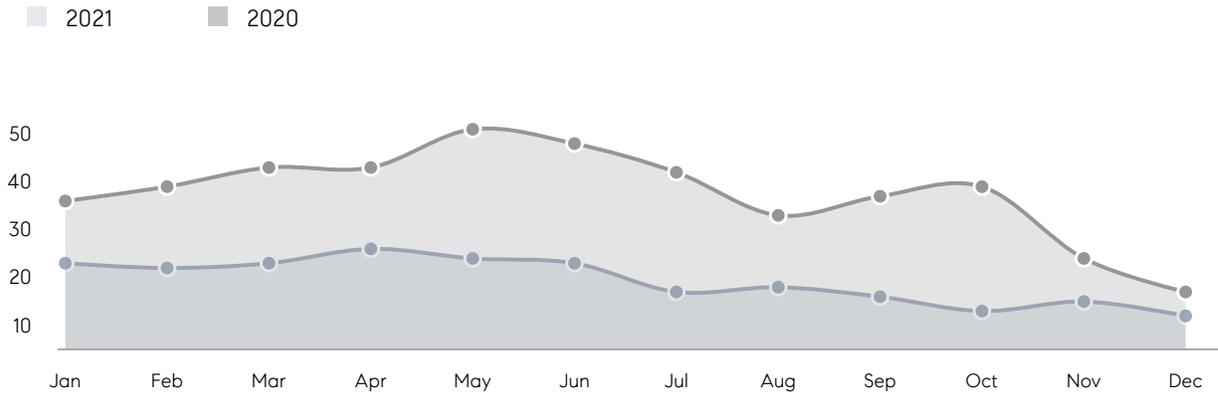
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	67	-54%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$650,707	\$561,165	16.0%
	# OF CONTRACTS	153	140	9.3%
	NEW LISTINGS	177	184	-4%
Houses	AVERAGE DOM	33	68	-51%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$677,624	\$571,575	19%
	# OF CONTRACTS	135	132	2%
	NEW LISTINGS	154	172	-10%
Condo/Co-op/TH	AVERAGE DOM	15	51	-71%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$441,706	\$388,113	14%
	# OF CONTRACTS	18	8	125%
	NEW LISTINGS	23	12	92%

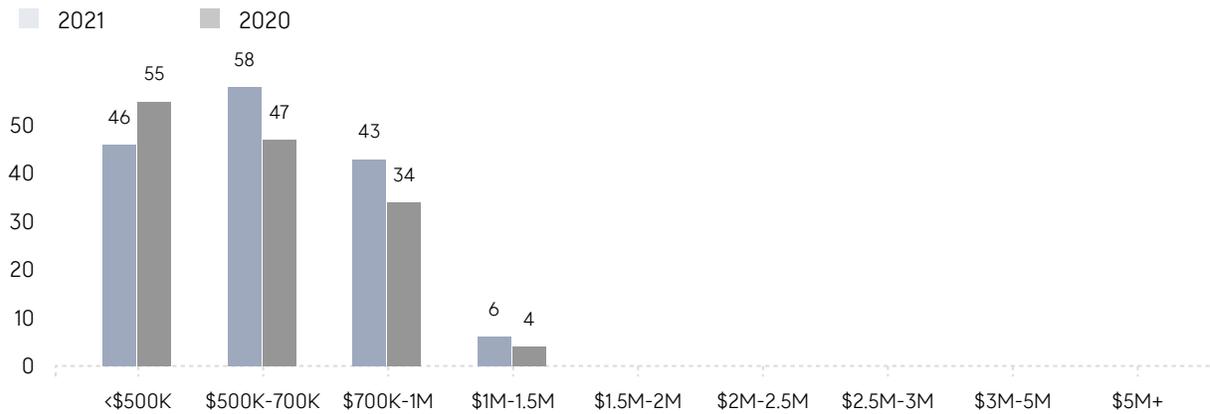
# Long Hill

FULL YEAR 2021

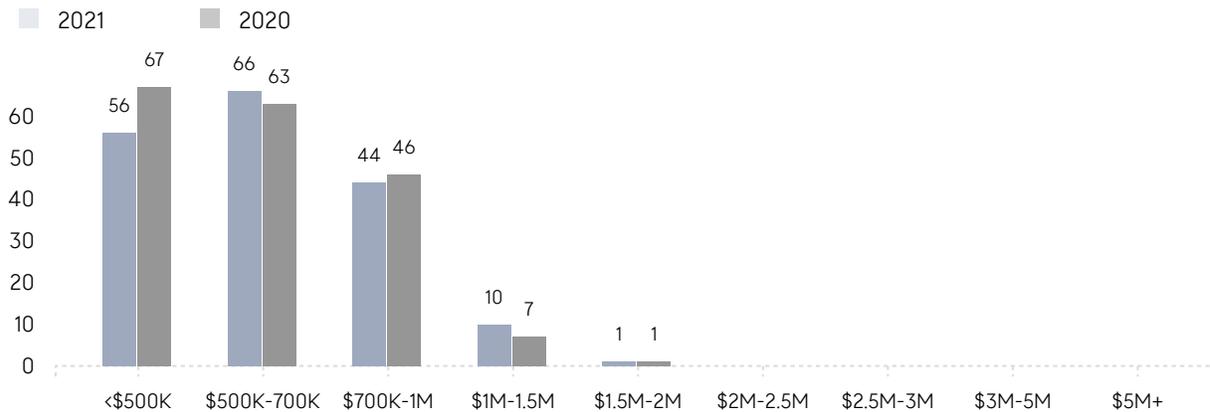
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Lyndhurst

FULL YEAR 2021

## UNDER CONTRACT

**164**  
Total  
Properties

**\$448K**  
Average  
Price

**\$437K**  
Median  
Price

**3%**  
Increase From  
2020

**7%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**144**  
Total  
Properties

**\$446K**  
Average  
Price

**\$435K**  
Median  
Price

**-5%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**9%**  
Increase From  
2020

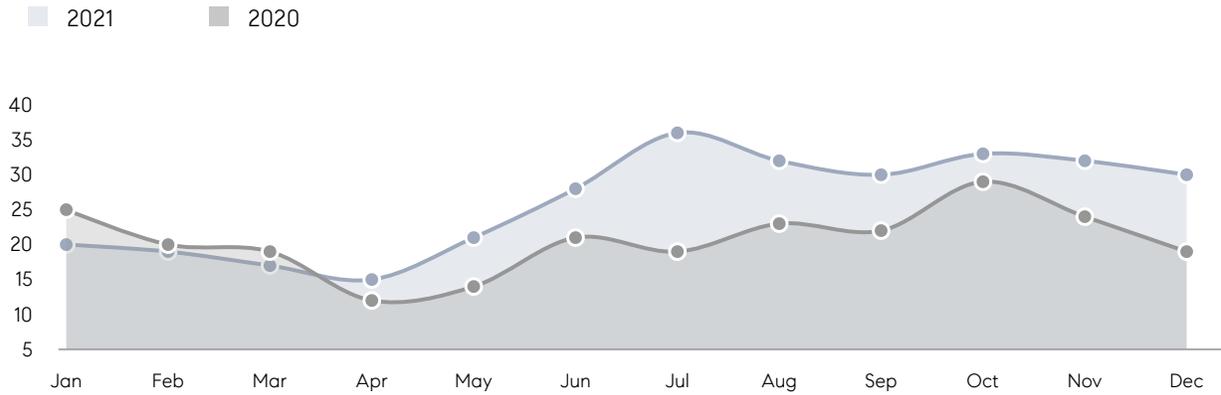
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	48	-31%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$446,659	\$411,647	8.5%
	# OF CONTRACTS	164	159	3.1%
	NEW LISTINGS	177	170	4%
Houses	AVERAGE DOM	33	48	-31%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$477,858	\$428,426	12%
	# OF CONTRACTS	131	132	-1%
	NEW LISTINGS	135	141	-4%
Condo/Co-op/TH	AVERAGE DOM	30	49	-39%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$338,439	\$327,080	3%
	# OF CONTRACTS	33	27	22%
	NEW LISTINGS	42	29	45%

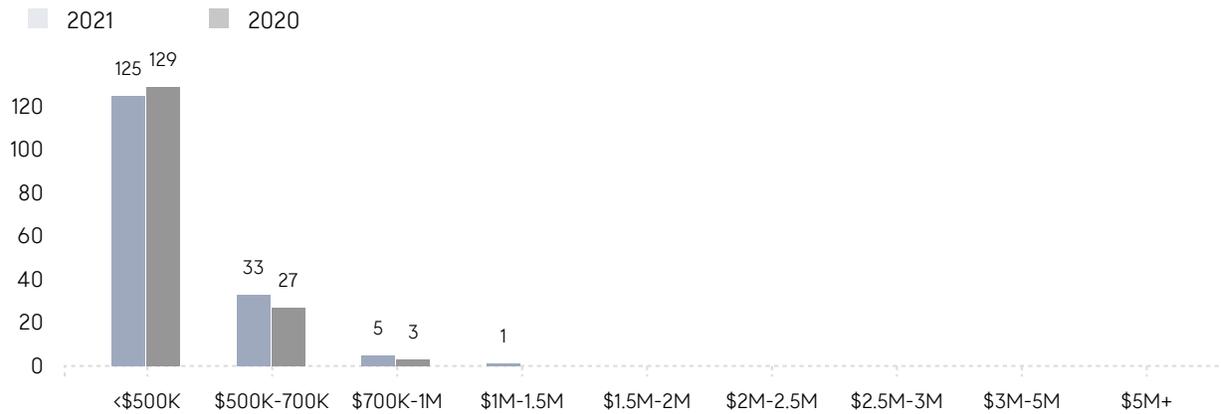
# Lyndhurst

FULL YEAR 2021

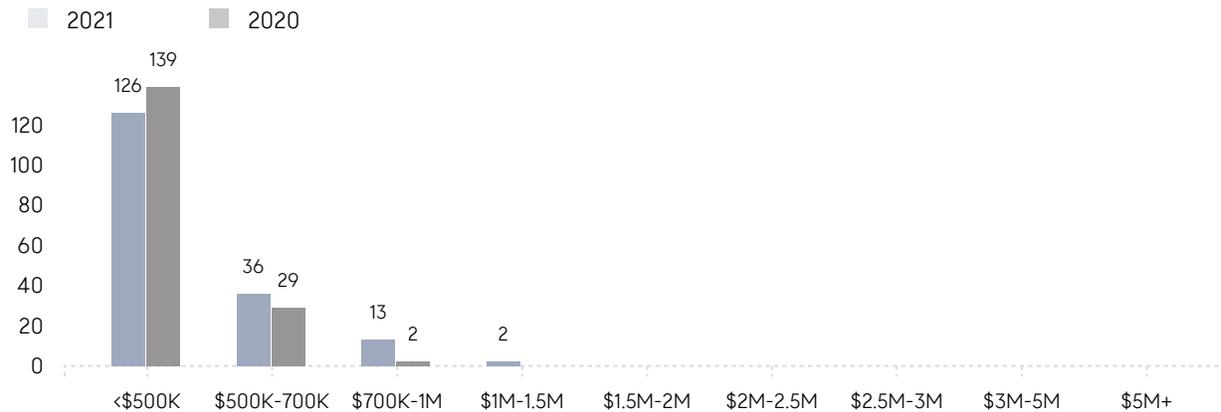
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Madison

FULL YEAR 2021

## UNDER CONTRACT

**199**  
Total  
Properties

**\$959K**  
Average  
Price

**\$799K**  
Median  
Price

**0%**  
Change From  
2020

**7%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**200**  
Total  
Properties

**\$951K**  
Average  
Price

**\$790K**  
Median  
Price

**-3%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**9%**  
Increase From  
2020

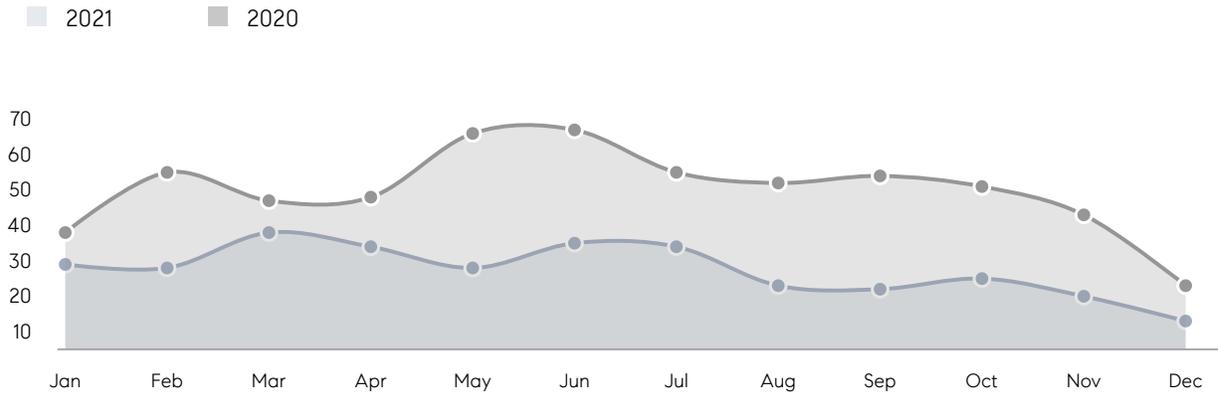
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	50	-38%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$951,075	\$859,703	10.6%
	# OF CONTRACTS	199	200	-0.5%
	NEW LISTINGS	238	280	-15%
Houses	AVERAGE DOM	32	51	-37%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$1,008,918	\$901,258	12%
	# OF CONTRACTS	172	173	-1%
	NEW LISTINGS	203	239	-15%
Condo/Co-op/TH	AVERAGE DOM	28	44	-36%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$563,969	\$594,050	-5%
	# OF CONTRACTS	27	27	0%
	NEW LISTINGS	35	41	-15%

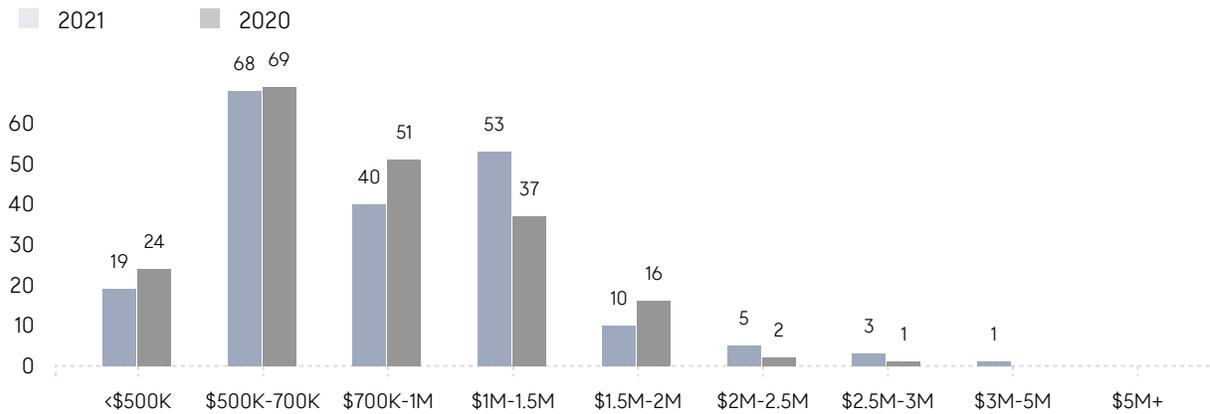
# Madison

FULL YEAR 2021

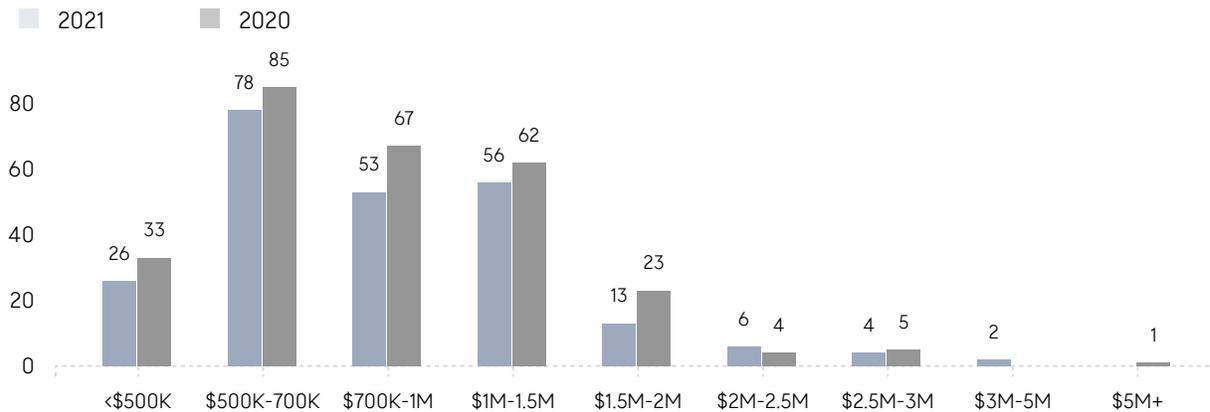
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Mahwah

FULL YEAR 2021

## UNDER CONTRACT

**596**  
Total  
Properties

**\$682K**  
Average  
Price

**\$499K**  
Median  
Price

**15%**  
Increase From  
2020

**10%**  
Increase From  
2020

**2%**  
Increase From  
2020

## UNITS SOLD

**540**  
Total  
Properties

**\$635K**  
Average  
Price

**\$451K**  
Median  
Price

**17%**  
Increase From  
2020

**8%**  
Increase From  
2020

**-4%**  
Decrease From  
2020

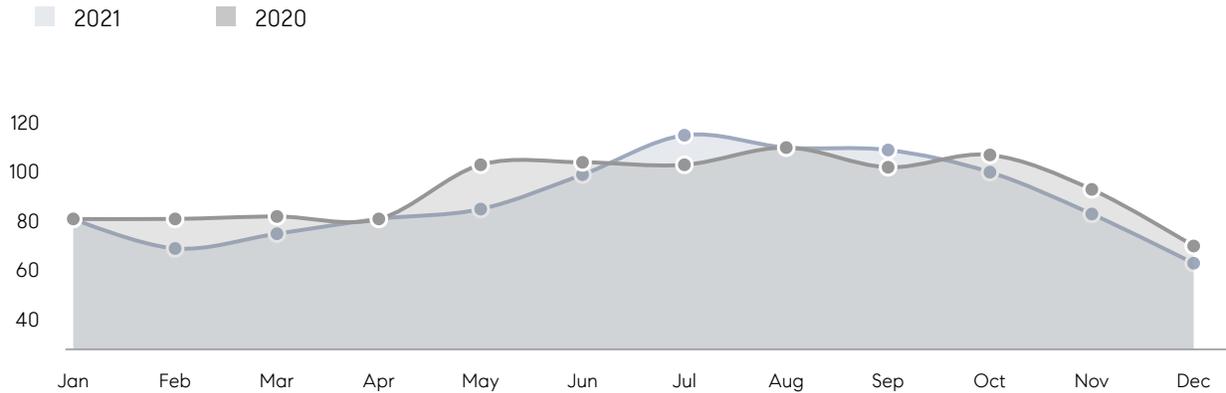
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	38	55	-31%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$635,066	\$585,498	8.5%
	# OF CONTRACTS	596	518	15.1%
	NEW LISTINGS	606	548	11%
Houses	AVERAGE DOM	47	72	-35%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$987,527	\$853,032	16%
	# OF CONTRACTS	249	224	11%
	NEW LISTINGS	254	242	5%
Condo/Co-op/TH	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$403,696	\$388,634	4%
	# OF CONTRACTS	347	294	18%
	NEW LISTINGS	352	306	15%

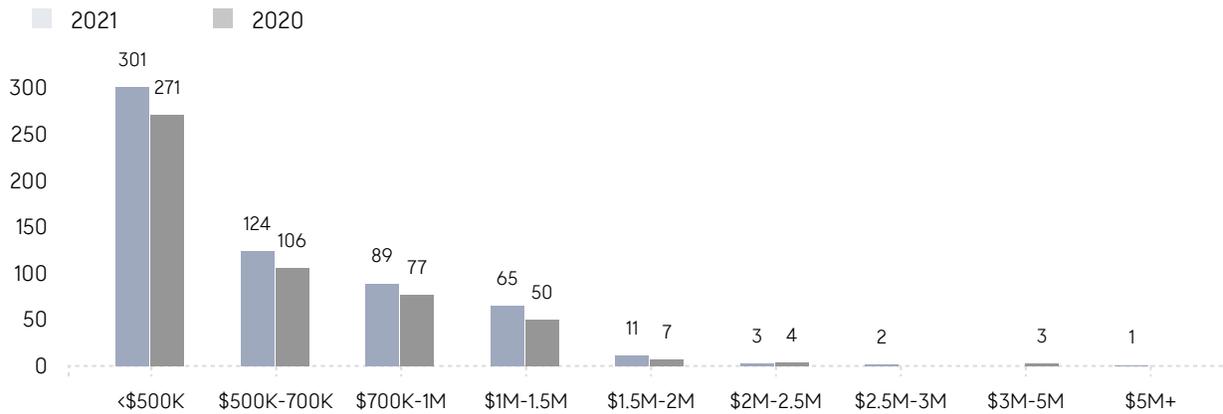
# Mahwah

FULL YEAR 2021

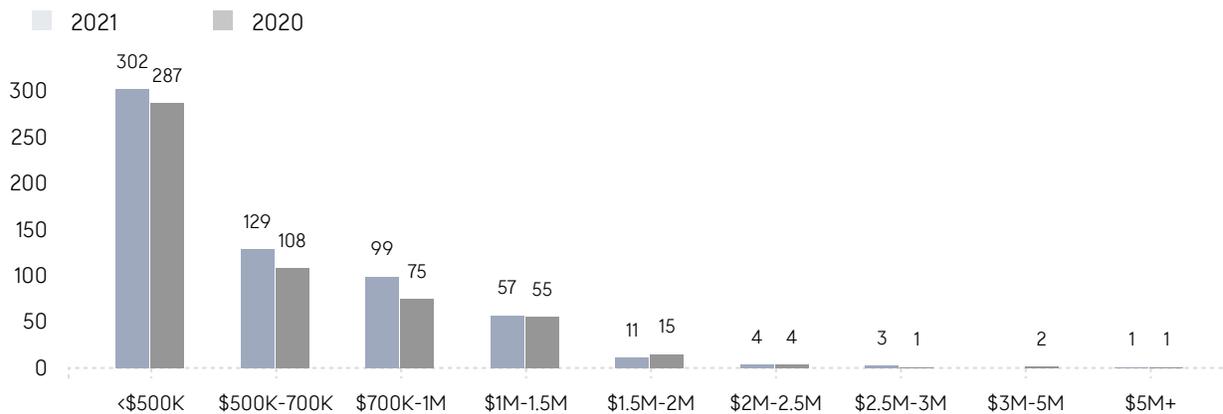
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Mantoloking

FULL YEAR 2021

## UNDER CONTRACT

<b>76</b>	<b>\$2.3M</b>	<b>\$1.6M</b>
Total Properties	Average Price	Median Price
<b>-30%</b>	<b>37%</b>	<b>31%</b>
Decrease From 2020	Increase From 2020	Increase From 2020

## UNITS SOLD

<b>85</b>	<b>\$2.0M</b>	<b>\$1.5M</b>
Total Properties	Average Price	Median Price
<b>-10%</b>	<b>18%</b>	<b>17%</b>
Decrease From 2020	Increase From 2020	Increase From 2020

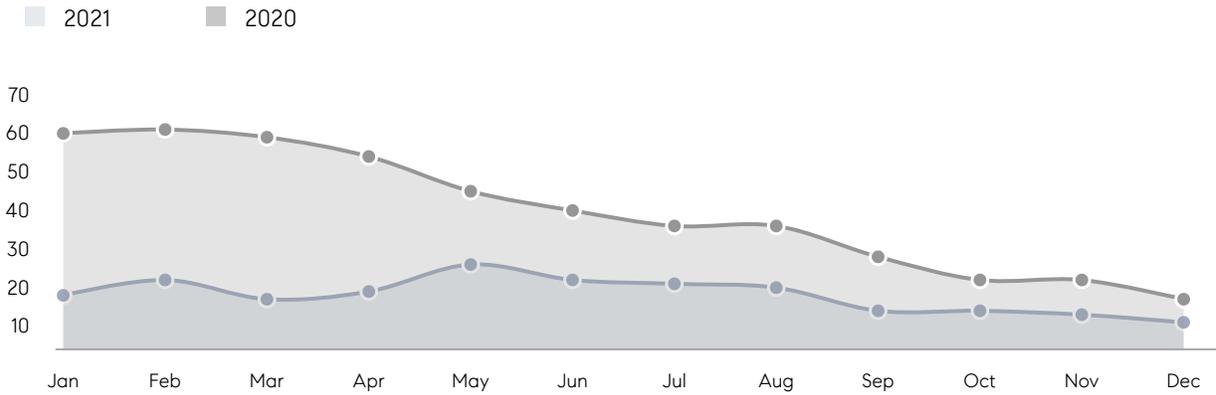
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	58	101	-43%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$2,050,859	\$1,734,061	18.3%
	# OF CONTRACTS	76	109	-30.3%
	NEW LISTINGS	106	130	-18%
Houses	AVERAGE DOM	56	97	-42%
	% OF ASKING PRICE	99%	95%	
	AVERAGE SOLD PRICE	\$2,261,021	\$1,888,078	20%
	# OF CONTRACTS	70	95	-26%
	NEW LISTINGS	100	115	-13%
Condo/Co-op/TH	AVERAGE DOM	74	140	-47%
	% OF ASKING PRICE	97%	92%	
	AVERAGE SOLD PRICE	\$474,650	\$440,325	8%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	6	15	-60%

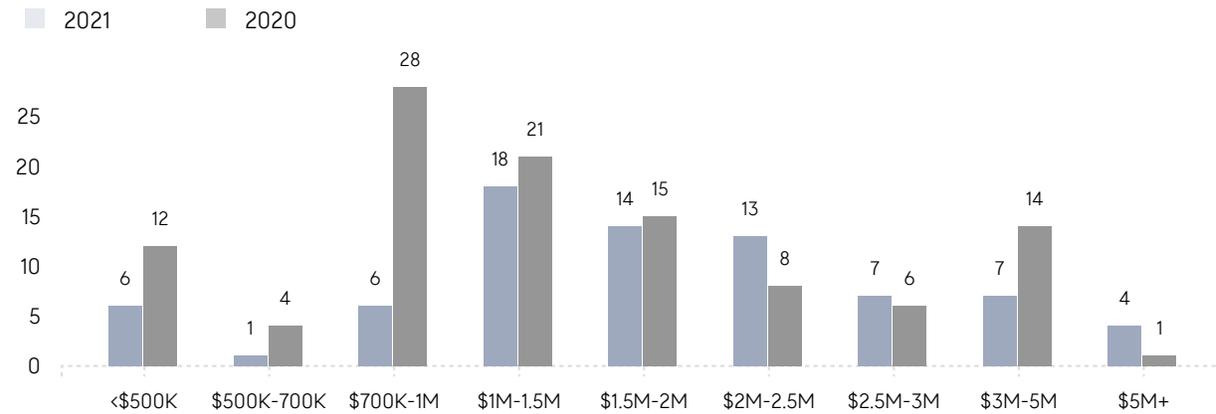
# Mantoloking

FULL YEAR 2021

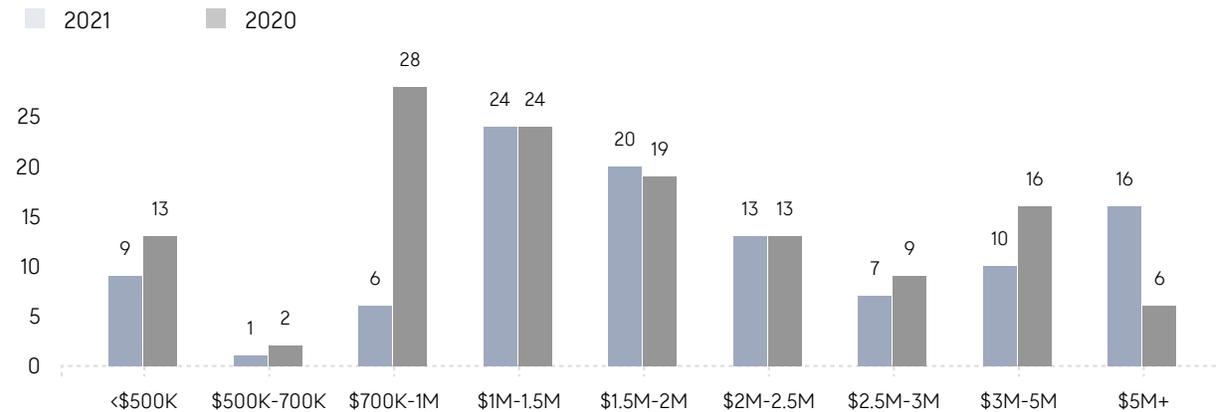
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Maplewood

FULL YEAR 2021

## UNDER CONTRACT

**394**  
Total  
Properties

**\$679K**  
Average  
Price

**\$650K**  
Median  
Price

**-7%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**0%**  
Change From  
2020

## UNITS SOLD

**395**  
Total  
Properties

**\$743K**  
Average  
Price

**\$725K**  
Median  
Price

**-2%**  
Decrease From  
2020

**15%**  
Increase From  
2020

**12%**  
Increase From  
2020

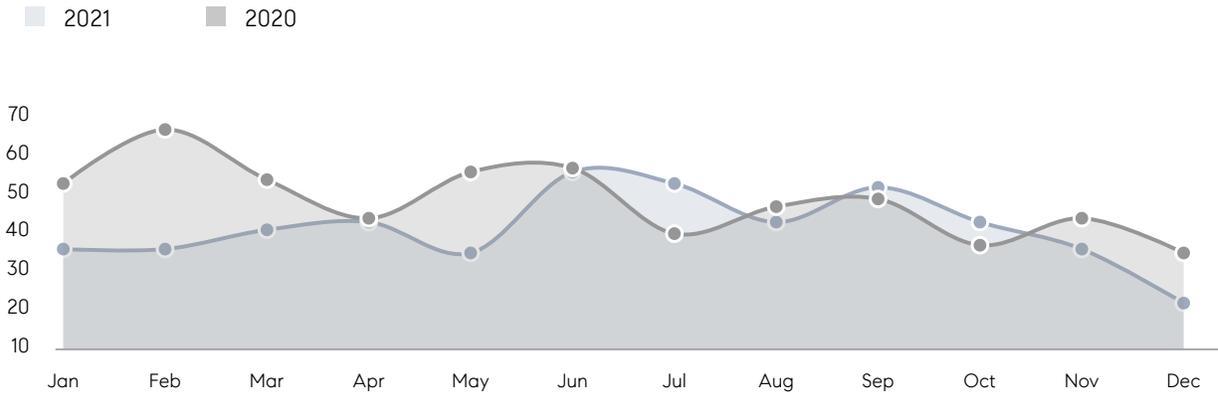
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	24	28	-14%
	% OF ASKING PRICE	108%	104%	
	AVERAGE SOLD PRICE	\$743,462	\$648,188	14.7%
	# OF CONTRACTS	394	425	-7.3%
	NEW LISTINGS	441	509	-13%
Houses	AVERAGE DOM	22	26	-15%
	% OF ASKING PRICE	109%	105%	
	AVERAGE SOLD PRICE	\$783,217	\$697,360	12%
	# OF CONTRACTS	361	385	-6%
	NEW LISTINGS	399	454	-12%
Condo/Co-op/TH	AVERAGE DOM	48	46	4%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$276,663	\$235,372	18%
	# OF CONTRACTS	33	40	-17%
	NEW LISTINGS	42	55	-24%

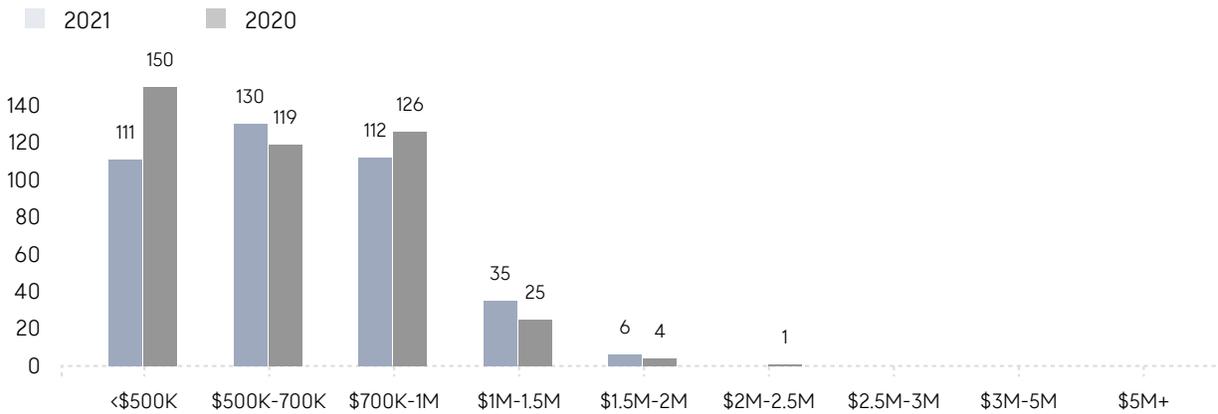
# Maplewood

FULL YEAR 2021

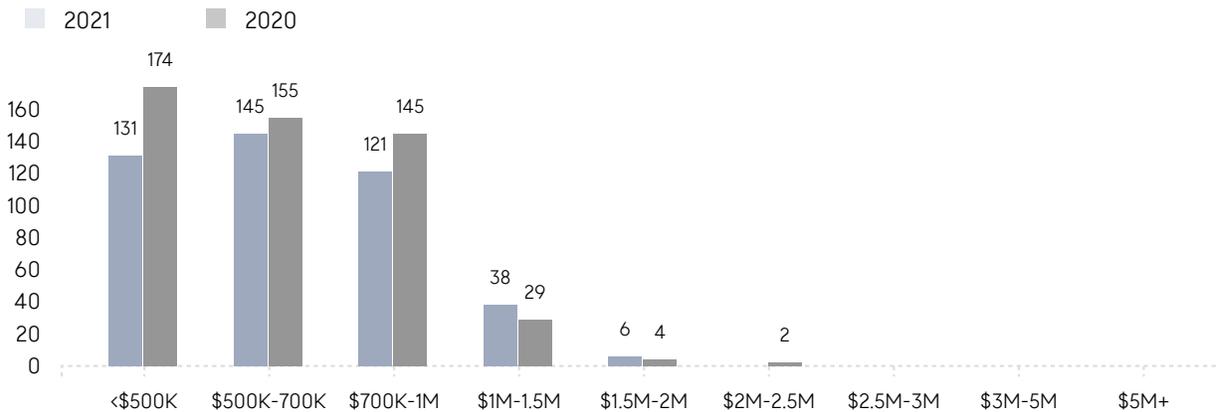
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Maywood

FULL YEAR 2021

## UNDER CONTRACT

**136**  
Total  
Properties

**\$490K**  
Average  
Price

**\$469K**  
Median  
Price

**33%**  
Increase From  
2020

**7%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**116**  
Total  
Properties

**\$496K**  
Average  
Price

**\$472K**  
Median  
Price

**23%**  
Increase From  
2020

**8%**  
Increase From  
2020

**7%**  
Increase From  
2020

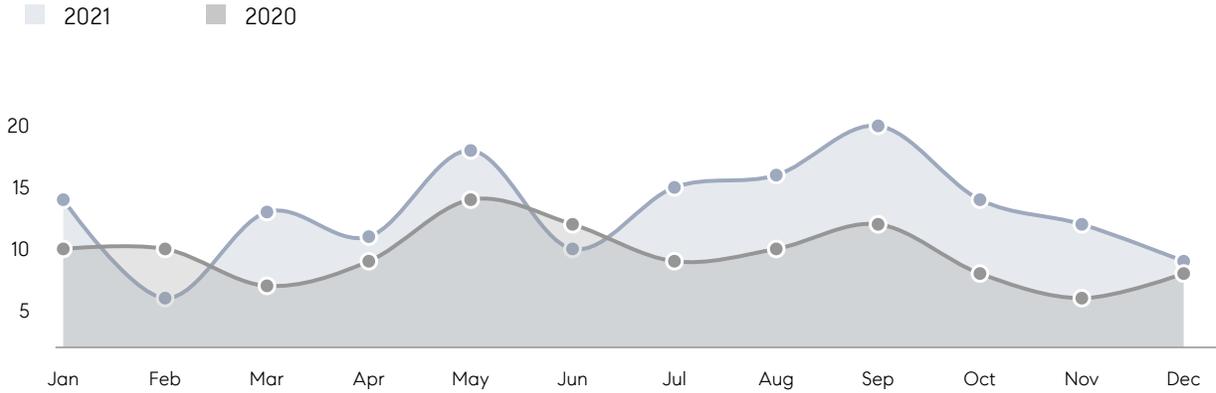
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	29	31	-6%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$496,837	\$460,723	7.8%
	# OF CONTRACTS	136	102	33.3%
	NEW LISTINGS	131	105	25%
Houses	AVERAGE DOM	29	30	-3%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$496,837	\$456,609	9%
	# OF CONTRACTS	136	100	36%
	NEW LISTINGS	131	103	27%
Condo/Co-op/TH	AVERAGE DOM	-	78	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$650,000	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

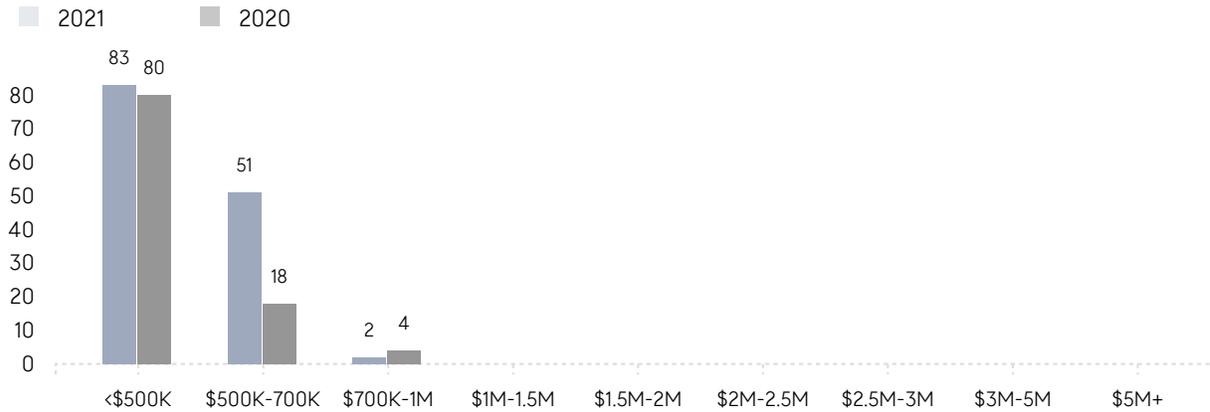
# Maywood

FULL YEAR 2021

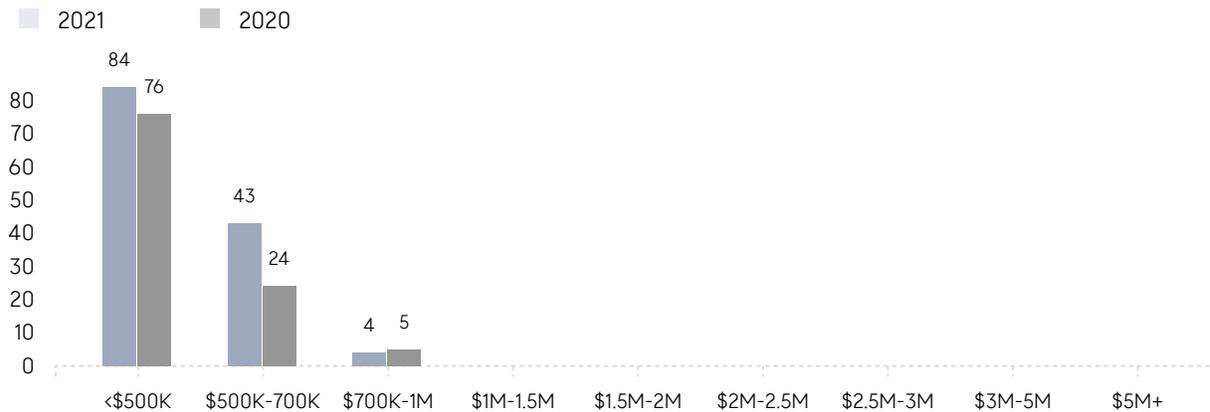
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Mendham

FULL YEAR 2021

## UNDER CONTRACT

**153**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$989K**  
Median  
Price

**6%**  
Increase From  
2020

**31%**  
Increase From  
2020

**16%**  
Increase From  
2020

## UNITS SOLD

**149**  
Total  
Properties

**\$1.1M**  
Average  
Price

**\$940K**  
Median  
Price

**3%**  
Increase From  
2020

**31%**  
Increase From  
2020

**20%**  
Increase From  
2020

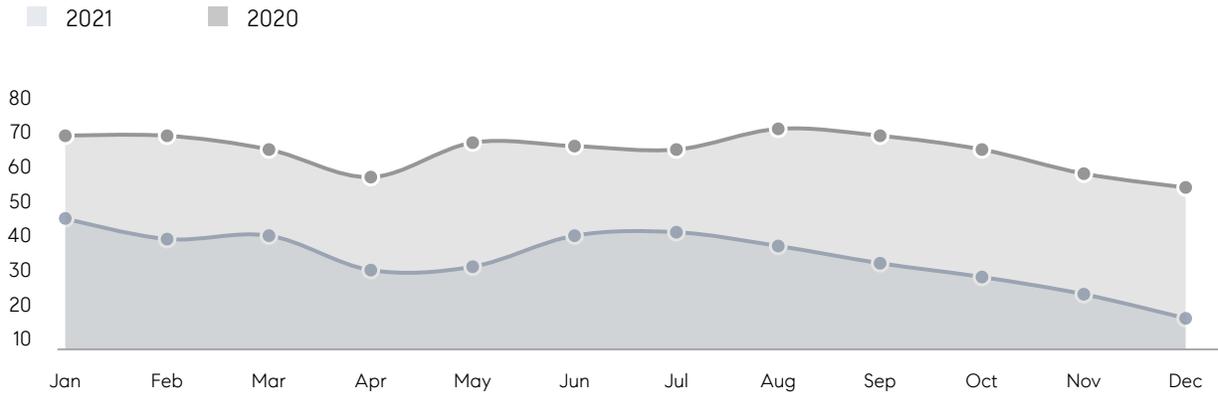
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	61	65	-6%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,117,898	\$850,794	31.4%
	# OF CONTRACTS	153	145	5.5%
	NEW LISTINGS	172	227	-24%
Houses	AVERAGE DOM	61	64	-5%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,117,898	\$864,052	29%
	# OF CONTRACTS	153	143	7%
	NEW LISTINGS	172	225	-24%
Condo/Co-op/TH	AVERAGE DOM	-	98	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$386,750	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

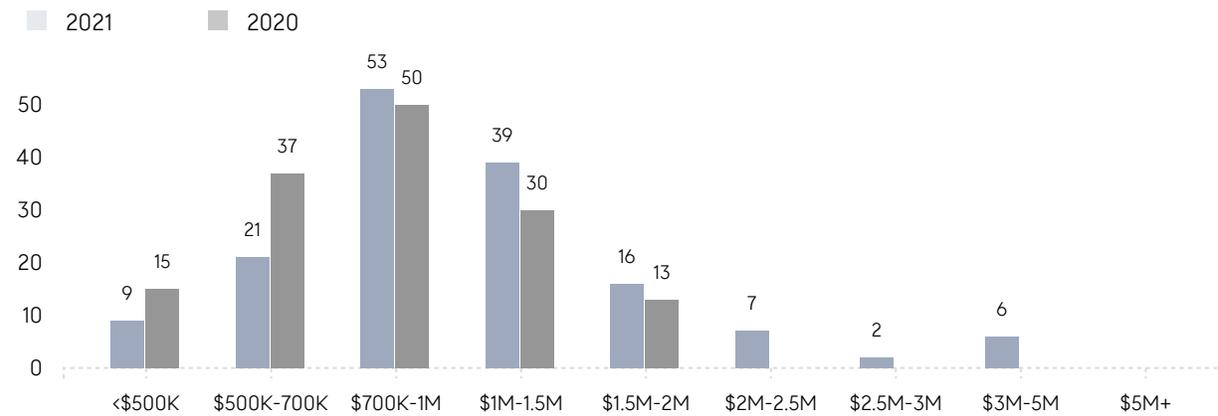
# Mendham

FULL YEAR 2021

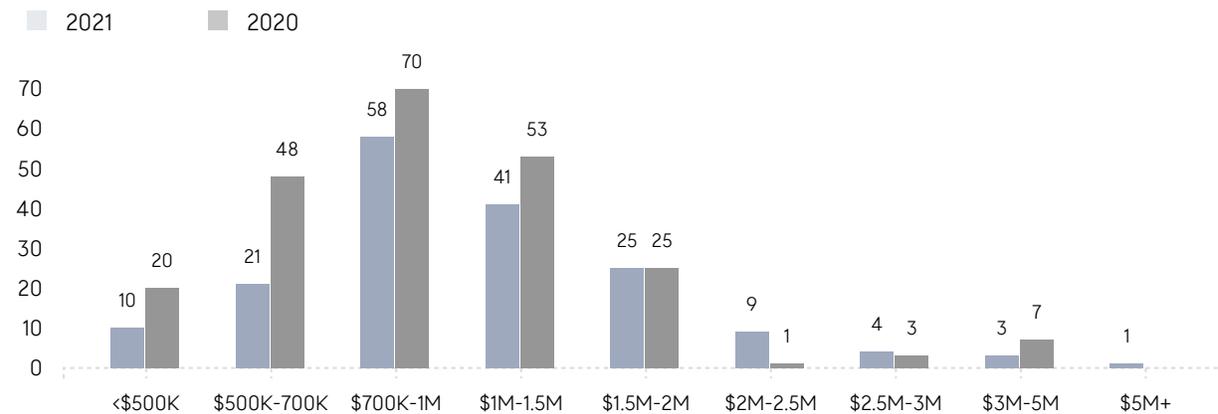
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Midland Park

FULL YEAR 2021

## UNDER CONTRACT

**84**  
Total  
Properties

**\$540K**  
Average  
Price

**\$522K**  
Median  
Price

**-24%**  
Decrease From  
2020

**2%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**79**  
Total  
Properties

**\$548K**  
Average  
Price

**\$549K**  
Median  
Price

**-26%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**12%**  
Increase From  
2020

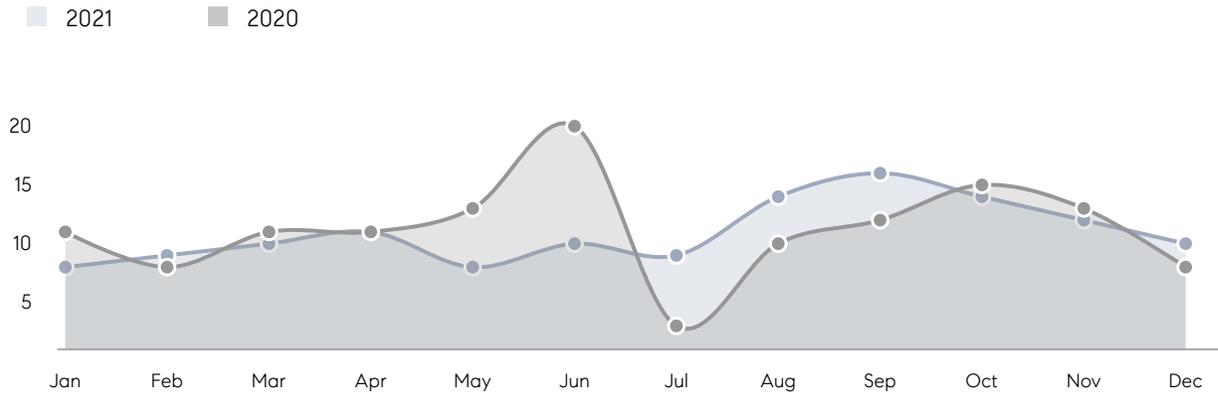
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$548,154	\$517,992	5.8%
	# OF CONTRACTS	84	110	-23.6%
	NEW LISTINGS	87	111	-22%
Houses	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$560,121	\$520,803	8%
	# OF CONTRACTS	81	109	-26%
	NEW LISTINGS	84	110	-24%
Condo/Co-op/TH	AVERAGE DOM	34	20	70%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$245,000	\$220,000	11%
	# OF CONTRACTS	3	1	200%
	NEW LISTINGS	3	1	200%

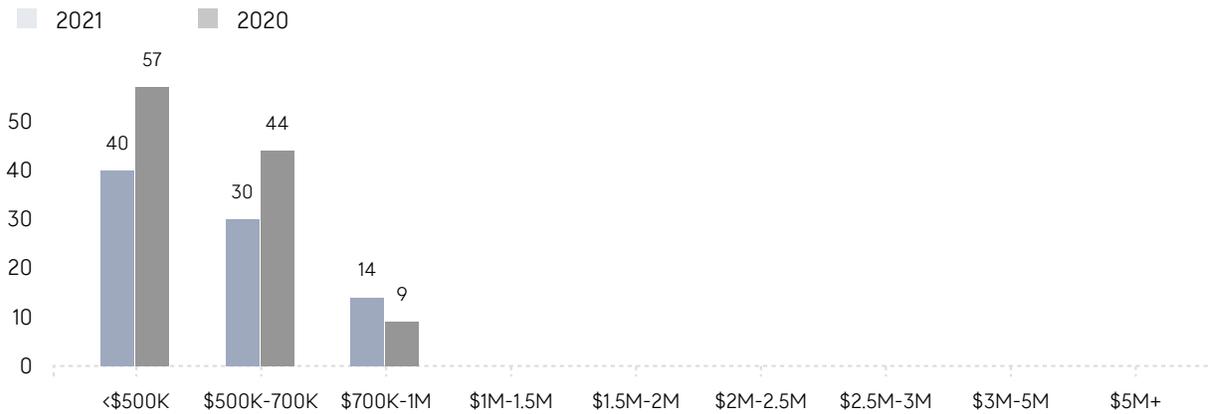
# Midland Park

FULL YEAR 2021

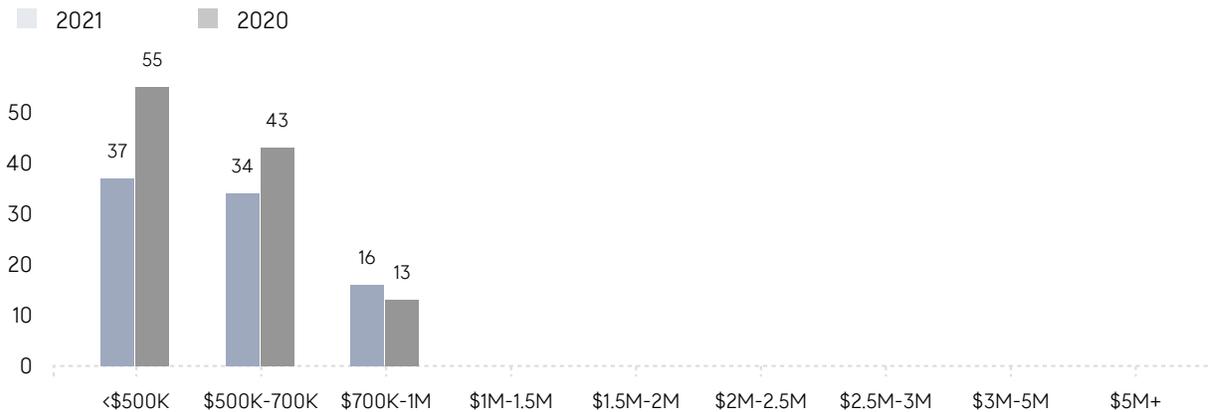
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Millburn

FULL YEAR 2021

## UNDER CONTRACT

**140**  
Total  
Properties

**\$884K**  
Average  
Price

**\$819K**  
Median  
Price

**15%**  
Increase From  
2020

**3%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**122**  
Total  
Properties

**\$864K**  
Average  
Price

**\$831K**  
Median  
Price

**12%**  
Increase From  
2020

**4%**  
Increase From  
2020

**6%**  
Increase From  
2020

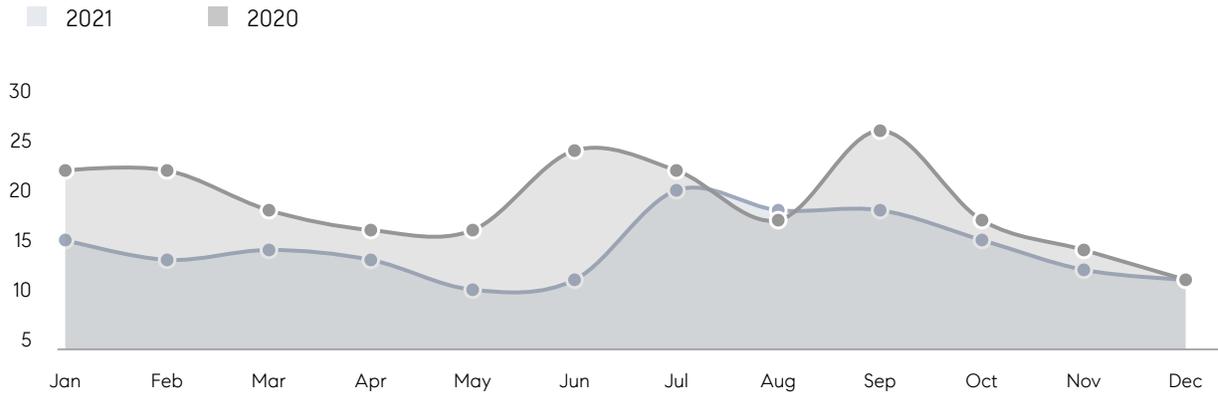
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	25	38	-34%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$864,914	\$828,702	4.4%
	# OF CONTRACTS	140	122	14.8%
	NEW LISTINGS	157	144	9%
Houses	AVERAGE DOM	26	40	-35%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$970,121	\$874,464	11%
	# OF CONTRACTS	118	110	7%
	NEW LISTINGS	123	124	-1%
Condo/Co-op/TH	AVERAGE DOM	19	29	-34%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$386,699	\$518,179	-25%
	# OF CONTRACTS	22	12	83%
	NEW LISTINGS	34	20	70%

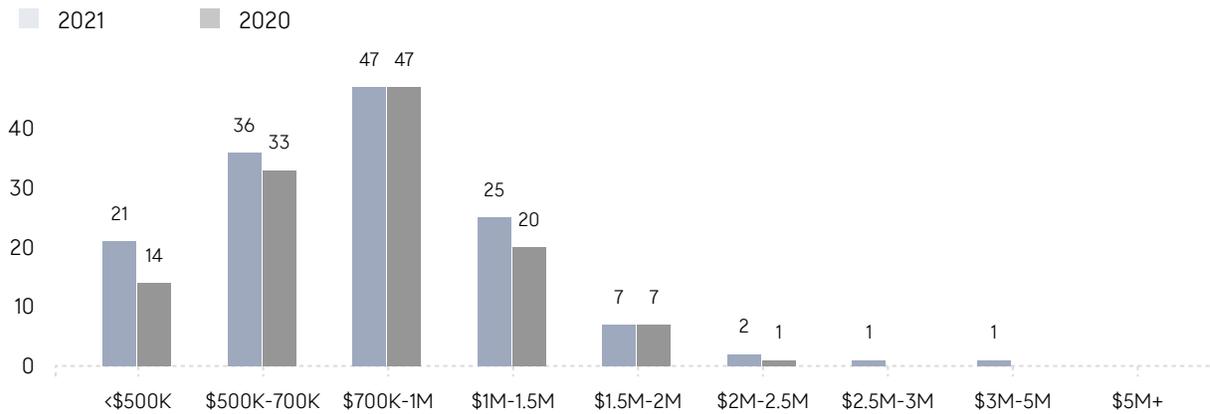
# Millburn

FULL YEAR 2021

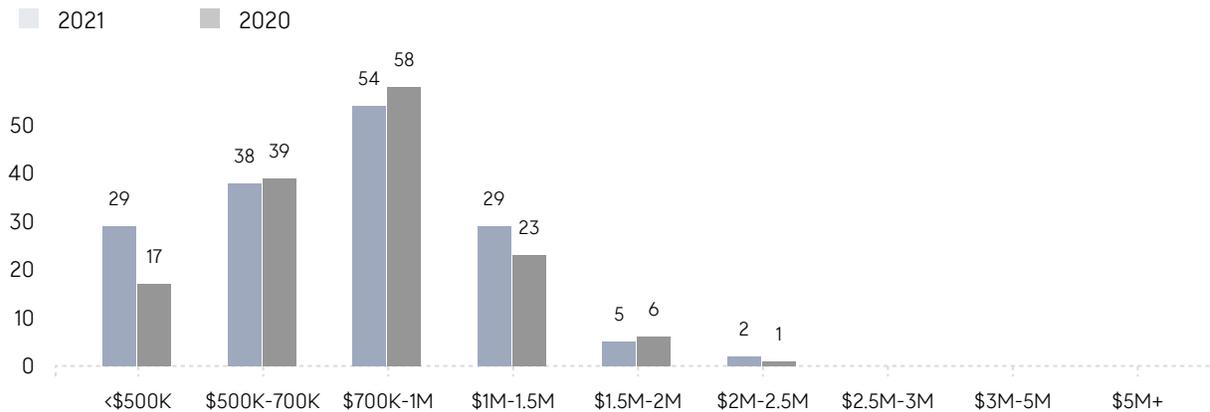
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Montclair

FULL YEAR 2021

## UNDER CONTRACT

**627**  
Total  
Properties

**\$811K**  
Average  
Price

**\$729K**  
Median  
Price

**-8%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**558**  
Total  
Properties

**\$927K**  
Average  
Price

**\$860K**  
Median  
Price

**-6%**  
Decrease From  
2020

**15%**  
Increase From  
2020

**11%**  
Increase From  
2020

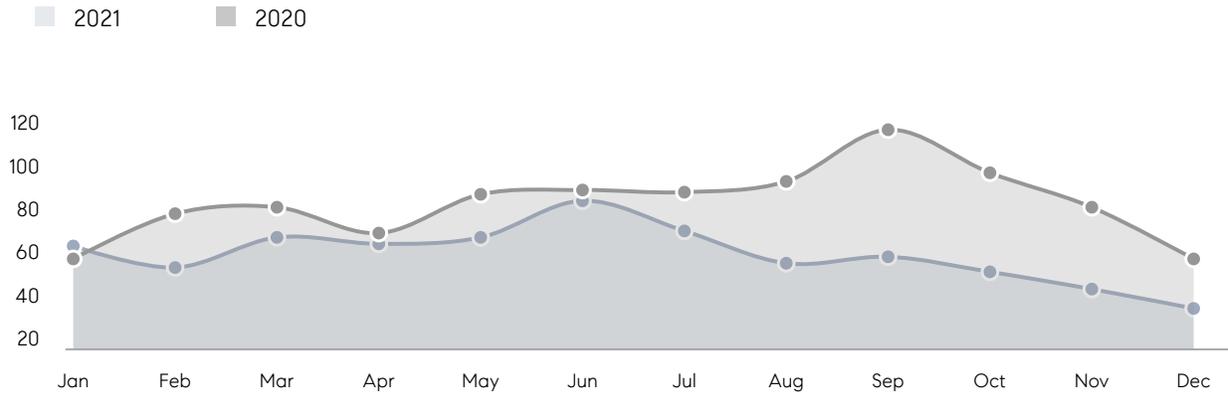
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	26	32	-19%
	% OF ASKING PRICE	115%	109%	
	AVERAGE SOLD PRICE	\$927,807	\$809,200	14.7%
	# OF CONTRACTS	627	682	-8.1%
	NEW LISTINGS	626	772	-19%
Houses	AVERAGE DOM	22	29	-24%
	% OF ASKING PRICE	120%	113%	
	AVERAGE SOLD PRICE	\$1,100,251	\$971,826	13%
	# OF CONTRACTS	489	527	-7%
	NEW LISTINGS	474	565	-16%
Condo/Co-op/TH	AVERAGE DOM	39	39	0%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$372,589	\$378,193	-1%
	# OF CONTRACTS	138	155	-11%
	NEW LISTINGS	152	207	-27%

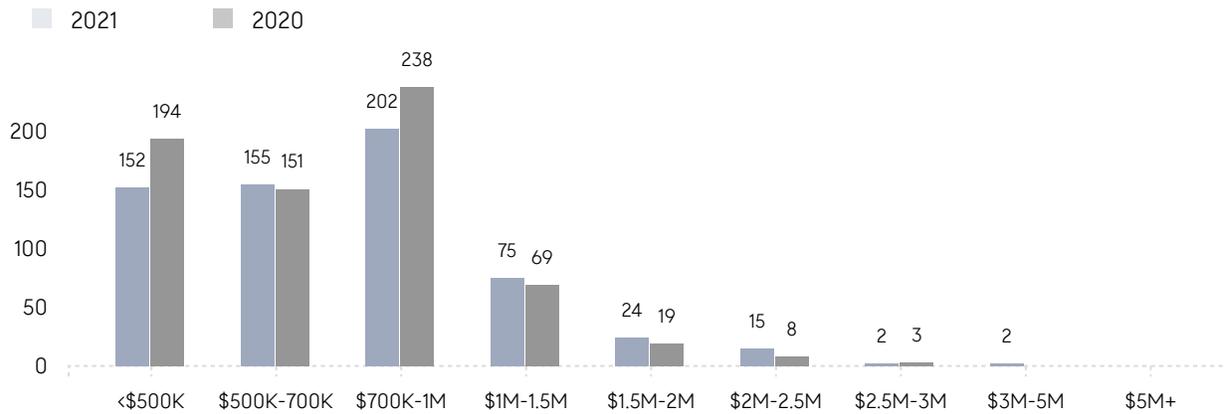
# Montclair

FULL YEAR 2021

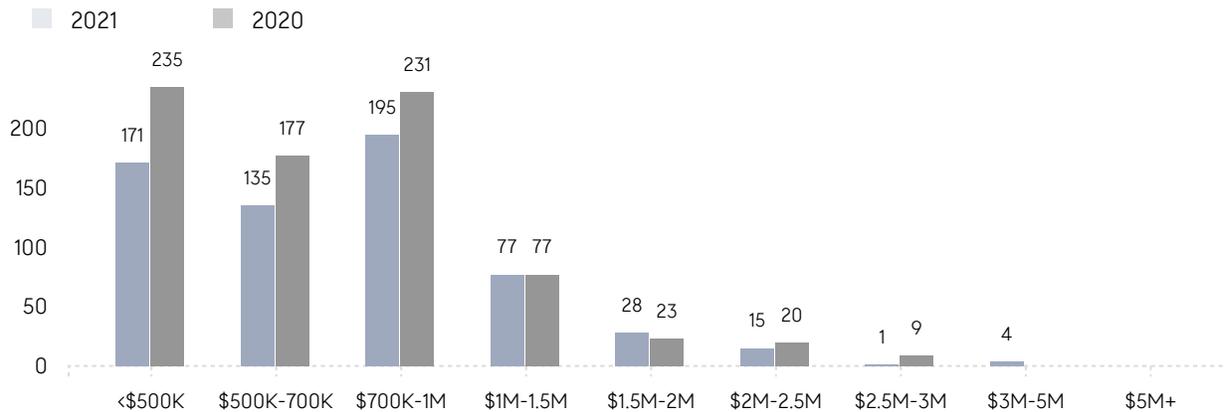
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Montvale

FULL YEAR 2021

## UNDER CONTRACT

**173**  
Total  
Properties

**\$716K**  
Average  
Price

**\$688K**  
Median  
Price

**5%**  
Increase From  
2020

**-1%**  
Change From  
2020

**2%**  
Increase From  
2020

## UNITS SOLD

**163**  
Total  
Properties

**\$702K**  
Average  
Price

**\$650K**  
Median  
Price

**10%**  
Increase From  
2020

**2%**  
Increase From  
2020

**1%**  
Change From  
2020

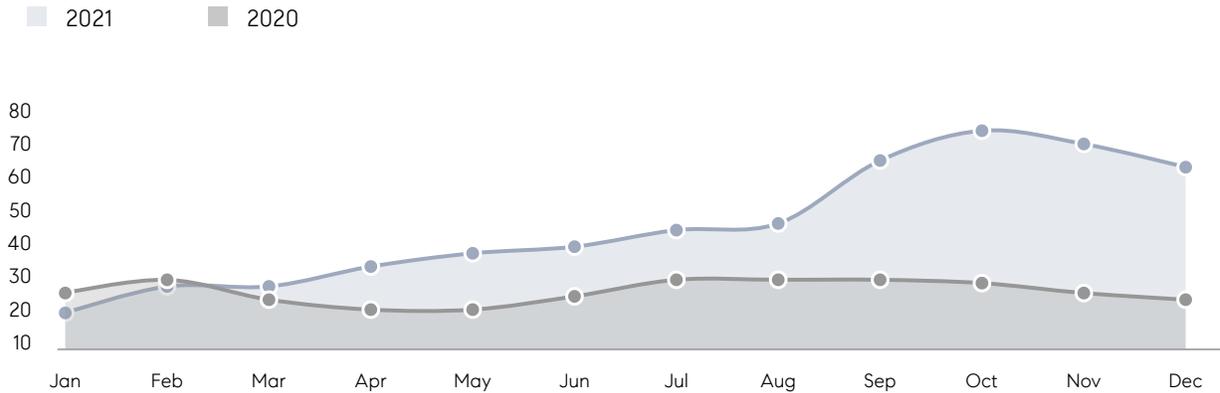
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	39	54	-28%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$702,537	\$690,285	1.8%
	# OF CONTRACTS	173	165	4.8%
	NEW LISTINGS	209	168	24%
Houses	AVERAGE DOM	41	48	-15%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$747,453	\$711,718	5%
	# OF CONTRACTS	96	117	-18%
	NEW LISTINGS	99	117	-15%
Condo/Co-op/TH	AVERAGE DOM	37	68	-46%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$633,058	\$636,193	0%
	# OF CONTRACTS	77	48	60%
	NEW LISTINGS	110	51	116%

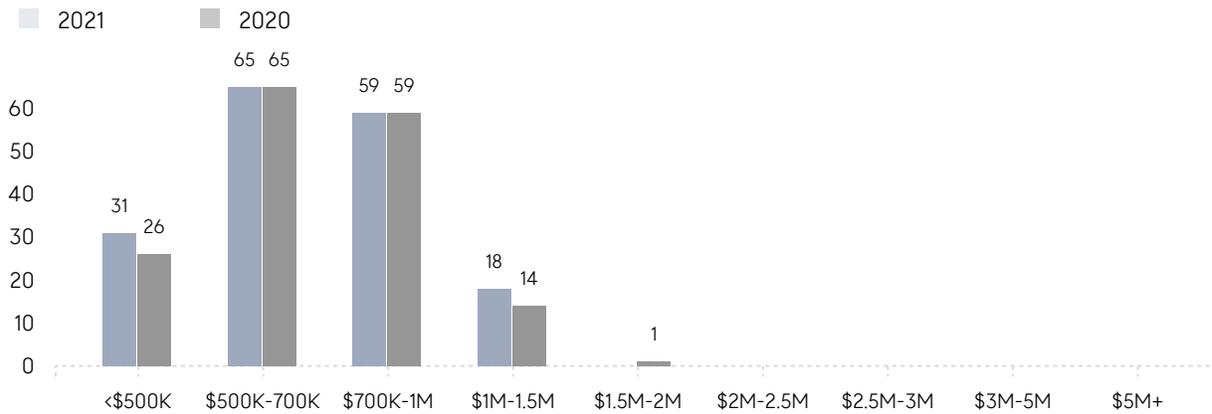
# Montvale

FULL YEAR 2021

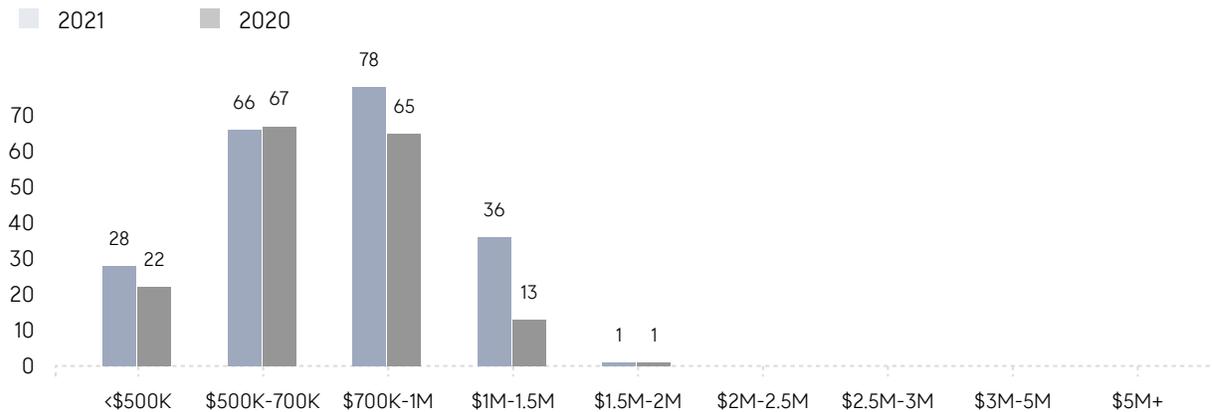
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Montville

FULL YEAR 2021

## UNDER CONTRACT

**335**  
Total  
Properties

**\$727K**  
Average  
Price

**\$629K**  
Median  
Price

**21%**  
Increase From  
2020

**14%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**342**  
Total  
Properties

**\$720K**  
Average  
Price

**\$639K**  
Median  
Price

**25%**  
Increase From  
2020

**17%**  
Increase From  
2020

**15%**  
Increase From  
2020

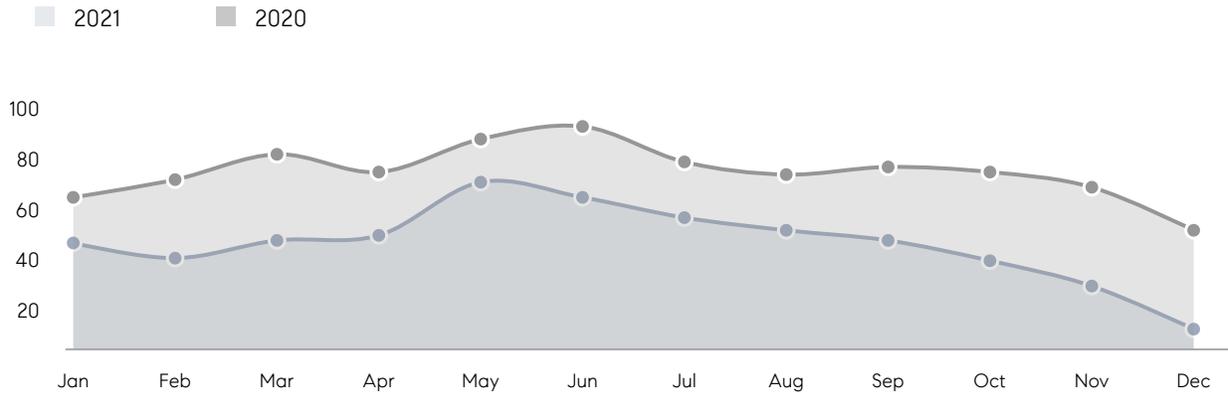
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	53	-40%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$720,490	\$617,642	16.7%
	# OF CONTRACTS	335	277	20.9%
	NEW LISTINGS	390	388	1%
Houses	AVERAGE DOM	34	55	-38%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$811,376	\$684,744	18%
	# OF CONTRACTS	242	204	19%
	NEW LISTINGS	286	296	-3%
Condo/Co-op/TH	AVERAGE DOM	27	50	-46%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$494,204	\$443,708	11%
	# OF CONTRACTS	93	73	27%
	NEW LISTINGS	104	92	13%

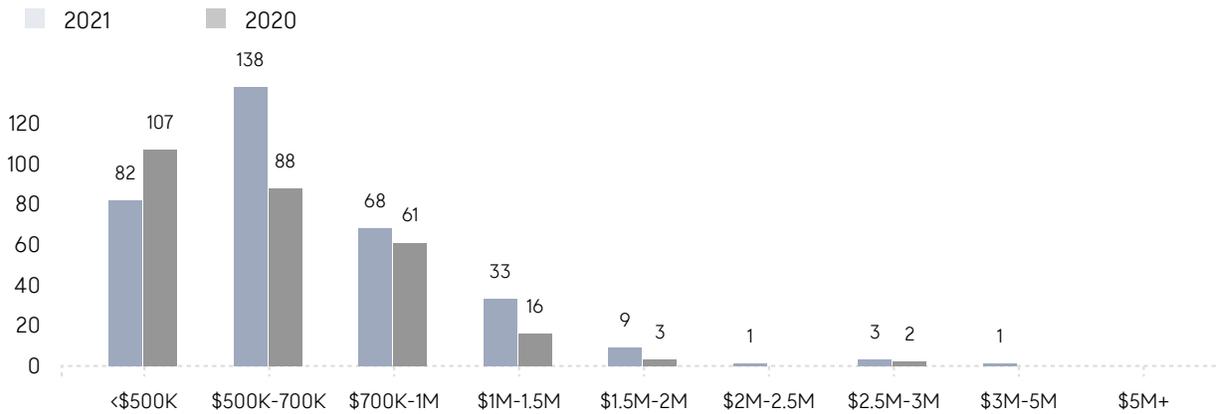
# Montville

FULL YEAR 2021

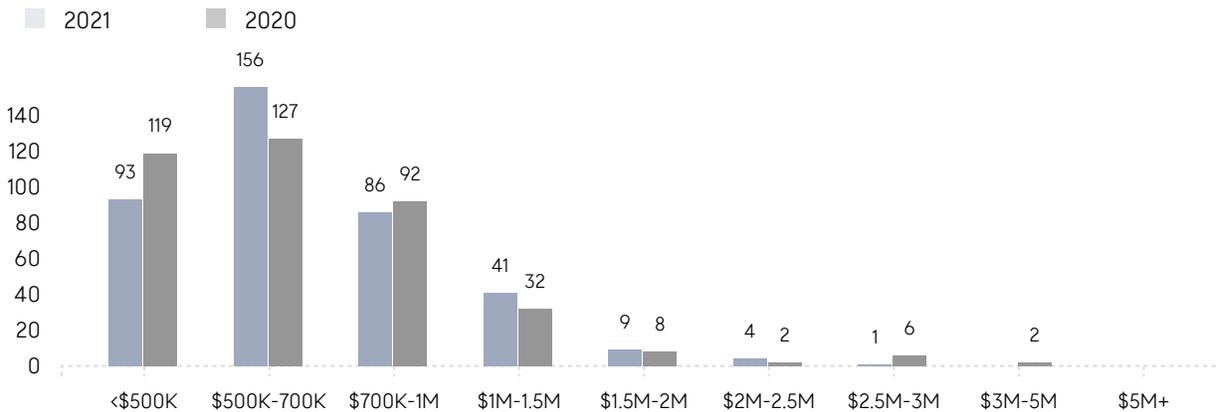
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Moonachie

FULL YEAR 2021

## UNDER CONTRACT

<b>22</b>	<b>\$346K</b>	<b>\$392K</b>
Total Properties	Average Price	Median Price
<b>-4%</b>	<b>-5%</b>	<b>-2%</b>
Decrease From 2020	Decrease From 2020	Decrease From 2020

## UNITS SOLD

<b>20</b>	<b>\$329K</b>	<b>\$372K</b>
Total Properties	Average Price	Median Price
<b>-17%</b>	<b>-1%</b>	<b>2%</b>
Decrease From 2020	Decrease From 2020	Increase From 2020

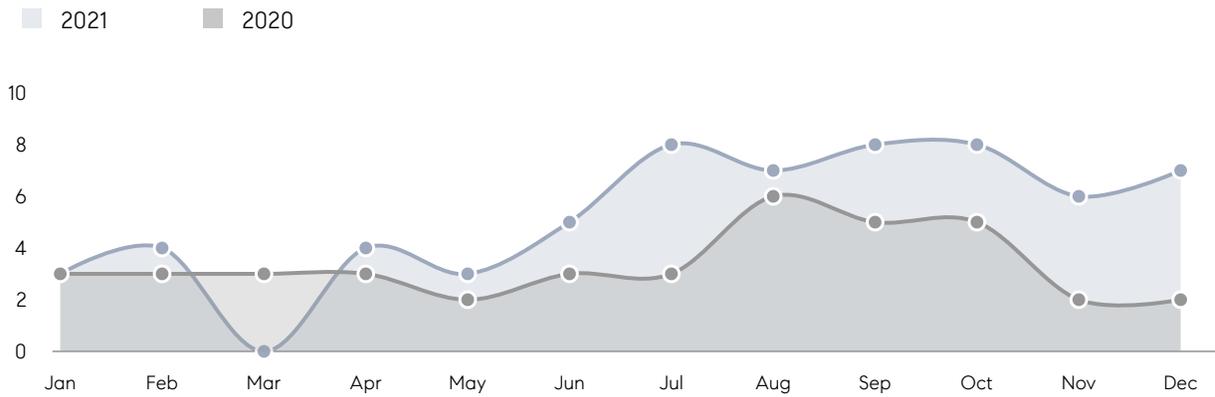
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	39	46	-15%
	% OF ASKING PRICE	95%	94%	
	AVERAGE SOLD PRICE	\$329,500	\$334,163	-1.4%
	# OF CONTRACTS	22	23	-4.3%
	NEW LISTINGS	29	23	26%
Houses	AVERAGE DOM	39	46	-15%
	% OF ASKING PRICE	95%	94%	
	AVERAGE SOLD PRICE	\$329,500	\$334,163	-1%
	# OF CONTRACTS	22	23	-4%
	NEW LISTINGS	29	23	26%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

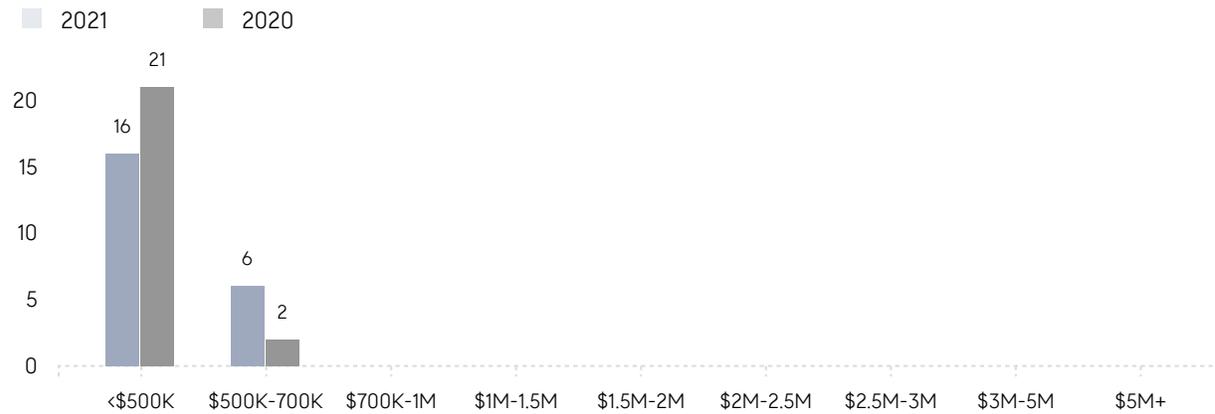
# Moonachie

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Morris Township

FULL YEAR 2021

## UNDER CONTRACT

**419**  
Total  
Properties

**\$691K**  
Average  
Price

**\$645K**  
Median  
Price

**3%**  
Increase From  
2020

**2%**  
Increase From  
2020

**1%**  
Change From  
2020

## UNITS SOLD

**426**  
Total  
Properties

**\$703K**  
Average  
Price

**\$650K**  
Median  
Price

**10%**  
Increase From  
2020

**7%**  
Increase From  
2020

**4%**  
Increase From  
2020

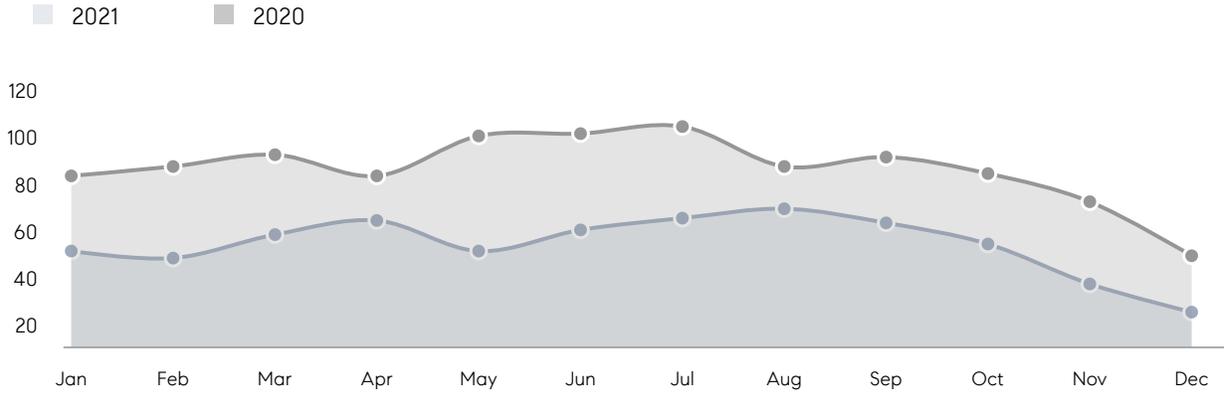
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	44	-30%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$703,348	\$655,947	7.2%
	# OF CONTRACTS	419	408	2.7%
	NEW LISTINGS	496	528	-6%
Houses	AVERAGE DOM	31	43	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$756,783	\$692,116	9%
	# OF CONTRACTS	286	287	0%
	NEW LISTINGS	345	364	-5%
Condo/Co-op/TH	AVERAGE DOM	29	45	-36%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$585,633	\$576,436	2%
	# OF CONTRACTS	133	121	10%
	NEW LISTINGS	151	164	-8%

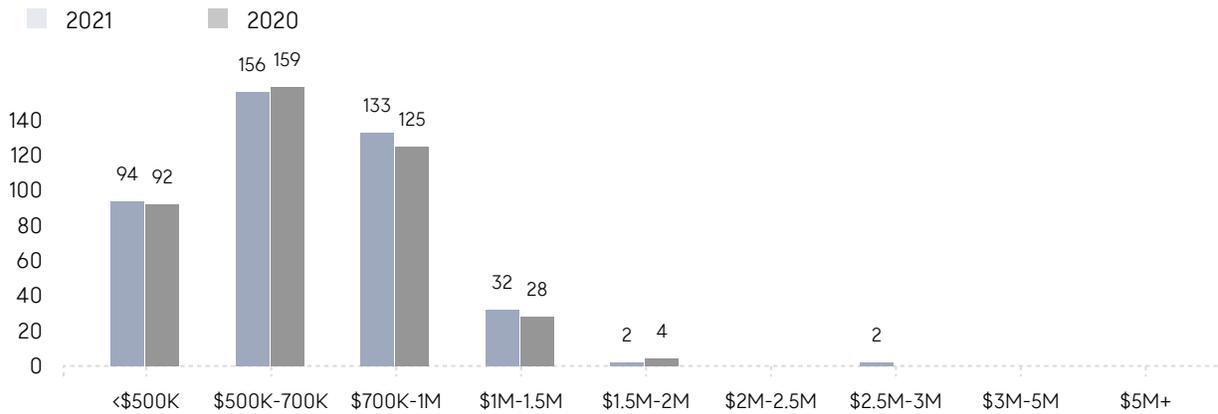
# Morris Township

FULL YEAR 2021

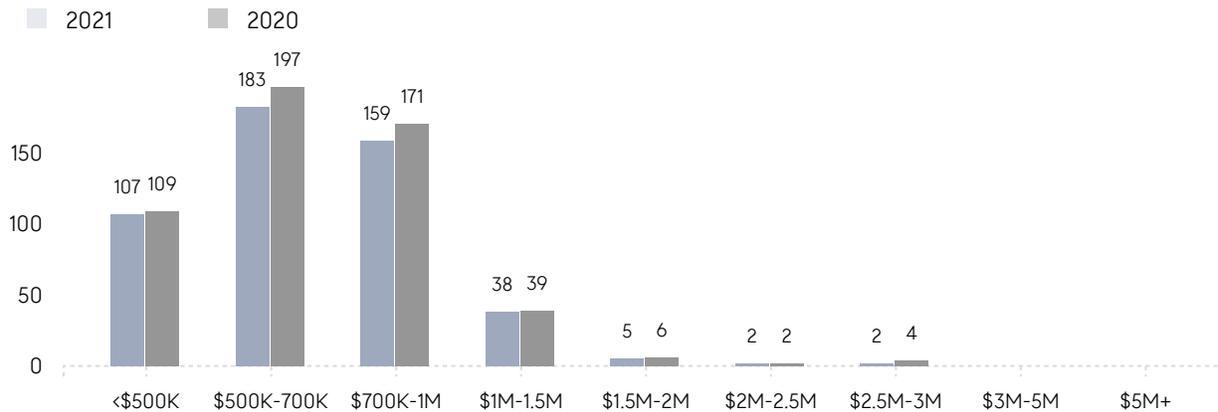
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Morris Plains

FULL YEAR 2021

## UNDER CONTRACT

**102**  
Total  
Properties

**\$530K**  
Average  
Price

**\$529K**  
Median  
Price

**16%**  
Increase From  
2020

**5%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**102**  
Total  
Properties

**\$538K**  
Average  
Price

**\$542K**  
Median  
Price

**12%**  
Increase From  
2020

**7%**  
Increase From  
2020

**9%**  
Increase From  
2020

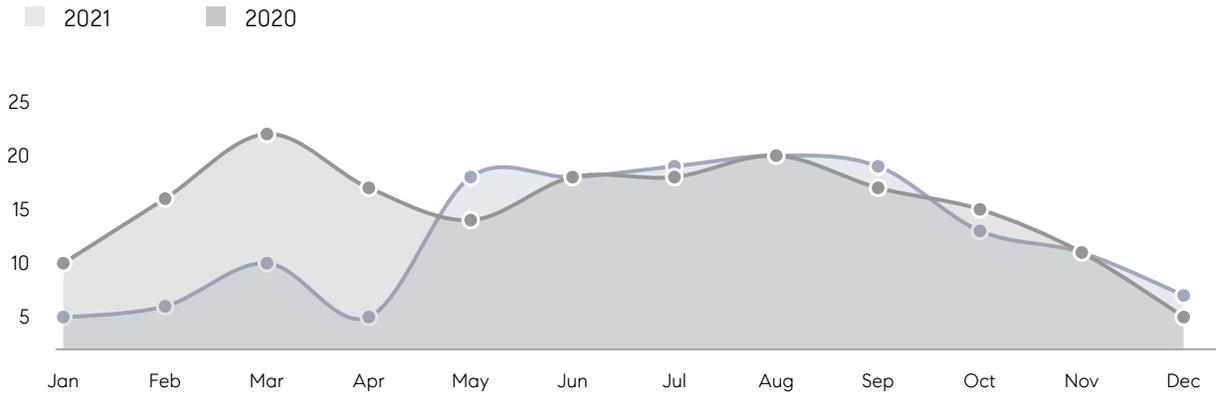
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$538,835	\$501,833	7.4%
	# OF CONTRACTS	102	88	15.9%
	NEW LISTINGS	142	111	28%
Houses	AVERAGE DOM	25	37	-32%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$587,121	\$541,438	8%
	# OF CONTRACTS	76	71	7%
	NEW LISTINGS	89	89	0%
Condo/Co-op/TH	AVERAGE DOM	32	47	-32%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$363,250	\$316,181	15%
	# OF CONTRACTS	26	17	53%
	NEW LISTINGS	53	22	141%

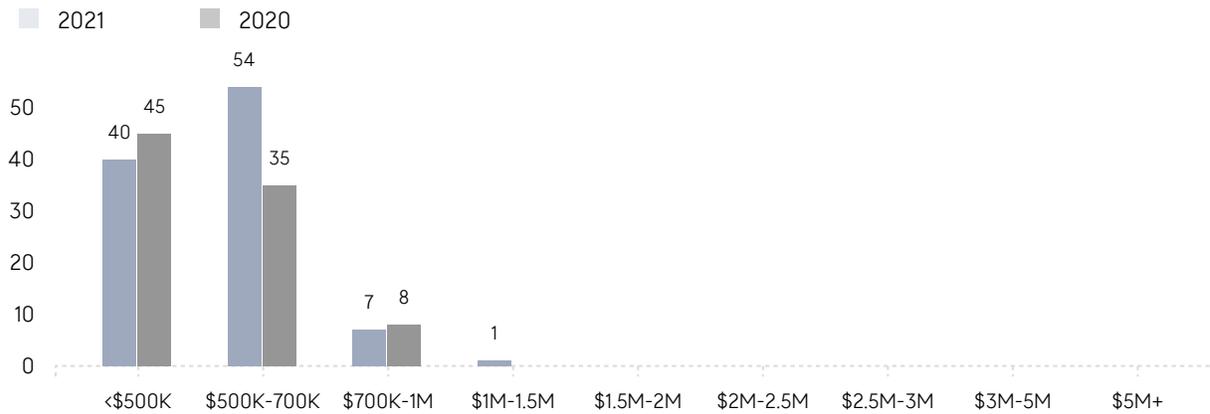
# Morris Plains

FULL YEAR 2021

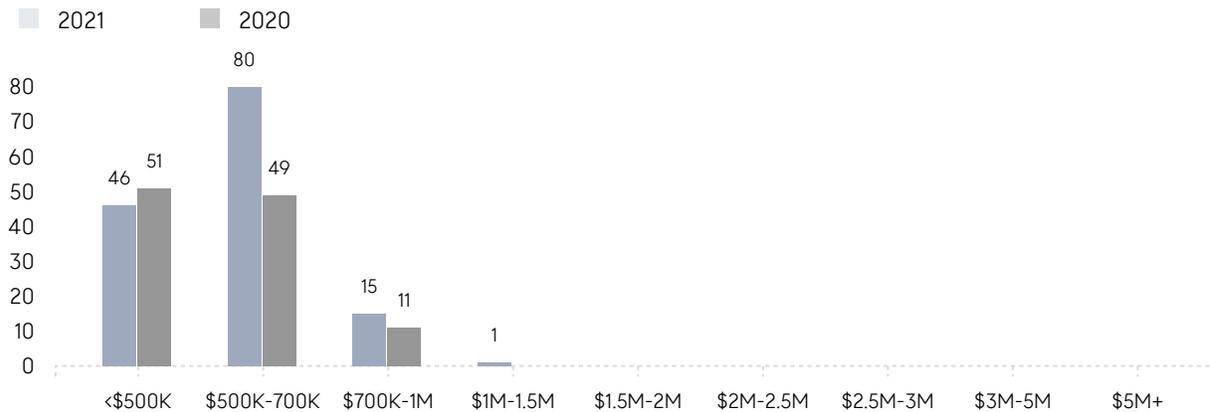
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Morristown

FULL YEAR 2021

## UNDER CONTRACT

**205**  
Total  
Properties

**\$595K**  
Average  
Price

**\$515K**  
Median  
Price

**1%**  
Increase From  
2020

**14%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**215**  
Total  
Properties

**\$571K**  
Average  
Price

**\$504K**  
Median  
Price

**15%**  
Increase From  
2020

**10%**  
Increase From  
2020

**9%**  
Increase From  
2020

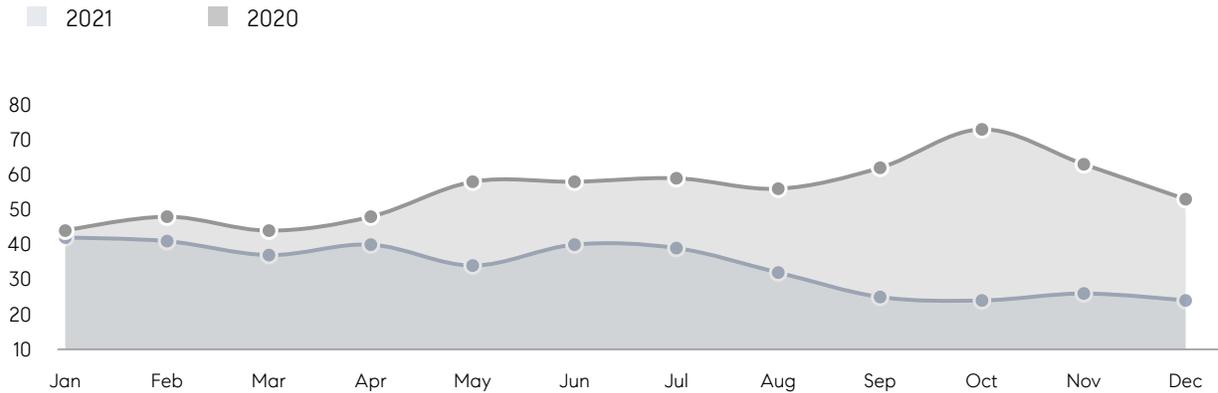
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	40	44	-9%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$571,567	\$517,291	10.5%
	# OF CONTRACTS	205	202	1.5%
	NEW LISTINGS	255	296	-14%
Houses	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$636,596	\$564,946	13%
	# OF CONTRACTS	93	83	12%
	NEW LISTINGS	119	123	-3%
Condo/Co-op/TH	AVERAGE DOM	48	50	-4%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$519,106	\$485,380	7%
	# OF CONTRACTS	112	119	-6%
	NEW LISTINGS	136	173	-21%

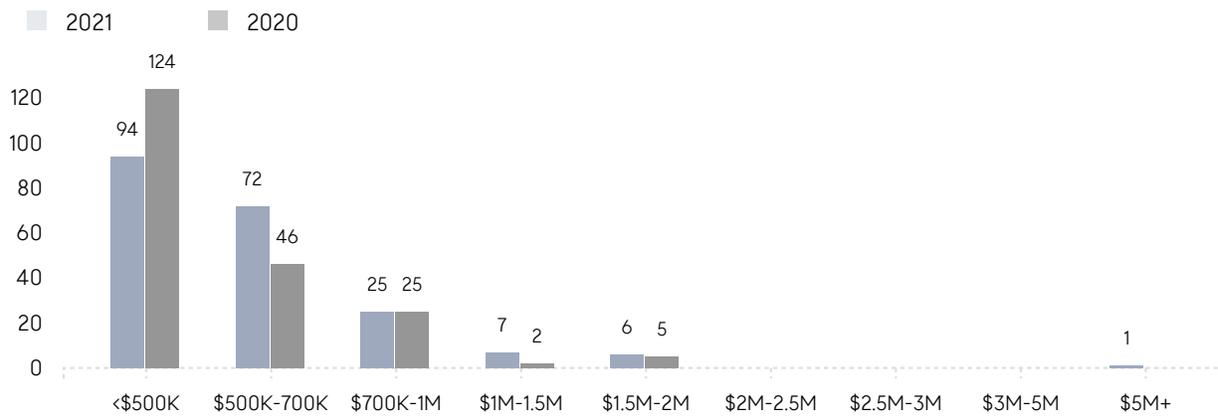
# Morristown

FULL YEAR 2021

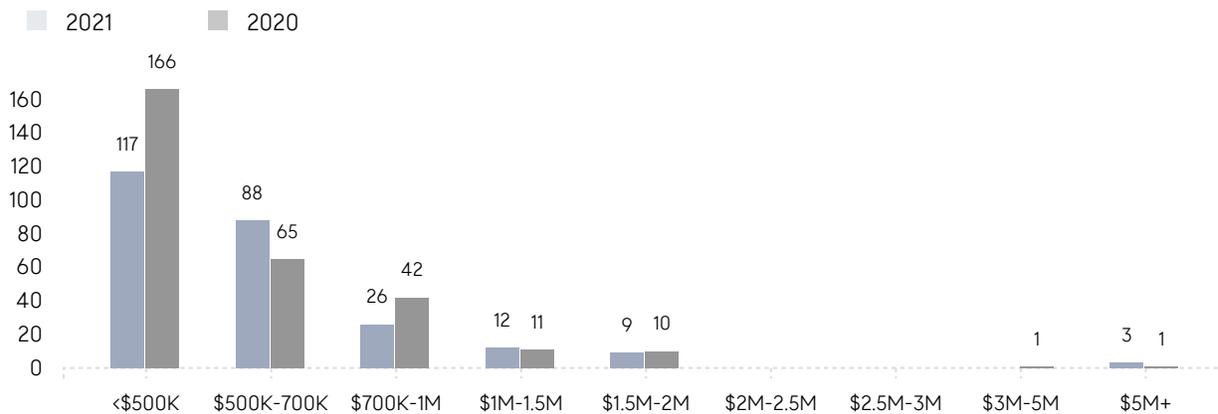
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Mountain Lakes

FULL YEAR 2021

## UNDER CONTRACT

**100**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$837K**  
Median  
Price

**-4%**  
Decrease From  
2020

**14%**  
Increase From  
2020

**5%**  
Increase From  
2020

## UNITS SOLD

**112**  
Total  
Properties

**\$965K**  
Average  
Price

**\$845K**  
Median  
Price

**18%**  
Increase From  
2020

**15%**  
Increase From  
2020

**13%**  
Increase From  
2020

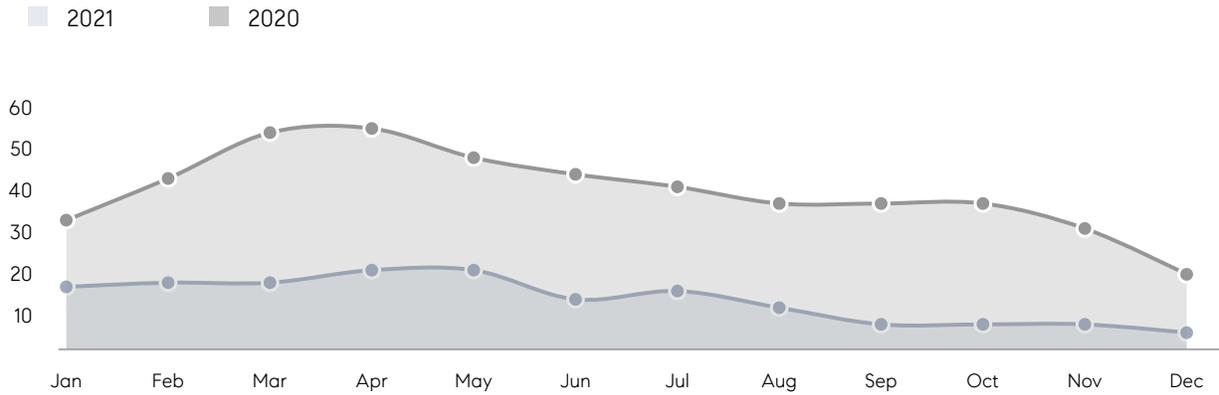
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	42	74	-43%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$965,484	\$840,432	14.9%
	# OF CONTRACTS	100	104	-3.8%
	NEW LISTINGS	108	160	-32%
Houses	AVERAGE DOM	43	78	-45%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,016,774	\$876,250	16%
	# OF CONTRACTS	83	90	-8%
	NEW LISTINGS	89	139	-36%
Condo/Co-op/TH	AVERAGE DOM	35	55	-36%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$678,864	\$614,500	10%
	# OF CONTRACTS	17	14	21%
	NEW LISTINGS	19	21	-10%

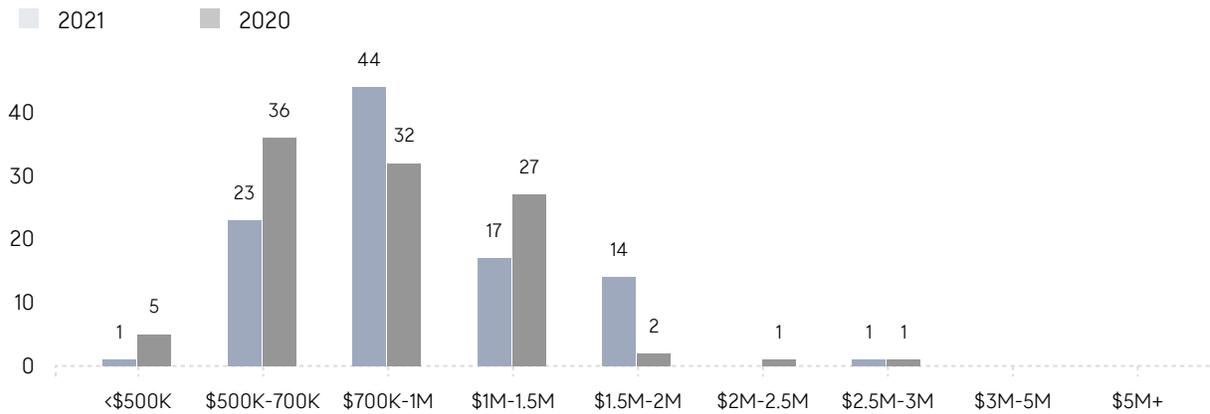
# Mountain Lakes

FULL YEAR 2021

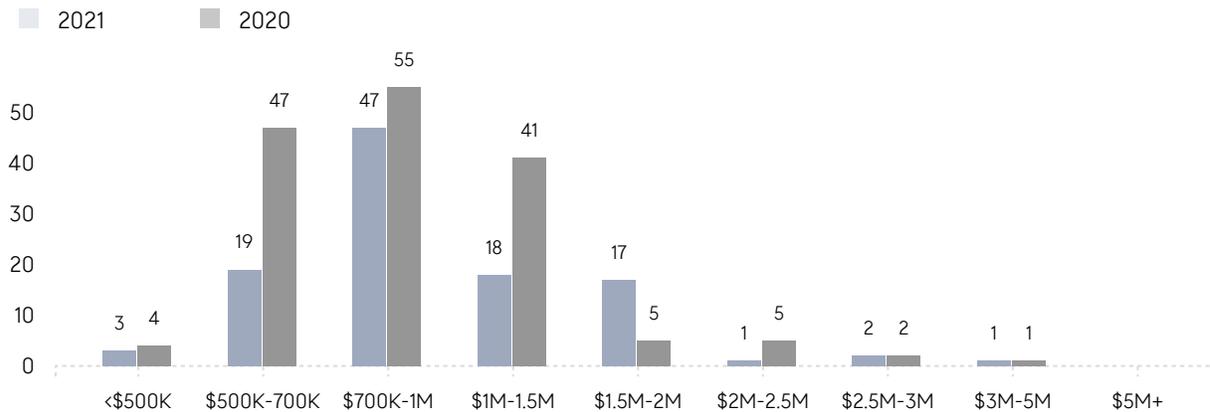
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Mountainside

FULL YEAR 2021

## UNDER CONTRACT

**109**  
Total  
Properties

**\$754K**  
Average  
Price

**\$699K**  
Median  
Price

**-16%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**8%**  
Increase From  
2020

## UNITS SOLD

**114**  
Total  
Properties

**\$747K**  
Average  
Price

**\$705K**  
Median  
Price

**-9%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**9%**  
Increase From  
2020

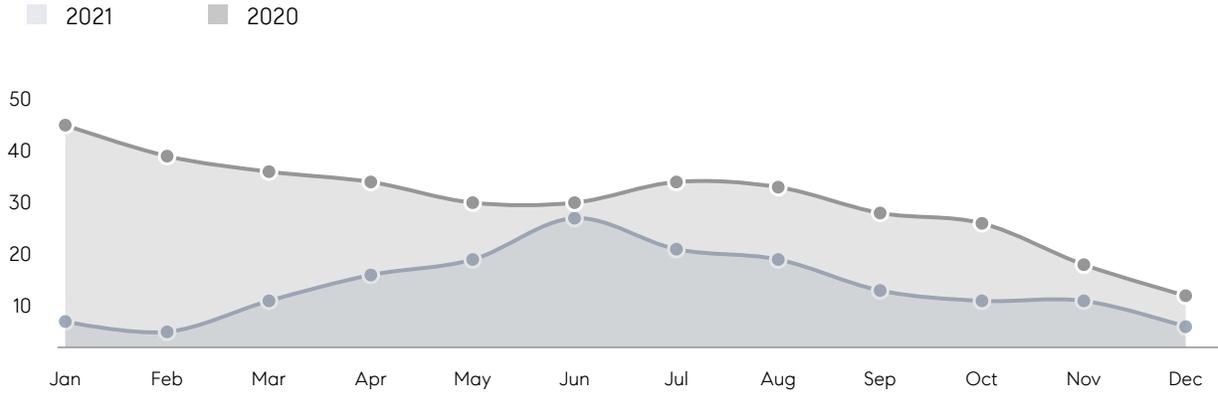
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	34	50	-32%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$747,999	\$694,421	7.7%
	# OF CONTRACTS	109	130	-16.2%
	NEW LISTINGS	134	162	-17%
Houses	AVERAGE DOM	35	49	-29%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$747,672	\$694,557	8%
	# OF CONTRACTS	108	129	-16%
	NEW LISTINGS	133	161	-17%
Condo/Co-op/TH	AVERAGE DOM	8	131	-94%
	% OF ASKING PRICE	100%	94%	
	AVERAGE SOLD PRICE	\$785,000	\$677,500	16%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	1	0%

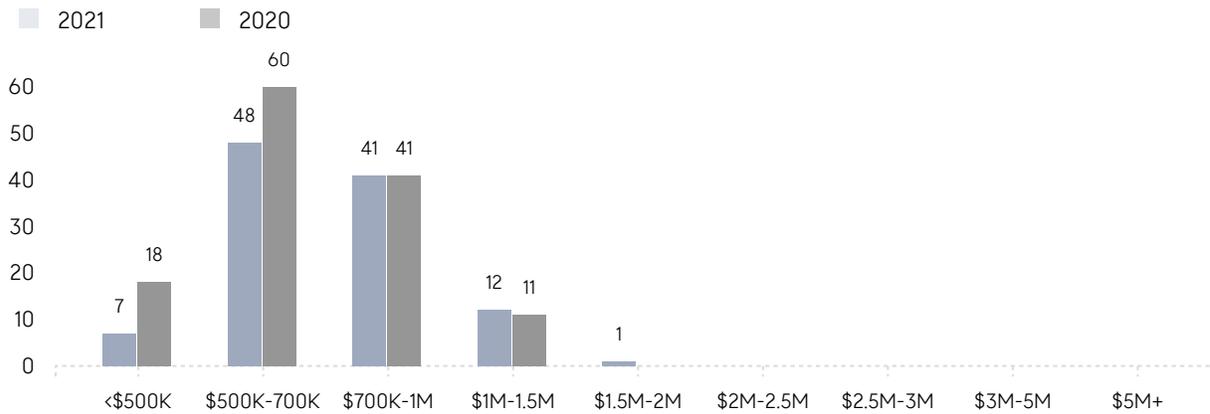
# Mountainside

FULL YEAR 2021

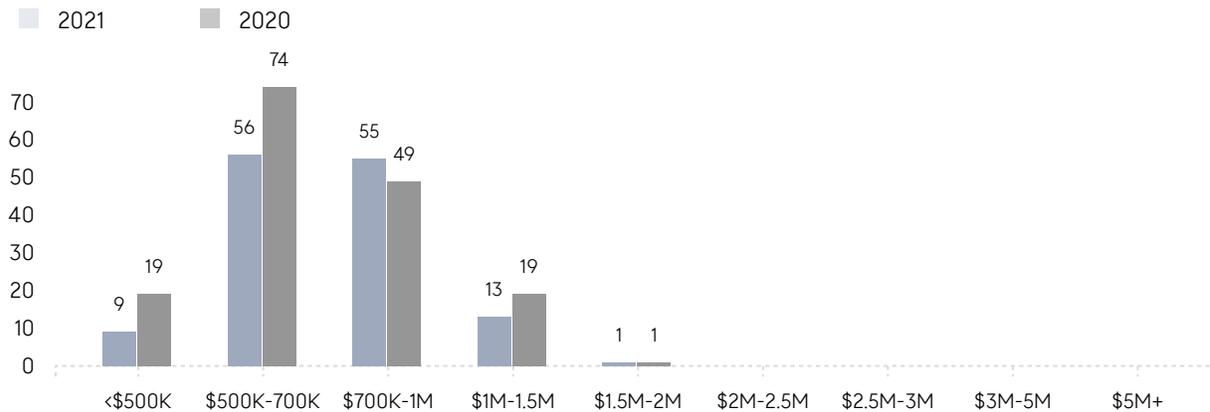
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Newark

FULL YEAR 2021

## UNDER CONTRACT

**733**  
Total  
Properties

**\$309K**  
Average  
Price

**\$299K**  
Median  
Price

**38%**  
Increase From  
2020

**16%**  
Increase From  
2020

**20%**  
Increase From  
2020

## UNITS SOLD

**631**  
Total  
Properties

**\$308K**  
Average  
Price

**\$304K**  
Median  
Price

**23%**  
Increase From  
2020

**19%**  
Increase From  
2020

**22%**  
Increase From  
2020

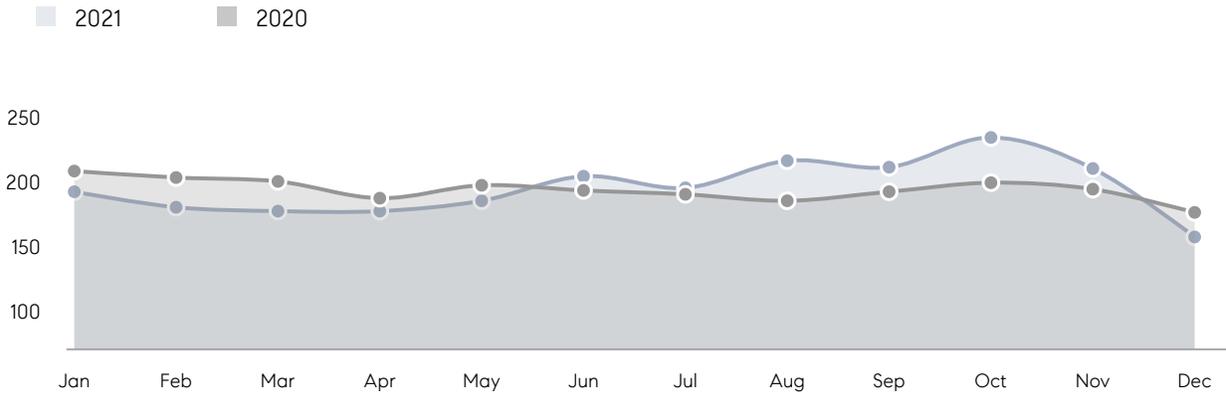
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	51	65	-22%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$308,094	\$259,625	18.7%
	# OF CONTRACTS	733	531	38.0%
	NEW LISTINGS	990	805	23%
Houses	AVERAGE DOM	51	67	-24%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$327,658	\$265,219	24%
	# OF CONTRACTS	518	401	29%
	NEW LISTINGS	701	602	16%
Condo/Co-op/TH	AVERAGE DOM	50	59	-15%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$262,061	\$241,305	9%
	# OF CONTRACTS	215	130	65%
	NEW LISTINGS	289	203	42%

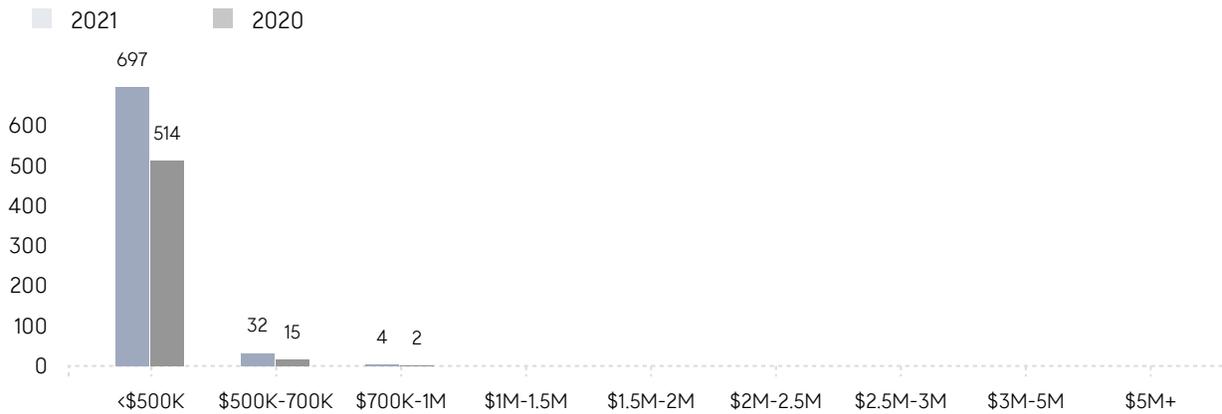
# Newark

FULL YEAR 2021

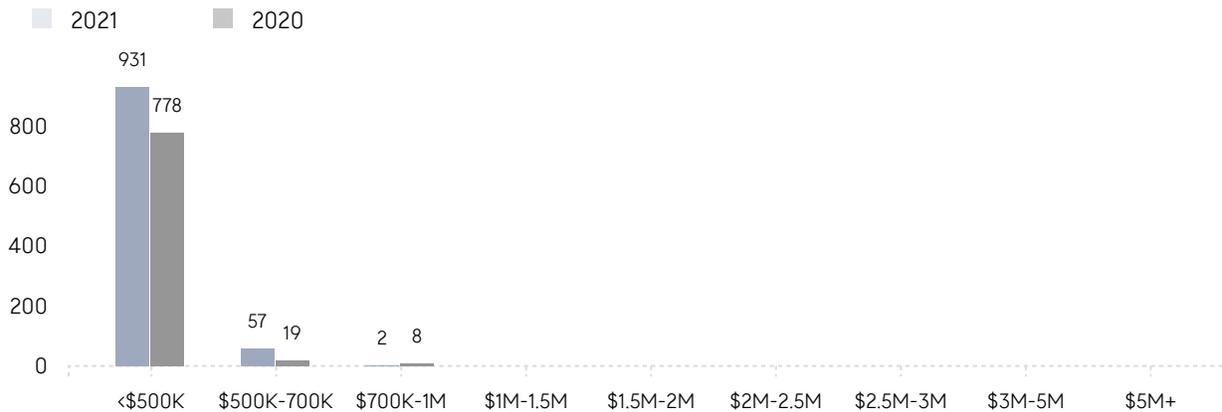
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# New Milford

FULL YEAR 2021

## UNDER CONTRACT

**179**  
Total  
Properties

**\$540K**  
Average  
Price

**\$494K**  
Median  
Price

**10%**  
Increase From  
2020

**9%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**158**  
Total  
Properties

**\$517K**  
Average  
Price

**\$485K**  
Median  
Price

**7%**  
Increase From  
2020

**6%**  
Increase From  
2020

**4%**  
Increase From  
2020

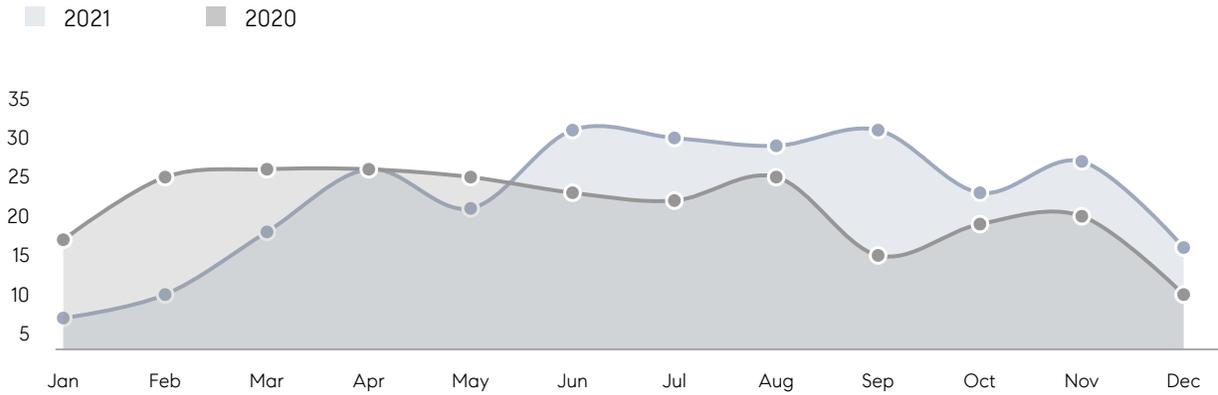
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$517,889	\$490,669	5.5%
	# OF CONTRACTS	179	163	9.8%
	NEW LISTINGS	173	166	4%
Houses	AVERAGE DOM	32	42	-24%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$524,743	\$496,206	6%
	# OF CONTRACTS	170	152	12%
	NEW LISTINGS	162	157	3%
Condo/Co-op/TH	AVERAGE DOM	32	53	-40%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$416,450	\$379,143	10%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	11	9	22%

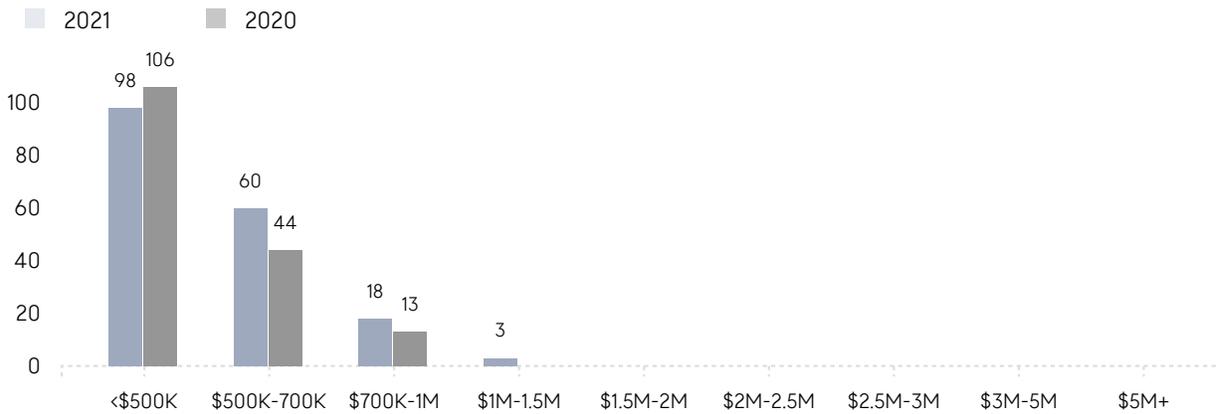
# New Milford

FULL YEAR 2021

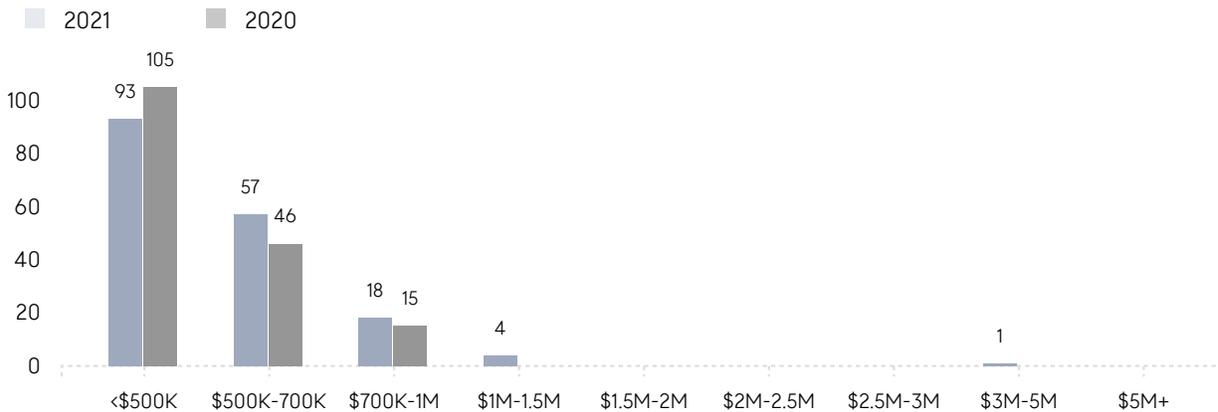
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# New Providence

FULL YEAR 2021

## UNDER CONTRACT

**206**  
Total  
Properties

**\$711K**  
Average  
Price

**\$675K**  
Median  
Price

**13%**  
Increase From  
2020

**5%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**208**  
Total  
Properties

**\$724K**  
Average  
Price

**\$700K**  
Median  
Price

**20%**  
Increase From  
2020

**6%**  
Increase From  
2020

**9%**  
Increase From  
2020

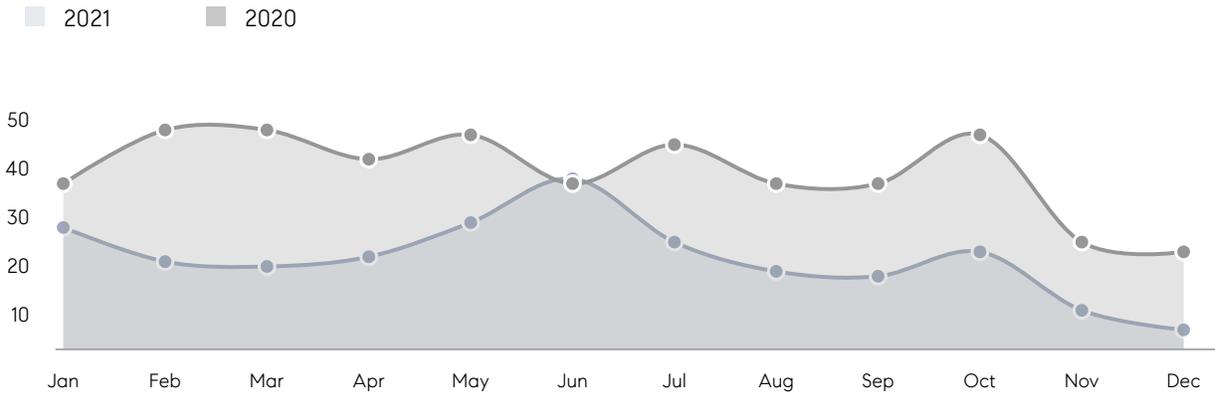
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	26	44	-41%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$724,361	\$683,795	5.9%
	# OF CONTRACTS	206	182	13.2%
	NEW LISTINGS	236	257	-8%
Houses	AVERAGE DOM	24	44	-45%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$744,254	\$699,290	6%
	# OF CONTRACTS	174	167	4%
	NEW LISTINGS	198	215	-8%
Condo/Co-op/TH	AVERAGE DOM	36	45	-20%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$614,950	\$506,707	21%
	# OF CONTRACTS	32	15	113%
	NEW LISTINGS	38	42	-10%

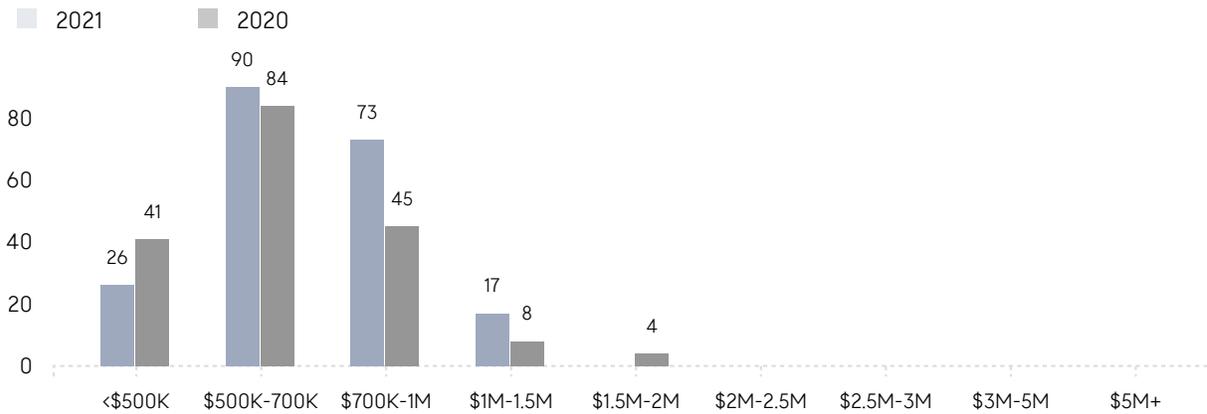
# New Providence

FULL YEAR 2021

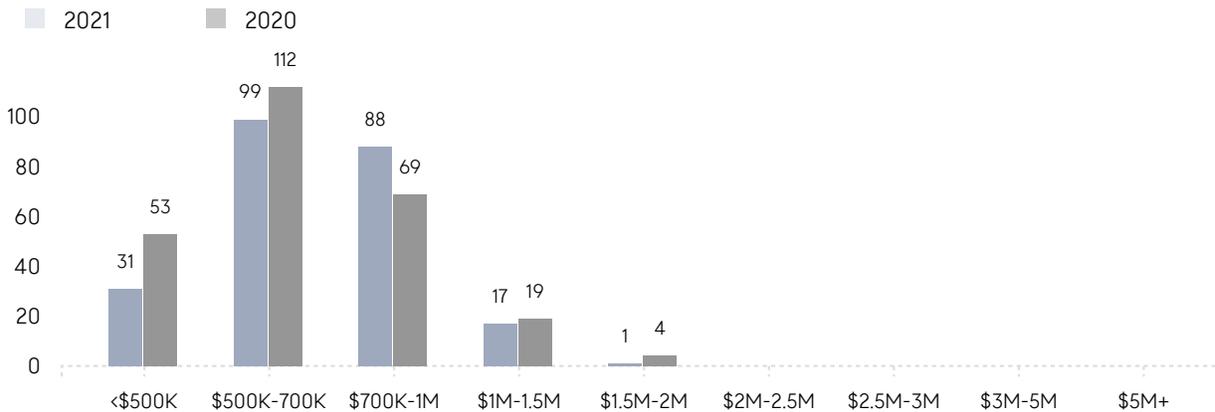
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# North Arlington

FULL YEAR 2021

## UNDER CONTRACT

**126**  
Total  
Properties

**\$449K**  
Average  
Price

**\$429K**  
Median  
Price

**4%**  
Increase From  
2020

**5%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**112**  
Total  
Properties

**\$451K**  
Average  
Price

**\$445K**  
Median  
Price

**5%**  
Increase From  
2020

**8%**  
Increase From  
2020

**10%**  
Increase From  
2020

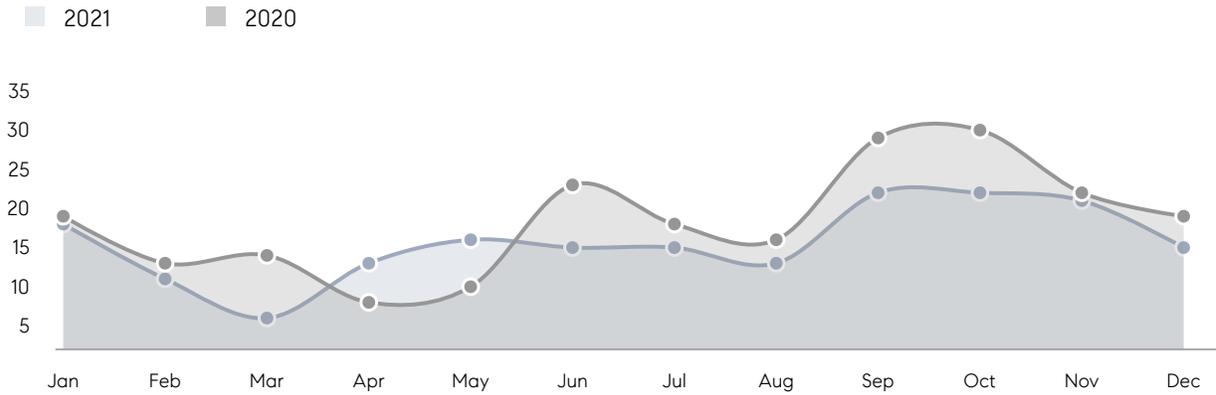
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	34	44	-23%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$451,541	\$417,881	8.1%
	# OF CONTRACTS	126	121	4.1%
	NEW LISTINGS	133	131	2%
Houses	AVERAGE DOM	34	43	-21%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$453,827	\$421,246	8%
	# OF CONTRACTS	123	117	5%
	NEW LISTINGS	130	127	2%
Condo/Co-op/TH	AVERAGE DOM	8	59	-86%
	% OF ASKING PRICE	108%	94%	
	AVERAGE SOLD PRICE	\$200,000	\$331,250	-40%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	3	4	-25%

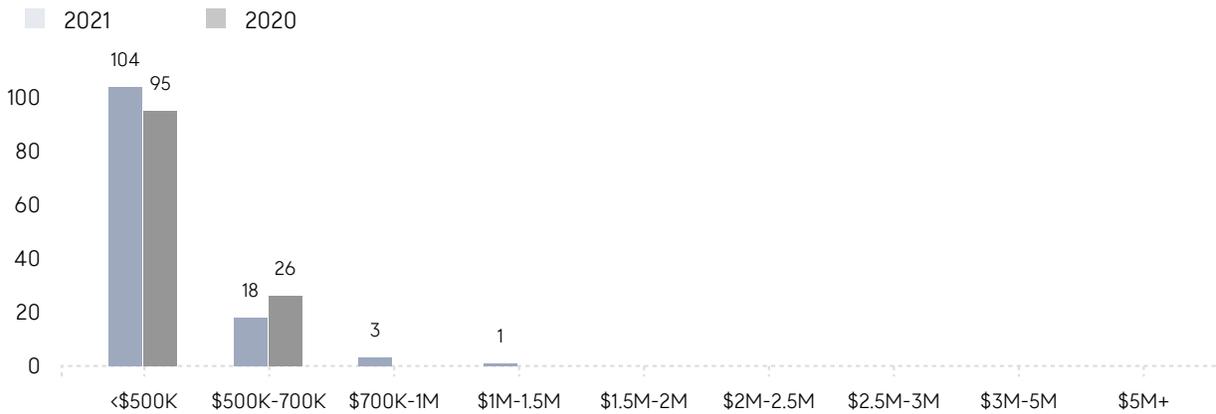
# North Arlington

FULL YEAR 2021

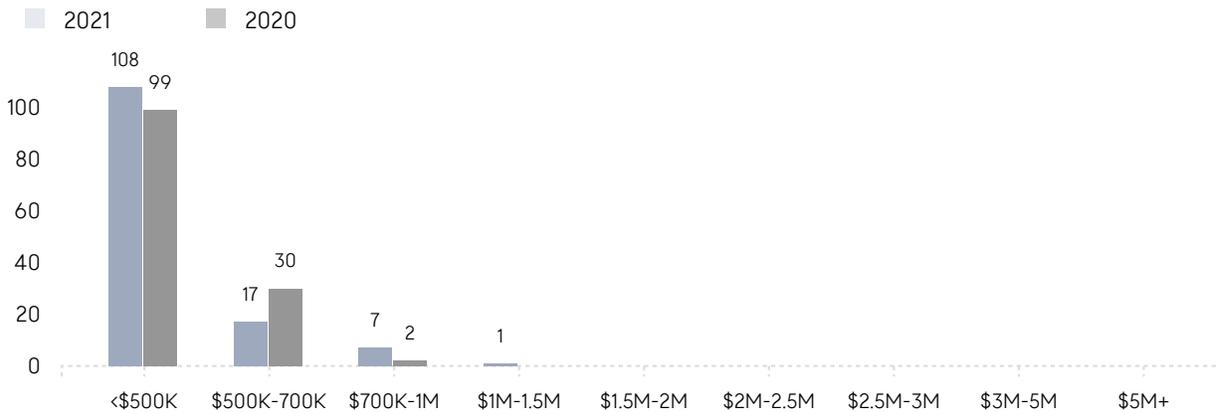
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# North Bergen

FULL YEAR 2021

## UNDER CONTRACT

**348**  
Total  
Properties

**\$427K**  
Average  
Price

**\$389K**  
Median  
Price

**35%**  
Increase From  
2020

**18%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**341**  
Total  
Properties

**\$398K**  
Average  
Price

**\$355K**  
Median  
Price

**45%**  
Increase From  
2020

**11%**  
Increase From  
2020

**1%**  
Increase From  
2020

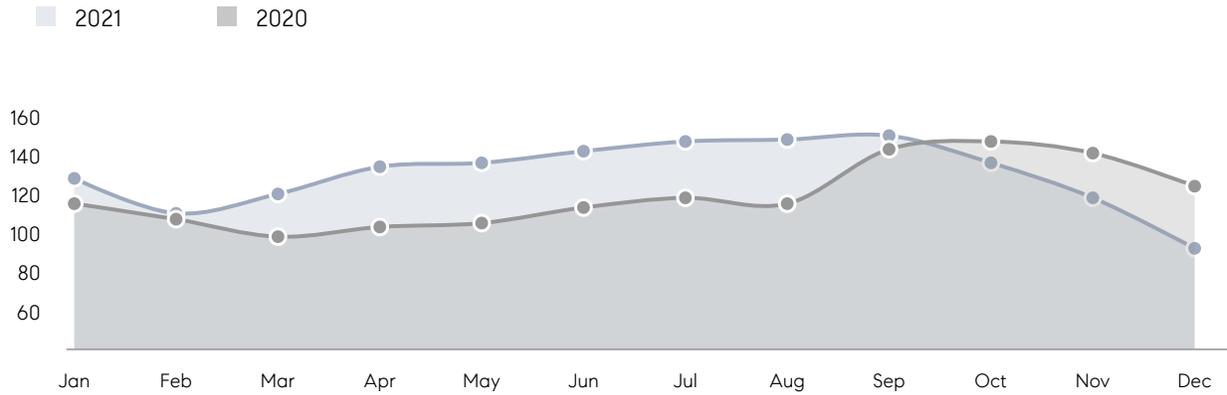
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	50	55	-9%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$398,612	\$358,584	11.2%
	# OF CONTRACTS	348	257	35.4%
	NEW LISTINGS	599	522	15%
Houses	AVERAGE DOM	42	40	5%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$486,406	\$454,498	7%
	# OF CONTRACTS	112	88	27%
	NEW LISTINGS	181	172	5%
Condo/Co-op/TH	AVERAGE DOM	54	63	-14%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$359,638	\$311,242	16%
	# OF CONTRACTS	236	169	40%
	NEW LISTINGS	418	350	19%

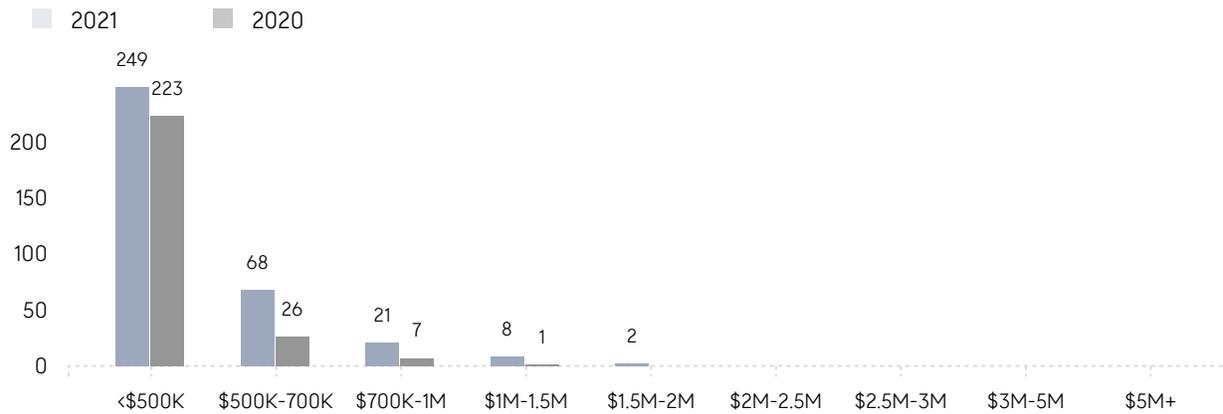
# North Bergen

FULL YEAR 2021

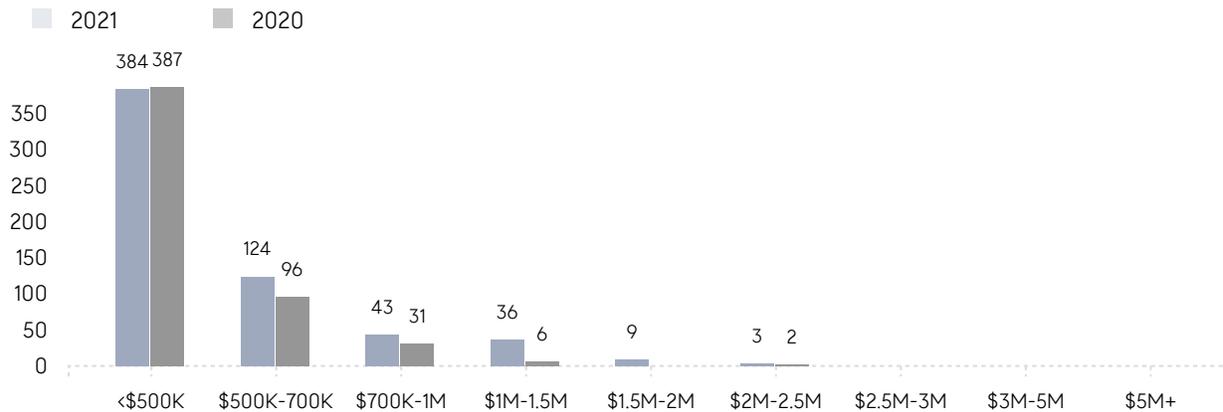
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# North Caldwell

FULL YEAR 2021

## UNDER CONTRACT

**96**  
Total  
Properties

**\$863K**  
Average  
Price

**\$799K**  
Median  
Price

**-14%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**95**  
Total  
Properties

**\$859K**  
Average  
Price

**\$800K**  
Median  
Price

**-16%**  
Decrease From  
2020

**13%**  
Increase From  
2020

**14%**  
Increase From  
2020

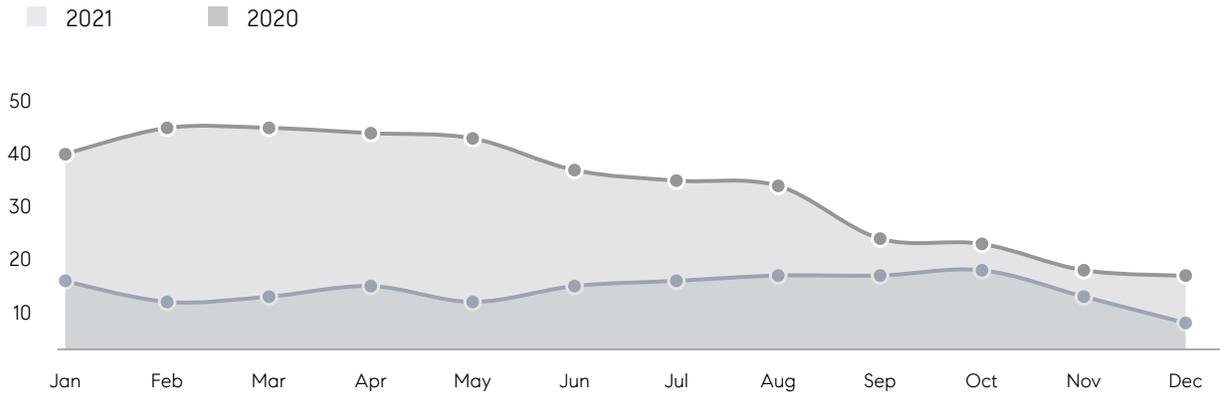
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	45	63	-29%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$859,400	\$757,804	13.4%
	# OF CONTRACTS	96	112	-14.3%
	NEW LISTINGS	105	150	-30%
Houses	AVERAGE DOM	44	62	-29%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$898,317	\$787,917	14%
	# OF CONTRACTS	83	101	-18%
	NEW LISTINGS	90	137	-34%
Condo/Co-op/TH	AVERAGE DOM	50	69	-28%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$590,225	\$561,060	5%
	# OF CONTRACTS	13	11	18%
	NEW LISTINGS	15	13	15%

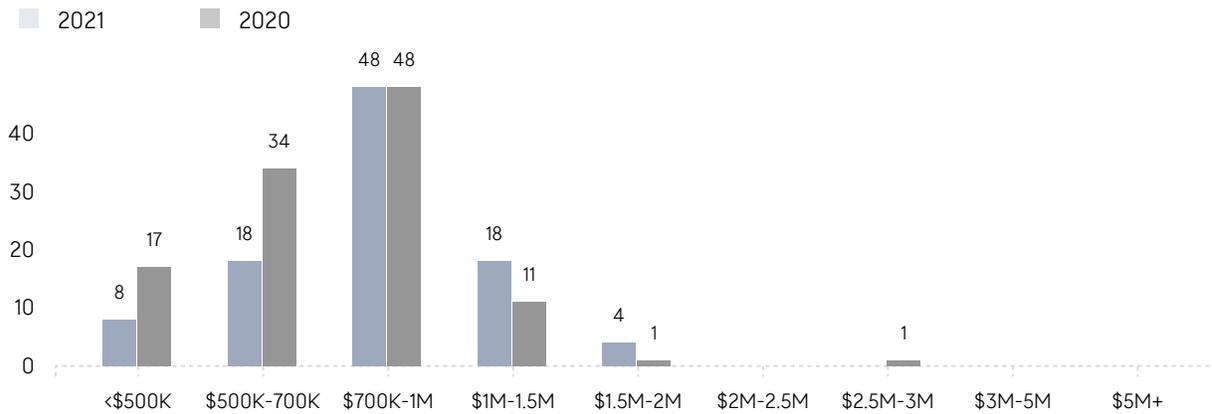
# North Caldwell

FULL YEAR 2021

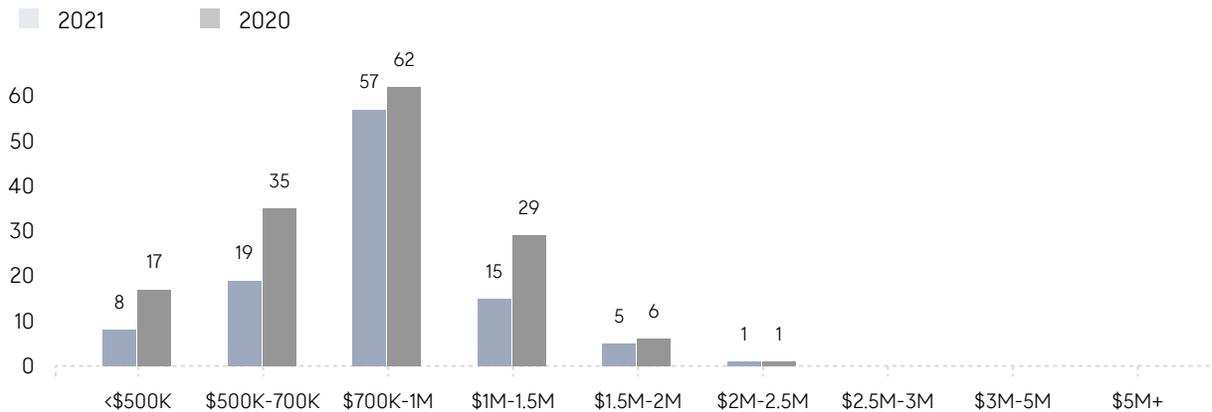
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Northvale

FULL YEAR 2021

## UNDER CONTRACT

**85**  
Total  
Properties

**\$633K**  
Average  
Price

**\$575K**  
Median  
Price

**-10%**  
Decrease From  
2020

**3%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**86**  
Total  
Properties

**\$639K**  
Average  
Price

**\$565K**  
Median  
Price

**9%**  
Increase From  
2020

**14%**  
Increase From  
2020

**11%**  
Increase From  
2020

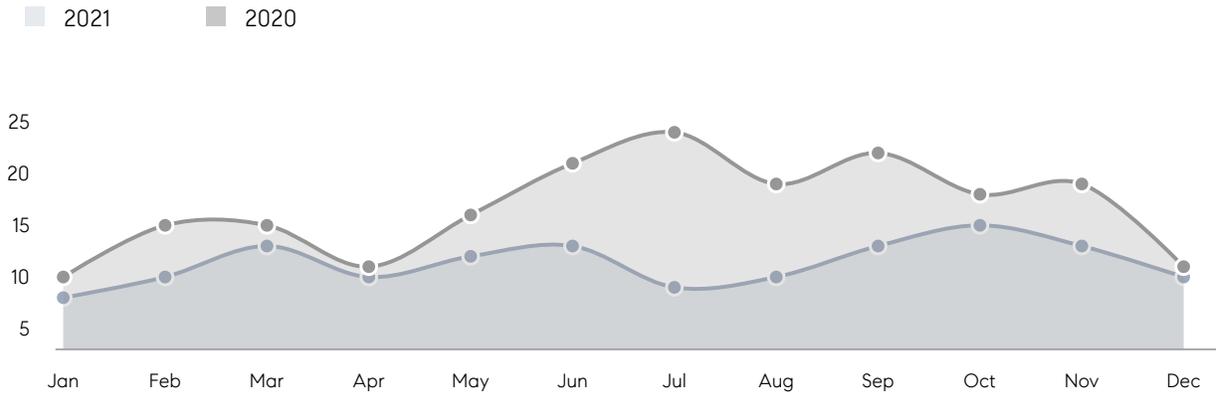
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	44	74	-41%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$639,507	\$562,800	13.6%
	# OF CONTRACTS	85	94	-9.6%
	NEW LISTINGS	82	93	-12%
Houses	AVERAGE DOM	40	56	-29%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$675,310	\$574,894	17%
	# OF CONTRACTS	78	76	3%
	NEW LISTINGS	79	75	5%
Condo/Co-op/TH	AVERAGE DOM	65	180	-64%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$470,039	\$488,036	-4%
	# OF CONTRACTS	7	18	-61%
	NEW LISTINGS	3	18	-83%

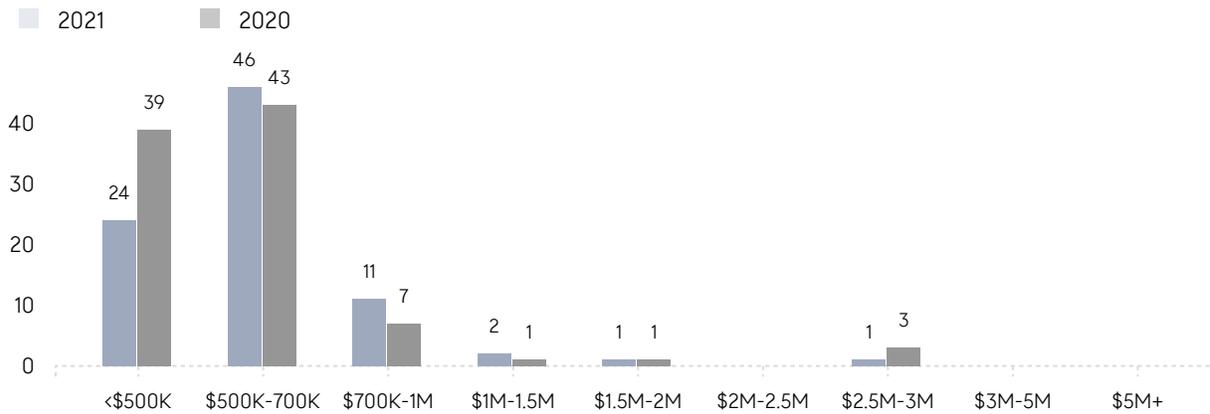
# Northvale

FULL YEAR 2021

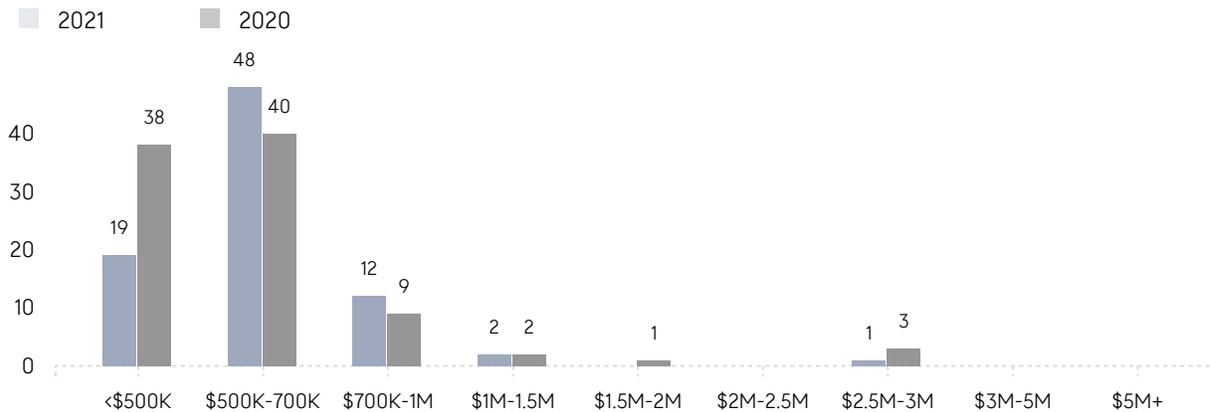
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Norwood

FULL YEAR 2021

## UNDER CONTRACT

**85**  
Total  
Properties

**\$787K**  
Average  
Price

**\$736K**  
Median  
Price

**-11%**  
Decrease From  
2020

**16%**  
Increase From  
2020

**19%**  
Increase From  
2020

## UNITS SOLD

**82**  
Total  
Properties

**\$776K**  
Average  
Price

**\$706K**  
Median  
Price

**-8%**  
Decrease From  
2020

**23%**  
Increase From  
2020

**24%**  
Increase From  
2020

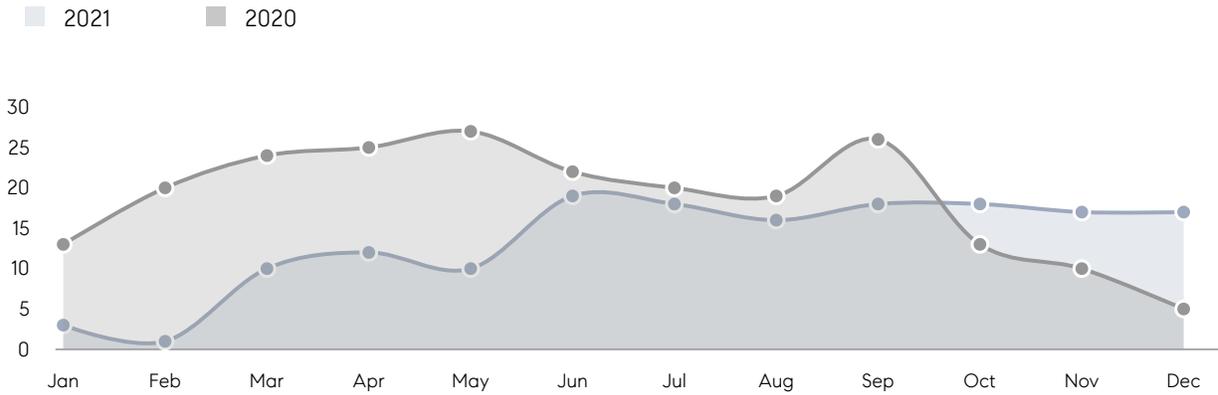
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	41	62	-34%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$776,151	\$630,191	23.2%
	# OF CONTRACTS	85	96	-11.5%
	NEW LISTINGS	97	98	-1%
Houses	AVERAGE DOM	44	58	-24%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$811,611	\$634,175	28%
	# OF CONTRACTS	75	87	-14%
	NEW LISTINGS	82	92	-11%
Condo/Co-op/TH	AVERAGE DOM	24	94	-74%
	% OF ASKING PRICE	100%	93%	
	AVERAGE SOLD PRICE	\$520,843	\$594,780	-12%
	# OF CONTRACTS	10	9	11%
	NEW LISTINGS	15	6	150%

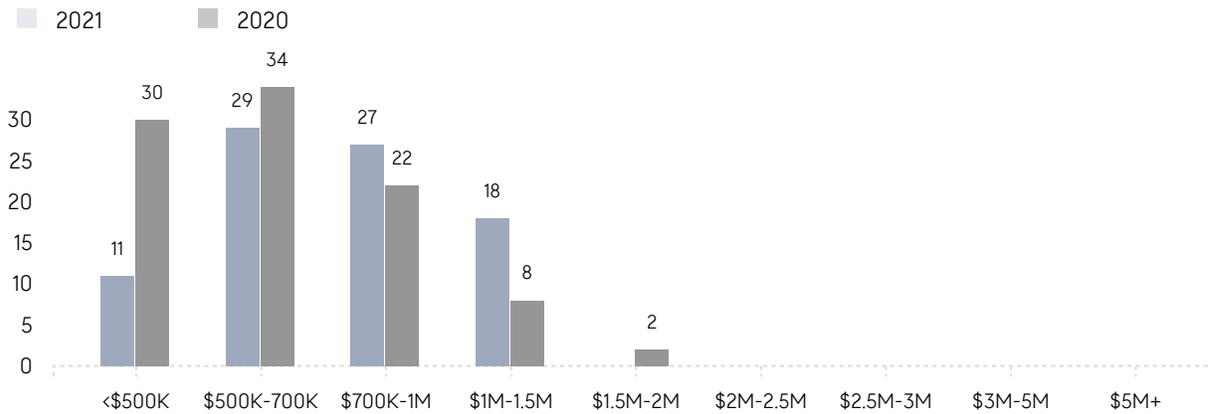
# Norwood

FULL YEAR 2021

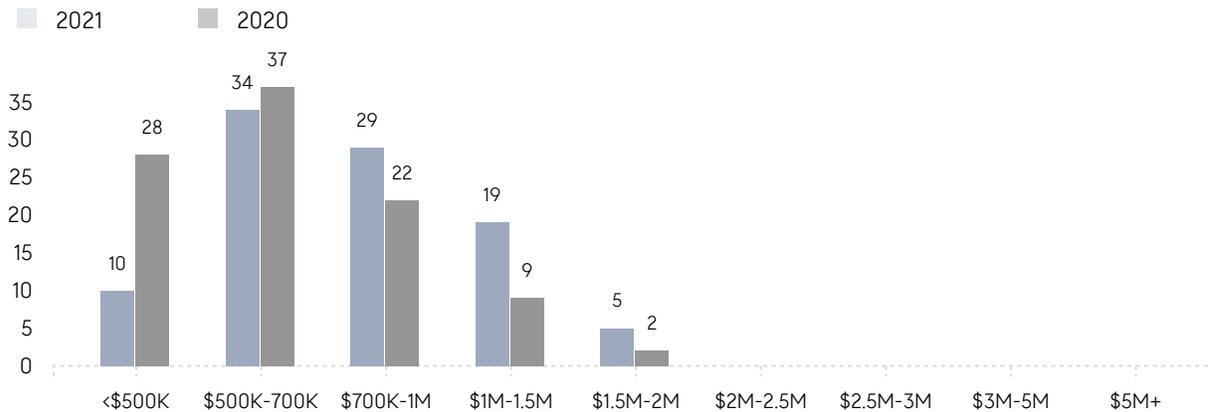
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Nutley

FULL YEAR 2021

## UNDER CONTRACT

**503**  
Total  
Properties

**\$447K**  
Average  
Price

**\$459K**  
Median  
Price

**32%**  
Increase From  
2020

**3%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**435**  
Total  
Properties

**\$454K**  
Average  
Price

**\$468K**  
Median  
Price

**27%**  
Increase From  
2020

**7%**  
Increase From  
2020

**10%**  
Increase From  
2020

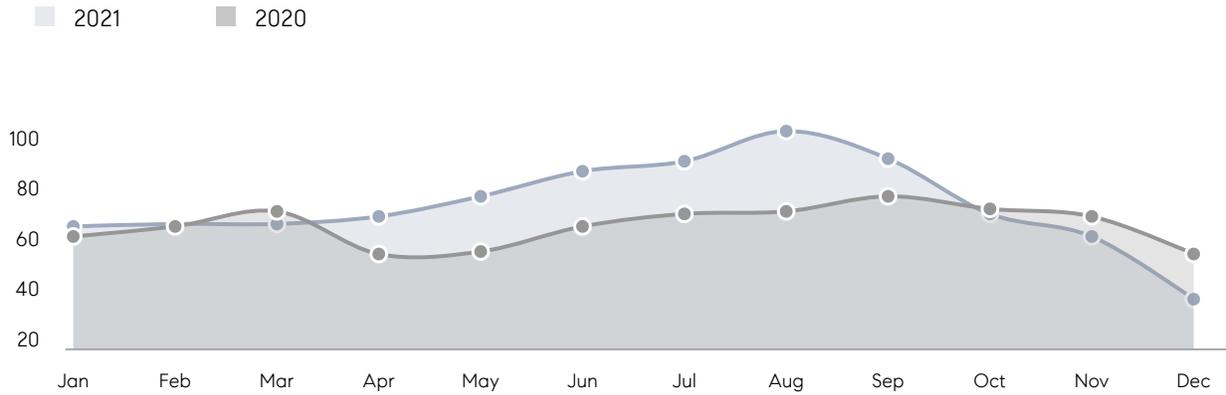
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	43	-23%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$454,581	\$424,713	7.0%
	# OF CONTRACTS	503	382	31.7%
	NEW LISTINGS	567	456	24%
Houses	AVERAGE DOM	32	41	-22%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$517,762	\$467,372	11%
	# OF CONTRACTS	363	294	23%
	NEW LISTINGS	408	355	15%
Condo/Co-op/TH	AVERAGE DOM	36	49	-27%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$291,143	\$301,581	-3%
	# OF CONTRACTS	140	88	59%
	NEW LISTINGS	159	101	57%

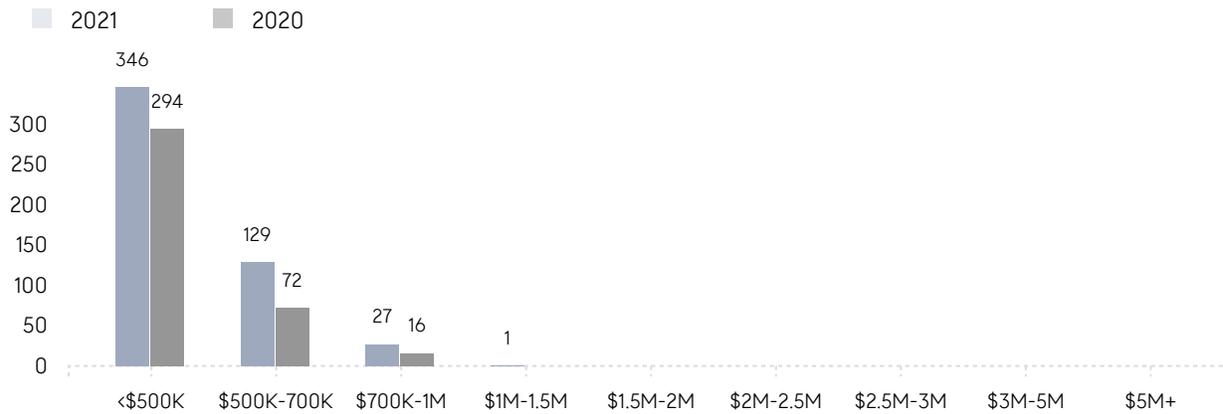
# Nutley

FULL YEAR 2021

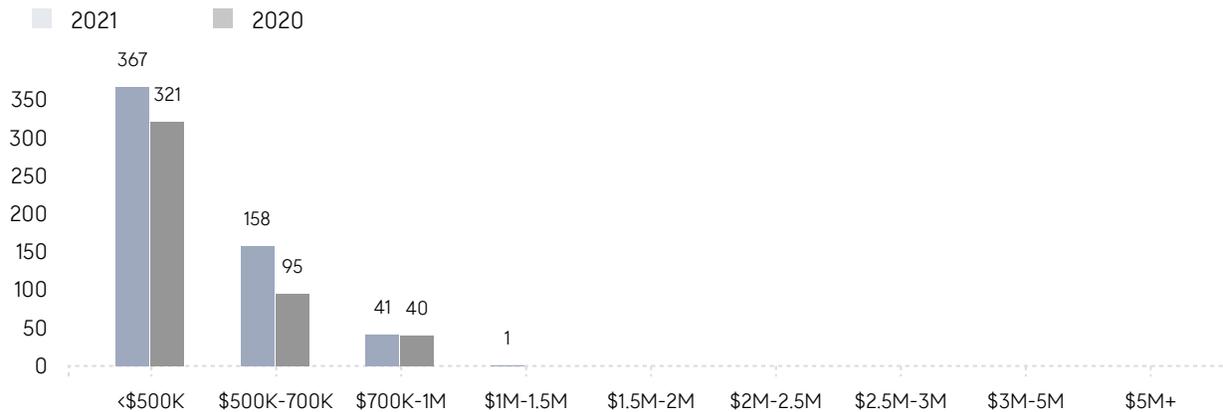
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Oakland

FULL YEAR 2021

## UNDER CONTRACT

**274**  
Total  
Properties

**\$568K**  
Average  
Price

**\$550K**  
Median  
Price

**8%**  
Increase From  
2020

**15%**  
Increase From  
2020

**18%**  
Increase From  
2020

## UNITS SOLD

**236**  
Total  
Properties

**\$570K**  
Average  
Price

**\$550K**  
Median  
Price

**7%**  
Increase From  
2020

**14%**  
Increase From  
2020

**17%**  
Increase From  
2020

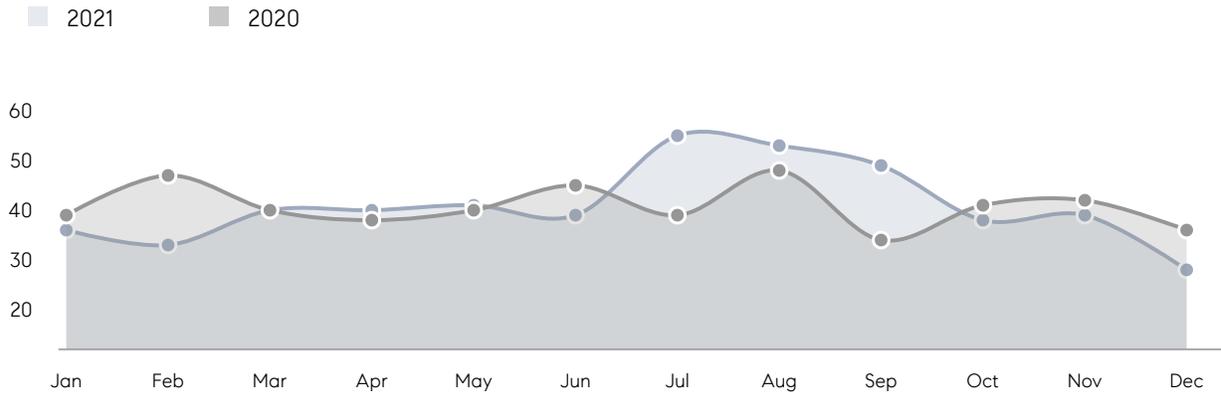
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	36	51	-29%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$570,843	\$499,615	14.3%
	# OF CONTRACTS	274	253	8.3%
	NEW LISTINGS	293	269	9%
Houses	AVERAGE DOM	36	53	-32%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$569,241	\$504,378	13%
	# OF CONTRACTS	257	237	8%
	NEW LISTINGS	277	250	11%
Condo/Co-op/TH	AVERAGE DOM	34	32	6%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$603,455	\$434,200	39%
	# OF CONTRACTS	17	16	6%
	NEW LISTINGS	16	19	-16%

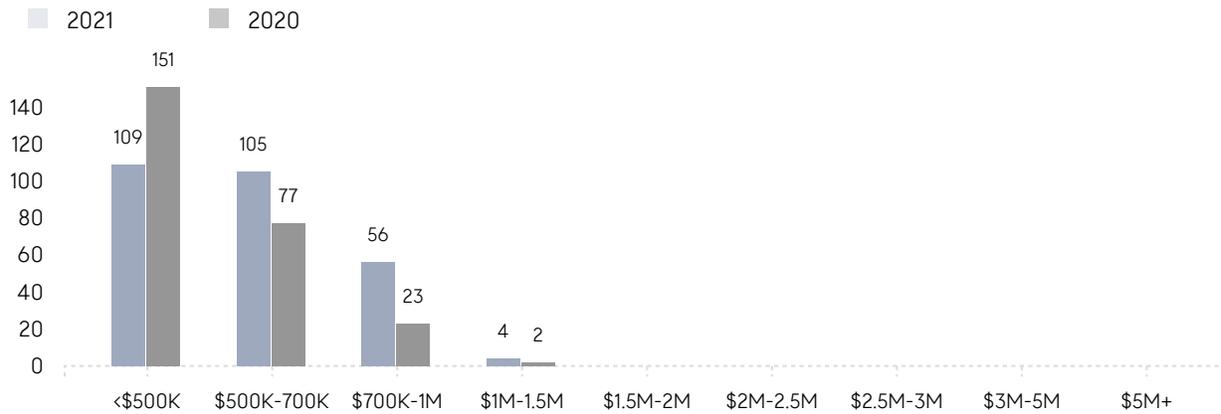
# Oakland

FULL YEAR 2021

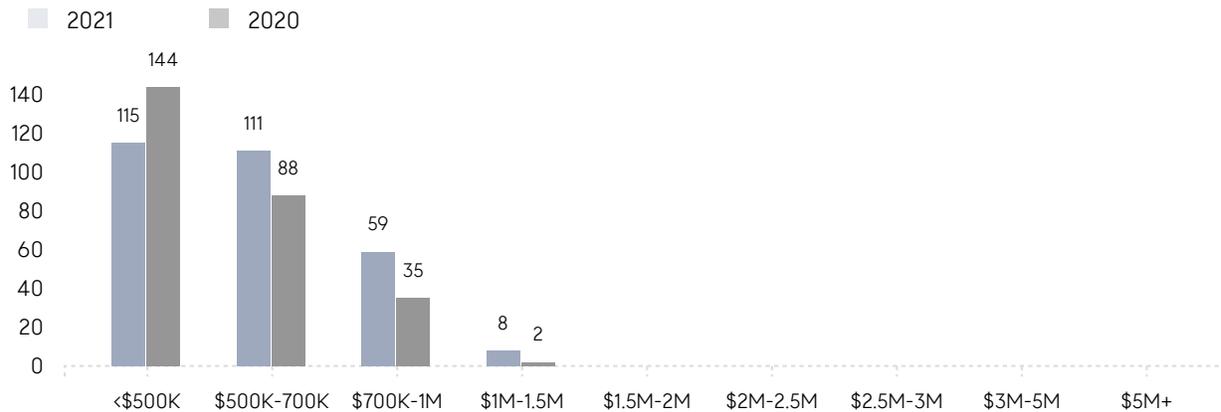
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Old Tappan

FULL YEAR 2021

## UNDER CONTRACT

**112**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$894K**  
Median  
Price

**-1%**  
Change From  
2020

**22%**  
Increase From  
2020

**22%**  
Increase From  
2020

## UNITS SOLD

**97**  
Total  
Properties

**\$996K**  
Average  
Price

**\$830K**  
Median  
Price

**-11%**  
Decrease From  
2020

**20%**  
Increase From  
2020

**17%**  
Increase From  
2020

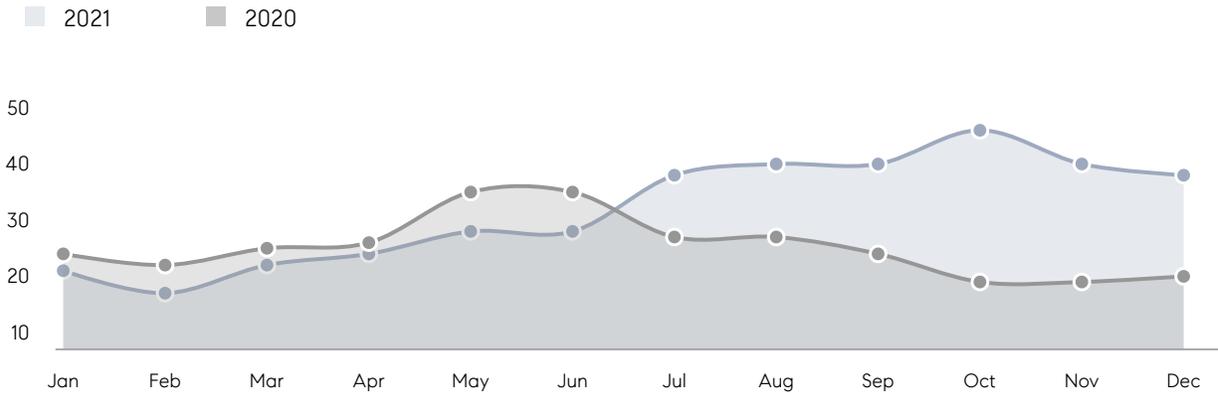
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	48	74	-35%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$996,452	\$832,557	19.7%
	# OF CONTRACTS	112	113	-0.9%
	NEW LISTINGS	130	123	6%
Houses	AVERAGE DOM	43	71	-39%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$1,131,281	\$894,479	26%
	# OF CONTRACTS	84	89	-6%
	NEW LISTINGS	98	93	5%
Condo/Co-op/TH	AVERAGE DOM	58	85	-32%
	% OF ASKING PRICE	99%	96%	
	AVERAGE SOLD PRICE	\$680,303	\$587,682	16%
	# OF CONTRACTS	28	24	17%
	NEW LISTINGS	32	30	7%

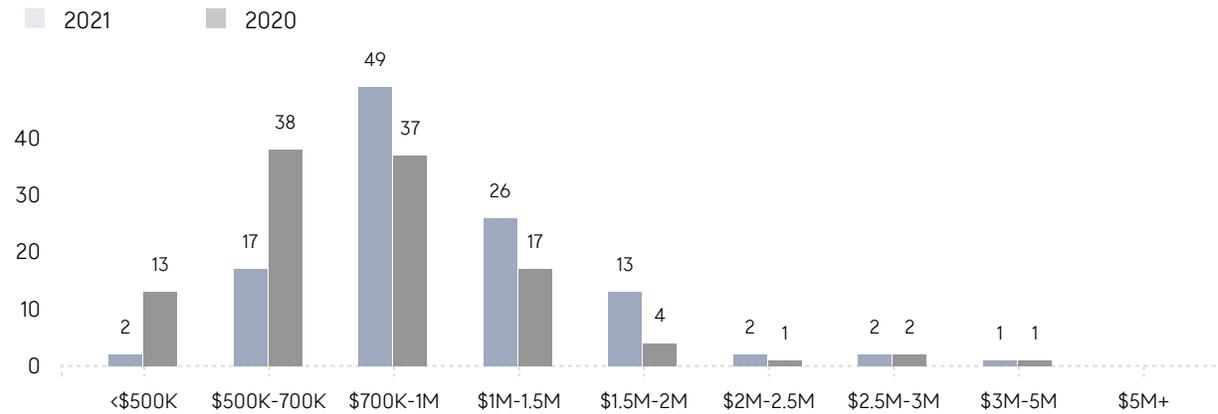
# Old Tappan

FULL YEAR 2021

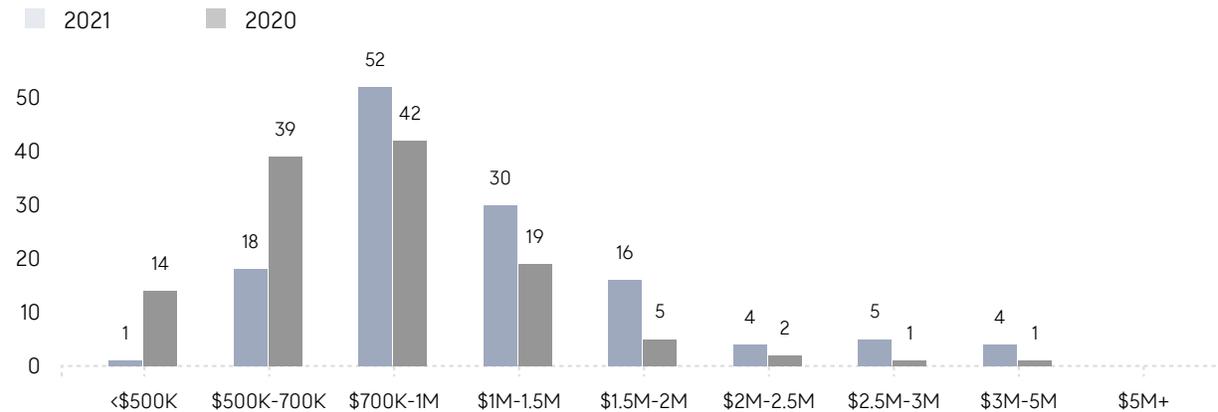
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Oradell

FULL YEAR 2021

## UNDER CONTRACT

**127**  
Total  
Properties

**\$695K**  
Average  
Price

**\$649K**  
Median  
Price

**-3%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**121**  
Total  
Properties

**\$701K**  
Average  
Price

**\$690K**  
Median  
Price

**-5%**  
Decrease From  
2020

**17%**  
Increase From  
2020

**15%**  
Increase From  
2020

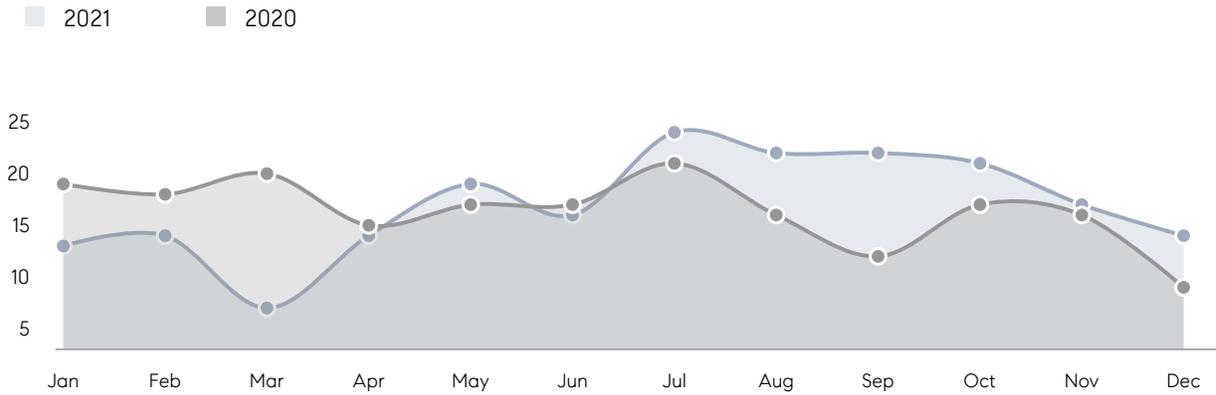
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	28	51	-45%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$701,346	\$601,603	16.6%
	# OF CONTRACTS	127	131	-3.1%
	NEW LISTINGS	132	123	7%
Houses	AVERAGE DOM	28	51	-45%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$701,346	\$606,756	16%
	# OF CONTRACTS	126	129	-2%
	NEW LISTINGS	131	121	8%
Condo/Co-op/TH	AVERAGE DOM	-	40	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$277,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	2	-50%

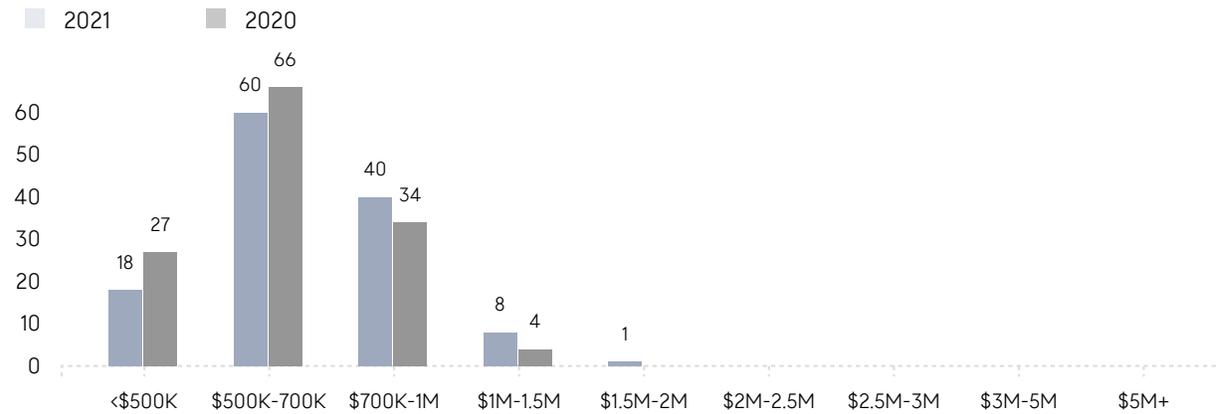
# Oradell

FULL YEAR 2021

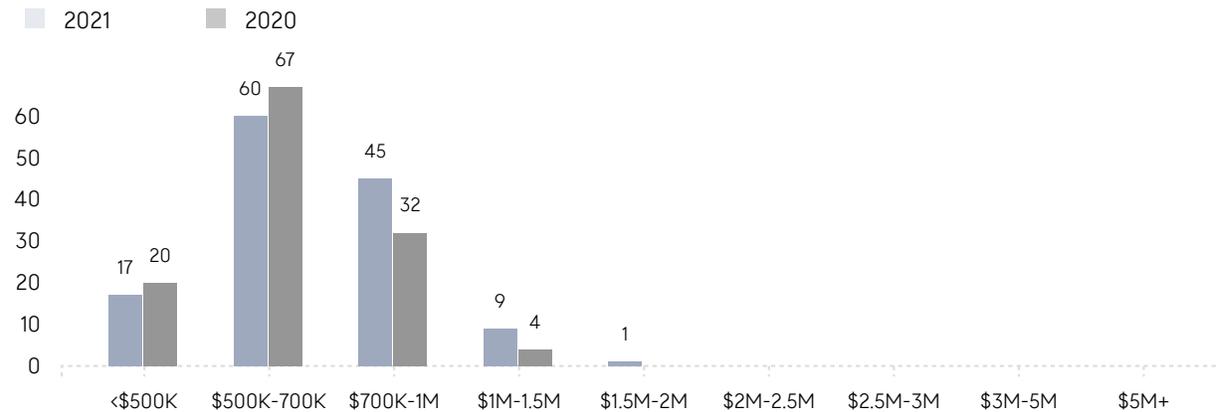
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Orange

FULL YEAR 2021

## UNDER CONTRACT

**199**  
Total  
Properties

**\$314K**  
Average  
Price

**\$295K**  
Median  
Price

**21%**  
Increase From  
2020

**13%**  
Increase From  
2020

**16%**  
Increase From  
2020

## UNITS SOLD

**155**  
Total  
Properties

**\$311K**  
Average  
Price

**\$295K**  
Median  
Price

**17%**  
Increase From  
2020

**13%**  
Increase From  
2020

**23%**  
Increase From  
2020

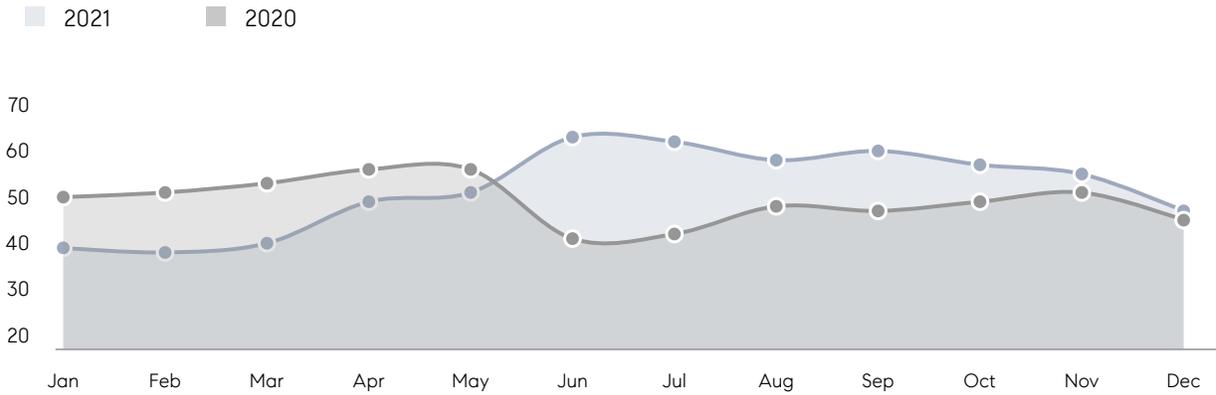
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	53	62	-15%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$311,070	\$275,994	12.7%
	# OF CONTRACTS	199	165	20.6%
	NEW LISTINGS	234	222	5%
Houses	AVERAGE DOM	53	49	8%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$340,395	\$303,741	12%
	# OF CONTRACTS	152	131	16%
	NEW LISTINGS	177	176	1%
Condo/Co-op/TH	AVERAGE DOM	53	101	-48%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$214,136	\$189,284	13%
	# OF CONTRACTS	47	34	38%
	NEW LISTINGS	57	46	24%

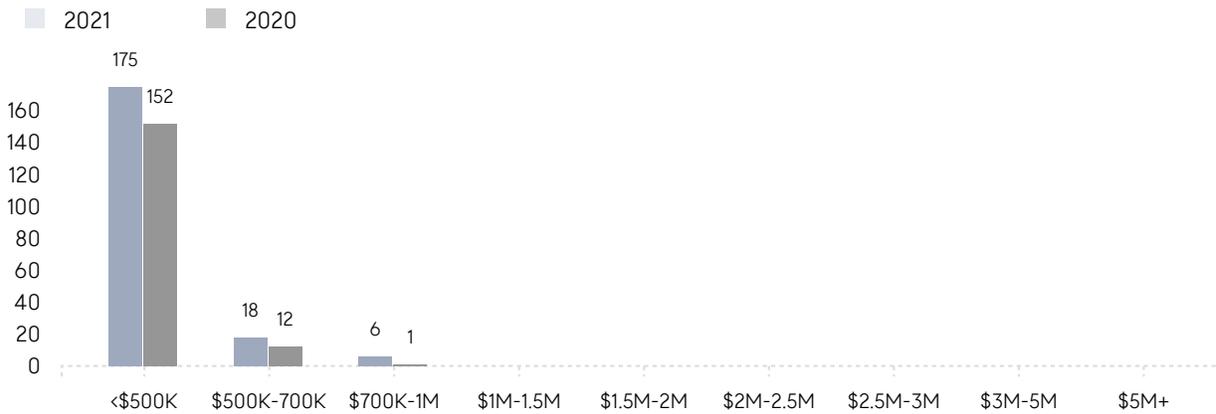
# Orange

FULL YEAR 2021

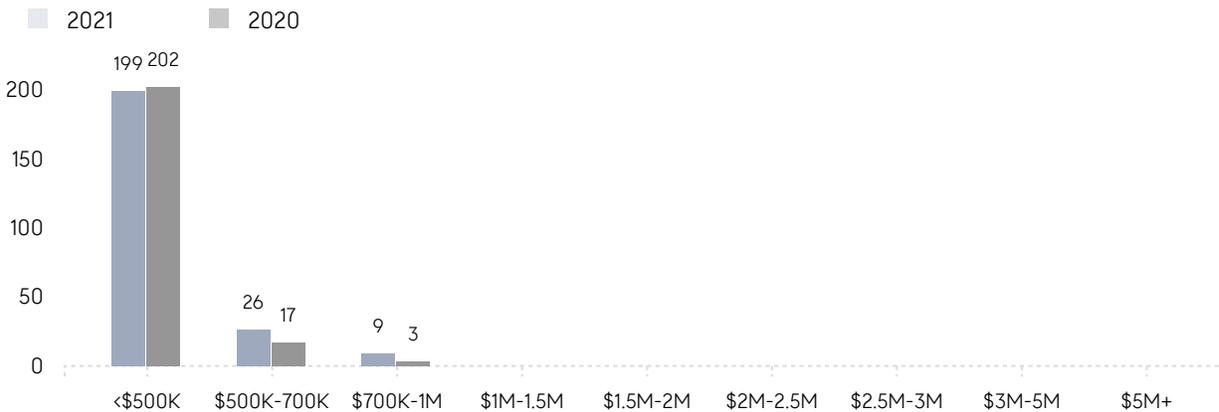
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Palisades Park

FULL YEAR 2021

## UNDER CONTRACT

**196**  
Total  
Properties

**\$694K**  
Average  
Price

**\$699K**  
Median  
Price

**32%**  
Increase From  
2020

**0%**  
Change From  
2020

**-4%**  
Decrease From  
2020

## UNITS SOLD

**183**  
Total  
Properties

**\$671K**  
Average  
Price

**\$680K**  
Median  
Price

**40%**  
Increase From  
2020

**1%**  
Increase From  
2020

**-3%**  
Decrease From  
2020

## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	64	67	-4%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$671,342	\$662,179	1.4%
	# OF CONTRACTS	196	149	31.5%
	NEW LISTINGS	195	162	20%
Houses	AVERAGE DOM	81	46	76%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$659,107	\$608,750	8%
	# OF CONTRACTS	17	13	31%
	NEW LISTINGS	20	16	25%
Condo/Co-op/TH	AVERAGE DOM	62	69	-10%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$672,355	\$667,566	1%
	# OF CONTRACTS	179	136	32%
	NEW LISTINGS	175	146	20%

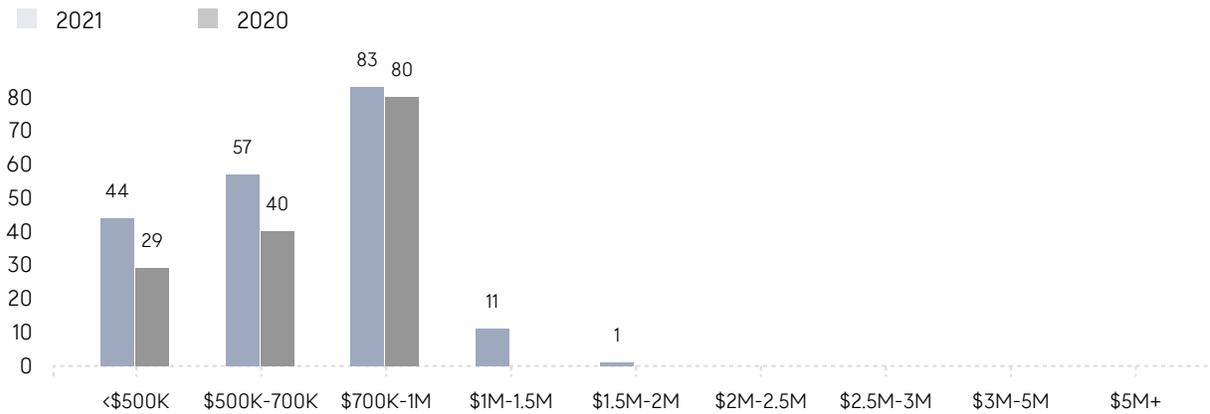
# Palisades Park

FULL YEAR 2021

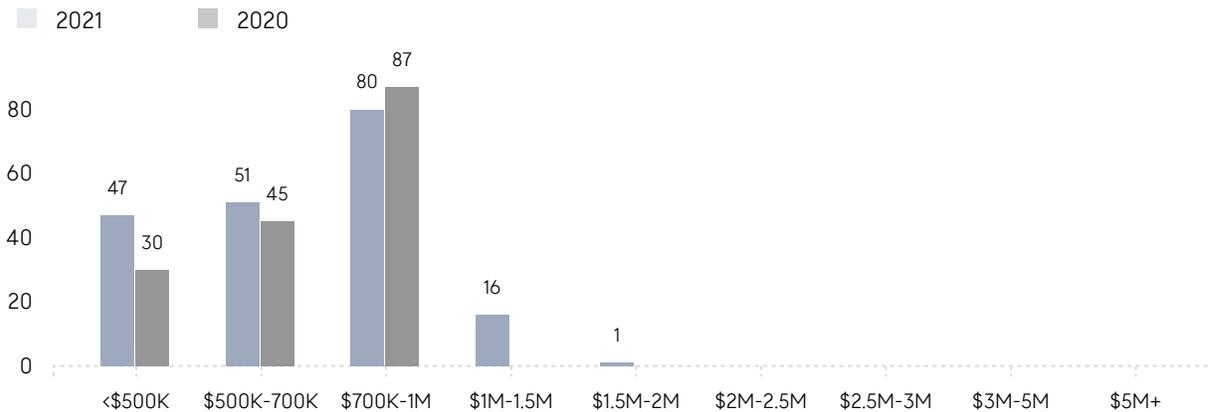
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Paramus

FULL YEAR 2021

## UNDER CONTRACT

**316**  
Total  
Properties

**\$862K**  
Average  
Price

**\$777K**  
Median  
Price

**-7%**  
Decrease From  
2020

**2%**  
Increase From  
2020

**8%**  
Increase From  
2020

## UNITS SOLD

**277**  
Total  
Properties

**\$847K**  
Average  
Price

**\$766K**  
Median  
Price

**-9%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**10%**  
Increase From  
2020

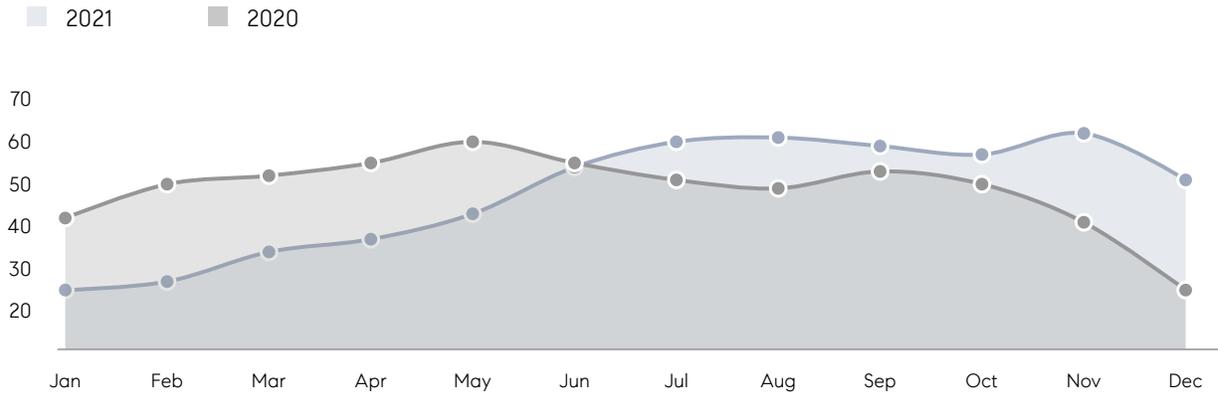
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	39	53	-26%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$847,189	\$786,391	7.7%
	# OF CONTRACTS	316	340	-7.1%
	NEW LISTINGS	324	327	-1%
Houses	AVERAGE DOM	39	52	-25%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$857,978	\$791,427	8%
	# OF CONTRACTS	295	324	-9%
	NEW LISTINGS	301	311	-3%
Condo/Co-op/TH	AVERAGE DOM	30	62	-52%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$700,684	\$689,367	2%
	# OF CONTRACTS	21	16	31%
	NEW LISTINGS	23	16	44%

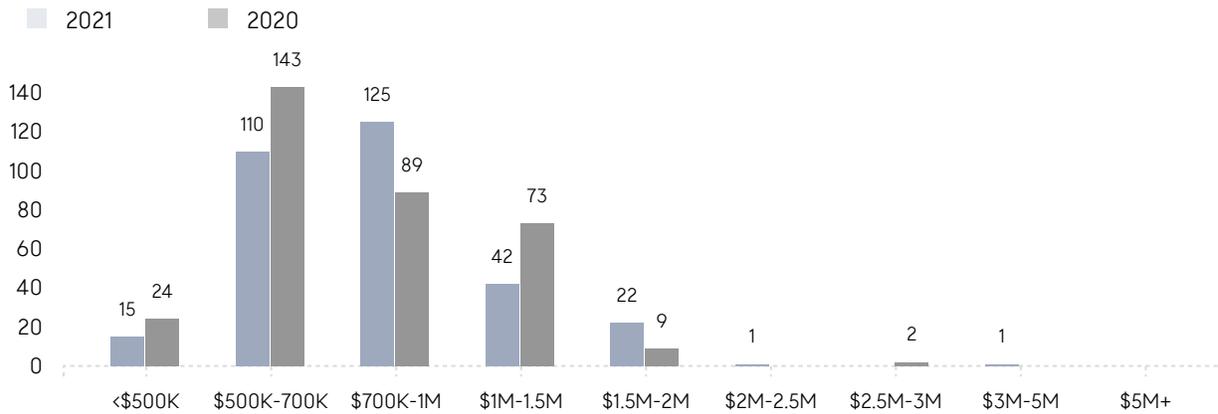
# Paramus

FULL YEAR 2021

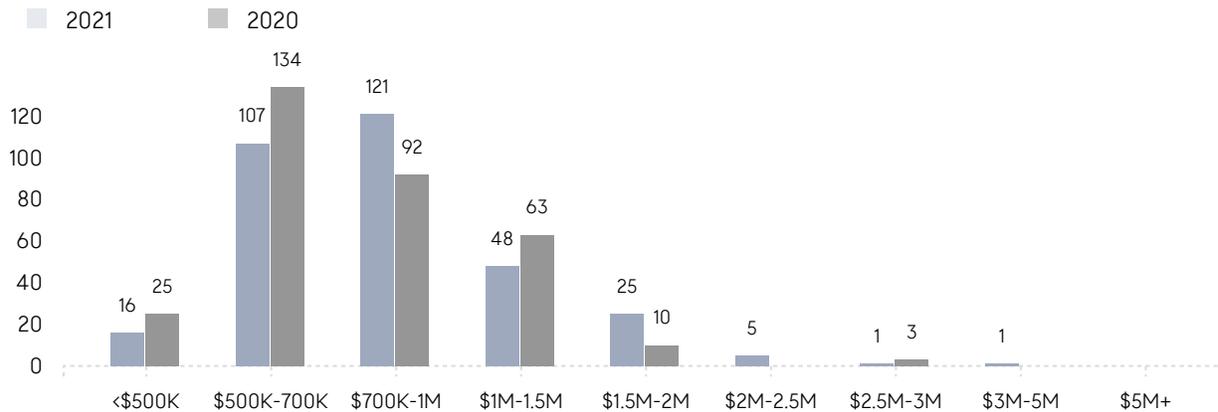
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Park Ridge

FULL YEAR 2021

## UNDER CONTRACT

**167**  
Total  
Properties

**\$629K**  
Average  
Price

**\$599K**  
Median  
Price

**27%**  
Increase From  
2020

**5%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**158**  
Total  
Properties

**\$641K**  
Average  
Price

**\$625K**  
Median  
Price

**44%**  
Increase From  
2020

**12%**  
Increase From  
2020

**11%**  
Increase From  
2020

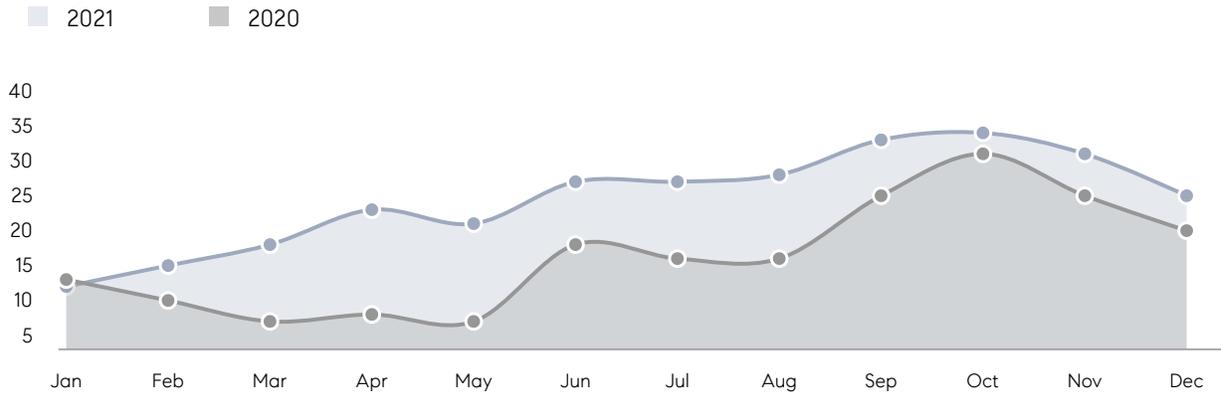
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	36	44	-18%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$641,414	\$570,416	12.4%
	# OF CONTRACTS	167	131	27.5%
	NEW LISTINGS	162	138	17%
Houses	AVERAGE DOM	33	39	-15%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$662,026	\$588,490	12%
	# OF CONTRACTS	128	104	23%
	NEW LISTINGS	131	105	25%
Condo/Co-op/TH	AVERAGE DOM	46	64	-28%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$576,321	\$502,050	15%
	# OF CONTRACTS	39	27	44%
	NEW LISTINGS	31	33	-6%

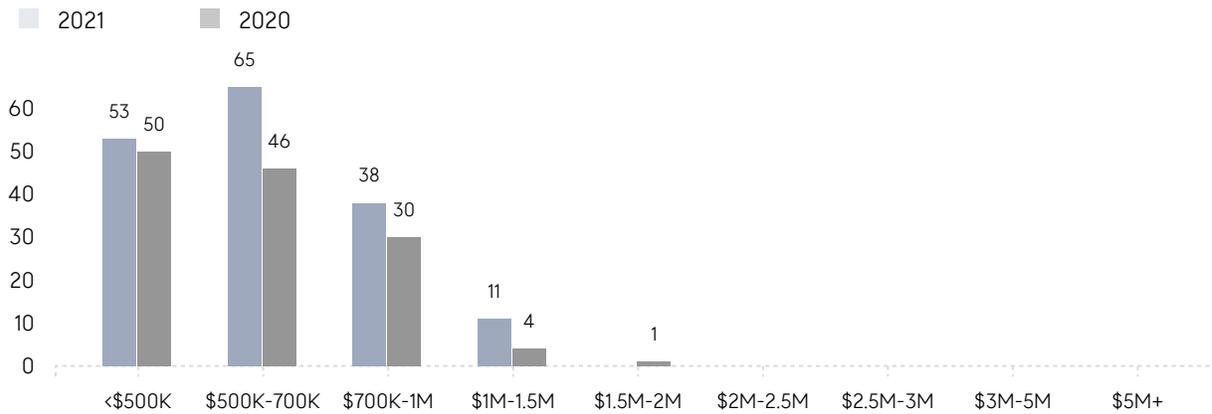
# Park Ridge

FULL YEAR 2021

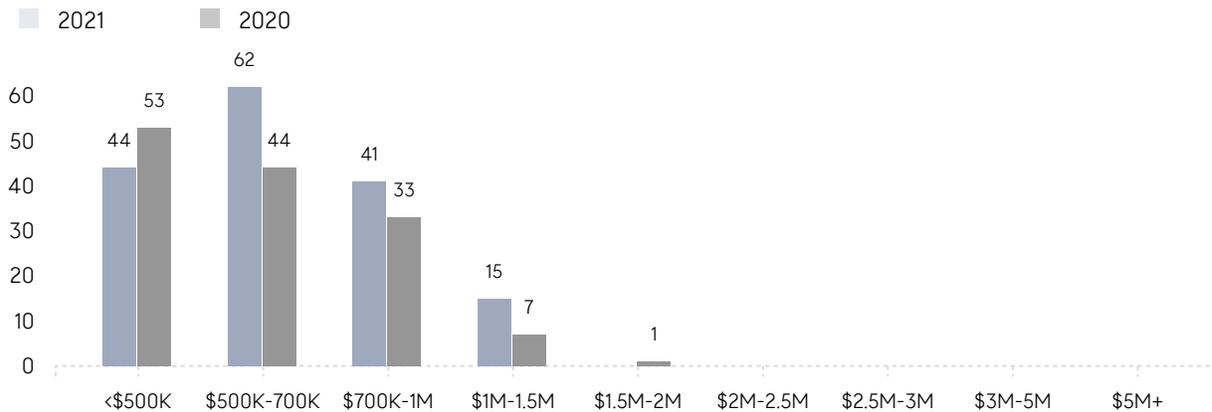
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Parsippany

FULL YEAR 2021

## UNDER CONTRACT

**598**  
Total  
Properties

**\$460K**  
Average  
Price

**\$460K**  
Median  
Price

**15%**  
Increase From  
2020

**7%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**611**  
Total  
Properties

**\$468K**  
Average  
Price

**\$485K**  
Median  
Price

**25%**  
Increase From  
2020

**11%**  
Increase From  
2020

**14%**  
Increase From  
2020

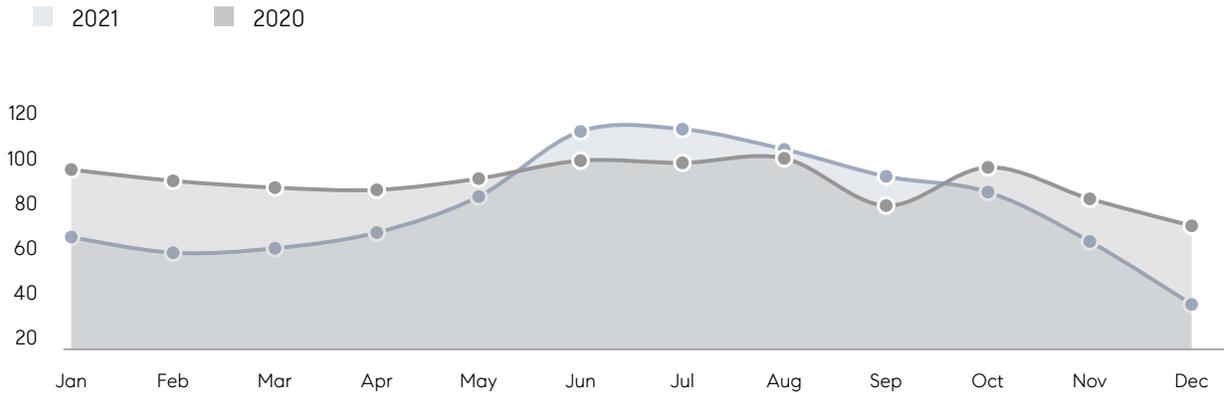
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	29	40	-28%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$468,743	\$420,814	11.4%
	# OF CONTRACTS	598	521	14.8%
	NEW LISTINGS	728	676	8%
Houses	AVERAGE DOM	27	39	-31%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$529,822	\$466,106	14%
	# OF CONTRACTS	449	385	17%
	NEW LISTINGS	548	496	10%
Condo/Co-op/TH	AVERAGE DOM	35	42	-17%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$292,118	\$283,438	3%
	# OF CONTRACTS	149	136	10%
	NEW LISTINGS	180	180	0%

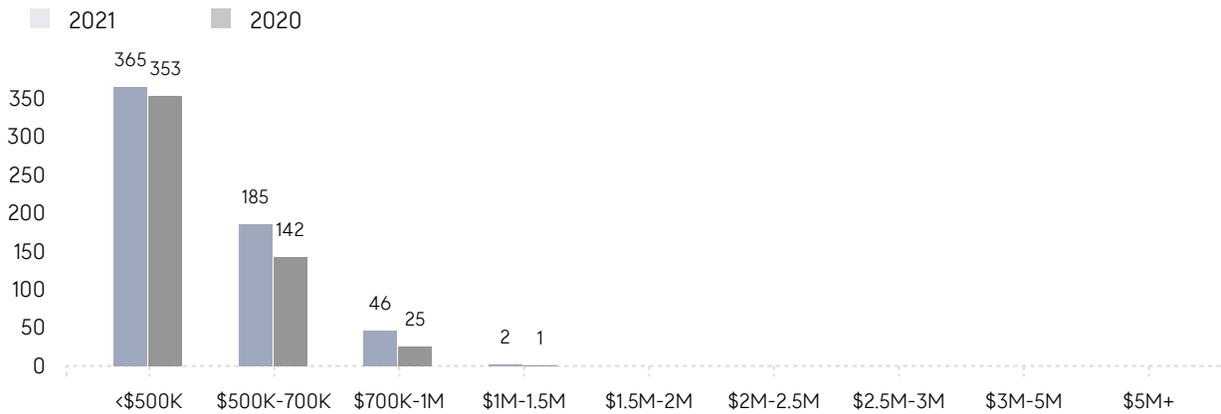
# Parsippany

FULL YEAR 2021

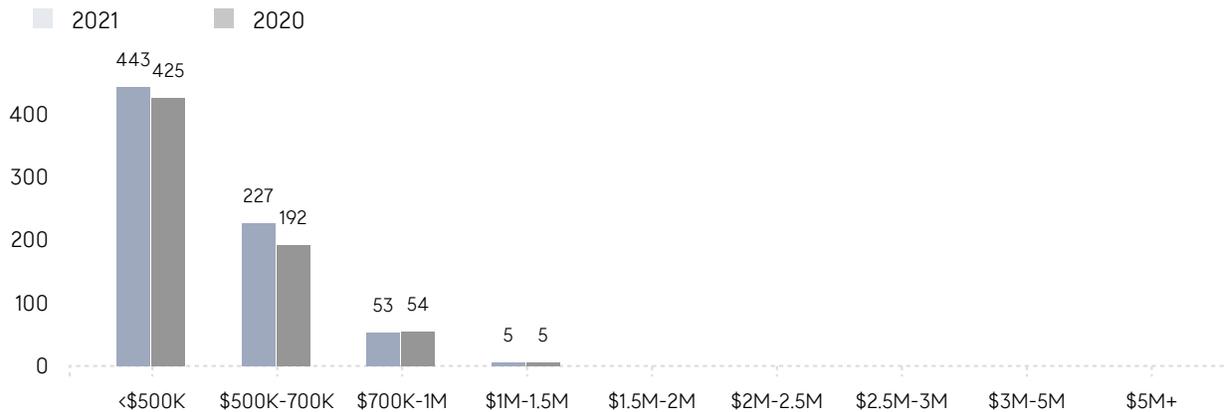
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Ramsey

FULL YEAR 2021

## UNDER CONTRACT

**298**  
Total  
Properties

**\$608K**  
Average  
Price

**\$589K**  
Median  
Price

**-4%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**278**  
Total  
Properties

**\$605K**  
Average  
Price

**\$565K**  
Median  
Price

**-1%**  
Change From  
2020

**10%**  
Increase From  
2020

**7%**  
Increase From  
2020

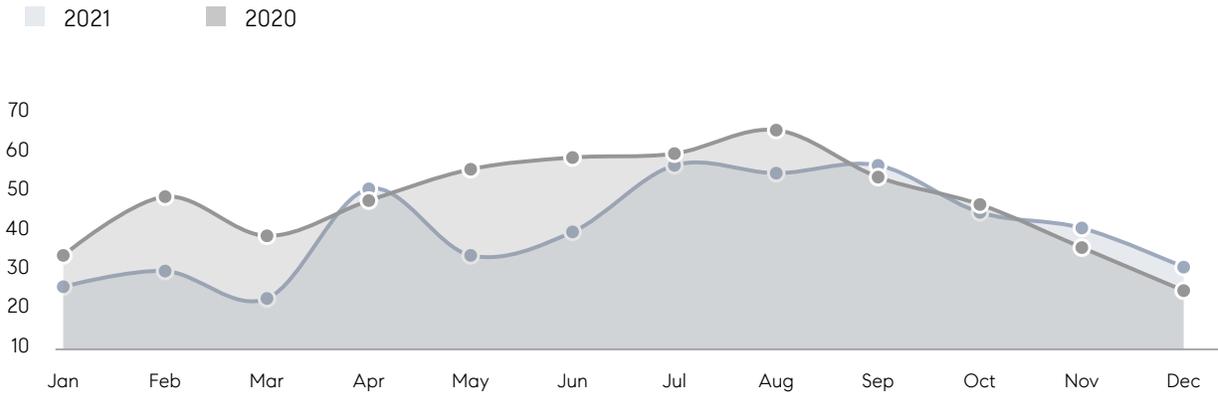
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	48	-27%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$605,393	\$552,315	9.6%
	# OF CONTRACTS	298	309	-3.6%
	NEW LISTINGS	310	325	-5%
Houses	AVERAGE DOM	32	47	-32%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$709,677	\$654,061	9%
	# OF CONTRACTS	200	195	3%
	NEW LISTINGS	217	212	2%
Condo/Co-op/TH	AVERAGE DOM	39	49	-20%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$397,947	\$371,993	7%
	# OF CONTRACTS	98	114	-14%
	NEW LISTINGS	93	113	-18%

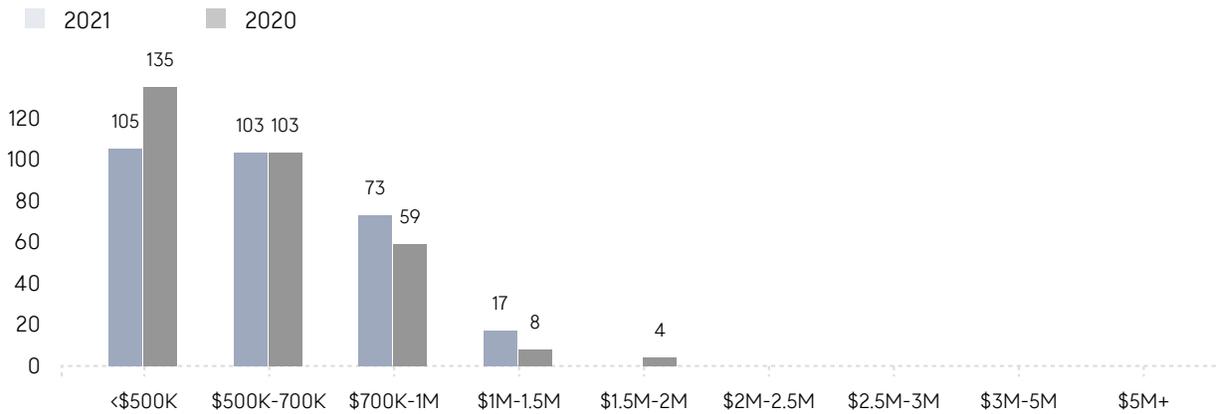
# Ramsey

FULL YEAR 2021

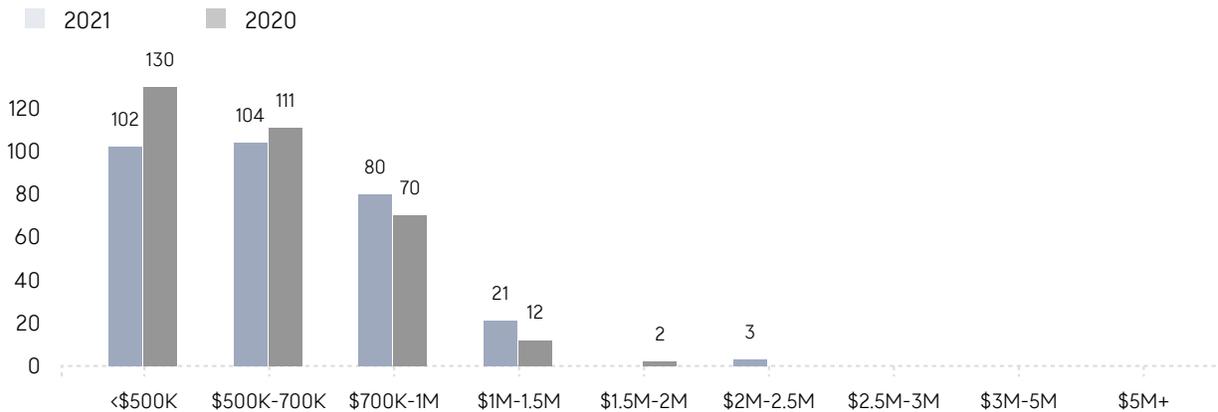
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Randolph

FULL YEAR 2021

## UNDER CONTRACT

**346**  
Total  
Properties

**\$608K**  
Average  
Price

**\$599K**  
Median  
Price

**-10%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**335**  
Total  
Properties

**\$618K**  
Average  
Price

**\$601K**  
Median  
Price

**-9%**  
Decrease From  
2020

**12%**  
Increase From  
2020

**12%**  
Increase From  
2020

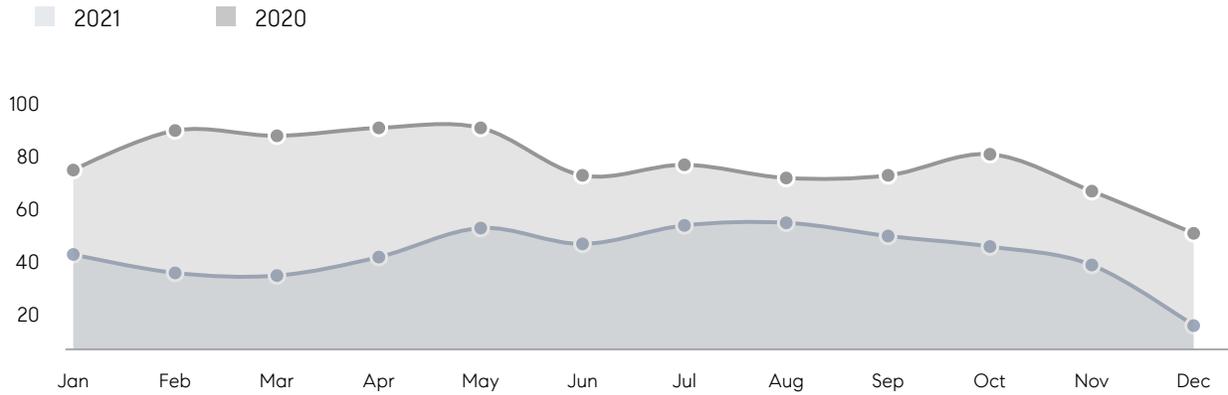
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	46	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$618,392	\$550,151	12.4%
	# OF CONTRACTS	346	386	-10.4%
	NEW LISTINGS	391	489	-20%
Houses	AVERAGE DOM	32	46	-30%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$642,258	\$565,159	14%
	# OF CONTRACTS	310	340	-9%
	NEW LISTINGS	349	428	-18%
Condo/Co-op/TH	AVERAGE DOM	40	49	-18%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$431,863	\$433,658	0%
	# OF CONTRACTS	36	46	-22%
	NEW LISTINGS	42	61	-31%

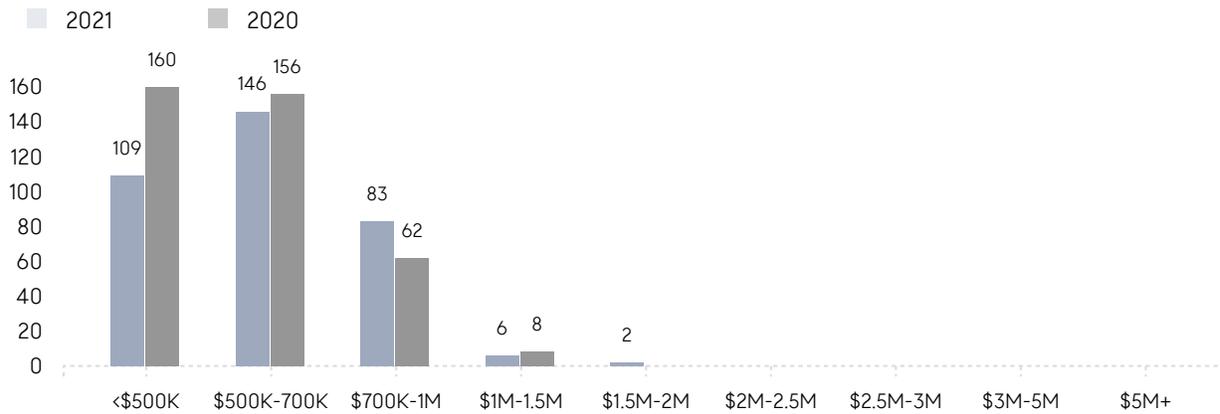
# Randolph

FULL YEAR 2021

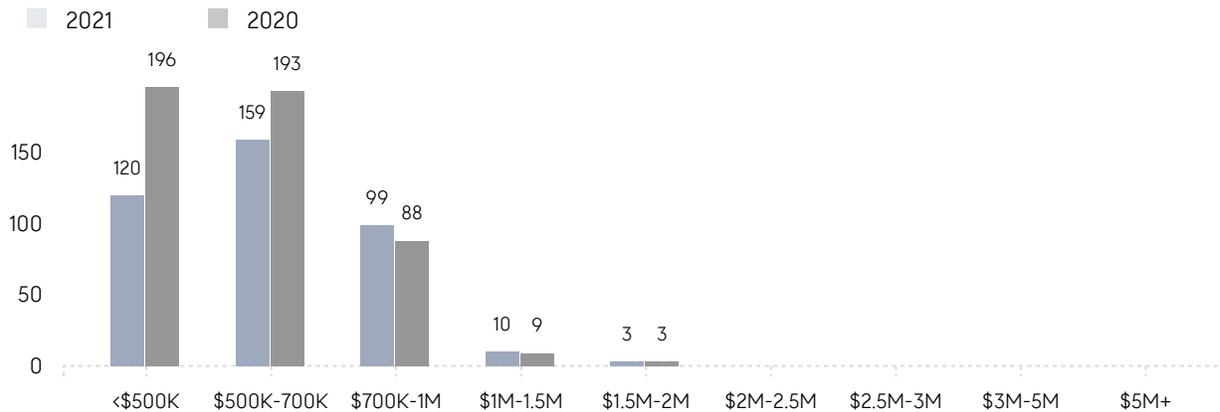
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Raritan Township

FULL YEAR 2021

## UNDER CONTRACT

**388**  
Total  
Properties

**\$514K**  
Average  
Price

**\$499K**  
Median  
Price

**-7%**  
Decrease From  
2020

**14%**  
Increase From  
2020

**13%**  
Increase From  
2020

## UNITS SOLD

**376**  
Total  
Properties

**\$517K**  
Average  
Price

**\$500K**  
Median  
Price

**-9%**  
Decrease From  
2020

**15%**  
Increase From  
2020

**14%**  
Increase From  
2020

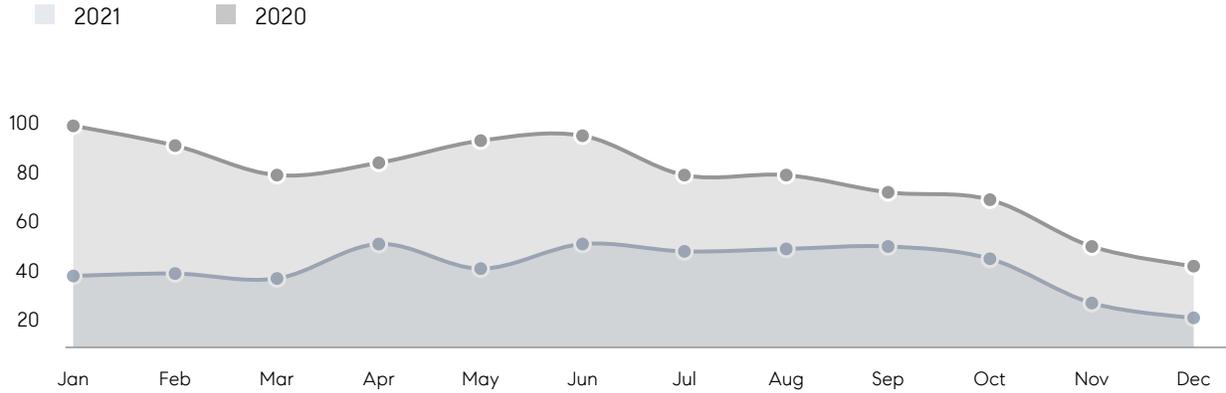
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	30	55	-45%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$517,075	\$447,834	15.5%
	# OF CONTRACTS	388	417	-7.0%
	NEW LISTINGS	428	454	-6%
Houses	AVERAGE DOM	33	61	-46%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$598,293	\$522,912	14%
	# OF CONTRACTS	281	298	-6%
	NEW LISTINGS	305	334	-9%
Condo/Co-op/TH	AVERAGE DOM	22	40	-45%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$298,901	\$257,252	16%
	# OF CONTRACTS	107	119	-10%
	NEW LISTINGS	123	120	3%

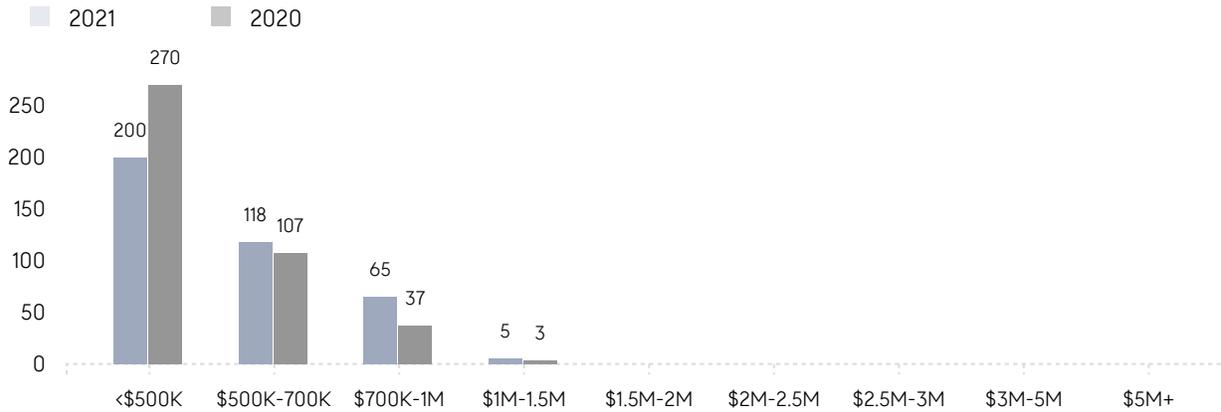
# Raritan Township

FULL YEAR 2021

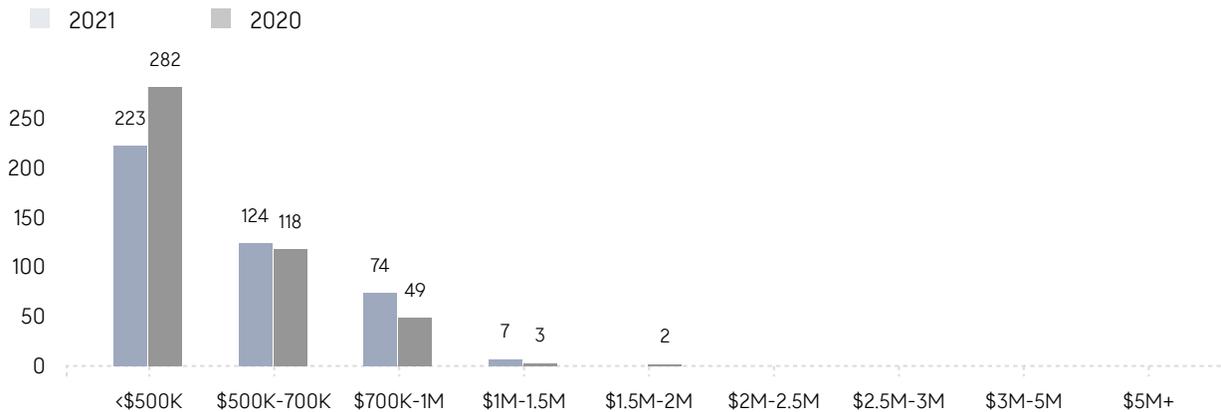
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Ridgefield

FULL YEAR 2021

## UNDER CONTRACT

**76**  
Total  
Properties

**\$603K**  
Average  
Price

**\$587K**  
Median  
Price

**12%**  
Increase From  
2020

**18%**  
Increase From  
2020

**20%**  
Increase From  
2020

## UNITS SOLD

**68**  
Total  
Properties

**\$583K**  
Average  
Price

**\$575K**  
Median  
Price

**21%**  
Increase From  
2020

**27%**  
Increase From  
2020

**32%**  
Increase From  
2020

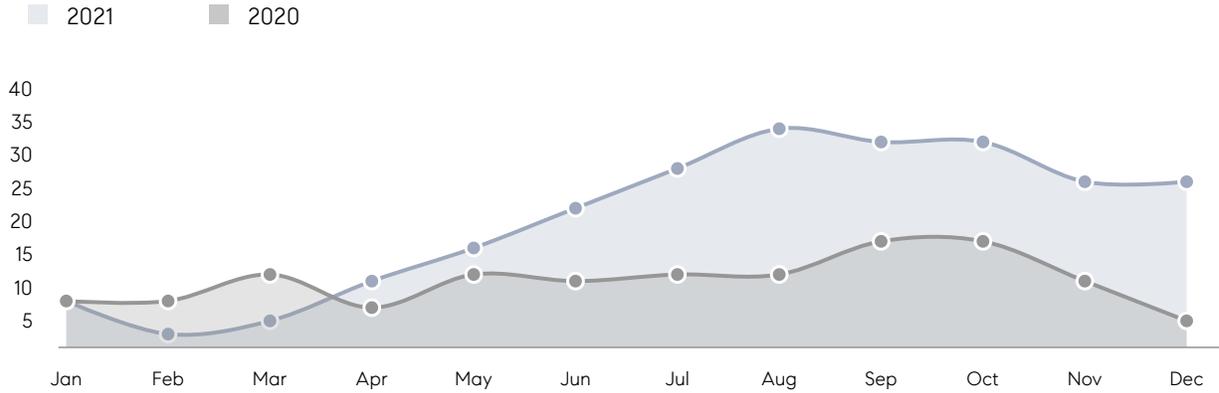
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	56	53	6%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$583,587	\$461,063	26.6%
	# OF CONTRACTS	76	68	11.8%
	NEW LISTINGS	93	66	41%
Houses	AVERAGE DOM	47	54	-13%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$590,762	\$492,184	20%
	# OF CONTRACTS	70	49	43%
	NEW LISTINGS	83	48	73%
Condo/Co-op/TH	AVERAGE DOM	103	50	106%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$546,409	\$358,123	53%
	# OF CONTRACTS	6	19	-68%
	NEW LISTINGS	10	18	-44%

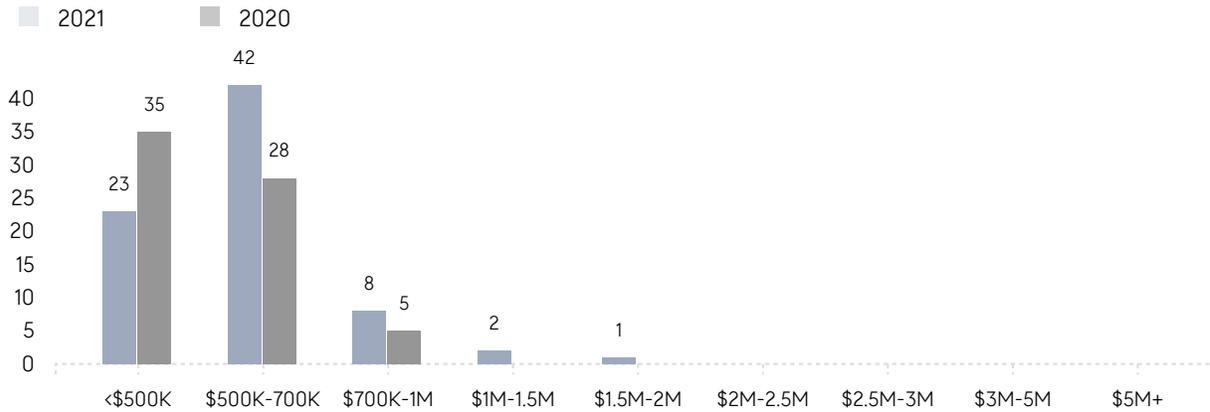
# Ridgefield

FULL YEAR 2021

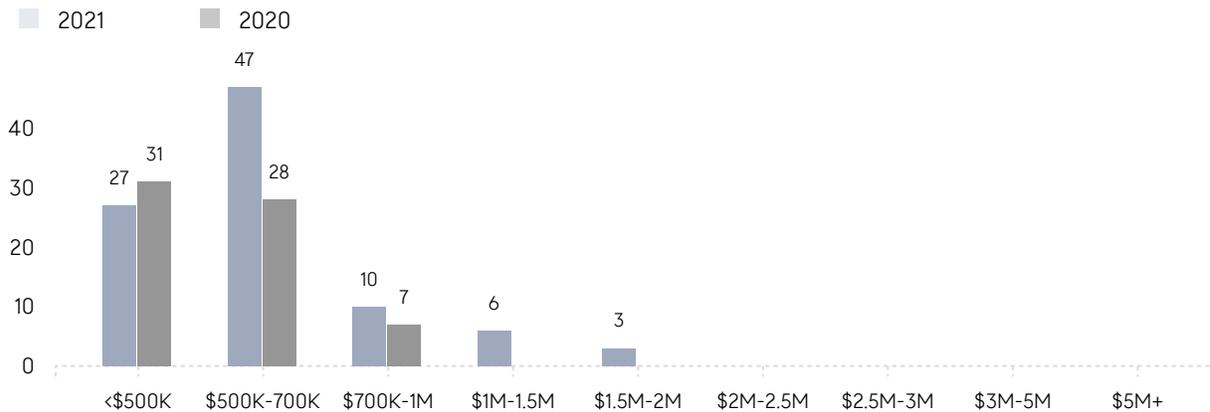
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Ridgefield Park

FULL YEAR 2021

## UNDER CONTRACT

**132**  
Total  
Properties

**\$402K**  
Average  
Price

**\$420K**  
Median  
Price

**11%**  
Increase From  
2020

**11%**  
Increase From  
2020

**12%**  
Increase From  
2020

## UNITS SOLD

**114**  
Total  
Properties

**\$384K**  
Average  
Price

**\$423K**  
Median  
Price

**15%**  
Increase From  
2020

**11%**  
Increase From  
2020

**16%**  
Increase From  
2020

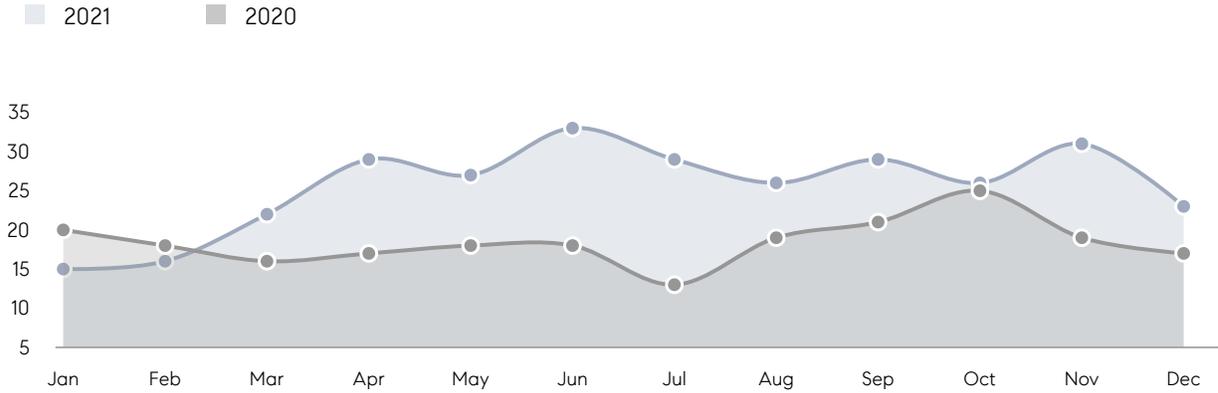
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	55	48	15%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$384,963	\$347,414	10.8%
	# OF CONTRACTS	132	119	10.9%
	NEW LISTINGS	125	117	7%
Houses	AVERAGE DOM	46	42	10%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$457,176	\$397,523	15%
	# OF CONTRACTS	100	86	16%
	NEW LISTINGS	92	86	7%
Condo/Co-op/TH	AVERAGE DOM	76	69	10%
	% OF ASKING PRICE	95%	96%	
	AVERAGE SOLD PRICE	\$199,919	\$201,096	-1%
	# OF CONTRACTS	32	33	-3%
	NEW LISTINGS	33	31	6%

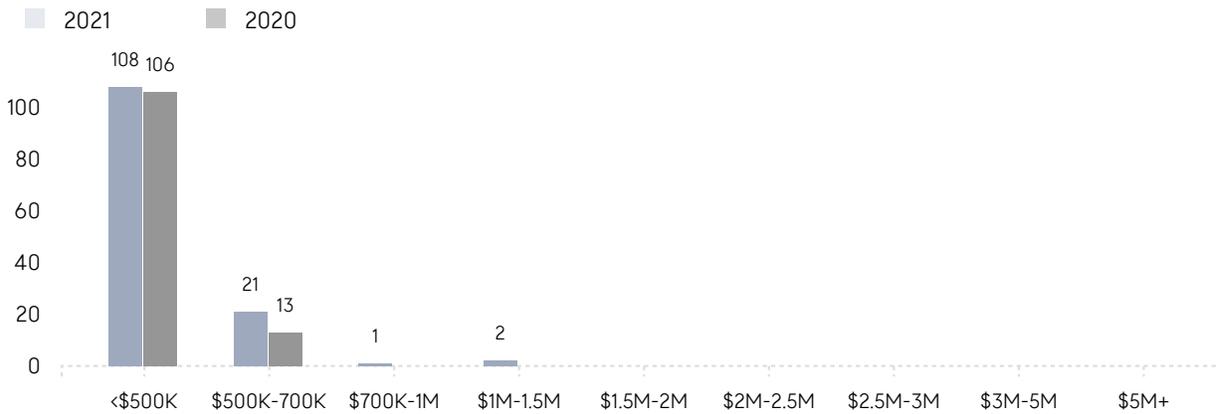
# Ridgefield Park

FULL YEAR 2021

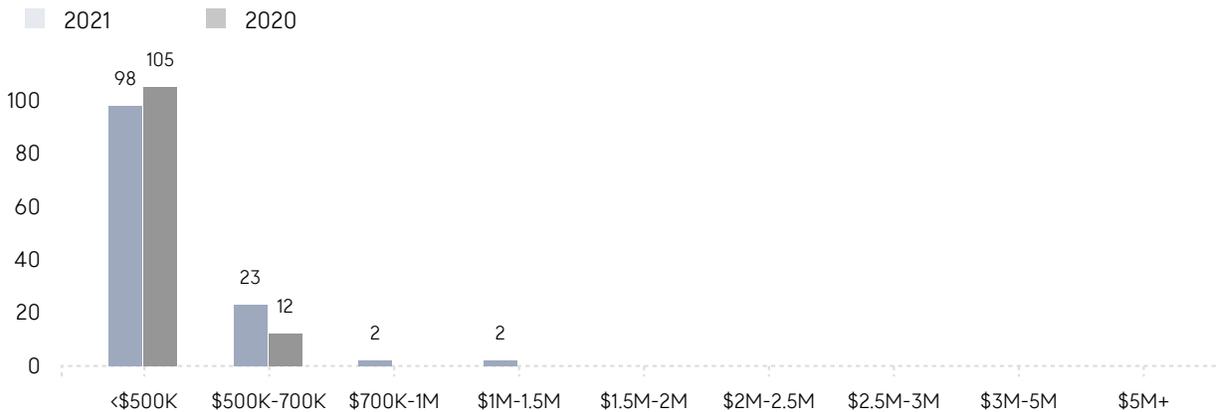
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Ridgewood

FULL YEAR 2021

## UNDER CONTRACT

**289**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$890K**  
Median  
Price

**-16%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**274**  
Total  
Properties

**\$1.0M**  
Average  
Price

**\$889K**  
Median  
Price

**-10%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**4%**  
Increase From  
2020

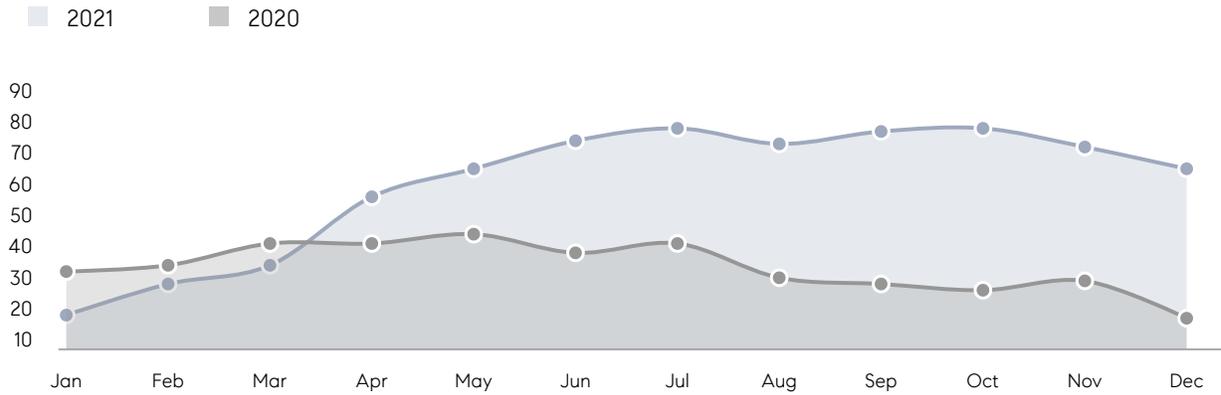
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	28	40	-30%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,019,936	\$962,432	6.0%
	# OF CONTRACTS	289	343	-15.7%
	NEW LISTINGS	332	324	2%
Houses	AVERAGE DOM	28	40	-30%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,036,591	\$974,579	6%
	# OF CONTRACTS	280	334	-16%
	NEW LISTINGS	319	316	1%
Condo/Co-op/TH	AVERAGE DOM	42	41	2%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$466,150	\$513,000	-9%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	13	8	63%

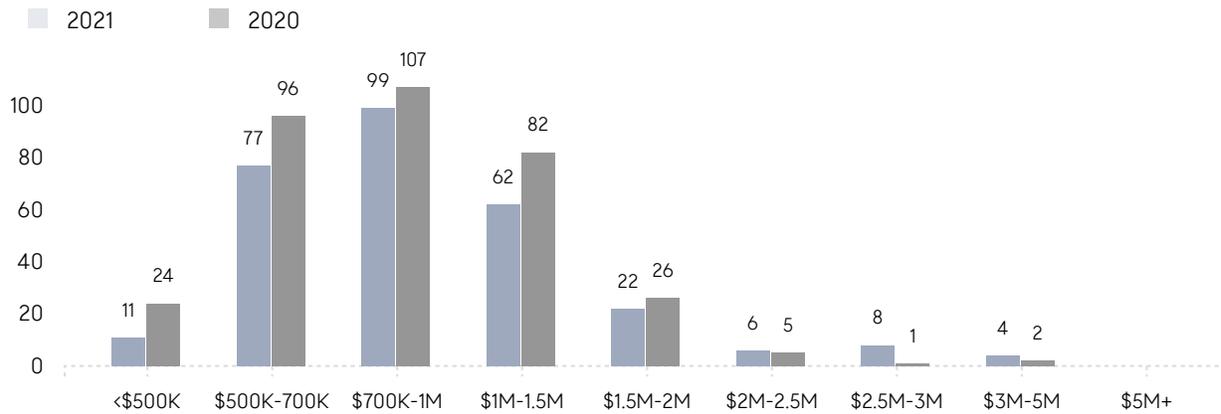
# Ridgewood

FULL YEAR 2021

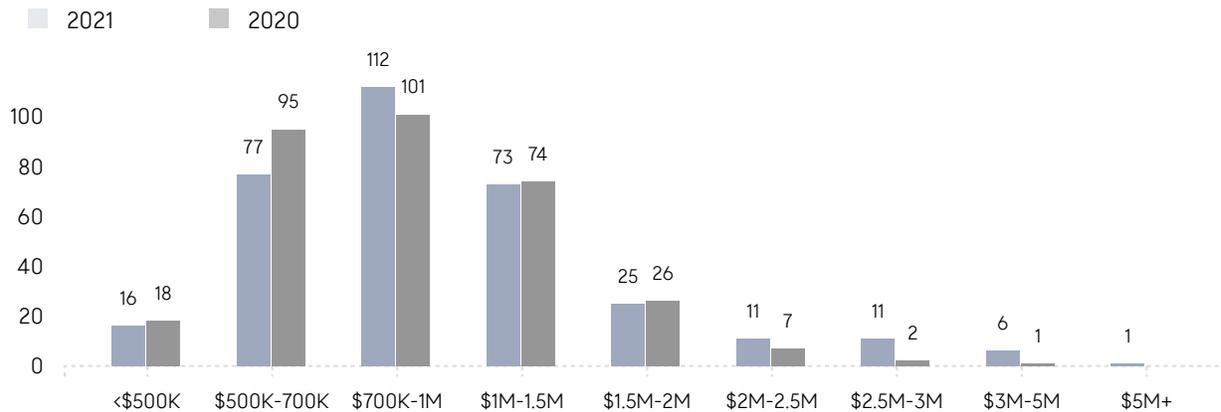
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# River Edge

FULL YEAR 2021

## UNDER CONTRACT

**144**  
Total  
Properties

**\$641K**  
Average  
Price

**\$598K**  
Median  
Price

**-14%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**133**  
Total  
Properties

**\$644K**  
Average  
Price

**\$598K**  
Median  
Price

**-8%**  
Decrease From  
2020

**13%**  
Increase From  
2020

**12%**  
Increase From  
2020

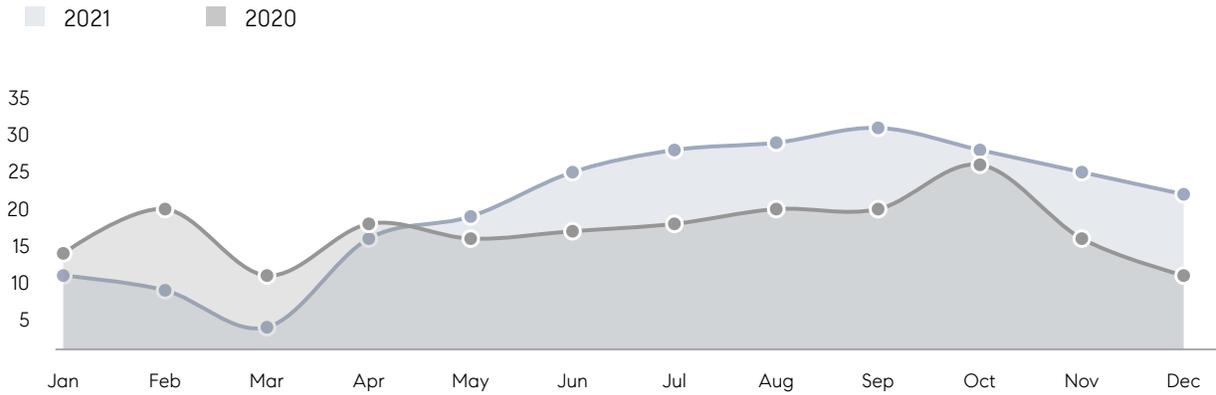
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	26	41	-37%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$644,442	\$570,148	13.0%
	# OF CONTRACTS	144	167	-13.8%
	NEW LISTINGS	156	164	-5%
Houses	AVERAGE DOM	26	41	-37%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$655,946	\$584,536	12%
	# OF CONTRACTS	135	157	-14%
	NEW LISTINGS	144	155	-7%
Condo/Co-op/TH	AVERAGE DOM	29	41	-29%
	% OF ASKING PRICE	102%	97%	
	AVERAGE SOLD PRICE	\$485,944	\$352,722	38%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	12	9	33%

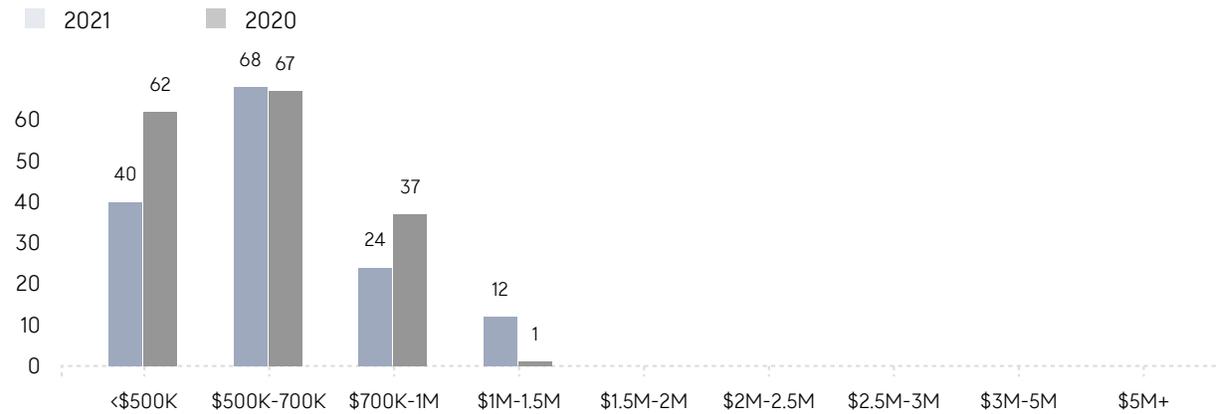
# River Edge

FULL YEAR 2021

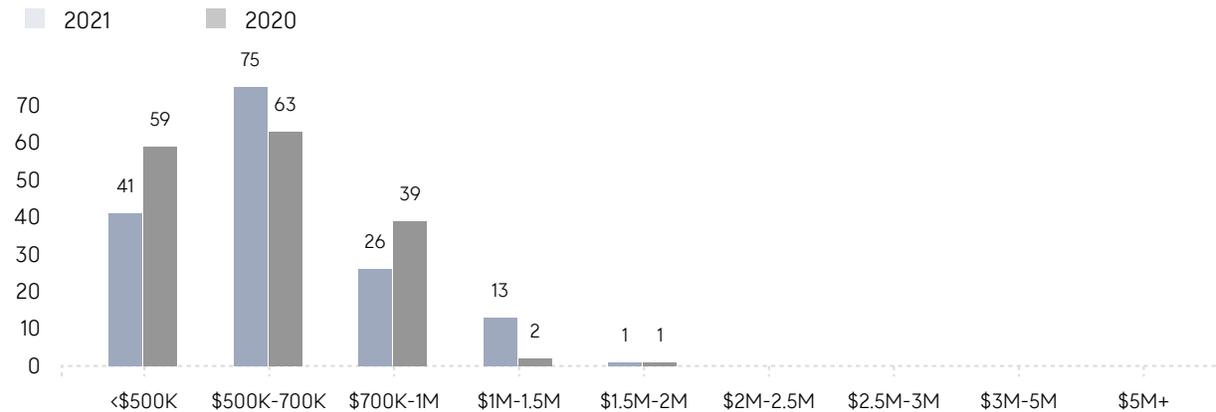
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# River Vale

FULL YEAR 2021

## UNDER CONTRACT

**200**  
Total  
Properties

**\$706K**  
Average  
Price

**\$666K**  
Median  
Price

**35%**  
Increase From  
2020

**11%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**179**  
Total  
Properties

**\$684K**  
Average  
Price

**\$652K**  
Median  
Price

**29%**  
Increase From  
2020

**11%**  
Increase From  
2020

**9%**  
Increase From  
2020

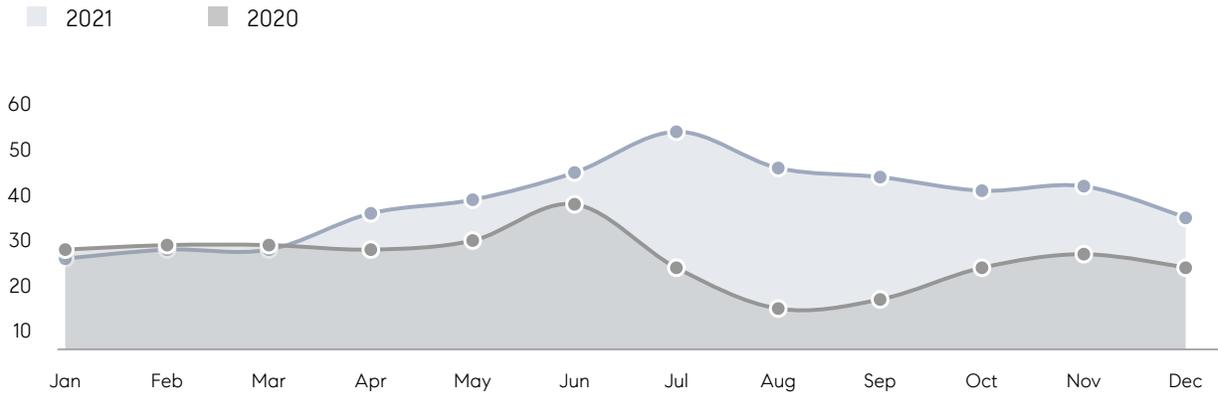
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	42	59	-29%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$684,165	\$618,519	10.6%
	# OF CONTRACTS	200	148	35.1%
	NEW LISTINGS	206	156	32%
Houses	AVERAGE DOM	40	60	-33%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$717,806	\$659,406	9%
	# OF CONTRACTS	164	121	36%
	NEW LISTINGS	173	130	33%
Condo/Co-op/TH	AVERAGE DOM	59	56	5%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$476,937	\$440,819	8%
	# OF CONTRACTS	36	27	33%
	NEW LISTINGS	33	26	27%

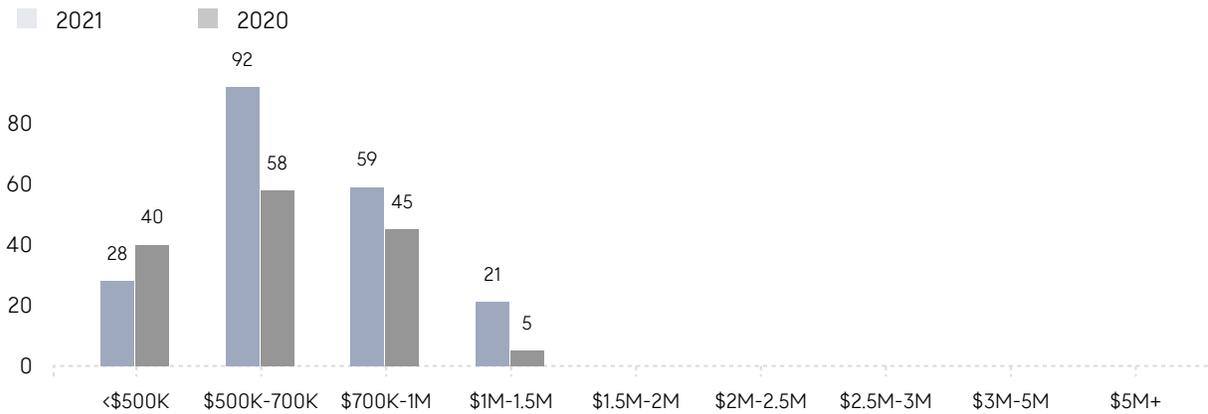
# River Vale

FULL YEAR 2021

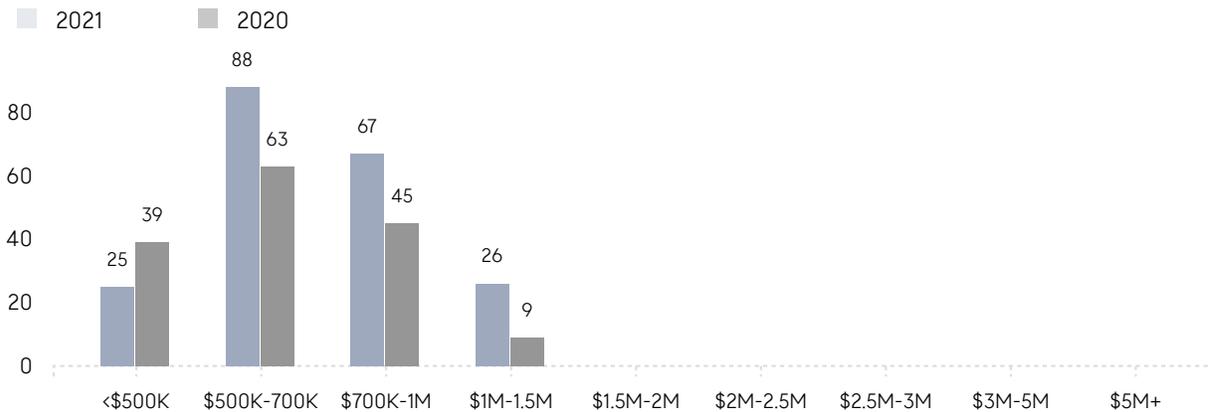
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Rochelle Park

FULL YEAR 2021

## UNDER CONTRACT

**70**  
Total  
Properties

**\$474K**  
Average  
Price

**\$454K**  
Median  
Price

**-30%**  
Decrease From  
2020

**16%**  
Increase From  
2020

**14%**  
Increase From  
2020

## UNITS SOLD

**67**  
Total  
Properties

**\$478K**  
Average  
Price

**\$450K**  
Median  
Price

**-21%**  
Decrease From  
2020

**17%**  
Increase From  
2020

**13%**  
Increase From  
2020

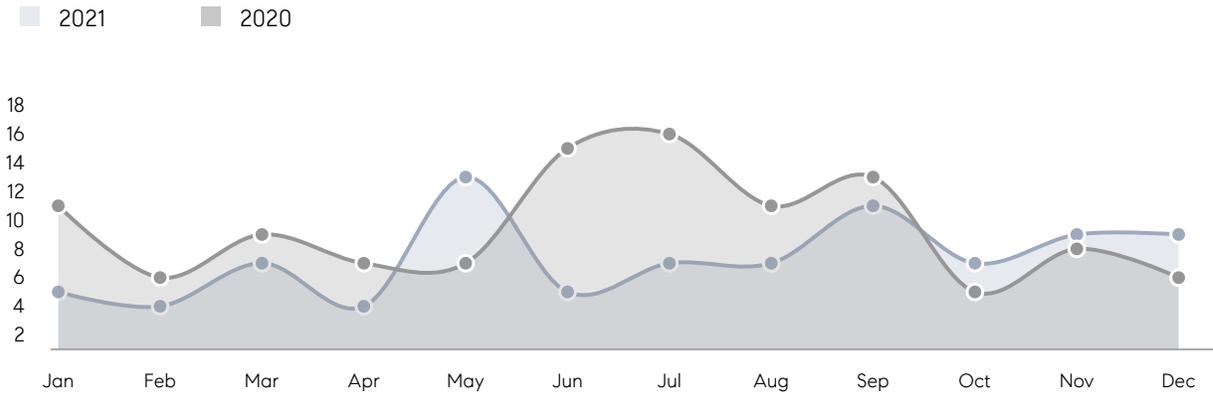
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	26	39	-33%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$478,497	\$409,455	16.9%
	# OF CONTRACTS	70	100	-30.0%
	NEW LISTINGS	75	97	-23%
Houses	AVERAGE DOM	27	35	-23%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$483,792	\$417,484	16%
	# OF CONTRACTS	67	87	-23%
	NEW LISTINGS	70	85	-18%
Condo/Co-op/TH	AVERAGE DOM	10	69	-86%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$365,533	\$355,444	3%
	# OF CONTRACTS	3	13	-77%
	NEW LISTINGS	5	12	-58%

# Rochelle Park

FULL YEAR 2021

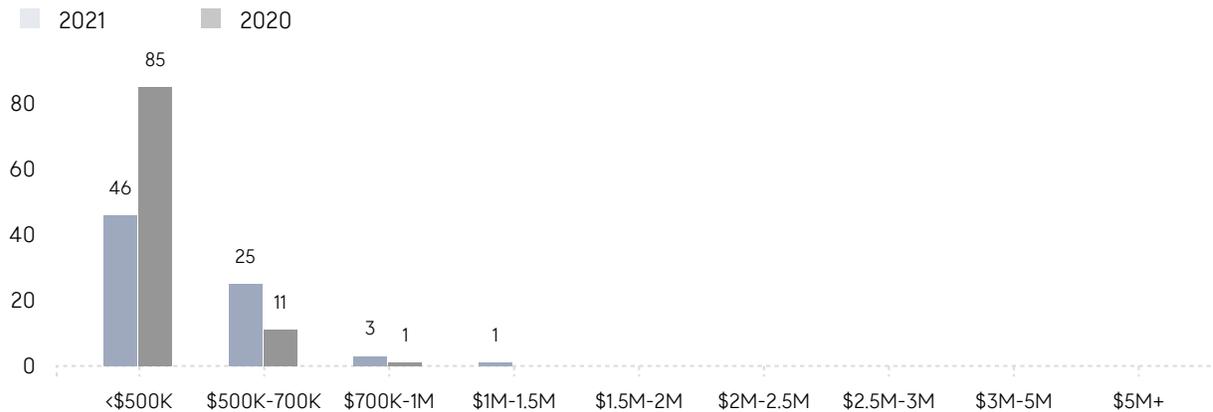
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Rockaway

FULL YEAR 2021

## UNDER CONTRACT

**487**  
Total  
Properties

**\$423K**  
Average  
Price

**\$389K**  
Median  
Price

**7%**  
Increase From  
2020

**3%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**491**  
Total  
Properties

**\$424K**  
Average  
Price

**\$400K**  
Median  
Price

**13%**  
Increase From  
2020

**4%**  
Increase From  
2020

**8%**  
Increase From  
2020

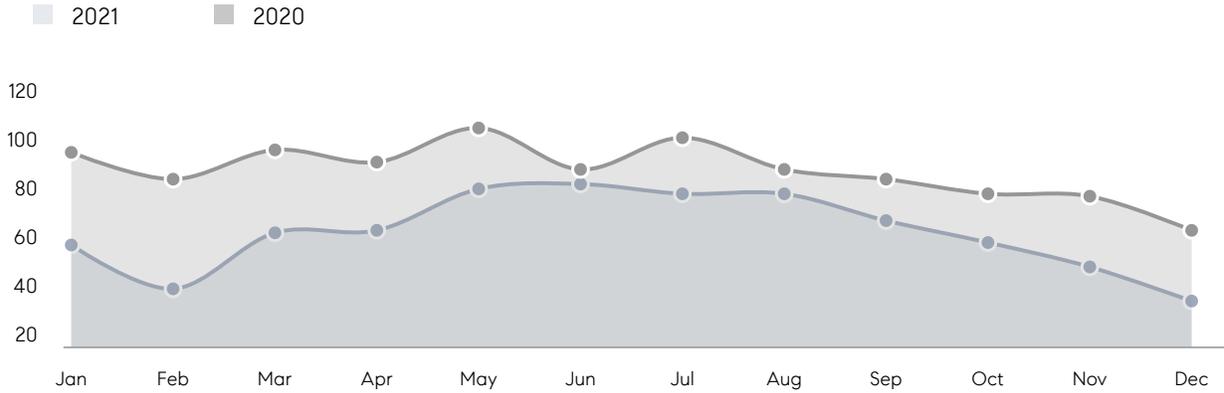
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	33	50	-34%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$424,515	\$406,988	4.3%
	# OF CONTRACTS	487	455	7.0%
	NEW LISTINGS	560	555	1%
Houses	AVERAGE DOM	32	47	-32%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$467,921	\$437,777	7%
	# OF CONTRACTS	352	346	2%
	NEW LISTINGS	418	426	-2%
Condo/Co-op/TH	AVERAGE DOM	36	59	-39%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$314,595	\$312,005	1%
	# OF CONTRACTS	135	109	24%
	NEW LISTINGS	142	129	10%

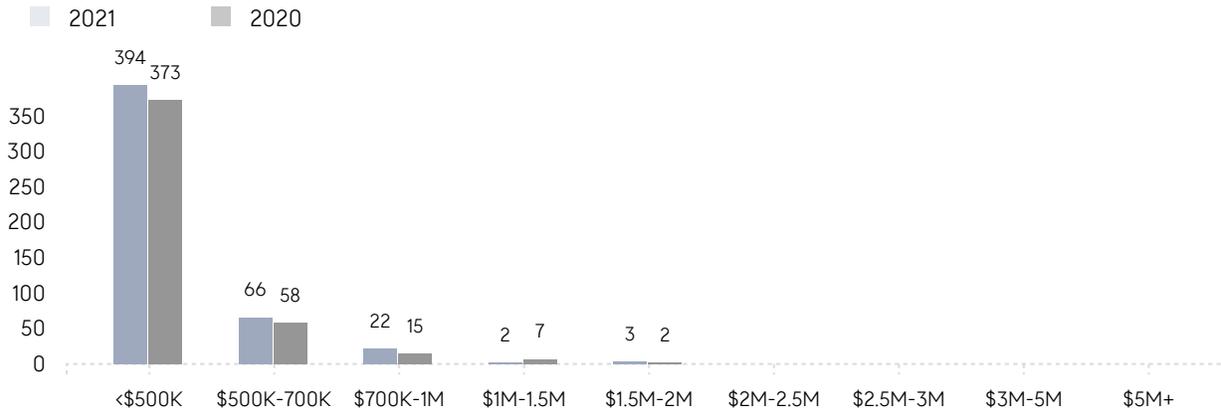
# Rockaway

FULL YEAR 2021

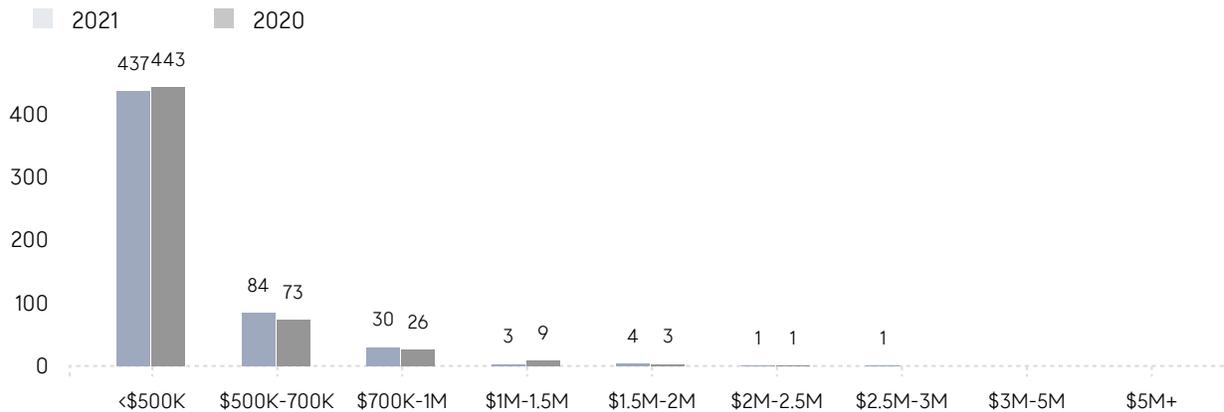
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Roseland

FULL YEAR 2021

## UNDER CONTRACT

<b>81</b>	<b>\$633K</b>	<b>\$589K</b>
Total Properties	Average Price	Median Price
<b>-13%</b>	<b>7%</b>	<b>-2%</b>
Decrease From 2020	Increase From 2020	Decrease From 2020

## UNITS SOLD

<b>85</b>	<b>\$645K</b>	<b>\$600K</b>
Total Properties	Average Price	Median Price
<b>-1%</b>	<b>15%</b>	<b>5%</b>
Decrease From 2020	Increase From 2020	Increase From 2020

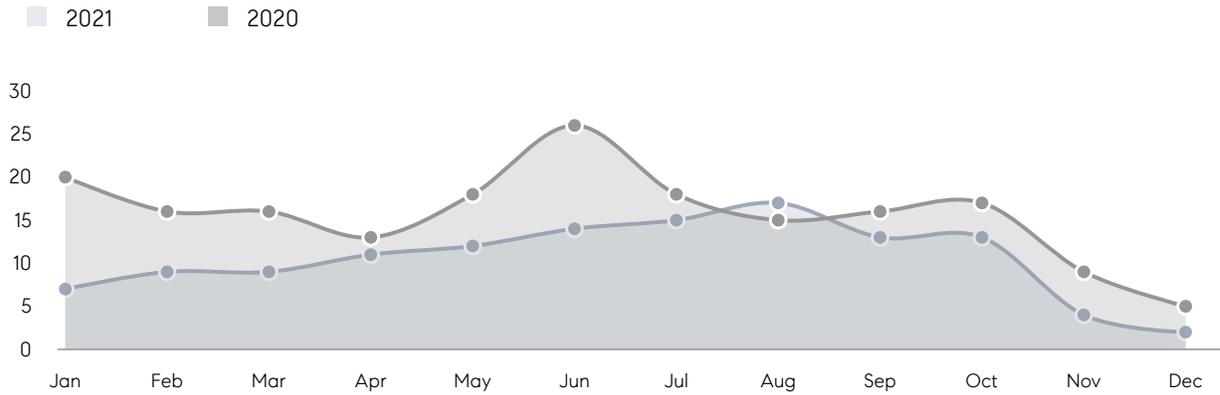
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	36	51	-29%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$645,806	\$559,394	15.4%
	# OF CONTRACTS	81	93	-12.9%
	NEW LISTINGS	92	105	-12%
Houses	AVERAGE DOM	37	60	-38%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$689,830	\$573,647	20%
	# OF CONTRACTS	53	62	-15%
	NEW LISTINGS	62	73	-15%
Condo/Co-op/TH	AVERAGE DOM	34	35	-3%
	% OF ASKING PRICE	102%	96%	
	AVERAGE SOLD PRICE	\$560,792	\$534,106	5%
	# OF CONTRACTS	28	31	-10%
	NEW LISTINGS	30	32	-6%

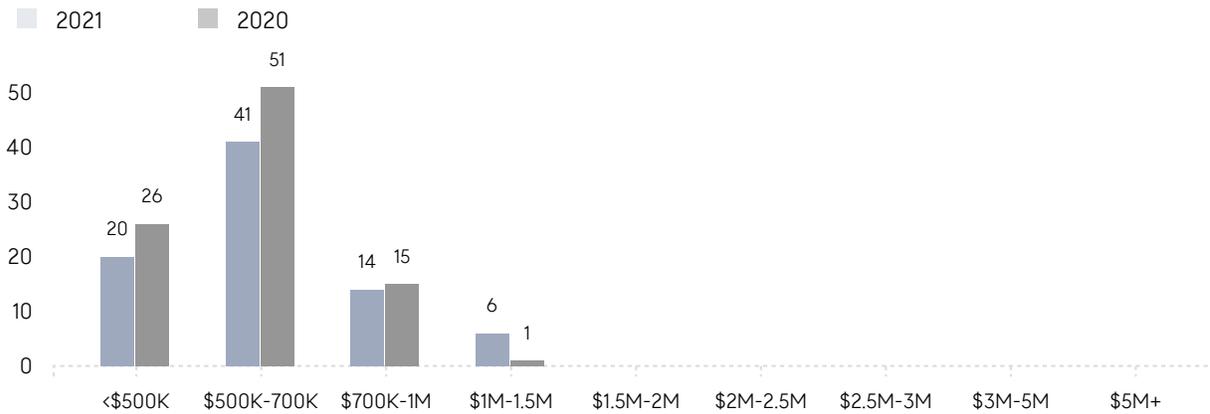
# Roseland

FULL YEAR 2021

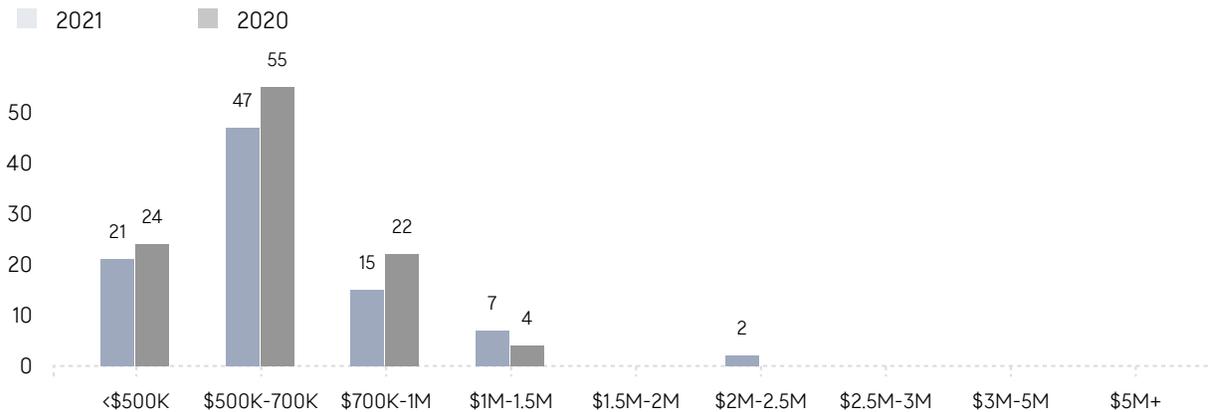
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Rutherford

FULL YEAR 2021

## UNDER CONTRACT

**380**  
Total  
Properties

**\$497K**  
Average  
Price

**\$499K**  
Median  
Price

**28%**  
Increase From  
2020

**3%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**322**  
Total  
Properties

**\$480K**  
Average  
Price

**\$475K**  
Median  
Price

**21%**  
Increase From  
2020

**3%**  
Increase From  
2020

**2%**  
Increase From  
2020

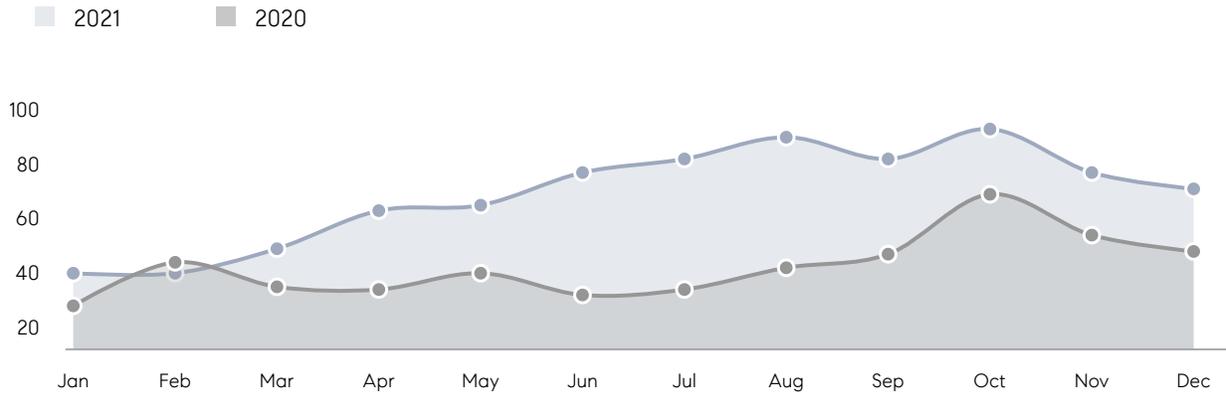
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	47	-26%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$480,925	\$466,254	3.1%
	# OF CONTRACTS	380	296	28.4%
	NEW LISTINGS	415	330	26%
Houses	AVERAGE DOM	32	48	-33%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$585,013	\$542,934	8%
	# OF CONTRACTS	258	217	19%
	NEW LISTINGS	287	238	21%
Condo/Co-op/TH	AVERAGE DOM	40	43	-7%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$289,329	\$262,476	10%
	# OF CONTRACTS	122	79	54%
	NEW LISTINGS	128	92	39%

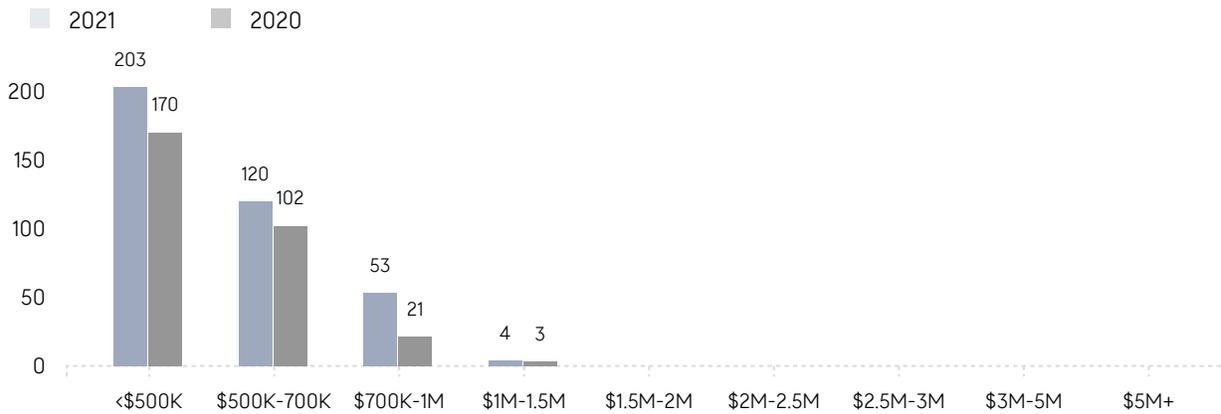
# Rutherford

FULL YEAR 2021

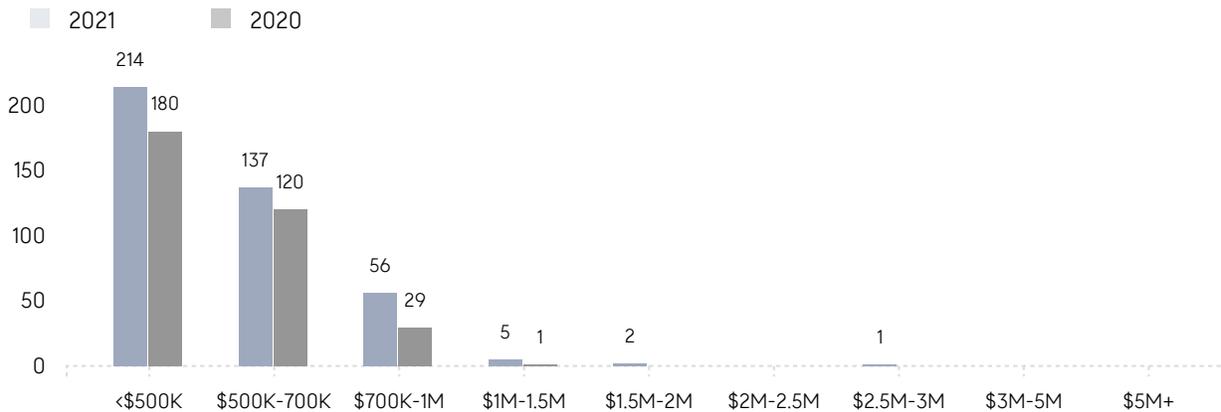
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Saddle Brook

FULL YEAR 2021

## UNDER CONTRACT

**154**  
Total  
Properties

**\$496K**  
Average  
Price

**\$459K**  
Median  
Price

**-4%**  
Decrease From  
2020

**5%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**140**  
Total  
Properties

**\$494K**  
Average  
Price

**\$478K**  
Median  
Price

**-3%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**11%**  
Increase From  
2020

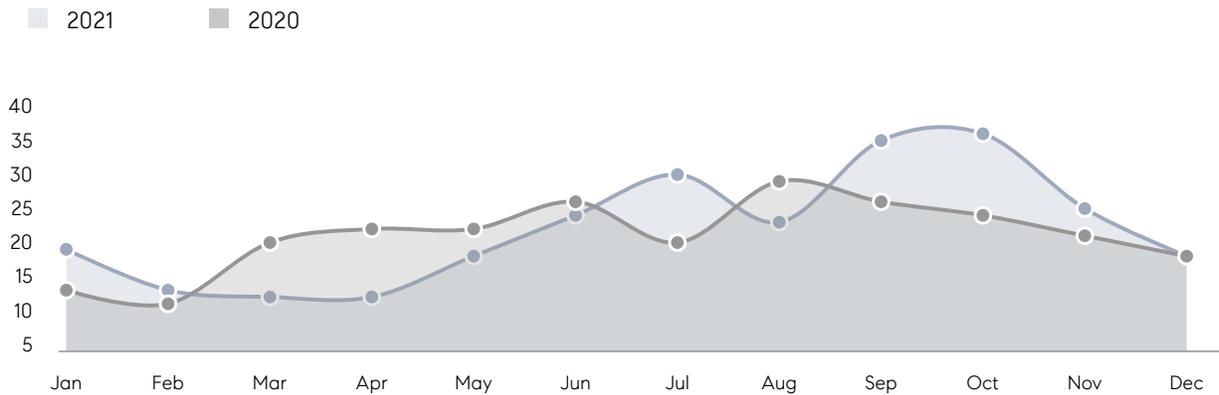
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	46	-24%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$494,476	\$456,530	8.3%
	# OF CONTRACTS	154	160	-3.7%
	NEW LISTINGS	157	170	-8%
Houses	AVERAGE DOM	34	47	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$515,426	\$475,507	8%
	# OF CONTRACTS	142	138	3%
	NEW LISTINGS	148	146	1%
Condo/Co-op/TH	AVERAGE DOM	38	34	12%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$289,812	\$338,870	-14%
	# OF CONTRACTS	12	22	-45%
	NEW LISTINGS	9	24	-62%

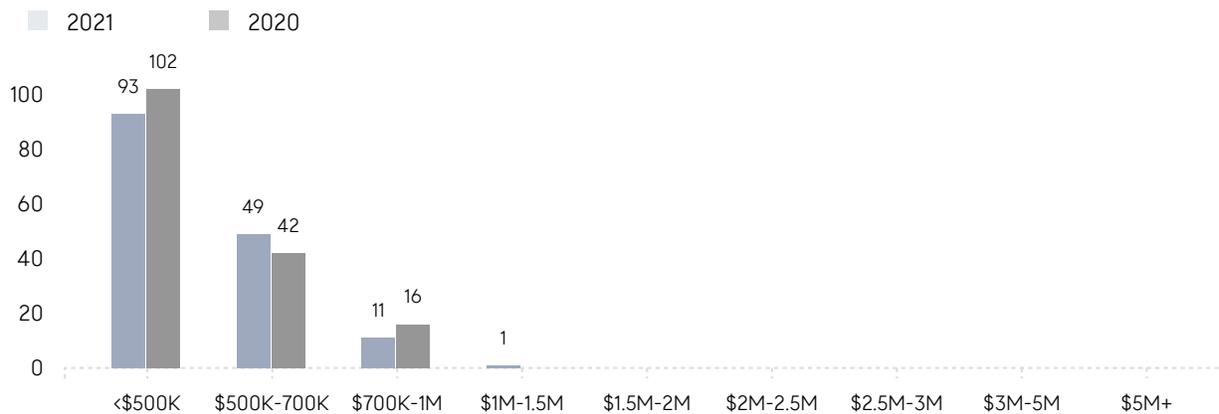
# Saddle Brook

FULL YEAR 2021

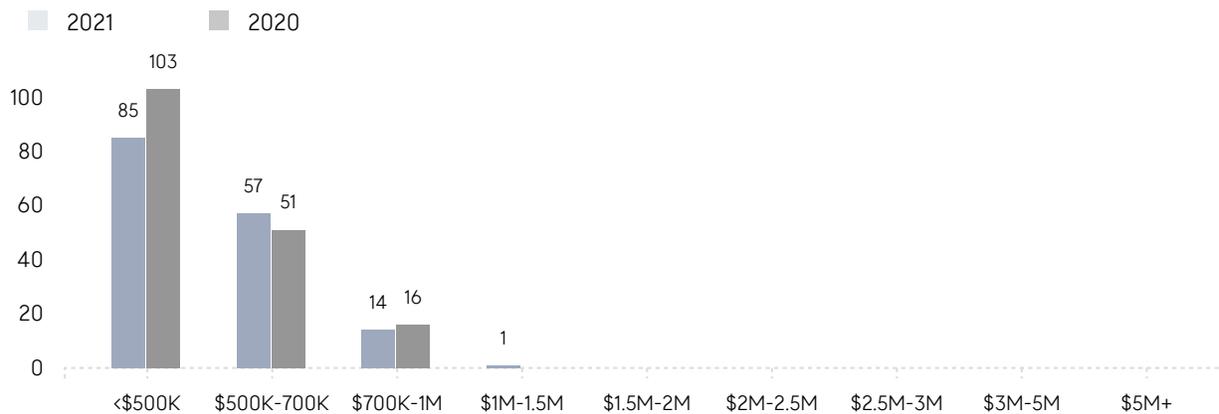
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Saddle River

FULL YEAR 2021

## UNDER CONTRACT

**83**      **\$2.2M**    **\$1.9M**

Total  
Properties

Average  
Price

Median  
Price

**4%**

Increase From  
2020

**32%**

Increase From  
2020

**41%**

Increase From  
2020

## UNITS SOLD

**79**      **\$2.0M**    **\$1.8M**

Total  
Properties

Average  
Price

Median  
Price

**14%**

Increase From  
2020

**18%**

Increase From  
2020

**30%**

Increase From  
2020

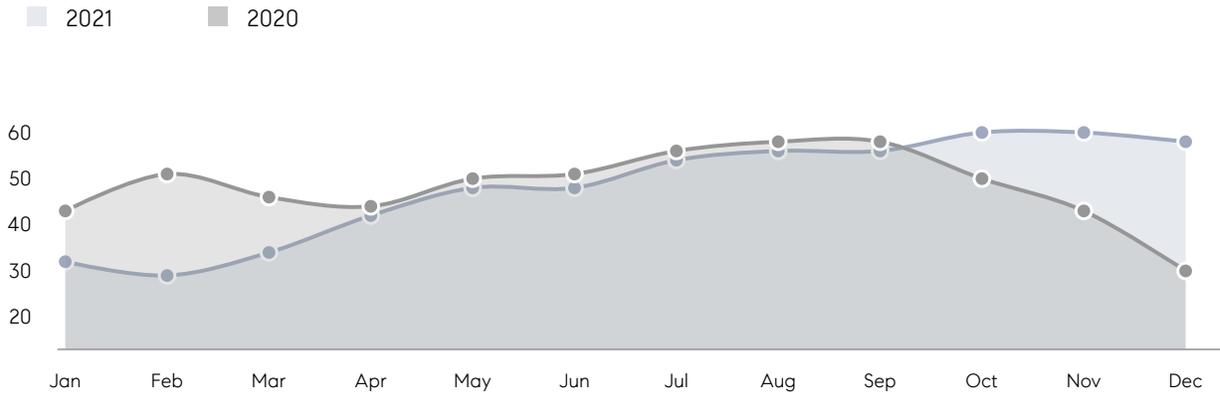
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	114	120	-5%
	% OF ASKING PRICE	94%	92%	
	AVERAGE SOLD PRICE	\$2,007,785	\$1,700,129	18.1%
	# OF CONTRACTS	83	80	3.8%
	NEW LISTINGS	118	112	5%
Houses	AVERAGE DOM	115	123	-7%
	% OF ASKING PRICE	94%	91%	
	AVERAGE SOLD PRICE	\$2,026,831	\$1,743,131	16%
	# OF CONTRACTS	81	74	9%
	NEW LISTINGS	116	107	8%
Condo/Co-op/TH	AVERAGE DOM	61	76	-20%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$1,274,500	\$1,149,702	11%
	# OF CONTRACTS	2	6	-67%
	NEW LISTINGS	2	5	-60%

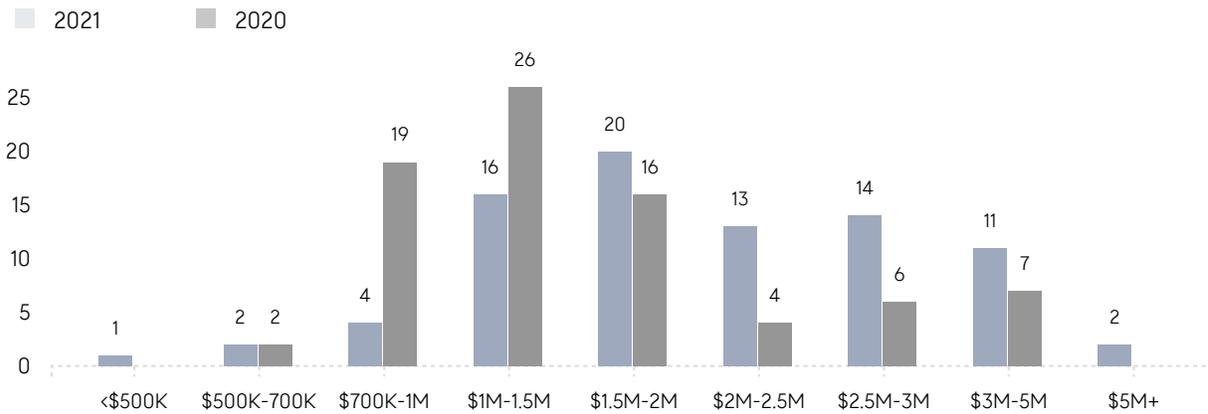
# Saddle River

FULL YEAR 2021

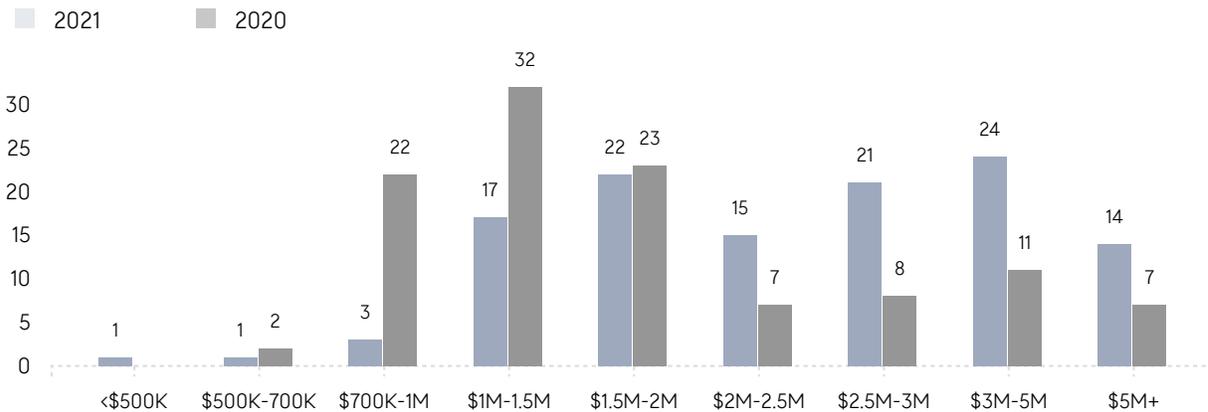
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Scotch Plains

FULL YEAR 2021

## UNDER CONTRACT

**359**  
Total  
Properties

**\$662K**  
Average  
Price

**\$585K**  
Median  
Price

**-1%**  
Change From  
2020

**4%**  
Increase From  
2020

**2%**  
Increase From  
2020

## UNITS SOLD

**372**  
Total  
Properties

**\$675K**  
Average  
Price

**\$610K**  
Median  
Price

**6%**  
Increase From  
2020

**9%**  
Increase From  
2020

**7%**  
Increase From  
2020

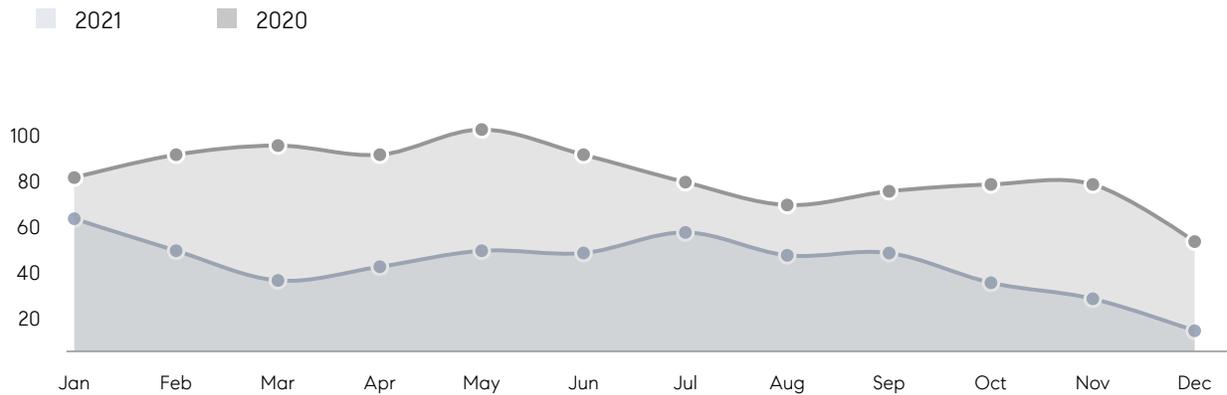
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	47	-34%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$675,918	\$618,245	9.3%
	# OF CONTRACTS	359	362	-0.8%
	NEW LISTINGS	415	501	-17%
Houses	AVERAGE DOM	31	47	-34%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$710,882	\$637,278	12%
	# OF CONTRACTS	312	331	-6%
	NEW LISTINGS	364	447	-19%
Condo/Co-op/TH	AVERAGE DOM	30	42	-29%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$393,651	\$434,253	-9%
	# OF CONTRACTS	47	31	52%
	NEW LISTINGS	51	54	-6%

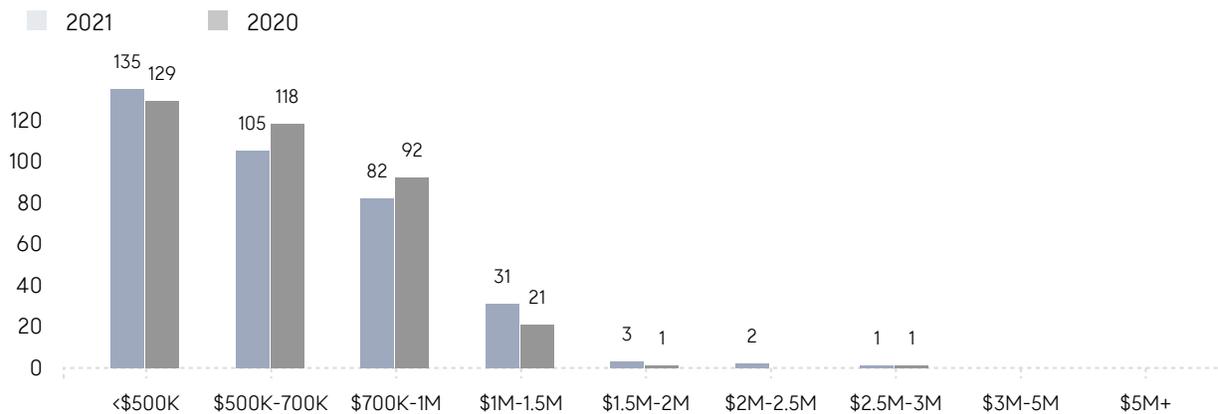
# Scotch Plains

FULL YEAR 2021

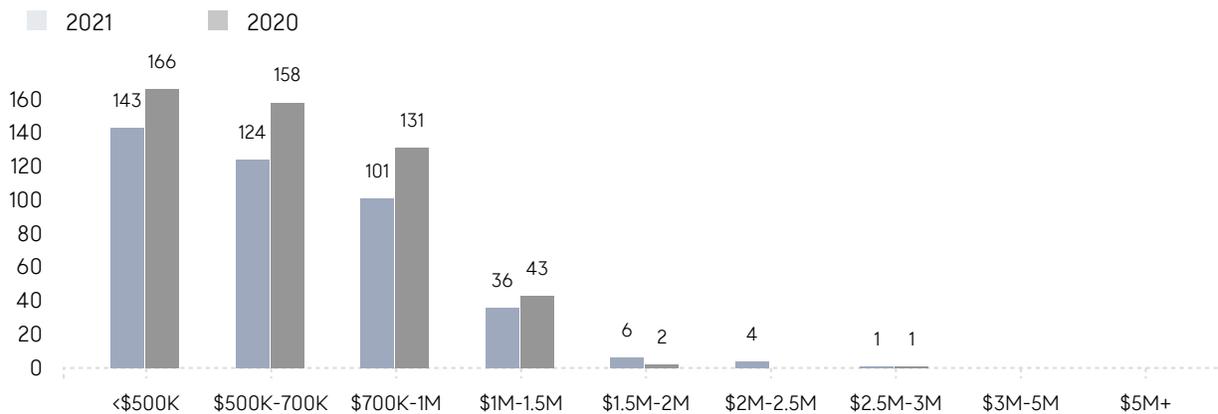
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Secaucus

FULL YEAR 2021

## UNDER CONTRACT

**192**  
Total  
Properties

**\$479K**  
Average  
Price

**\$454K**  
Median  
Price

**21%**  
Increase From  
2020

**7%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**211**  
Total  
Properties

**\$462K**  
Average  
Price

**\$420K**  
Median  
Price

**46%**  
Increase From  
2020

**5%**  
Increase From  
2020

**-2%**  
Decrease From  
2020

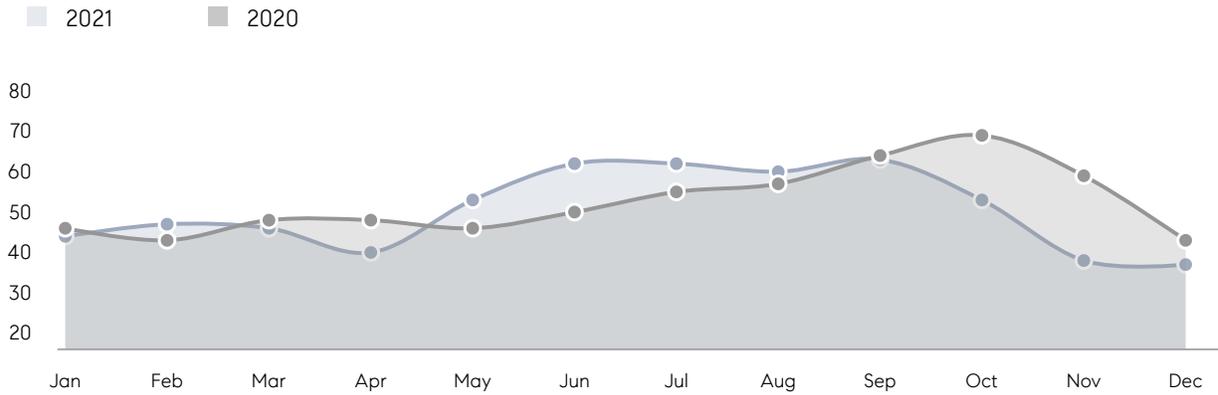
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	44	50	-12%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$462,664	\$439,574	5.3%
	# OF CONTRACTS	192	159	20.8%
	NEW LISTINGS	305	252	21%
Houses	AVERAGE DOM	44	42	5%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$613,749	\$532,708	15%
	# OF CONTRACTS	55	35	57%
	NEW LISTINGS	78	72	8%
Condo/Co-op/TH	AVERAGE DOM	44	52	-15%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$402,230	\$408,813	-2%
	# OF CONTRACTS	137	124	10%
	NEW LISTINGS	227	180	26%

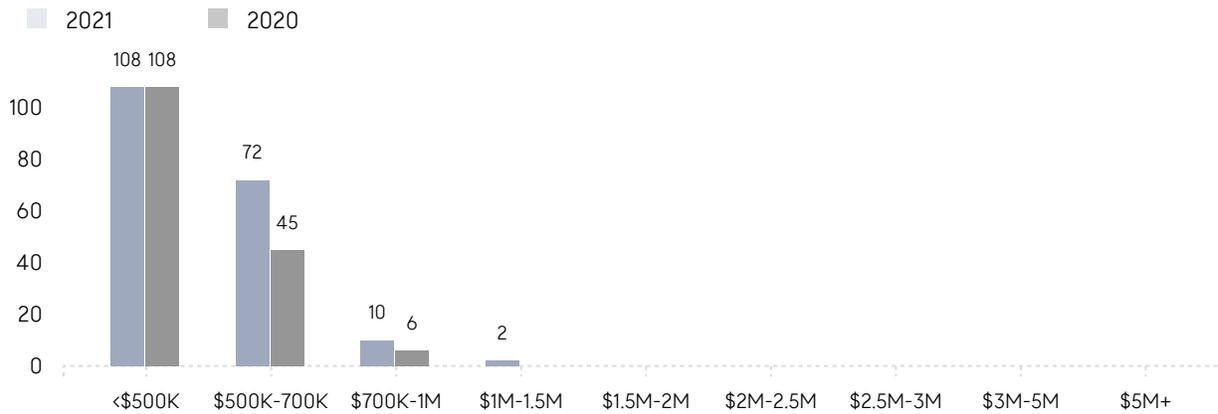
# Secaucus

FULL YEAR 2021

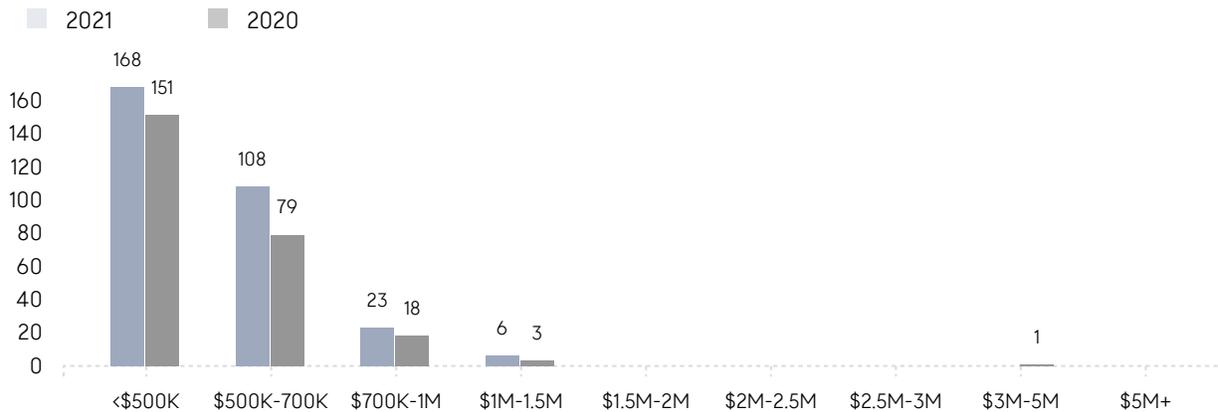
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Short Hills

FULL YEAR 2021

## UNDER CONTRACT

**267**  
Total  
Properties

**\$1.8M**  
Average  
Price

**\$1.5M**  
Median  
Price

**-5%**  
Decrease From  
2020

**9%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**281**  
Total  
Properties

**\$1.7M**  
Average  
Price

**\$1.6M**  
Median  
Price

**6%**  
Increase From  
2020

**12%**  
Increase From  
2020

**8%**  
Increase From  
2020

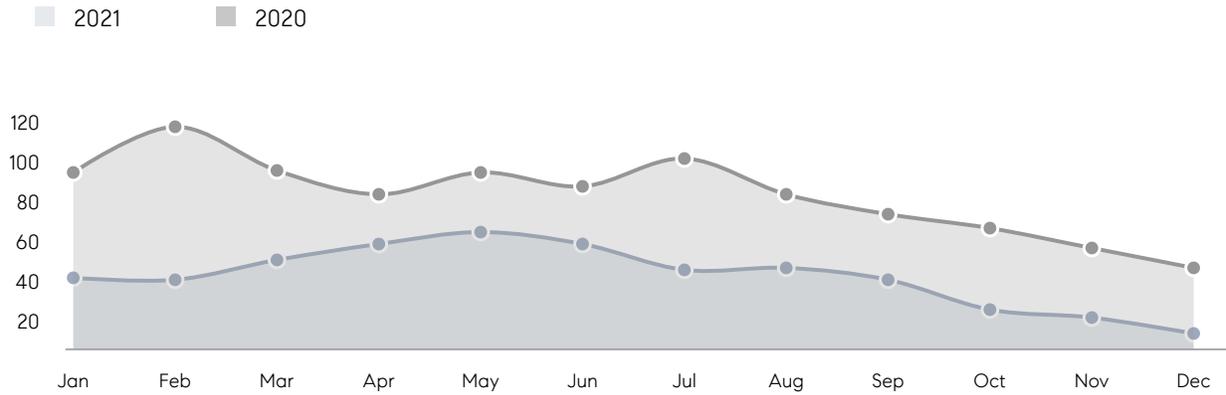
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	36	57	-37%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,779,247	\$1,589,051	12.0%
	# OF CONTRACTS	267	282	-5.3%
	NEW LISTINGS	319	445	-28%
Houses	AVERAGE DOM	36	57	-37%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$1,782,288	\$1,592,627	12%
	# OF CONTRACTS	265	280	-5%
	NEW LISTINGS	315	442	-29%
Condo/Co-op/TH	AVERAGE DOM	14	18	-22%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$1,355,000	\$1,120,500	21%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	4	3	33%

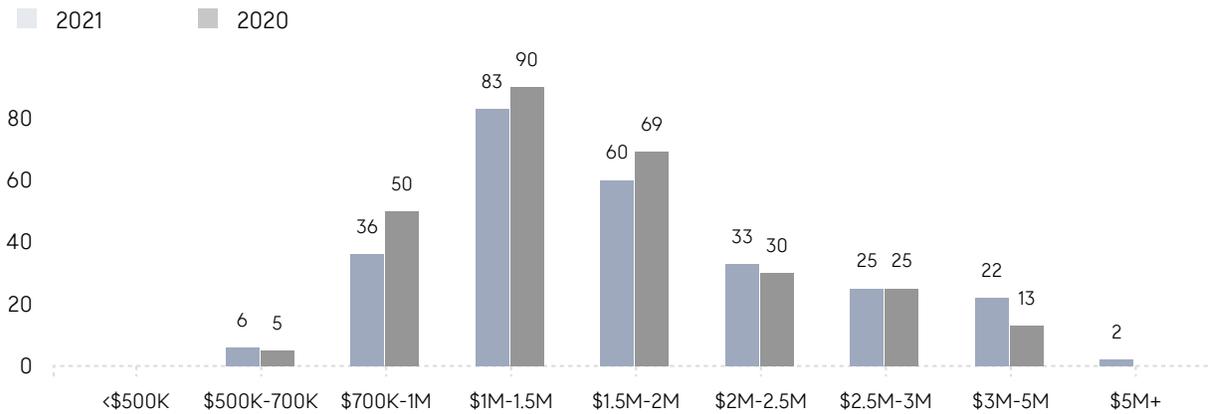
# Short Hills

FULL YEAR 2021

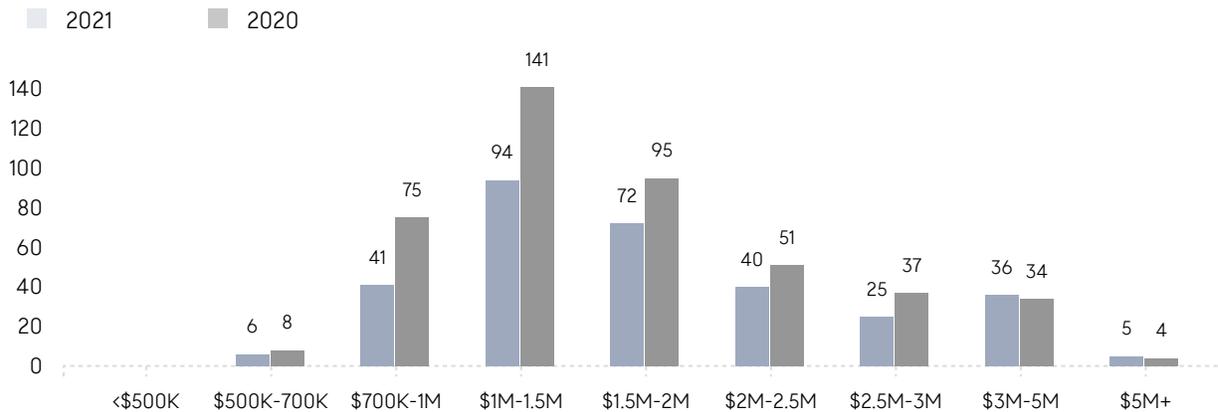
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Somerville

FULL YEAR 2021

## UNDER CONTRACT

**107**  
Total  
Properties

**\$391K**  
Average  
Price

**\$389K**  
Median  
Price

**-9%**  
Decrease From  
2020

**10%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**108**  
Total  
Properties

**\$402K**  
Average  
Price

**\$405K**  
Median  
Price

**-4%**  
Decrease From  
2020

**15%**  
Increase From  
2020

**19%**  
Increase From  
2020

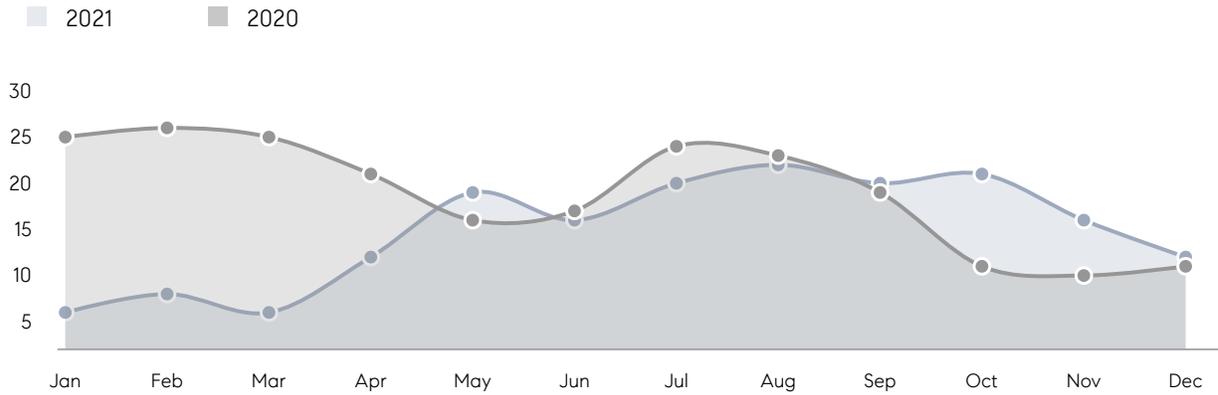
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$402,919	\$349,838	15.2%
	# OF CONTRACTS	107	118	-9.3%
	NEW LISTINGS	131	131	0%
Houses	AVERAGE DOM	32	43	-26%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$405,378	\$349,838	16%
	# OF CONTRACTS	102	118	-14%
	NEW LISTINGS	124	130	-5%
Condo/Co-op/TH	AVERAGE DOM	25	-	-
	% OF ASKING PRICE	103%	-	
	AVERAGE SOLD PRICE	\$352,254	-	-
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	7	1	600%

# Somerville

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# South Orange

FULL YEAR 2021

## UNDER CONTRACT

**294**  
Total  
Properties

**\$754K**  
Average  
Price

**\$734K**  
Median  
Price

**-7%**  
Decrease From  
2020

**7%**  
Increase From  
2020

**8%**  
Increase From  
2020

## UNITS SOLD

**300**  
Total  
Properties

**\$807K**  
Average  
Price

**\$762K**  
Median  
Price

**1%**  
Increase From  
2020

**15%**  
Increase From  
2020

**13%**  
Increase From  
2020

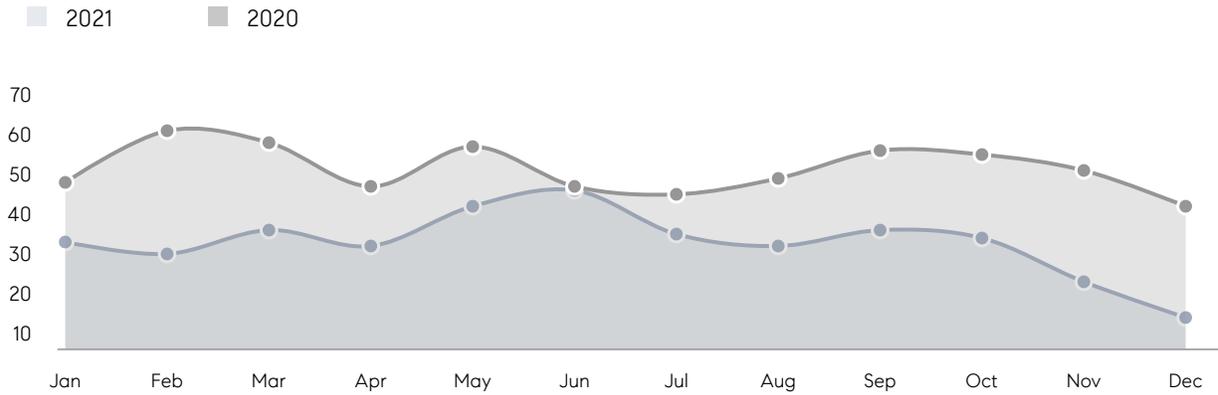
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	25	39	-36%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$807,389	\$702,101	15.0%
	# OF CONTRACTS	294	317	-7.3%
	NEW LISTINGS	321	395	-19%
Houses	AVERAGE DOM	23	33	-30%
	% OF ASKING PRICE	108%	103%	
	AVERAGE SOLD PRICE	\$862,240	\$736,227	17%
	# OF CONTRACTS	253	283	-11%
	NEW LISTINGS	277	346	-20%
Condo/Co-op/TH	AVERAGE DOM	41	82	-50%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$470,445	\$410,385	15%
	# OF CONTRACTS	41	34	21%
	NEW LISTINGS	44	49	-10%

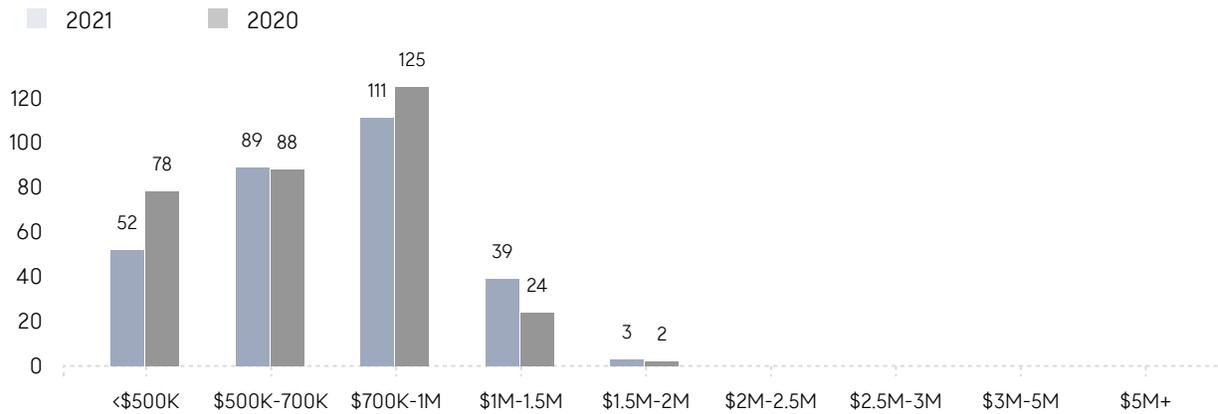
# South Orange

FULL YEAR 2021

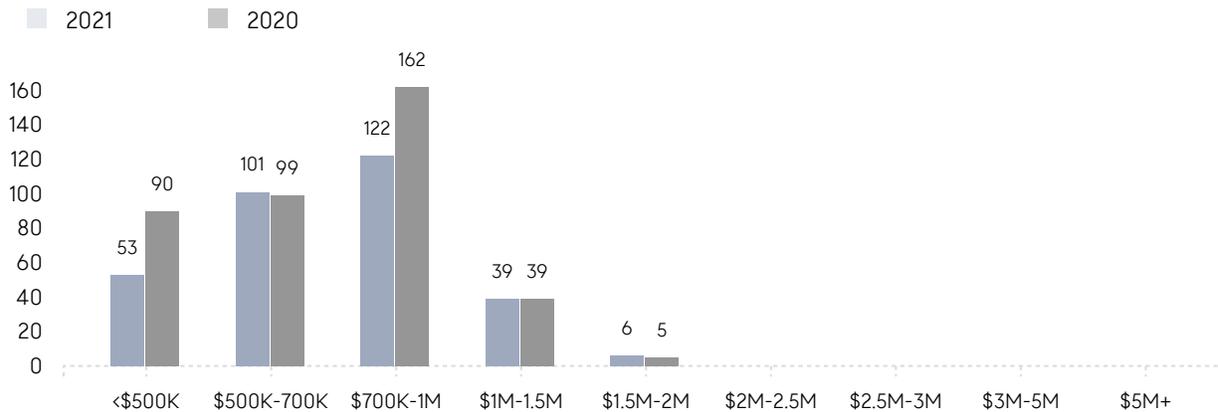
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Springfield

FULL YEAR 2021

## UNDER CONTRACT

**234**  
Total  
Properties

**\$501K**  
Average  
Price

**\$499K**  
Median  
Price

**-4%**  
Decrease From  
2020

**5%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**245**  
Total  
Properties

**\$507K**  
Average  
Price

**\$515K**  
Median  
Price

**6%**  
Increase From  
2020

**11%**  
Increase From  
2020

**15%**  
Increase From  
2020

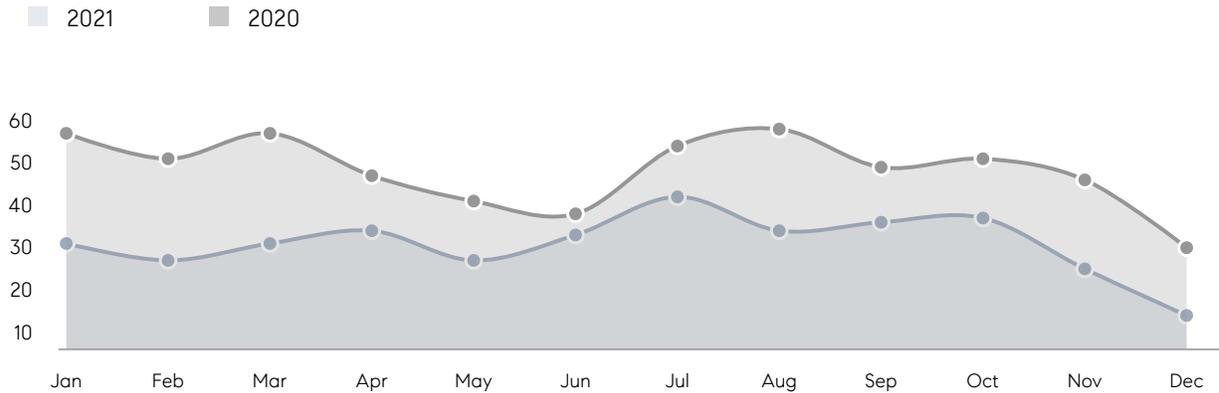
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	44	-20%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$507,695	\$458,043	10.8%
	# OF CONTRACTS	234	245	-4.5%
	NEW LISTINGS	285	311	-8%
Houses	AVERAGE DOM	33	44	-25%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$584,914	\$508,481	15%
	# OF CONTRACTS	172	190	-9%
	NEW LISTINGS	215	239	-10%
Condo/Co-op/TH	AVERAGE DOM	39	47	-17%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$293,860	\$283,452	4%
	# OF CONTRACTS	62	55	13%
	NEW LISTINGS	70	72	-3%

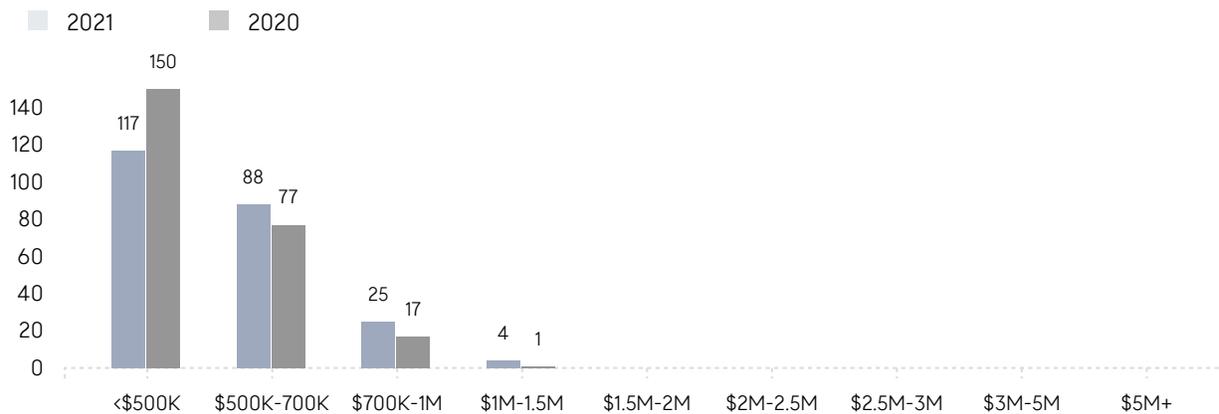
# Springfield

FULL YEAR 2021

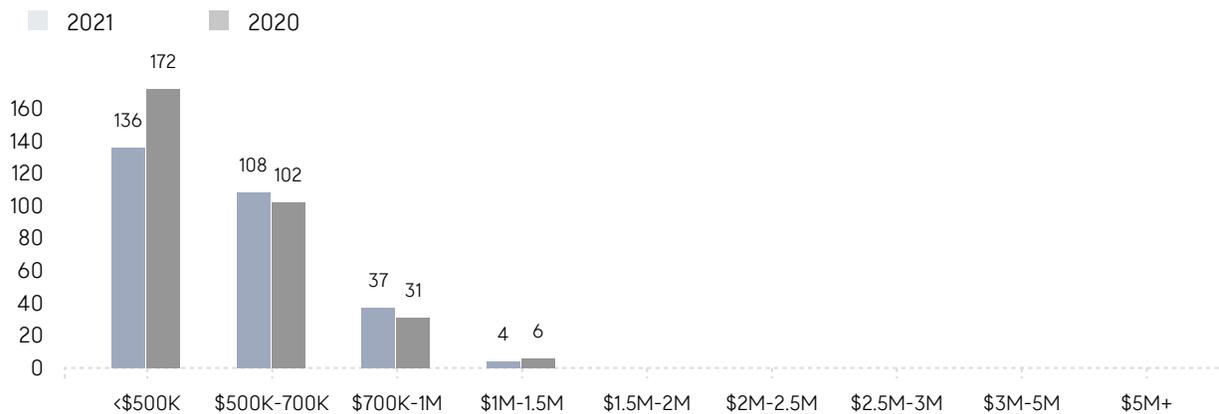
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Summit

FULL YEAR 2021

## UNDER CONTRACT

**391**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$1.0M**  
Median  
Price

**5%**  
Increase From  
2020

**7%**  
Increase From  
2020

**11%**  
Increase From  
2020

## UNITS SOLD

**405**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$1.0M**  
Median  
Price

**13%**  
Increase From  
2020

**8%**  
Increase From  
2020

**6%**  
Increase From  
2020

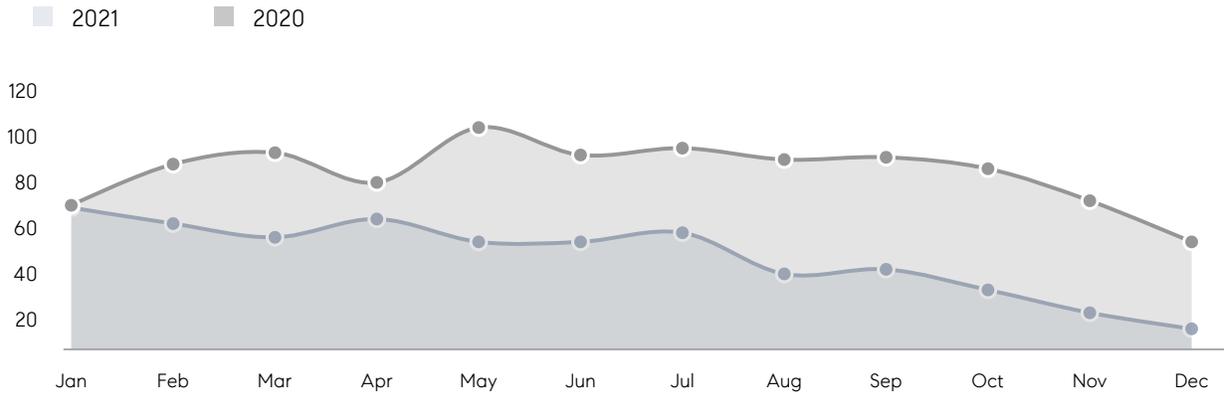
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	35	46	-24%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,231,913	\$1,145,537	7.5%
	# OF CONTRACTS	391	374	4.5%
	NEW LISTINGS	454	535	-15%
Houses	AVERAGE DOM	30	40	-25%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$1,341,441	\$1,239,286	8%
	# OF CONTRACTS	322	320	1%
	NEW LISTINGS	369	451	-18%
Condo/Co-op/TH	AVERAGE DOM	61	80	-24%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$679,367	\$592,060	15%
	# OF CONTRACTS	69	54	28%
	NEW LISTINGS	85	84	1%

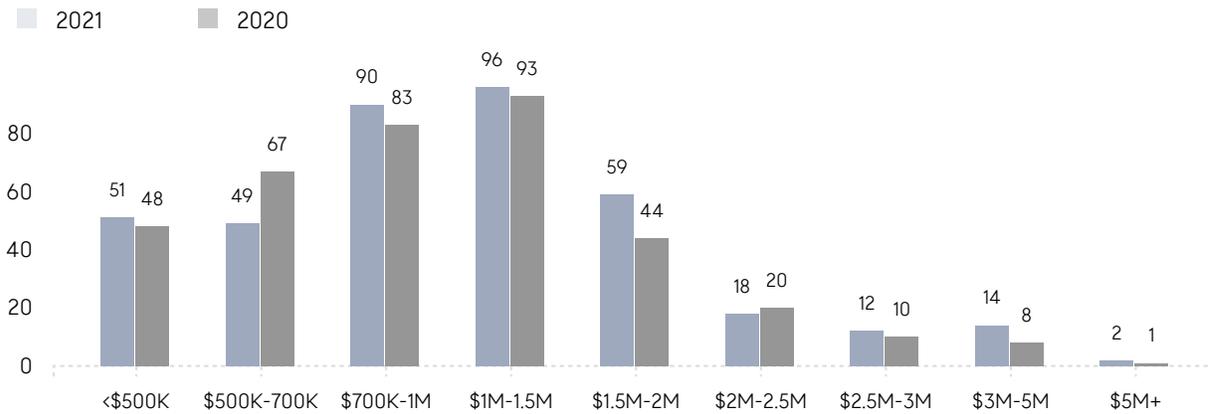
# Summit

FULL YEAR 2021

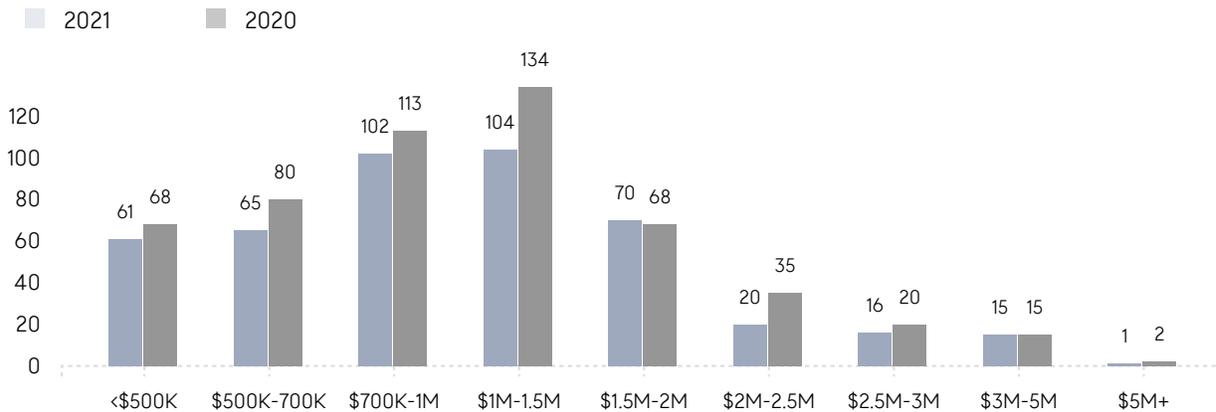
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Teaneck

FULL YEAR 2021

## UNDER CONTRACT

**541**  
Total  
Properties

**\$535K**  
Average  
Price

**\$489K**  
Median  
Price

**14%**  
Increase From  
2020

**5%**  
Increase From  
2020

**5%**  
Increase From  
2020

## UNITS SOLD

**483**  
Total  
Properties

**\$539K**  
Average  
Price

**\$500K**  
Median  
Price

**13%**  
Increase From  
2020

**10%**  
Increase From  
2020

**11%**  
Increase From  
2020

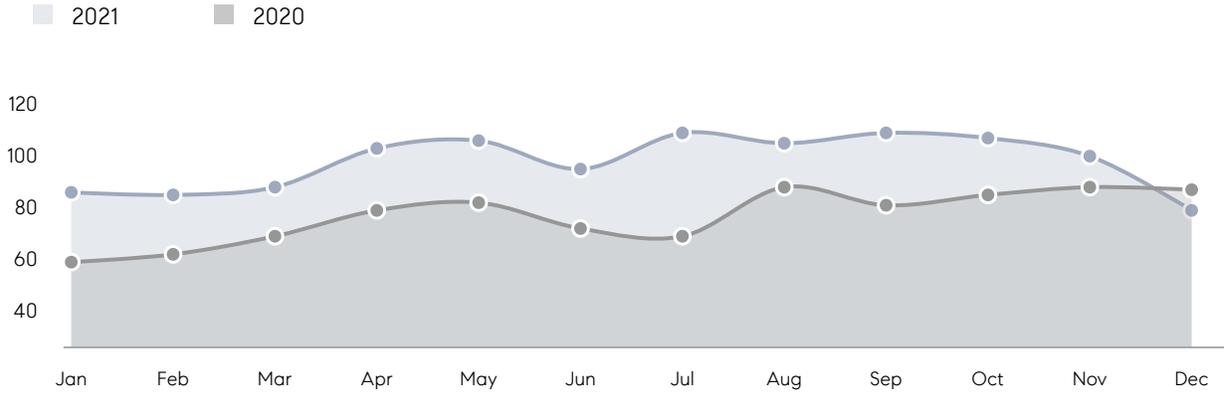
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	44	48	-8%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$539,491	\$488,751	10.4%
	# OF CONTRACTS	541	474	14.1%
	NEW LISTINGS	533	506	5%
Houses	AVERAGE DOM	40	49	-18%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$576,452	\$503,808	14%
	# OF CONTRACTS	472	440	7%
	NEW LISTINGS	476	448	6%
Condo/Co-op/TH	AVERAGE DOM	68	40	70%
	% OF ASKING PRICE	95%	98%	
	AVERAGE SOLD PRICE	\$293,084	\$264,563	11%
	# OF CONTRACTS	69	34	103%
	NEW LISTINGS	57	58	-2%

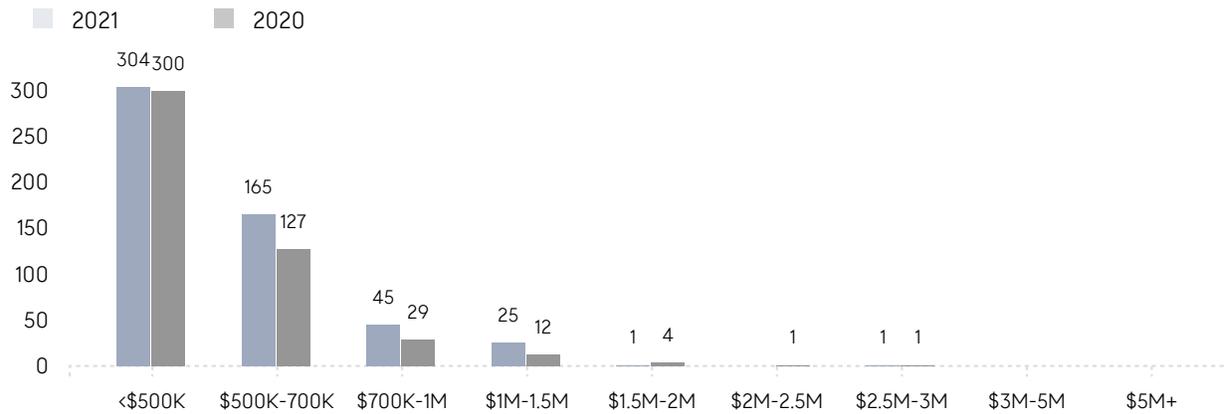
# Teaneck

FULL YEAR 2021

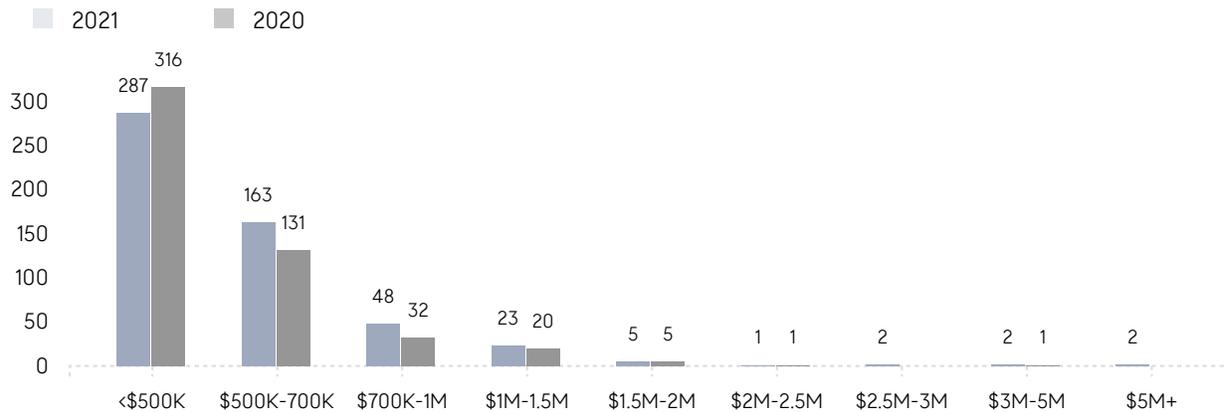
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Tenafly

FULL YEAR 2021

## UNDER CONTRACT

**287**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$999K**  
Median  
Price

**15%**  
Increase From  
2020

**-3%**  
Decrease From  
2020

**-7%**  
Decrease From  
2020

## UNITS SOLD

**261**  
Total  
Properties

**\$1.1M**  
Average  
Price

**\$990K**  
Median  
Price

**11%**  
Increase From  
2020

**-2%**  
Decrease From  
2020

**-**  
Change From  
2020

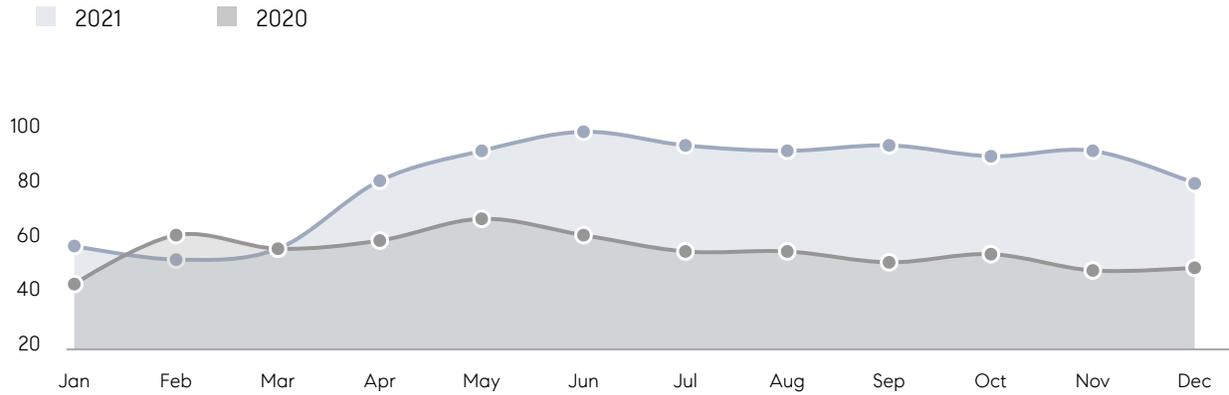
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	58	68	-15%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,159,955	\$1,183,858	-2.0%
	# OF CONTRACTS	287	249	15.3%
	NEW LISTINGS	318	259	23%
Houses	AVERAGE DOM	55	65	-15%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,241,406	\$1,221,604	2%
	# OF CONTRACTS	251	233	8%
	NEW LISTINGS	273	237	15%
Condo/Co-op/TH	AVERAGE DOM	75	113	-34%
	% OF ASKING PRICE	98%	94%	
	AVERAGE SOLD PRICE	\$634,014	\$667,219	-5%
	# OF CONTRACTS	36	16	125%
	NEW LISTINGS	45	22	105%

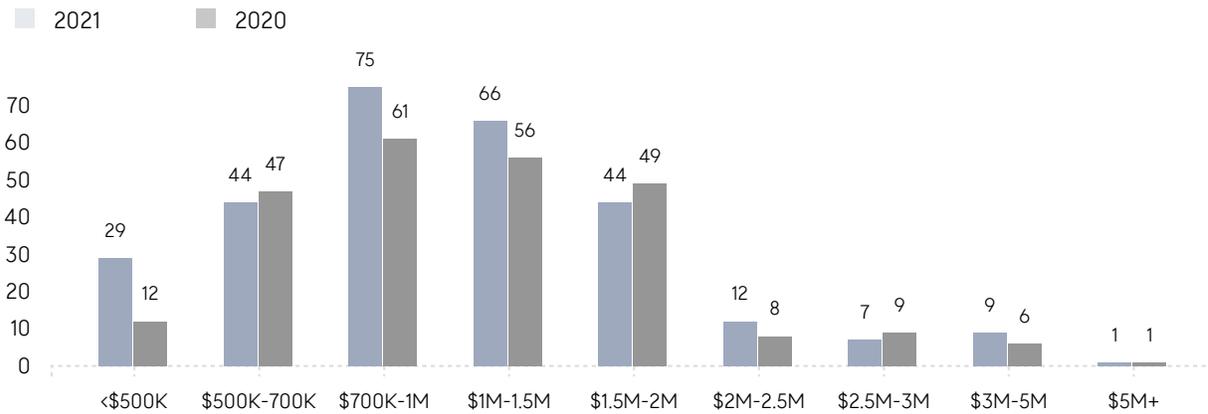
# Tenaflly

FULL YEAR 2021

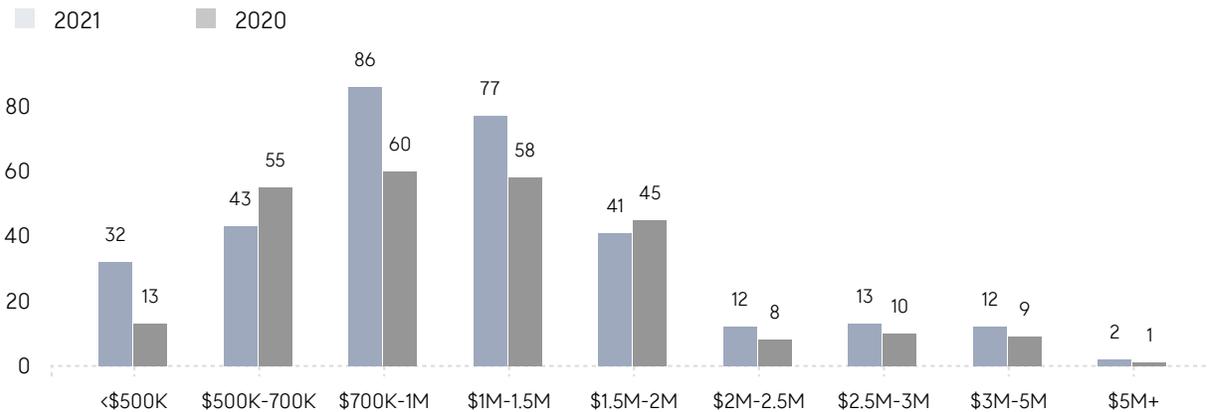
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Union City

FULL YEAR 2021

## UNDER CONTRACT

**363**  
Total  
Properties

**\$398K**  
Average  
Price

**\$369K**  
Median  
Price

**38%**  
Increase From  
2020

**6%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**321**  
Total  
Properties

**\$382K**  
Average  
Price

**\$359K**  
Median  
Price

**38%**  
Increase From  
2020

**5%**  
Increase From  
2020

**7%**  
Increase From  
2020

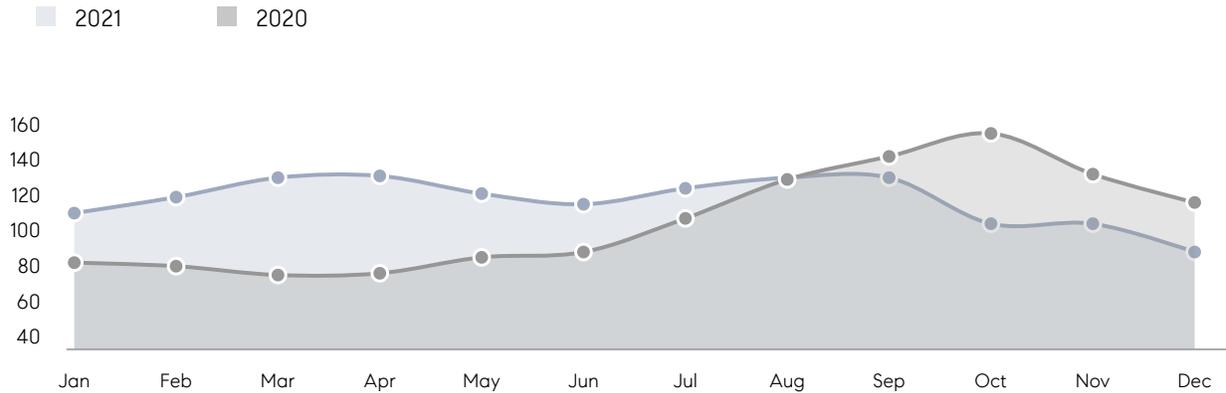
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	50	48	4%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$382,558	\$364,431	5.0%
	# OF CONTRACTS	363	263	38.0%
	NEW LISTINGS	535	523	2%
Houses	AVERAGE DOM	39	36	8%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$486,529	\$447,865	9%
	# OF CONTRACTS	42	30	40%
	NEW LISTINGS	68	53	28%
Condo/Co-op/TH	AVERAGE DOM	52	49	6%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$369,373	\$353,951	4%
	# OF CONTRACTS	321	233	38%
	NEW LISTINGS	467	470	-1%

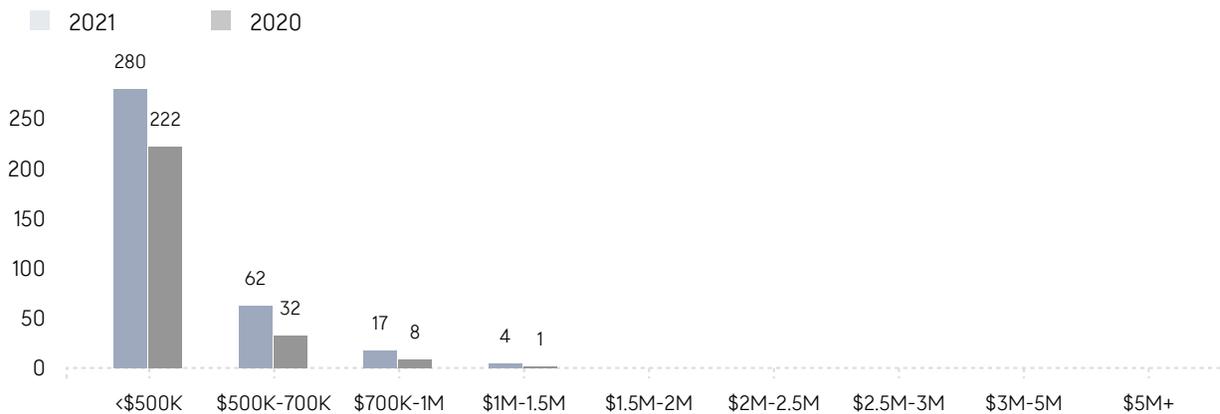
# Union City

FULL YEAR 2021

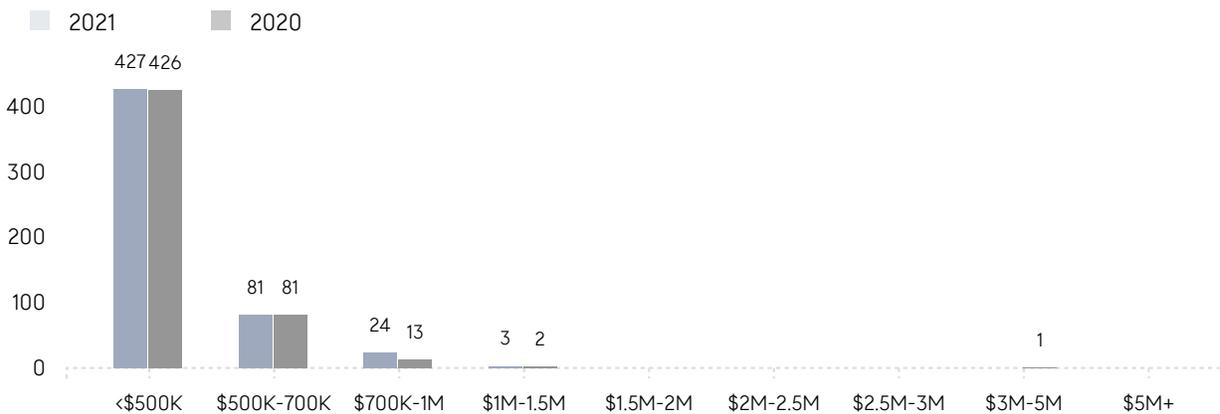
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Upper Saddle River

FULL YEAR 2021

## UNDER CONTRACT

**243**  
Total  
Properties

**\$1.1M**  
Average  
Price

**\$999K**  
Median  
Price

**15%**  
Increase From  
2020

**12%**  
Increase From  
2020

**12%**  
Increase From  
2020

## UNITS SOLD

**186**  
Total  
Properties

**\$1.2M**  
Average  
Price

**\$1.0M**  
Median  
Price

**3%**  
Increase From  
2020

**22%**  
Increase From  
2020

**28%**  
Increase From  
2020

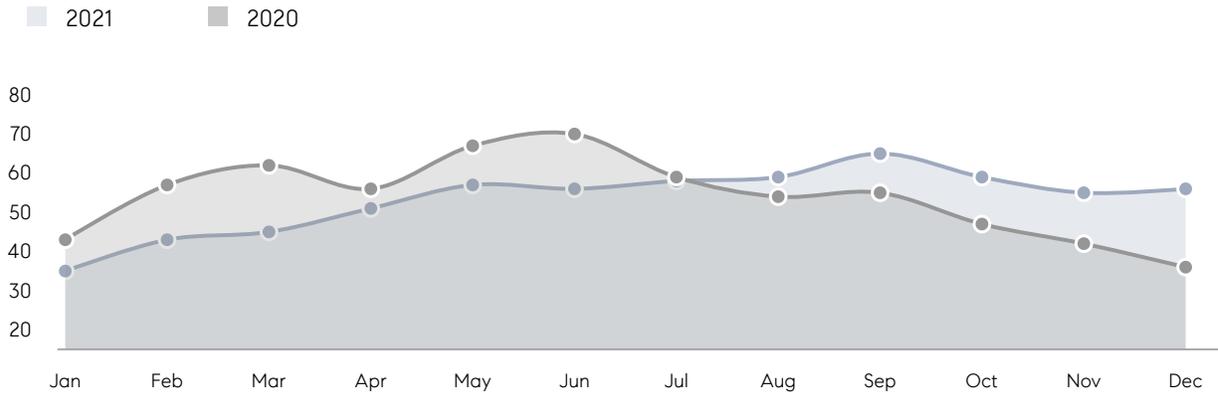
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	41	70	-41%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$1,205,034	\$986,460	22.2%
	# OF CONTRACTS	243	211	15.2%
	NEW LISTINGS	275	250	10%
Houses	AVERAGE DOM	41	70	-41%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$1,214,914	\$994,164	22%
	# OF CONTRACTS	187	201	-7%
	NEW LISTINGS	206	239	-14%
Condo/Co-op/TH	AVERAGE DOM	36	46	-22%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$952,395	\$647,500	47%
	# OF CONTRACTS	56	10	460%
	NEW LISTINGS	69	11	527%

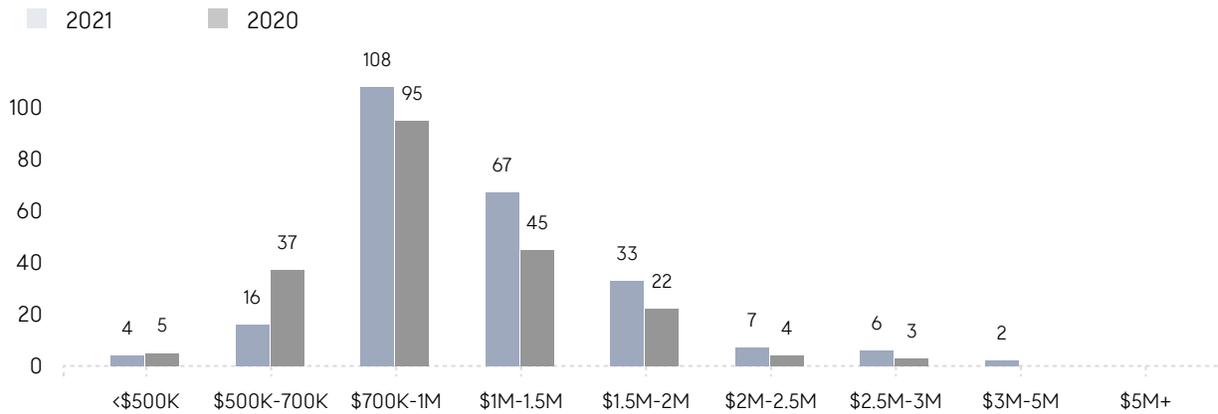
# Upper Saddle River

FULL YEAR 2021

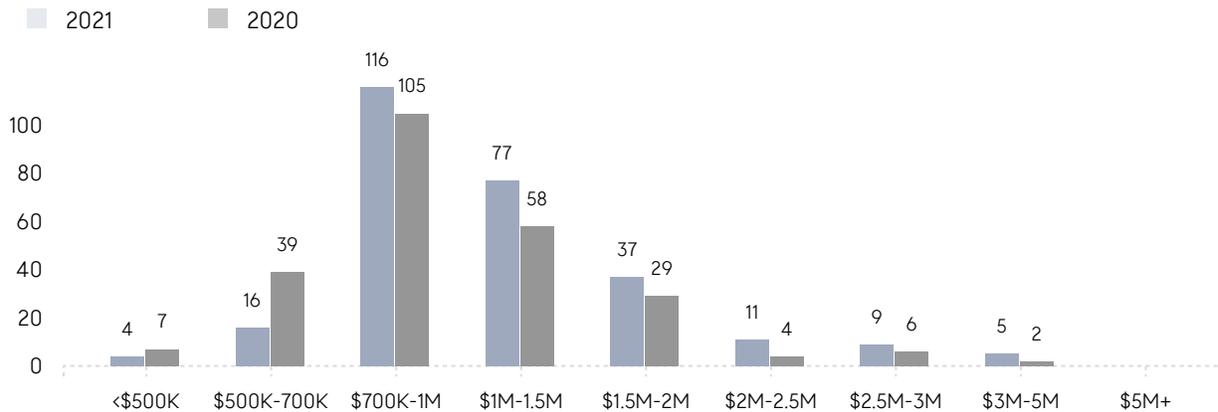
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Verona

FULL YEAR 2021

## UNDER CONTRACT

**260**  
Total  
Properties

**\$496K**  
Average  
Price

**\$489K**  
Median  
Price

**-1%**  
Decrease From  
2020

**4%**  
Increase From  
2020

**3%**  
Increase From  
2020

## UNITS SOLD

**275**  
Total  
Properties

**\$519K**  
Average  
Price

**\$500K**  
Median  
Price

**17%**  
Increase From  
2020

**7%**  
Increase From  
2020

**3%**  
Increase From  
2020

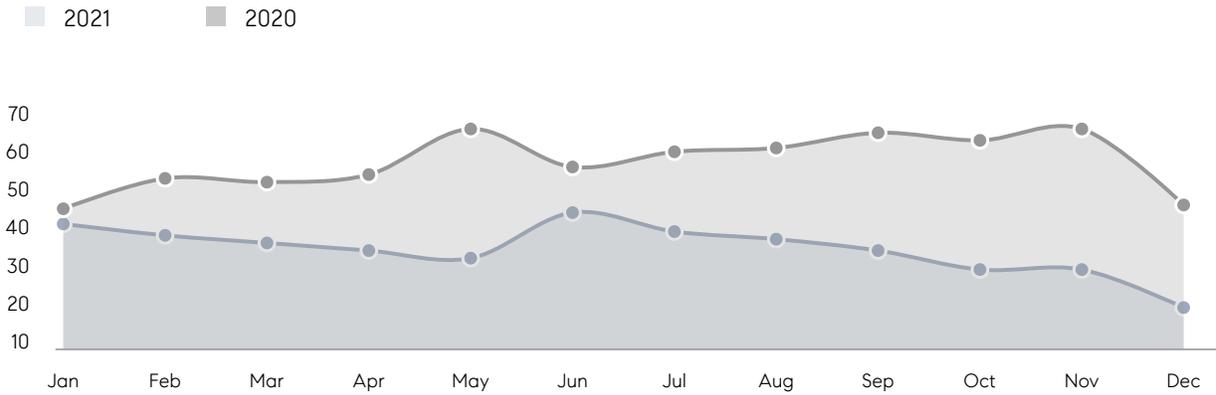
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	37	41	-10%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$519,207	\$487,485	6.5%
	# OF CONTRACTS	260	263	-1.1%
	NEW LISTINGS	286	361	-21%
Houses	AVERAGE DOM	27	31	-13%
	% OF ASKING PRICE	108%	102%	
	AVERAGE SOLD PRICE	\$639,733	\$593,593	8%
	# OF CONTRACTS	164	171	-4%
	NEW LISTINGS	175	222	-21%
Condo/Co-op/TH	AVERAGE DOM	53	59	-10%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$304,937	\$298,987	2%
	# OF CONTRACTS	96	92	4%
	NEW LISTINGS	111	139	-20%

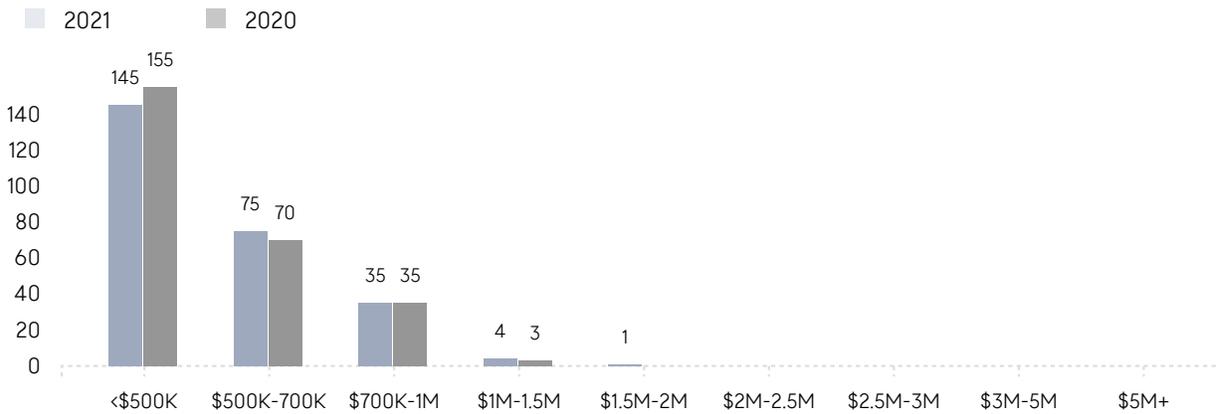
# Verona

FULL YEAR 2021

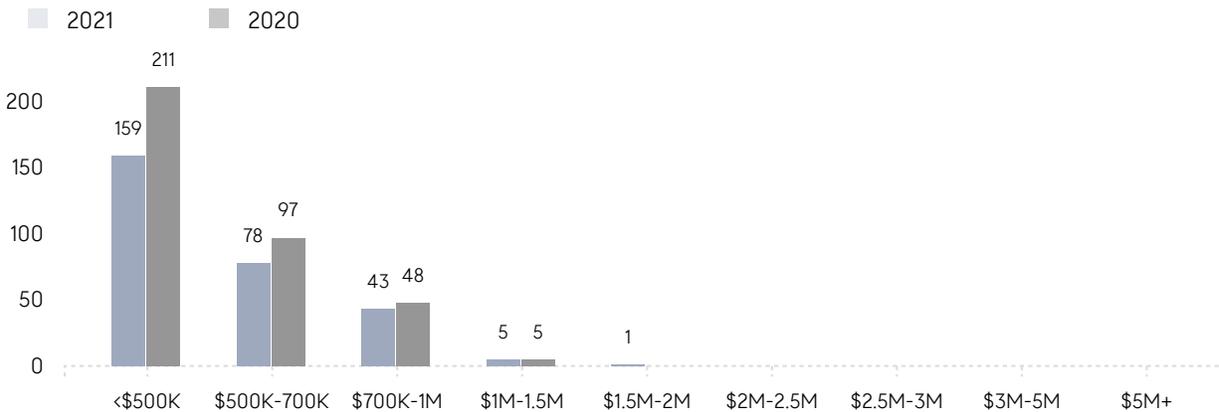
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Waldwick

FULL YEAR 2021

## UNDER CONTRACT

**183**  
Total  
Properties

**\$511K**  
Average  
Price

**\$499K**  
Median  
Price

**15%**  
Increase From  
2020

**2%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**147**  
Total  
Properties

**\$518K**  
Average  
Price

**\$505K**  
Median  
Price

**-6%**  
Decrease From  
2020

**5%**  
Increase From  
2020

**5%**  
Increase From  
2020

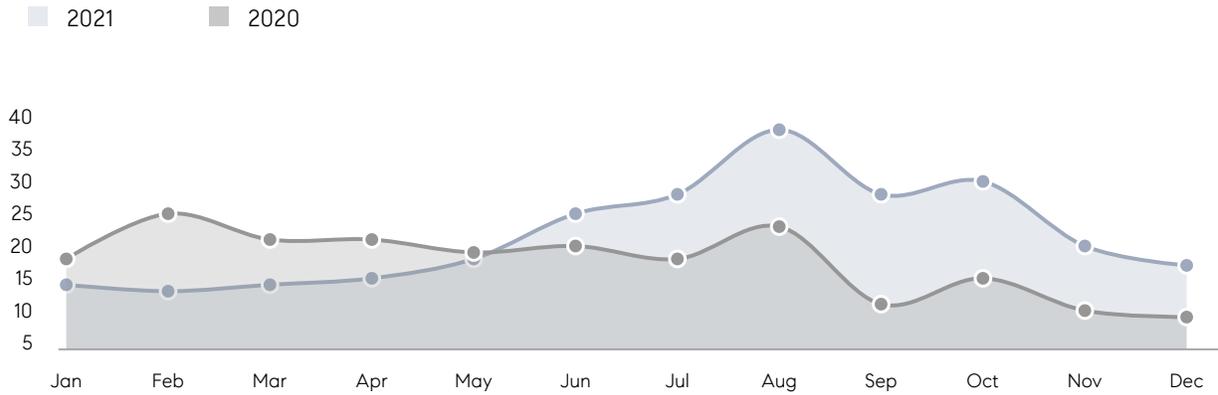
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	21	41	-49%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$518,291	\$495,857	4.5%
	# OF CONTRACTS	183	159	15.1%
	NEW LISTINGS	189	159	19%
Houses	AVERAGE DOM	21	41	-49%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$524,999	\$500,261	5%
	# OF CONTRACTS	162	142	14%
	NEW LISTINGS	167	141	18%
Condo/Co-op/TH	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$466,994	\$463,868	1%
	# OF CONTRACTS	21	17	24%
	NEW LISTINGS	22	18	22%

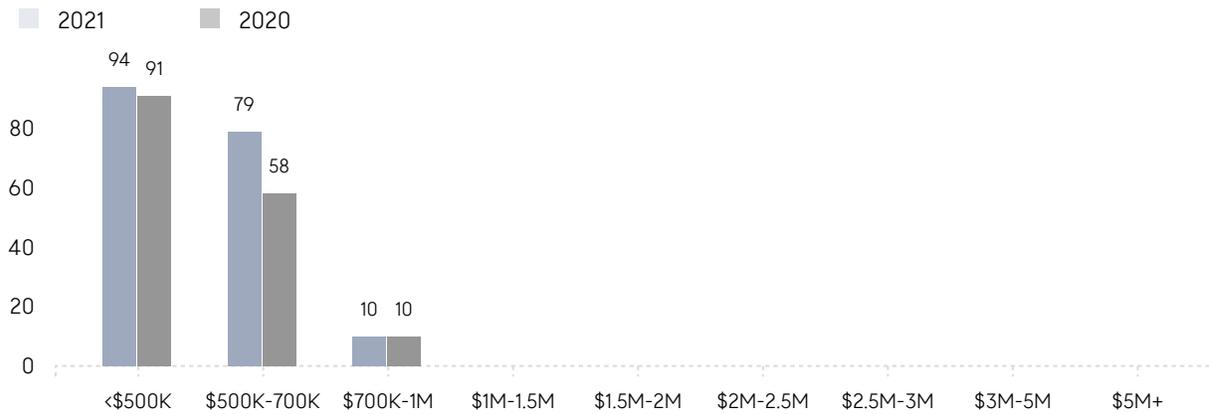
# Waldwick

FULL YEAR 2021

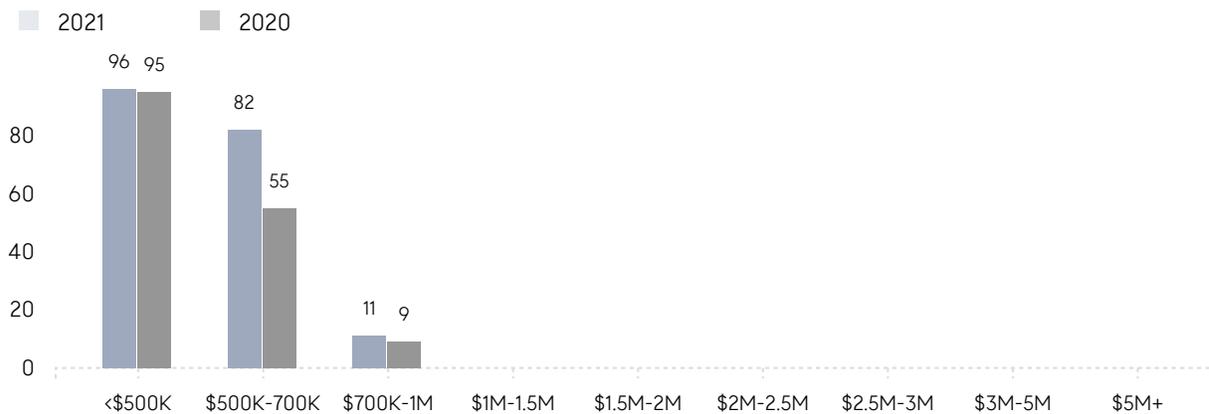
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Wallington

FULL YEAR 2021

## UNDER CONTRACT

**38**  
Total  
Properties

**\$482K**  
Average  
Price

**\$419K**  
Median  
Price

**-17%**  
Decrease From  
2020

**14%**  
Increase From  
2020

**7%**  
Increase From  
2020

## UNITS SOLD

**32**  
Total  
Properties

**\$441K**  
Average  
Price

**\$412K**  
Median  
Price

**-24%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**2%**  
Increase From  
2020

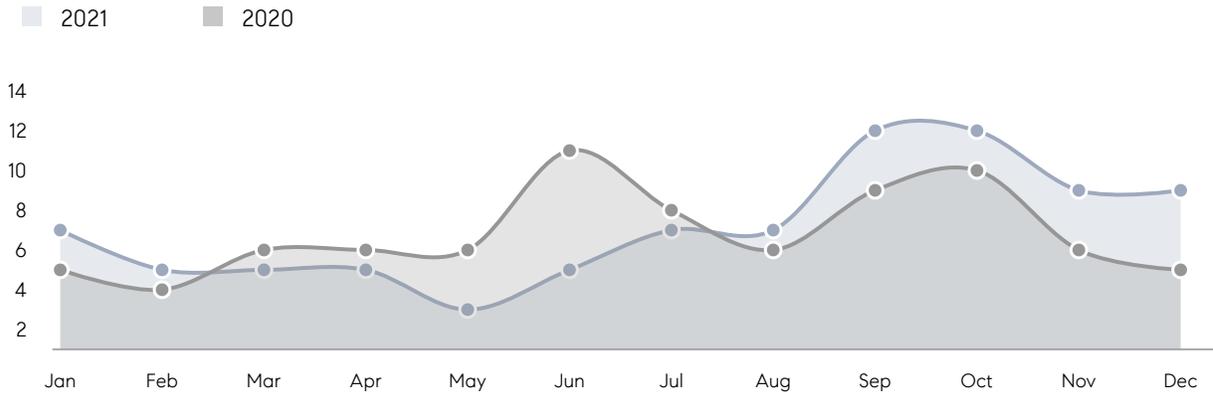
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	46	44	5%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$441,275	\$416,619	5.9%
	# OF CONTRACTS	38	46	-17.4%
	NEW LISTINGS	45	48	-6%
Houses	AVERAGE DOM	43	45	-4%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$444,252	\$424,167	5%
	# OF CONTRACTS	38	41	-7%
	NEW LISTINGS	45	43	5%
Condo/Co-op/TH	AVERAGE DOM	147	34	332%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$349,000	\$318,500	10%
	# OF CONTRACTS	0	5	0%
	NEW LISTINGS	0	5	0%

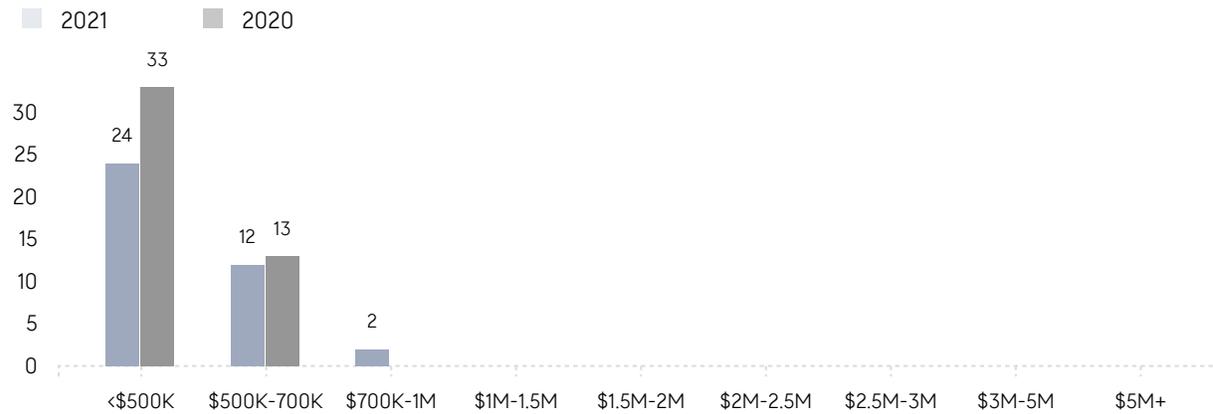
# Wallington

FULL YEAR 2021

## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Warren

FULL YEAR 2021

## UNDER CONTRACT

**277**  
Total  
Properties

**\$961K**  
Average  
Price

**\$869K**  
Median  
Price

**36%**  
Increase From  
2020

**14%**  
Increase From  
2020

**13%**  
Increase From  
2020

## UNITS SOLD

**253**  
Total  
Properties

**\$923K**  
Average  
Price

**\$850K**  
Median  
Price

**23%**  
Increase From  
2020

**16%**  
Increase From  
2020

**13%**  
Increase From  
2020

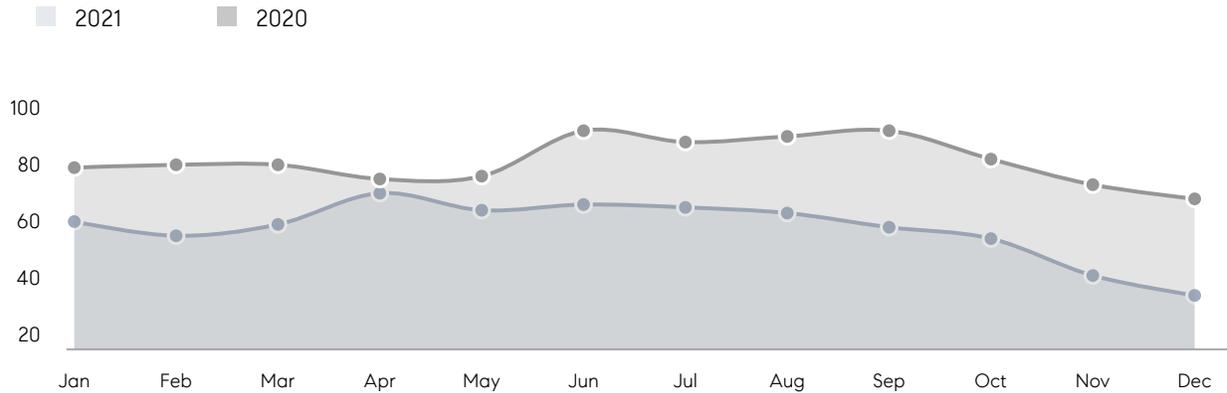
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	46	64	-28%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$923,239	\$795,504	16.1%
	# OF CONTRACTS	277	204	35.8%
	NEW LISTINGS	336	337	0%
Houses	AVERAGE DOM	42	60	-30%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$919,737	\$798,857	15%
	# OF CONTRACTS	267	192	39%
	NEW LISTINGS	321	322	0%
Condo/Co-op/TH	AVERAGE DOM	140	128	9%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$1,008,350	\$741,575	36%
	# OF CONTRACTS	10	12	-17%
	NEW LISTINGS	15	15	0%

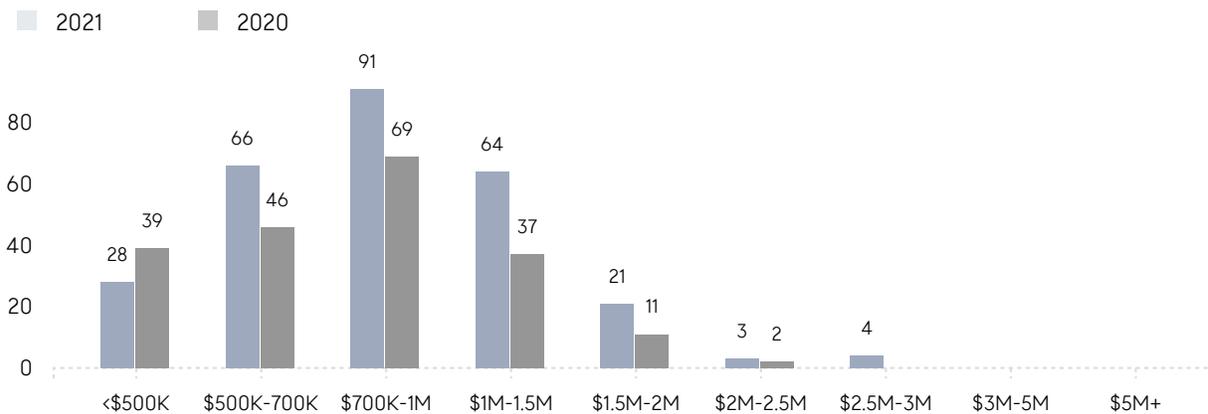
# Warren

FULL YEAR 2021

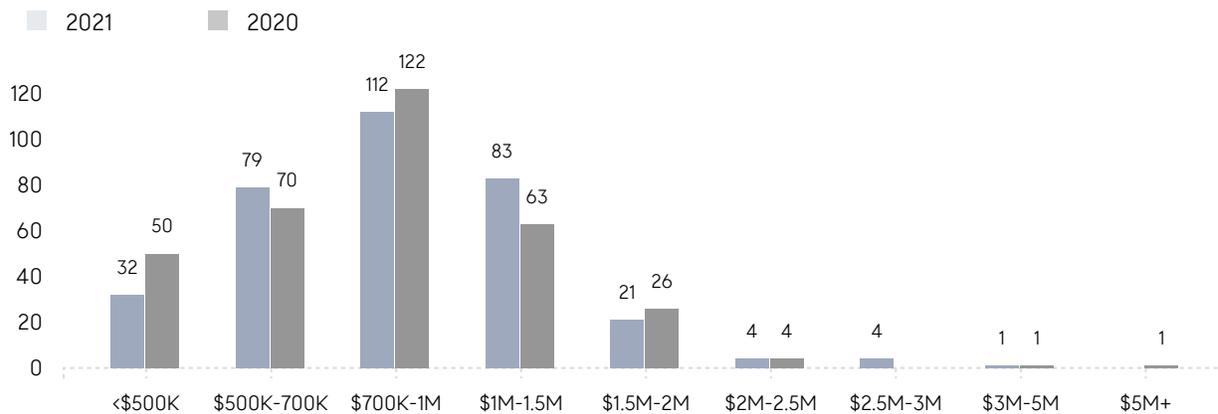
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Washington Township

FULL YEAR 2021

## UNDER CONTRACT

**438**  
Total  
Properties

**\$581K**  
Average  
Price

**\$549K**  
Median  
Price

**-1%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**10%**  
Increase From  
2020

## UNITS SOLD

**435**  
Total  
Properties

**\$579K**  
Average  
Price

**\$555K**  
Median  
Price

**3%**  
Increase From  
2020

**13%**  
Increase From  
2020

**12%**  
Increase From  
2020

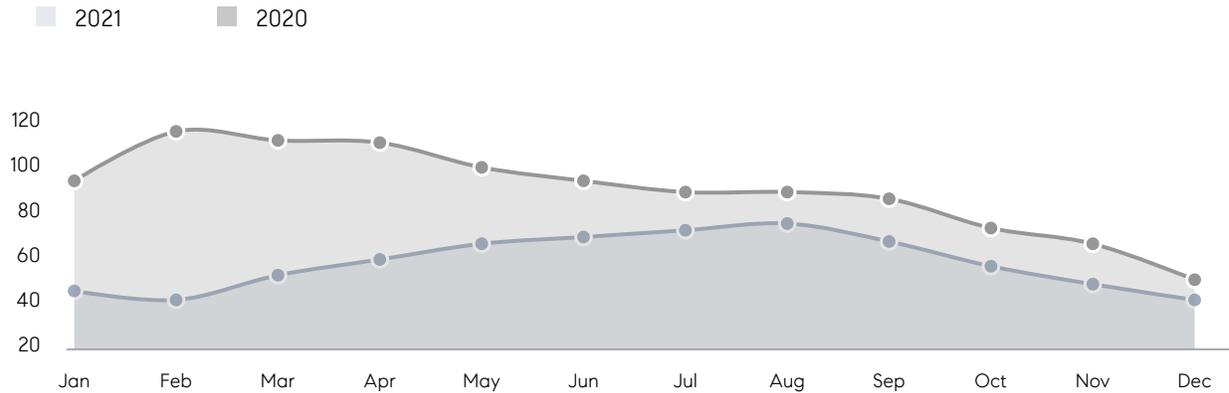
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	29	60	-52%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$579,622	\$512,182	13.2%
	# OF CONTRACTS	438	444	-1.4%
	NEW LISTINGS	481	493	-2%
Houses	AVERAGE DOM	29	61	-52%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$600,731	\$523,993	15%
	# OF CONTRACTS	383	407	-6%
	NEW LISTINGS	423	446	-5%
Condo/Co-op/TH	AVERAGE DOM	29	45	-36%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$424,146	\$395,890	7%
	# OF CONTRACTS	55	37	49%
	NEW LISTINGS	58	47	23%

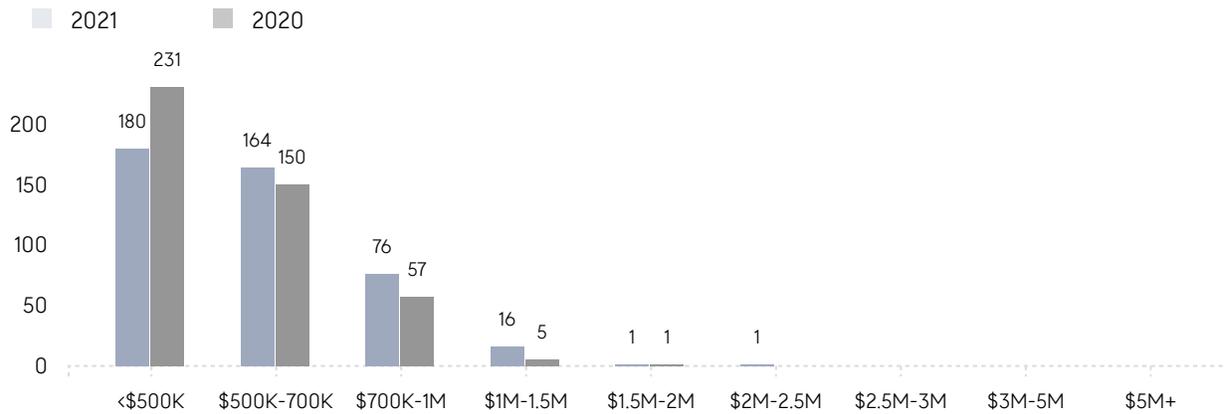
# Washington Township

FULL YEAR 2021

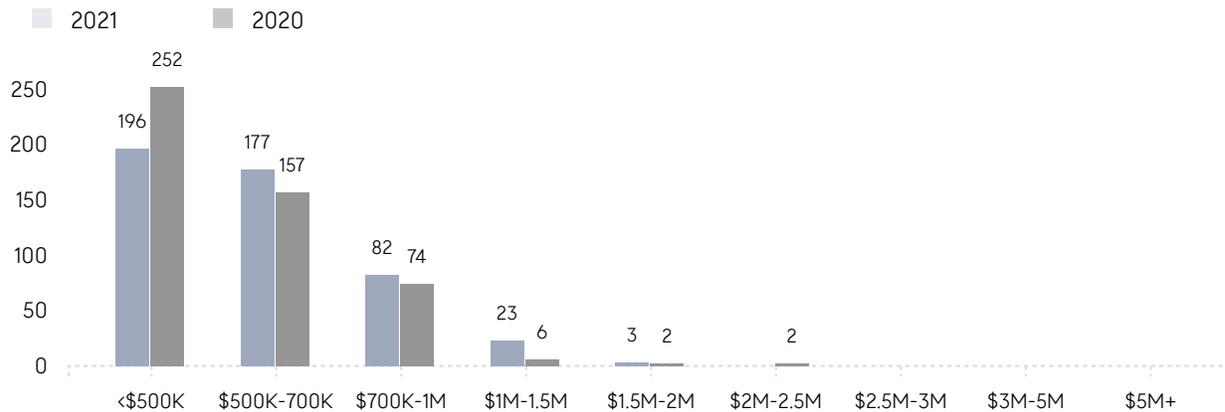
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Watchung

FULL YEAR 2021

## UNDER CONTRACT

**111**  
Total  
Properties

**\$909K**  
Average  
Price

**\$799K**  
Median  
Price

**25%**  
Increase From  
2020

**12%**  
Increase From  
2020

**23%**  
Increase From  
2020

## UNITS SOLD

**110**  
Total  
Properties

**\$879K**  
Average  
Price

**\$783K**  
Median  
Price

**39%**  
Increase From  
2020

**16%**  
Increase From  
2020

**18%**  
Increase From  
2020

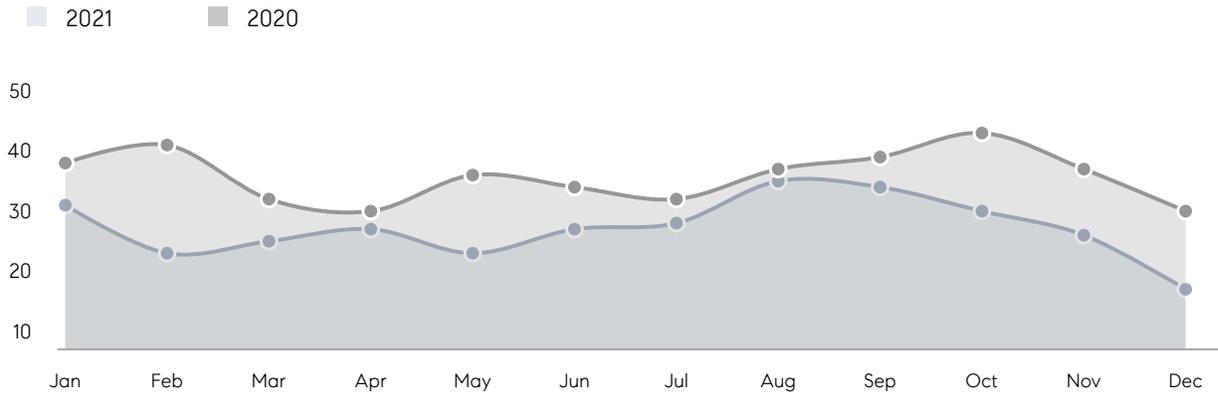
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	50	57	-12%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$879,689	\$761,271	15.6%
	# OF CONTRACTS	111	89	24.7%
	NEW LISTINGS	136	147	-7%
Houses	AVERAGE DOM	45	57	-21%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$911,408	\$784,595	16%
	# OF CONTRACTS	102	79	29%
	NEW LISTINGS	125	133	-6%
Condo/Co-op/TH	AVERAGE DOM	93	52	79%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$562,500	\$477,500	18%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	11	14	-21%

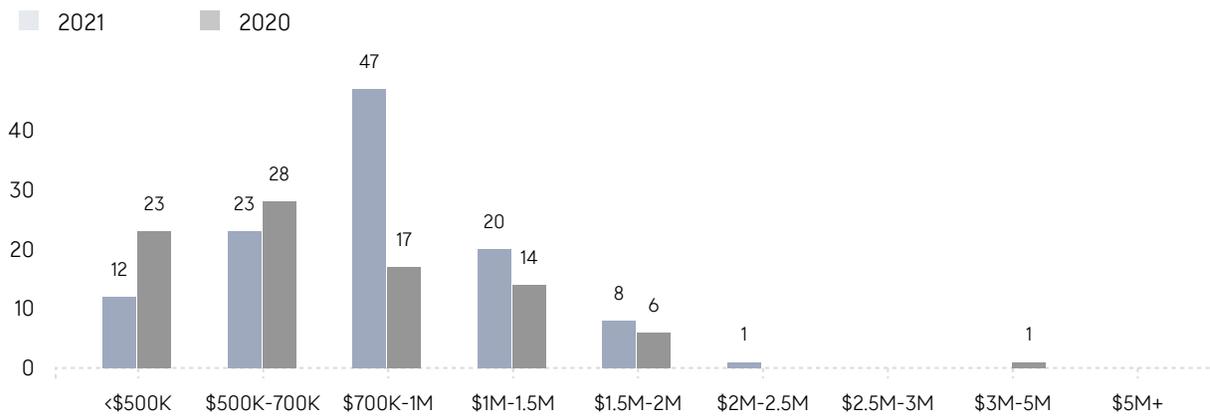
# Watchung

FULL YEAR 2021

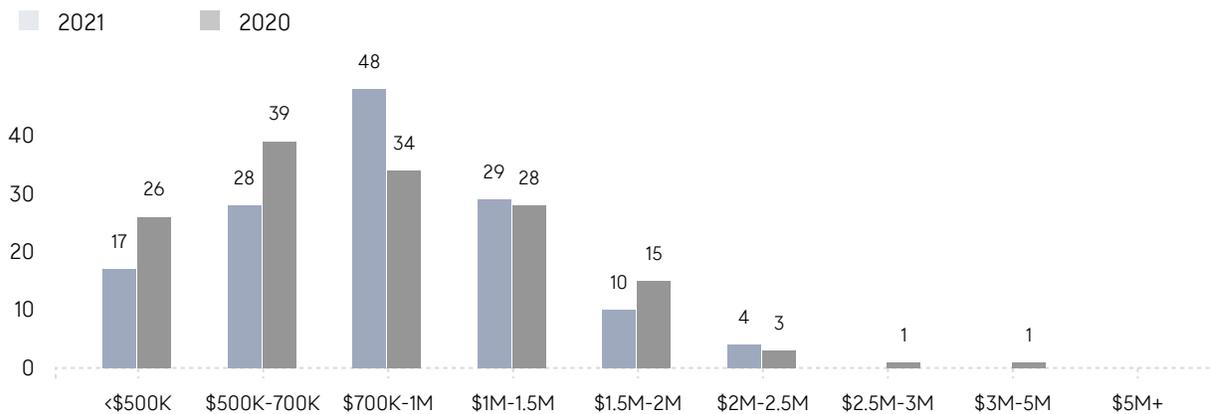
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Weehawken

FULL YEAR 2021

## UNDER CONTRACT

**277**  
Total  
Properties

**\$985K**  
Average  
Price

**\$850K**  
Median  
Price

**42%**  
Increase From  
2020

**5%**  
Increase From  
2020

**14%**  
Increase From  
2020

## UNITS SOLD

**204**  
Total  
Properties

**\$868K**  
Average  
Price

**\$750K**  
Median  
Price

**31%**  
Increase From  
2020

**-2%**  
Decrease From  
2020

**3%**  
Increase From  
2020

## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	56	62	-10%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$868,020	\$885,139	-1.9%
	# OF CONTRACTS	277	195	42.1%
	NEW LISTINGS	431	355	21%
Houses	AVERAGE DOM	58	65	-11%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$1,086,971	\$1,006,863	8%
	# OF CONTRACTS	40	34	18%
	NEW LISTINGS	57	61	-7%
Condo/Co-op/TH	AVERAGE DOM	56	62	-10%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$822,350	\$861,909	-5%
	# OF CONTRACTS	237	161	47%
	NEW LISTINGS	374	294	27%

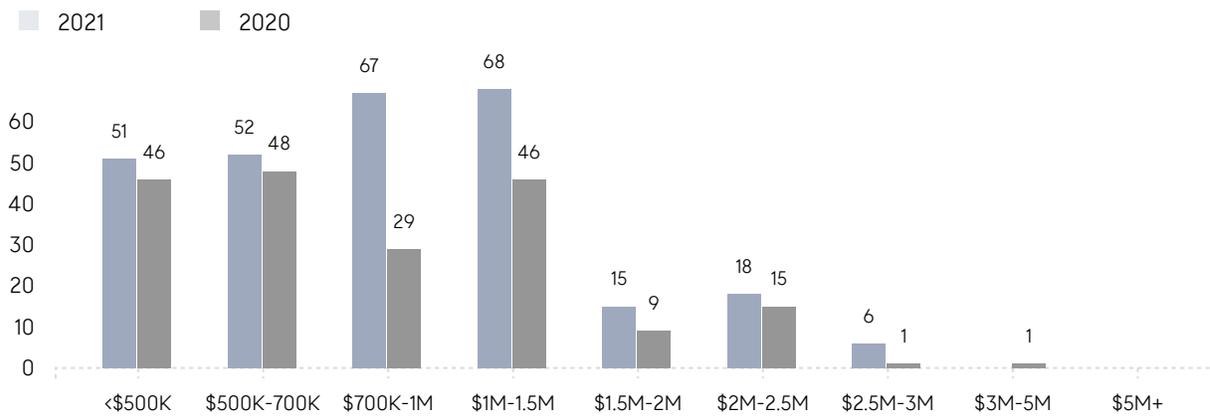
# Weehawken

FULL YEAR 2021

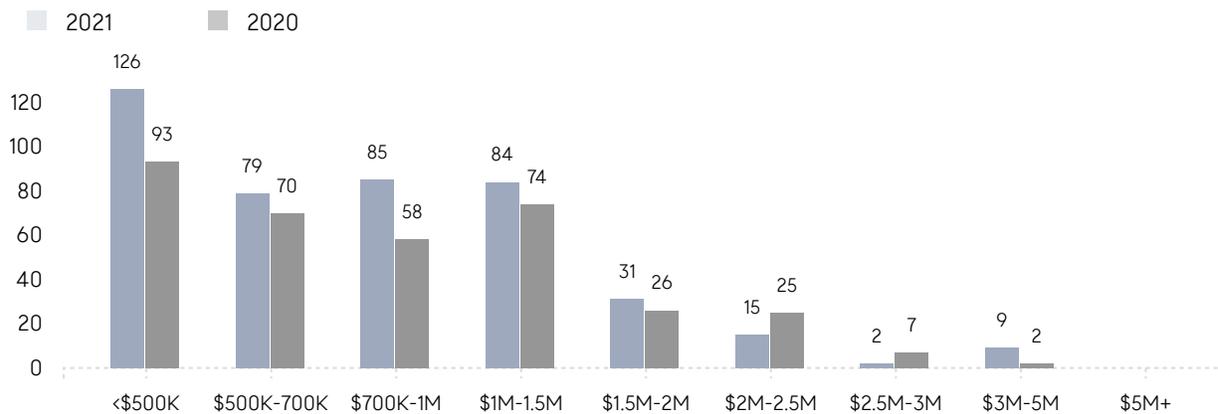
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# West Caldwell

FULL YEAR 2021

## UNDER CONTRACT

**146**  
Total  
Properties

**\$569K**  
Average  
Price

**\$543K**  
Median  
Price

**-1%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**145**  
Total  
Properties

**\$584K**  
Average  
Price

**\$570K**  
Median  
Price

**-3%**  
Decrease From  
2020

**15%**  
Increase From  
2020

**12%**  
Increase From  
2020

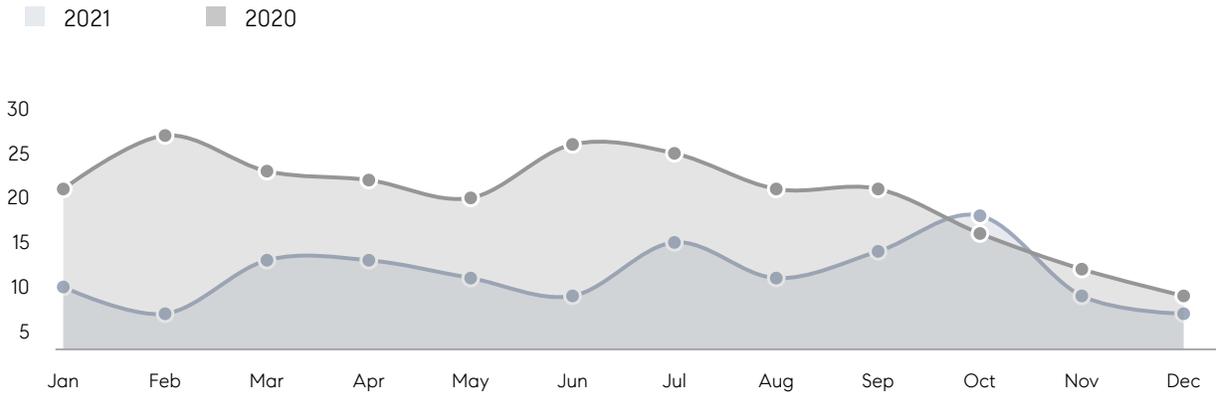
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	23	42	-45%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$584,120	\$506,613	15.3%
	# OF CONTRACTS	146	148	-1.4%
	NEW LISTINGS	157	164	-4%
Houses	AVERAGE DOM	22	40	-45%
	% OF ASKING PRICE	105%	100%	
	AVERAGE SOLD PRICE	\$601,892	\$524,756	15%
	# OF CONTRACTS	136	138	-1%
	NEW LISTINGS	145	154	-6%
Condo/Co-op/TH	AVERAGE DOM	50	69	-28%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$315,567	\$316,808	0%
	# OF CONTRACTS	10	10	0%
	NEW LISTINGS	12	10	20%

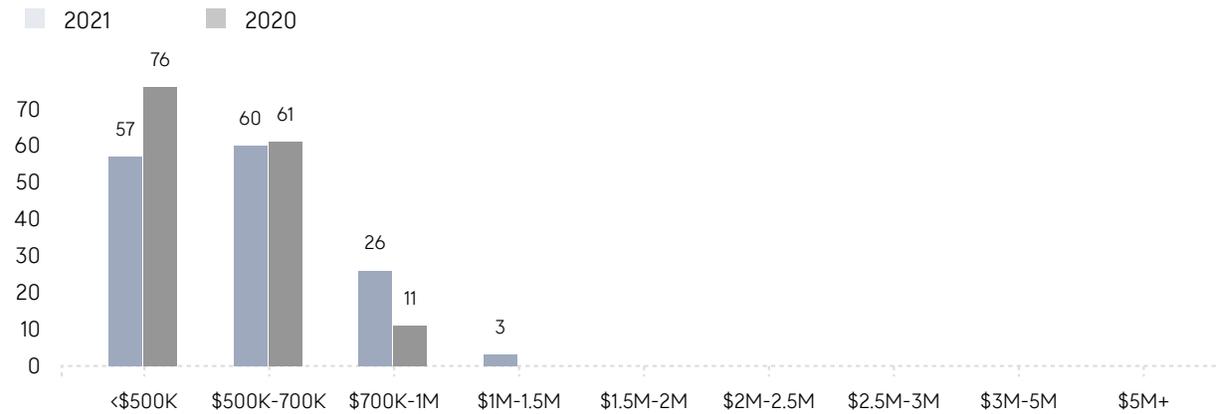
# West Caldwell

FULL YEAR 2021

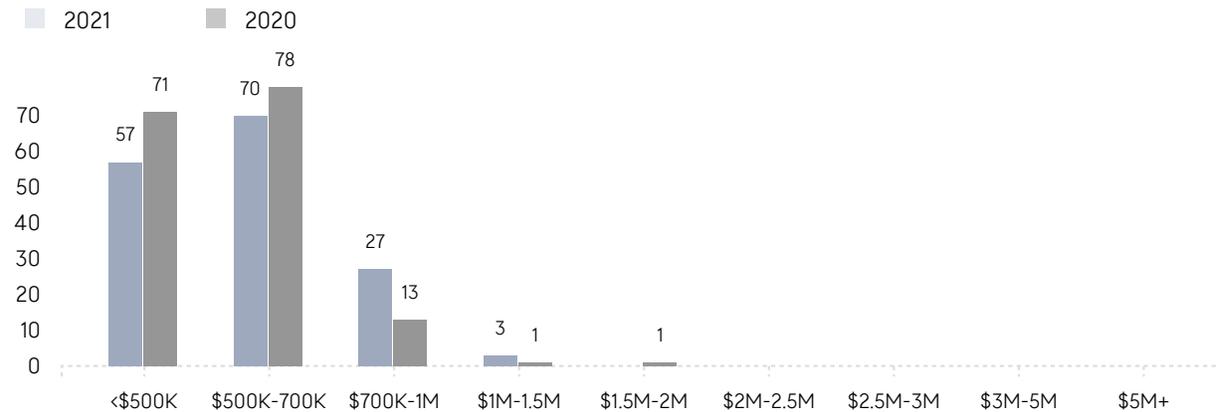
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Westfield

FULL YEAR 2021

## UNDER CONTRACT

**485**  
Total  
Properties

**\$953K**  
Average  
Price

**\$849K**  
Median  
Price

**-8%**  
Decrease From  
2020

**8%**  
Increase From  
2020

**4%**  
Increase From  
2020

## UNITS SOLD

**514**  
Total  
Properties

**\$958K**  
Average  
Price

**\$875K**  
Median  
Price

**0%**  
Change From  
2020

**11%**  
Increase From  
2020

**9%**  
Increase From  
2020

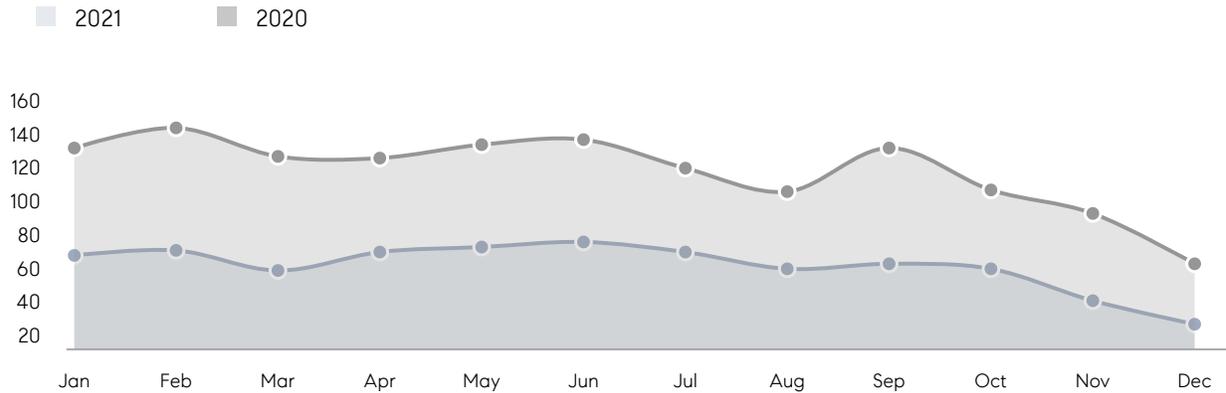
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	32	51	-37%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$958,777	\$866,277	10.7%
	# OF CONTRACTS	485	530	-8.5%
	NEW LISTINGS	594	696	-15%
Houses	AVERAGE DOM	30	46	-35%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$988,525	\$887,298	11%
	# OF CONTRACTS	454	489	-7%
	NEW LISTINGS	556	643	-14%
Condo/Co-op/TH	AVERAGE DOM	56	112	-50%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$575,265	\$579,797	-1%
	# OF CONTRACTS	31	41	-24%
	NEW LISTINGS	38	53	-28%

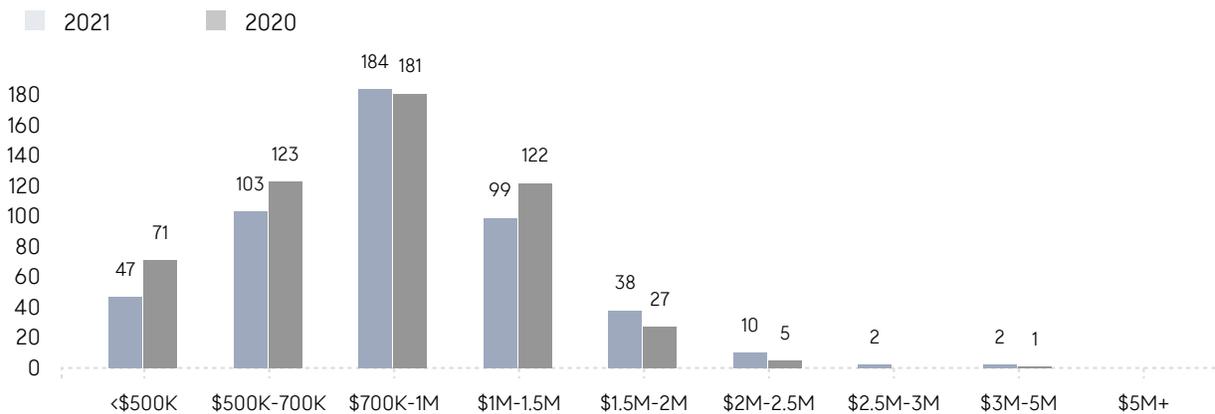
# Westfield

FULL YEAR 2021

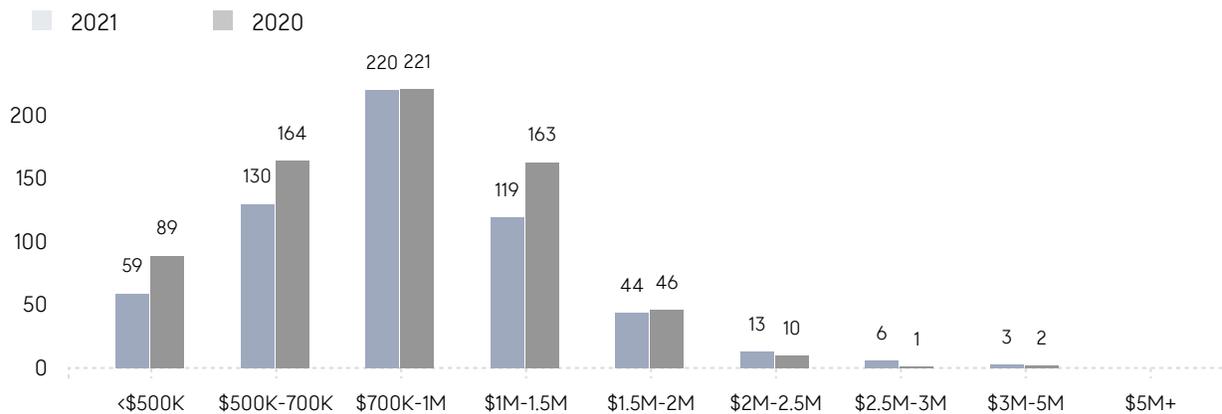
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# West New York

FULL YEAR 2021

## UNDER CONTRACT

**284**  
Total  
Properties

**\$512K**  
Average  
Price

**\$447K**  
Median  
Price

**42%**  
Increase From  
2020

**-3%**  
Decrease From  
2020

**12%**  
Increase From  
2020

## UNITS SOLD

**289**  
Total  
Properties

**\$506K**  
Average  
Price

**\$432K**  
Median  
Price

**52%**  
Increase From  
2020

**2%**  
Increase From  
2020

**17%**  
Increase From  
2020

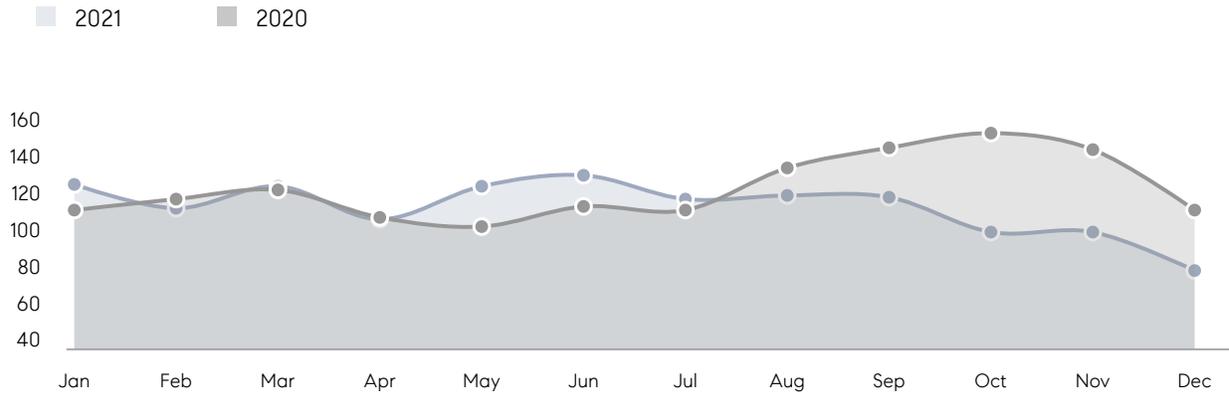
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	59	67	-12%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$506,014	\$495,819	2.1%
	# OF CONTRACTS	284	200	42.0%
	NEW LISTINGS	494	466	6%
Houses	AVERAGE DOM	32	32	0%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$615,800	\$523,350	18%
	# OF CONTRACTS	10	10	0%
	NEW LISTINGS	21	17	24%
Condo/Co-op/TH	AVERAGE DOM	60	69	-13%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$501,871	\$494,443	2%
	# OF CONTRACTS	274	190	44%
	NEW LISTINGS	473	449	5%

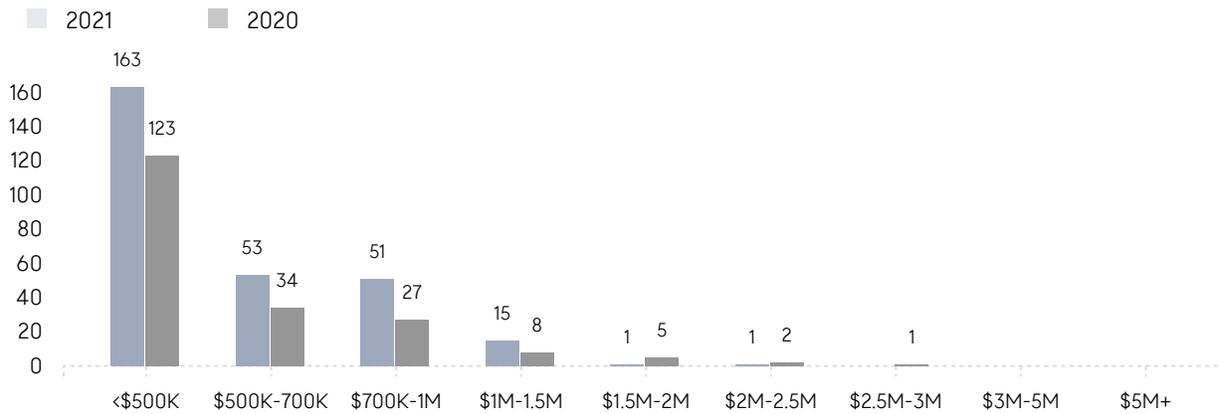
# West New York

FULL YEAR 2021

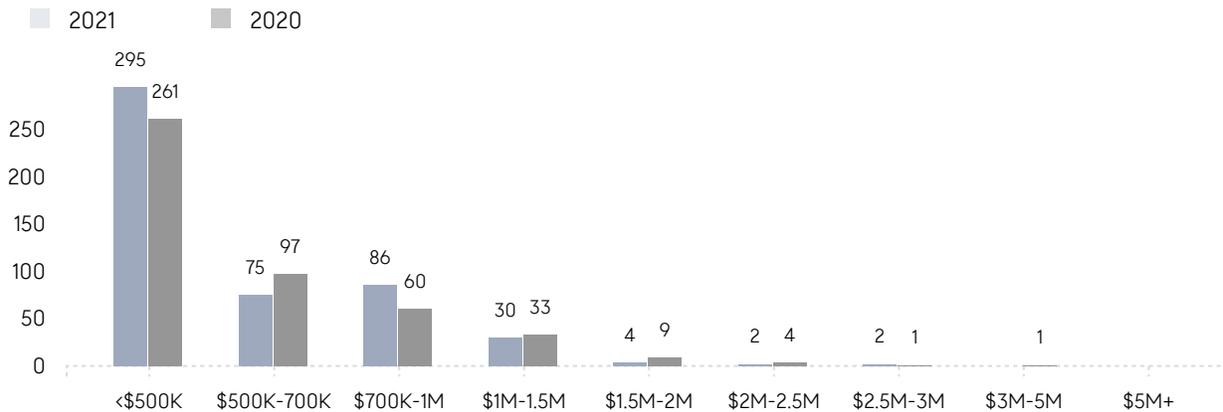
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# West Orange

FULL YEAR 2021

## UNDER CONTRACT

**912**  
Total  
Properties

**\$494K**  
Average  
Price

**\$459K**  
Median  
Price

**2%**  
Increase From  
2020

**8%**  
Increase From  
2020

**8%**  
Increase From  
2020

## UNITS SOLD

**831**  
Total  
Properties

**\$509K**  
Average  
Price

**\$480K**  
Median  
Price

**5%**  
Increase From  
2020

**11%**  
Increase From  
2020

**10%**  
Increase From  
2020

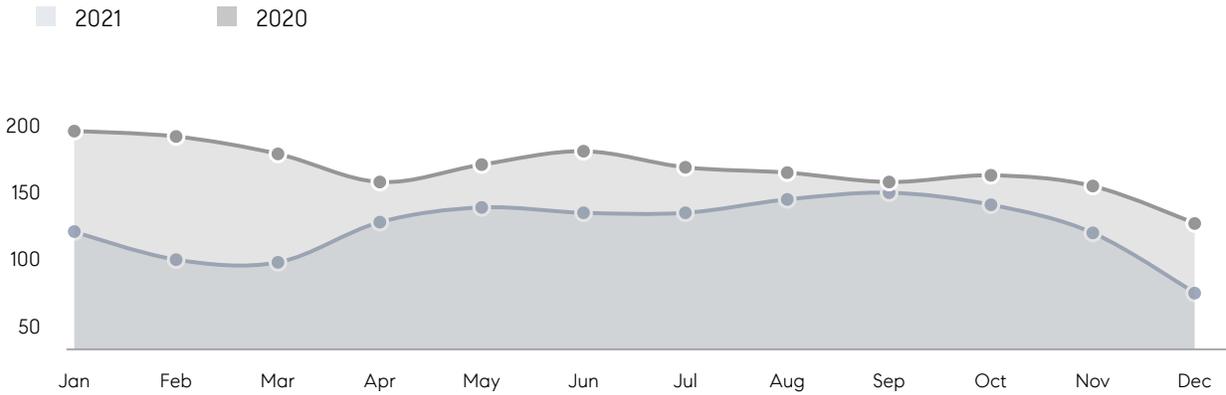
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	30	44	-32%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$509,909	\$459,961	10.9%
	# OF CONTRACTS	912	893	2.1%
	NEW LISTINGS	999	1,068	-6%
Houses	AVERAGE DOM	28	43	-35%
	% OF ASKING PRICE	107%	102%	
	AVERAGE SOLD PRICE	\$562,043	\$490,474	15%
	# OF CONTRACTS	622	662	-6%
	NEW LISTINGS	688	736	-7%
Condo/Co-op/TH	AVERAGE DOM	34	47	-28%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$399,784	\$372,311	7%
	# OF CONTRACTS	290	231	26%
	NEW LISTINGS	311	332	-6%

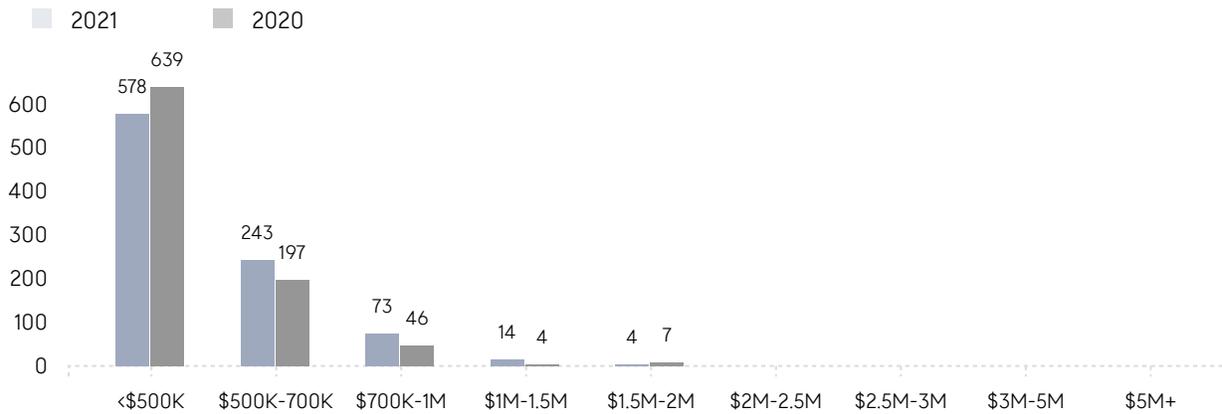
# West Orange

FULL YEAR 2021

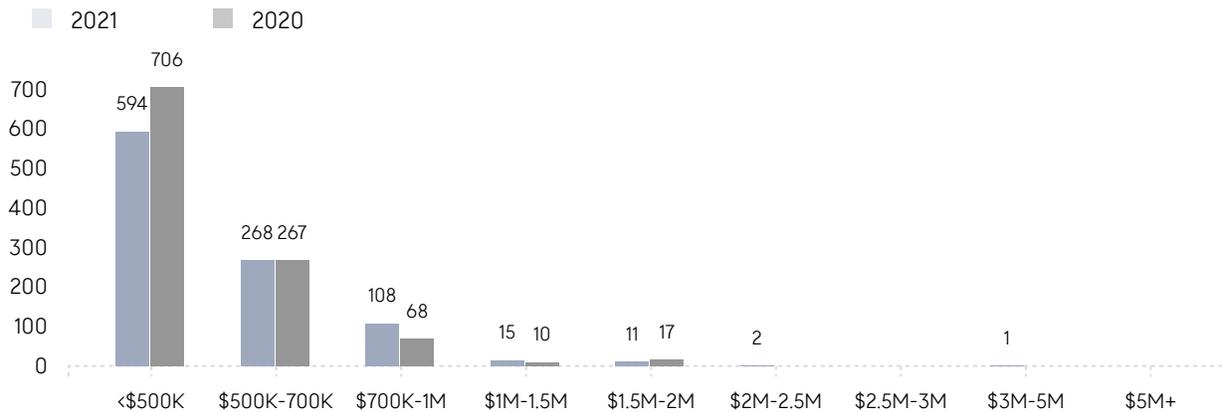
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Westwood

FULL YEAR 2021

## UNDER CONTRACT

**140**  
Total  
Properties

**\$533K**  
Average  
Price

**\$512K**  
Median  
Price

**6%**  
Increase From  
2020

**7%**  
Increase From  
2020

**6%**  
Increase From  
2020

## UNITS SOLD

**129**  
Total  
Properties

**\$511K**  
Average  
Price

**\$500K**  
Median  
Price

**6%**  
Increase From  
2020

**3%**  
Increase From  
2020

**2%**  
Increase From  
2020

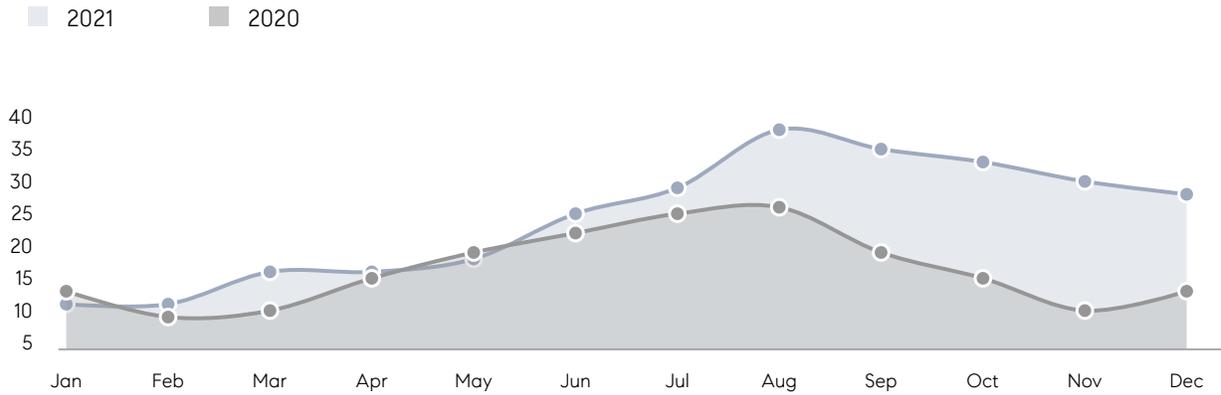
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	30	39	-23%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$511,806	\$498,176	2.7%
	# OF CONTRACTS	140	132	6.1%
	NEW LISTINGS	150	141	6%
Houses	AVERAGE DOM	30	36	-17%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$553,424	\$524,472	6%
	# OF CONTRACTS	126	116	9%
	NEW LISTINGS	137	123	11%
Condo/Co-op/TH	AVERAGE DOM	30	57	-47%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$237,618	\$310,593	-23%
	# OF CONTRACTS	14	16	-12%
	NEW LISTINGS	13	18	-28%

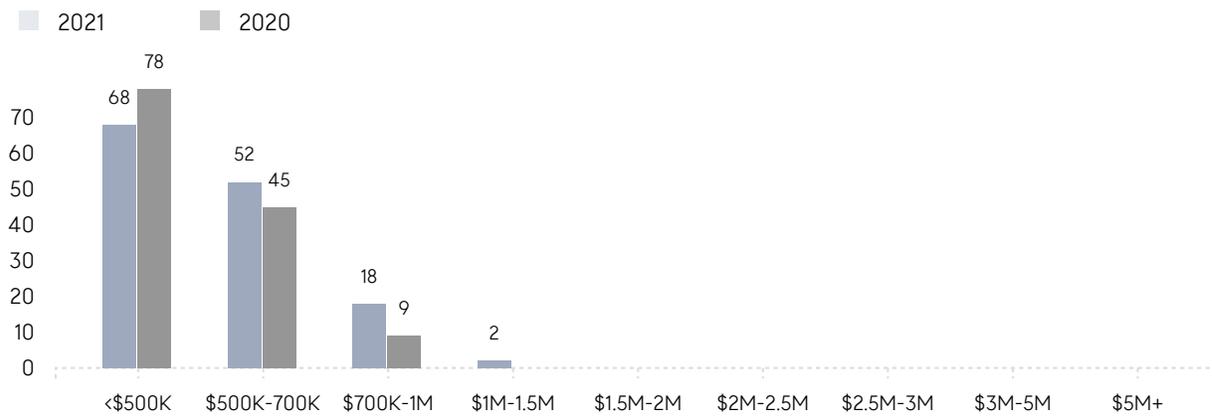
# Westwood

FULL YEAR 2021

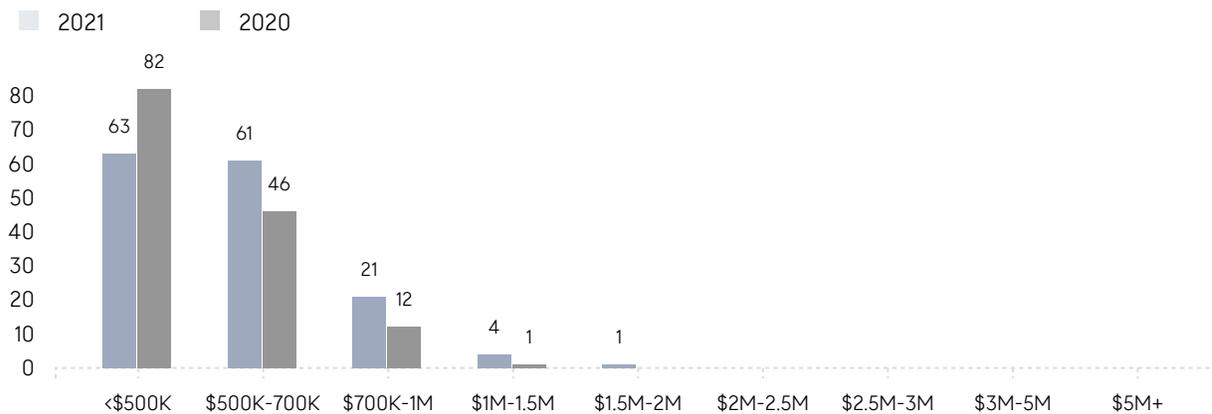
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Whippany

FULL YEAR 2021

## UNDER CONTRACT

**118**  
Total  
Properties

**\$552K**  
Average  
Price

**\$499K**  
Median  
Price

**4%**  
Increase From  
2020

**3%**  
Increase From  
2020

**-**  
Change From  
2020

## UNITS SOLD

**111**  
Total  
Properties

**\$563K**  
Average  
Price

**\$520K**  
Median  
Price

**-3%**  
Decrease From  
2020

**6%**  
Increase From  
2020

**4%**  
Increase From  
2020

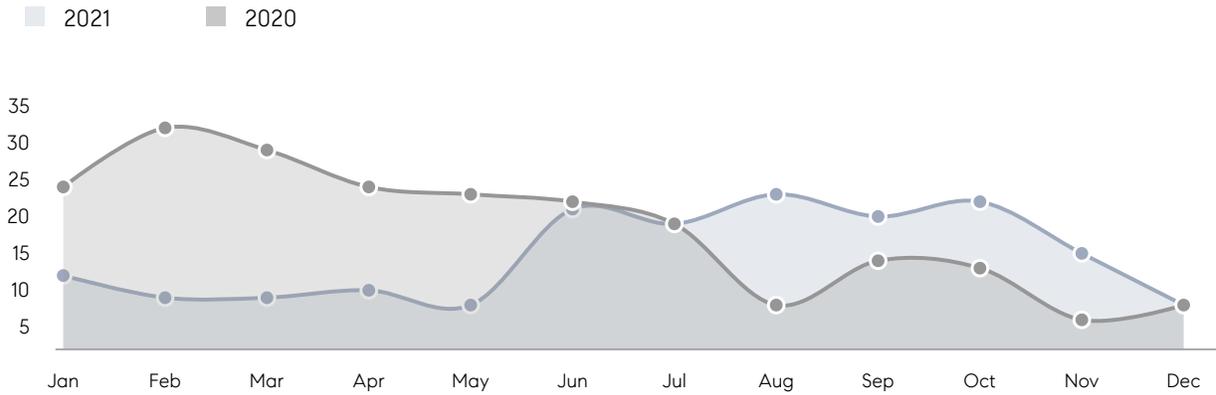
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	28	51	-45%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$563,068	\$533,104	5.6%
	# OF CONTRACTS	118	113	4.4%
	NEW LISTINGS	153	135	13%
Houses	AVERAGE DOM	27	45	-40%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$644,861	\$576,969	12%
	# OF CONTRACTS	70	80	-12%
	NEW LISTINGS	100	98	2%
Condo/Co-op/TH	AVERAGE DOM	29	64	-55%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$433,722	\$419,328	3%
	# OF CONTRACTS	48	33	45%
	NEW LISTINGS	53	37	43%

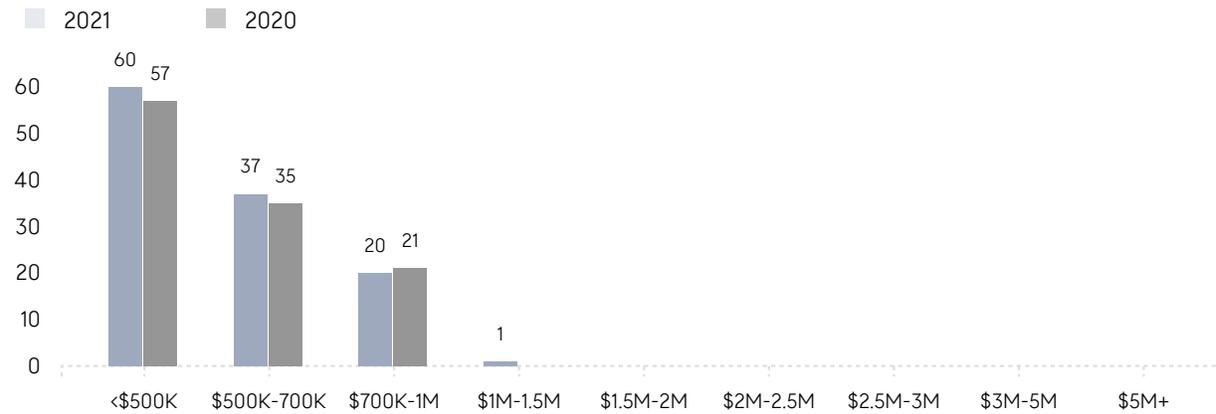
# Whippany

FULL YEAR 2021

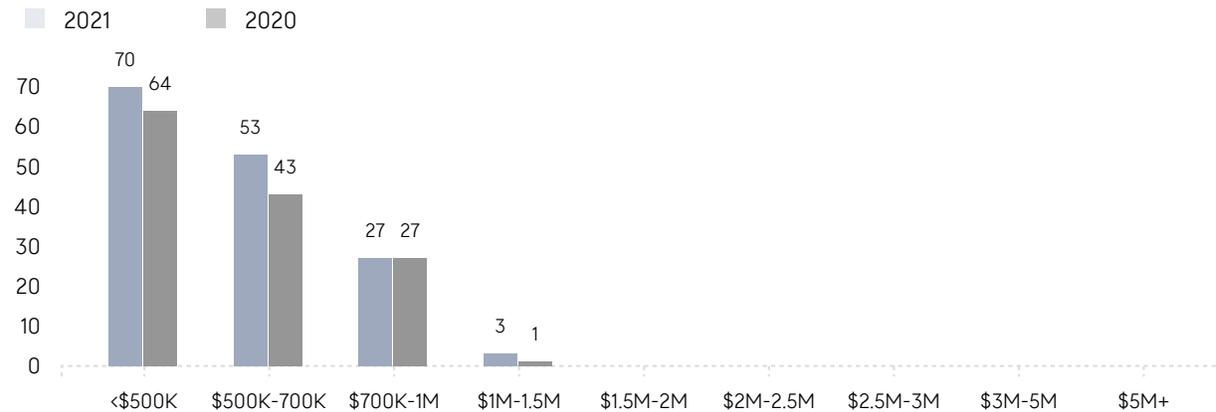
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Wood-Ridge

FULL YEAR 2021

## UNDER CONTRACT

**182**  
Total  
Properties

**\$547K**  
Average  
Price

**\$549K**  
Median  
Price

**11%**  
Increase From  
2020

**12%**  
Increase From  
2020

**16%**  
Increase From  
2020

## UNITS SOLD

**159**  
Total  
Properties

**\$542K**  
Average  
Price

**\$537K**  
Median  
Price

**16%**  
Increase From  
2020

**15%**  
Increase From  
2020

**18%**  
Increase From  
2020

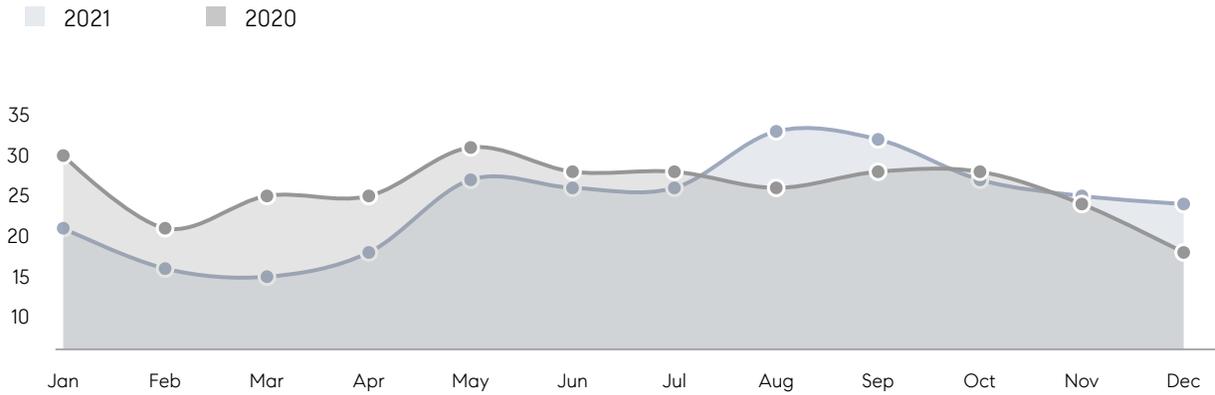
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	31	57	-46%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$542,162	\$469,744	15.4%
	# OF CONTRACTS	182	164	11.0%
	NEW LISTINGS	197	155	27%
Houses	AVERAGE DOM	28	55	-49%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$547,671	\$473,164	16%
	# OF CONTRACTS	87	103	-16%
	NEW LISTINGS	108	92	17%
Condo/Co-op/TH	AVERAGE DOM	33	64	-48%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$537,117	\$462,752	16%
	# OF CONTRACTS	95	61	56%
	NEW LISTINGS	89	63	41%

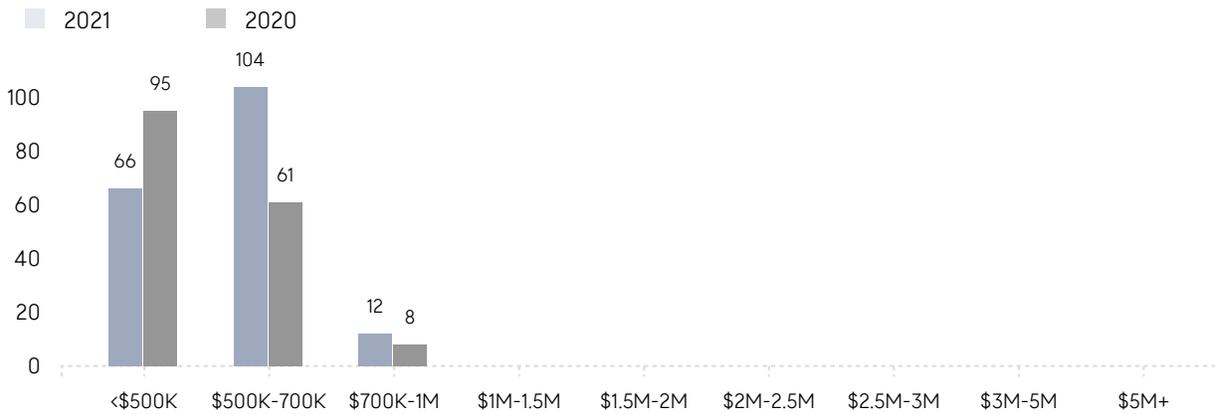
# Wood-Ridge

FULL YEAR 2021

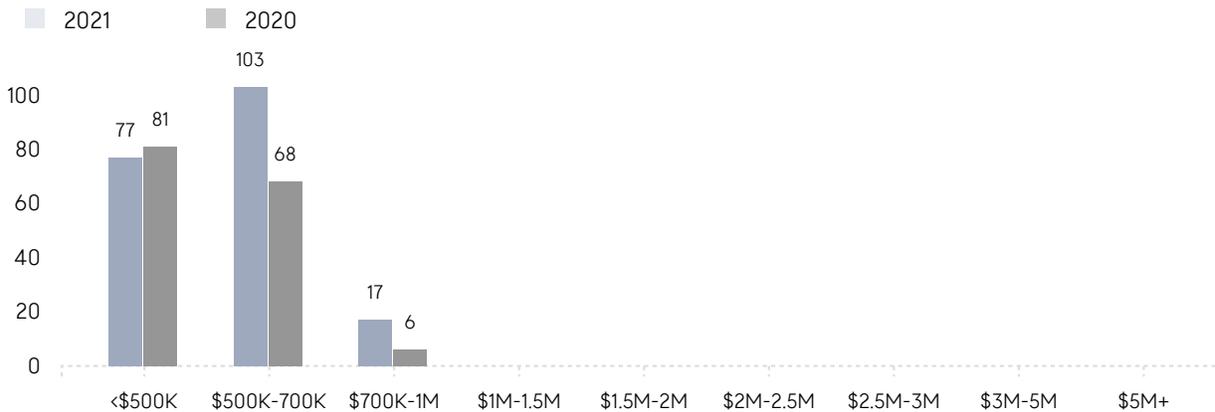
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Woodcliff Lake

FULL YEAR 2021

## UNDER CONTRACT

**88**  
Total  
Properties

**\$935K**  
Average  
Price

**\$866K**  
Median  
Price

**5%**  
Increase From  
2020

**11%**  
Increase From  
2020

**14%**  
Increase From  
2020

## UNITS SOLD

**89**  
Total  
Properties

**\$895K**  
Average  
Price

**\$850K**  
Median  
Price

**25%**  
Increase From  
2020

**11%**  
Increase From  
2020

**17%**  
Increase From  
2020

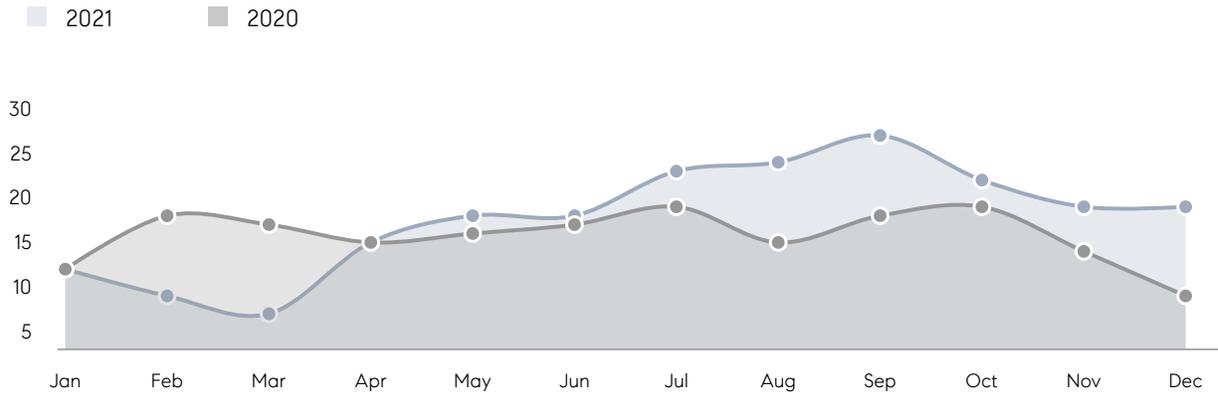
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	45	56	-20%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$895,721	\$804,173	11.4%
	# OF CONTRACTS	88	84	4.8%
	NEW LISTINGS	100	83	20%
Houses	AVERAGE DOM	46	53	-13%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$901,827	\$811,917	11%
	# OF CONTRACTS	79	78	1%
	NEW LISTINGS	91	79	15%
Condo/Co-op/TH	AVERAGE DOM	37	95	-61%
	% OF ASKING PRICE	101%	97%	
	AVERAGE SOLD PRICE	\$841,444	\$701,960	20%
	# OF CONTRACTS	9	6	50%
	NEW LISTINGS	9	4	125%

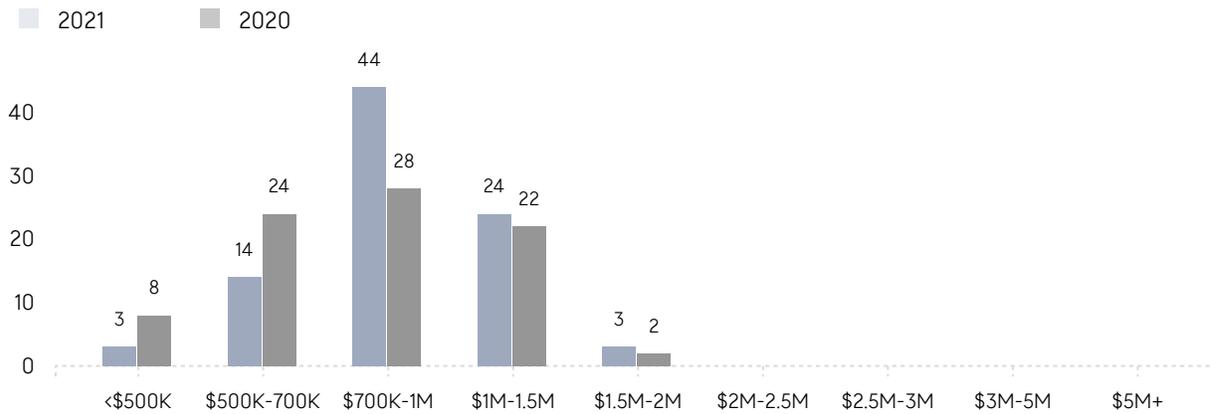
# Woodcliff Lake

FULL YEAR 2021

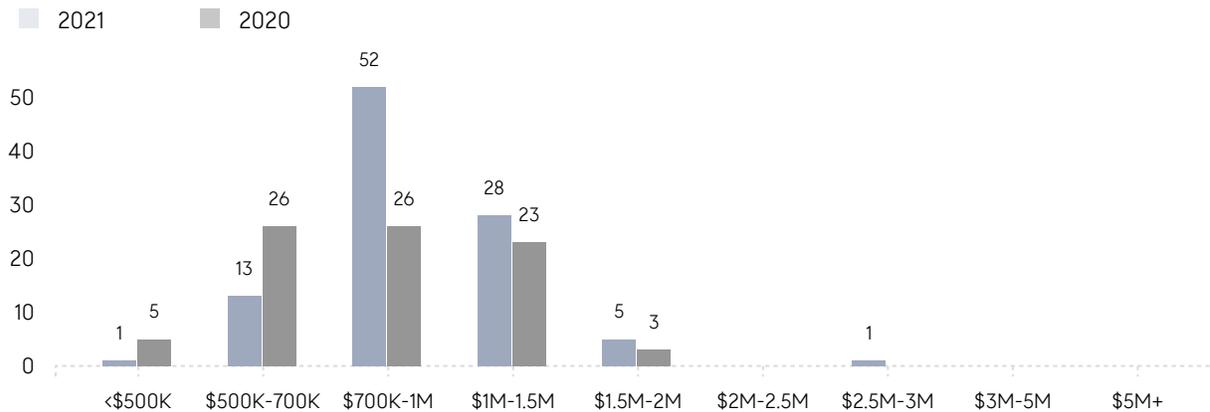
## Monthly Inventory



## Contracts By Price Range



## Listings By Price Range



# Wyckoff

FULL YEAR 2021

## UNDER CONTRACT

**326**  
Total  
Properties

**\$904K**  
Average  
Price

**\$799K**  
Median  
Price

**-6%**  
Decrease From  
2020

**11%**  
Increase From  
2020

**9%**  
Increase From  
2020

## UNITS SOLD

**289**  
Total  
Properties

**\$887K**  
Average  
Price

**\$785K**  
Median  
Price

**-10%**  
Decrease From  
2020

**12%**  
Increase From  
2020

**8%**  
Increase From  
2020

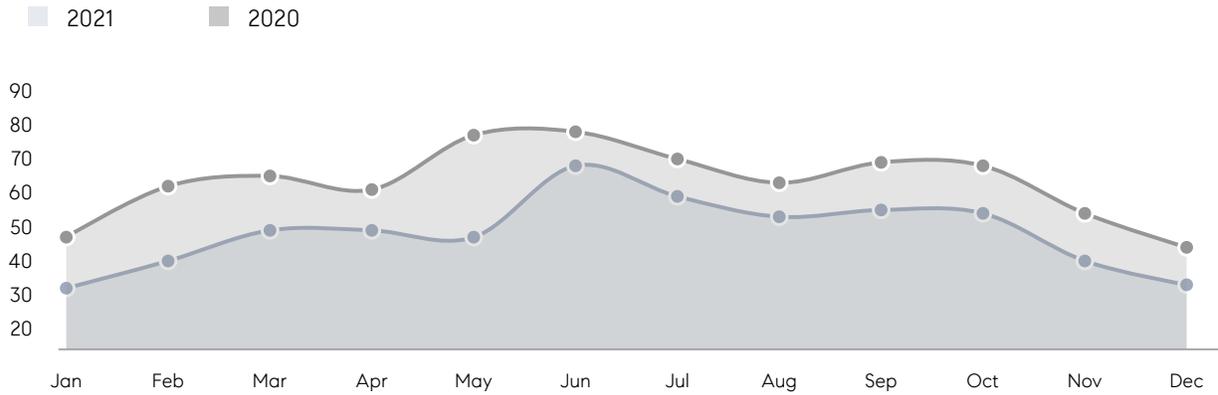
## Property Statistics

		2021	2020	% Change
Overall	AVERAGE DOM	45	50	-10%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$887,909	\$791,489	12.2%
	# OF CONTRACTS	326	347	-6.1%
	NEW LISTINGS	341	372	-8%
Houses	AVERAGE DOM	42	50	-16%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$913,324	\$808,922	13%
	# OF CONTRACTS	292	318	-8%
	NEW LISTINGS	308	329	-6%
Condo/Co-op/TH	AVERAGE DOM	75	46	63%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$676,394	\$608,443	11%
	# OF CONTRACTS	34	29	17%
	NEW LISTINGS	33	43	-23%

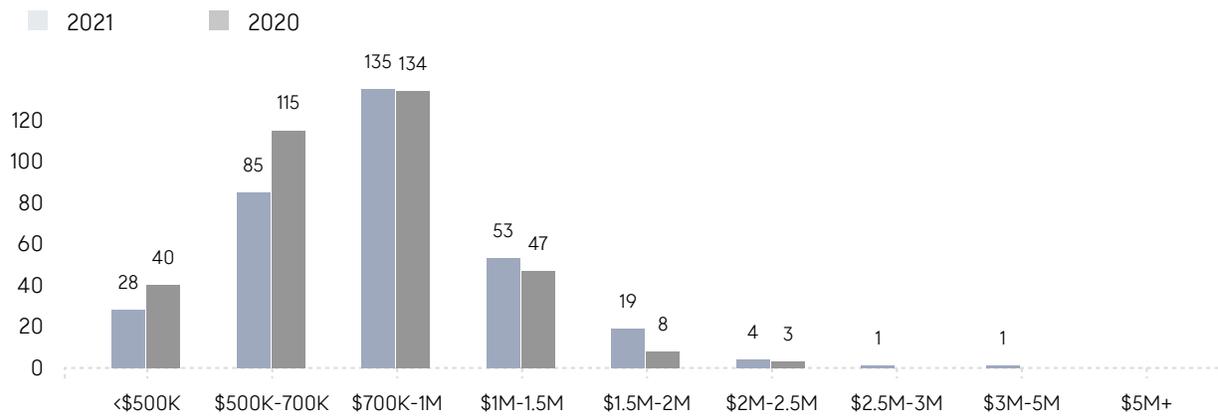
# Wyckoff

FULL YEAR 2021

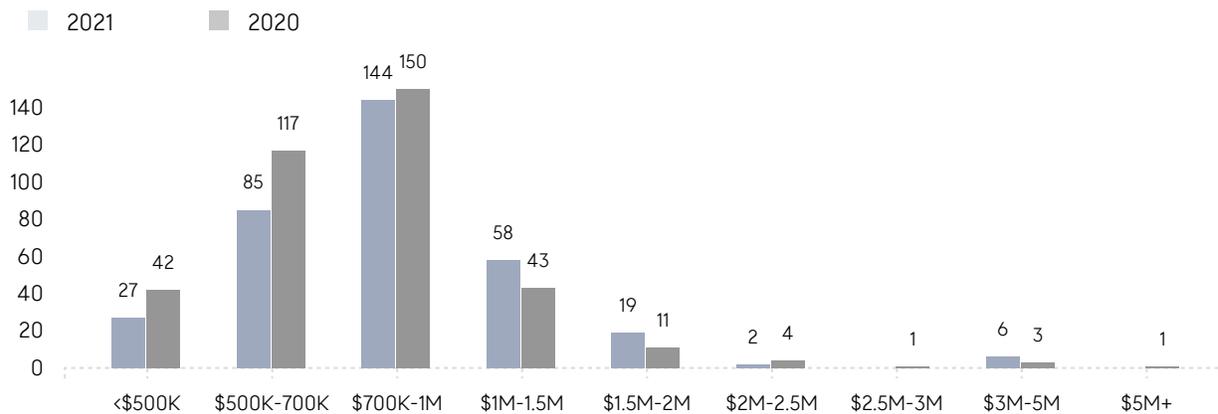
## Monthly Inventory

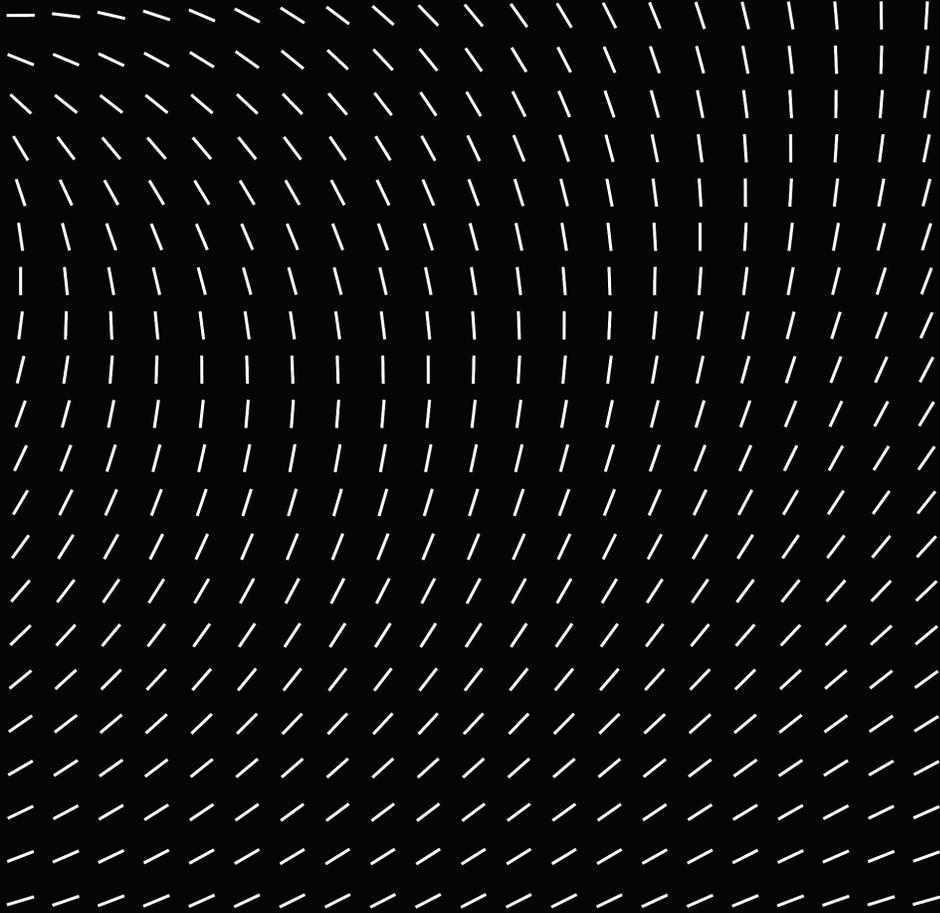


## Contracts By Price Range



## Listings By Price Range





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